

An aerial, grayscale photograph of a city, likely New York City, showing a river, a bridge, and various urban structures. The image is used as a background for the slide.

Fare Share Pilot Program



TLC Commission Hearing, 19th Floor
New York, NY
October 15, 2015

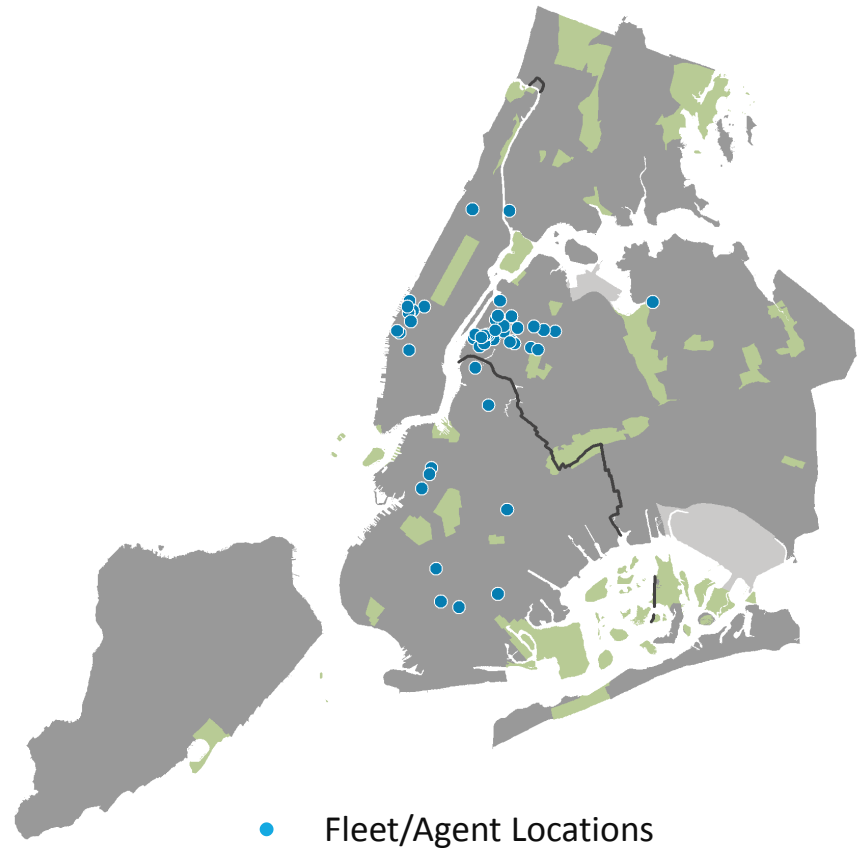
Current Lease Cap Rule and Practice: Industry Impacts

Current Rules

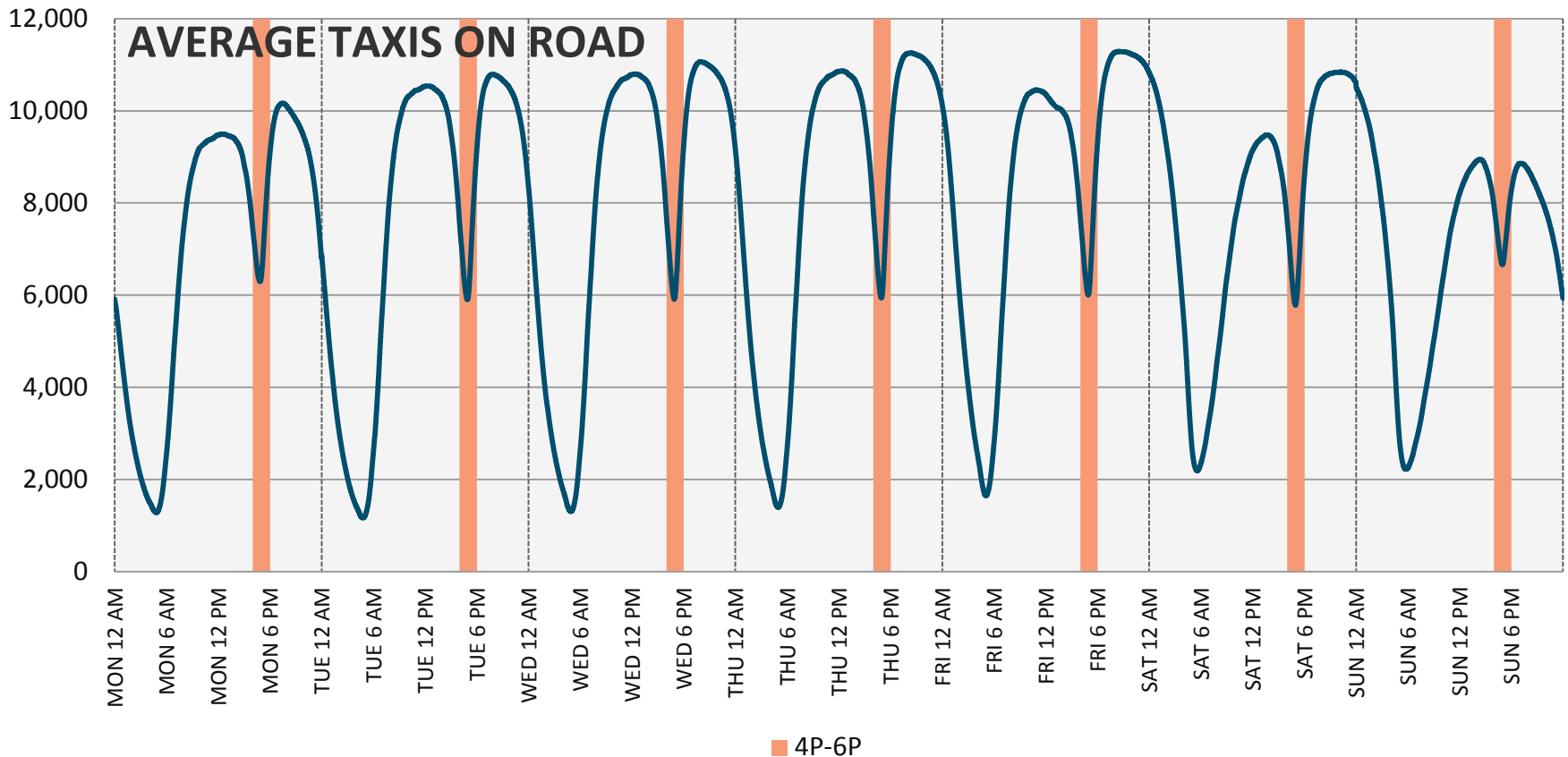
- TLC Rules require 12-hour shifts and set maximum lease rates (lease caps) for each shift.

Challenges

- Today drivers report traveling back and forth to Manhattan during times of high passenger demand when rush hour surcharge is in effect.
- Lessors expressed frustration related to shift structures that do not capture the high-demand evening rush hours.

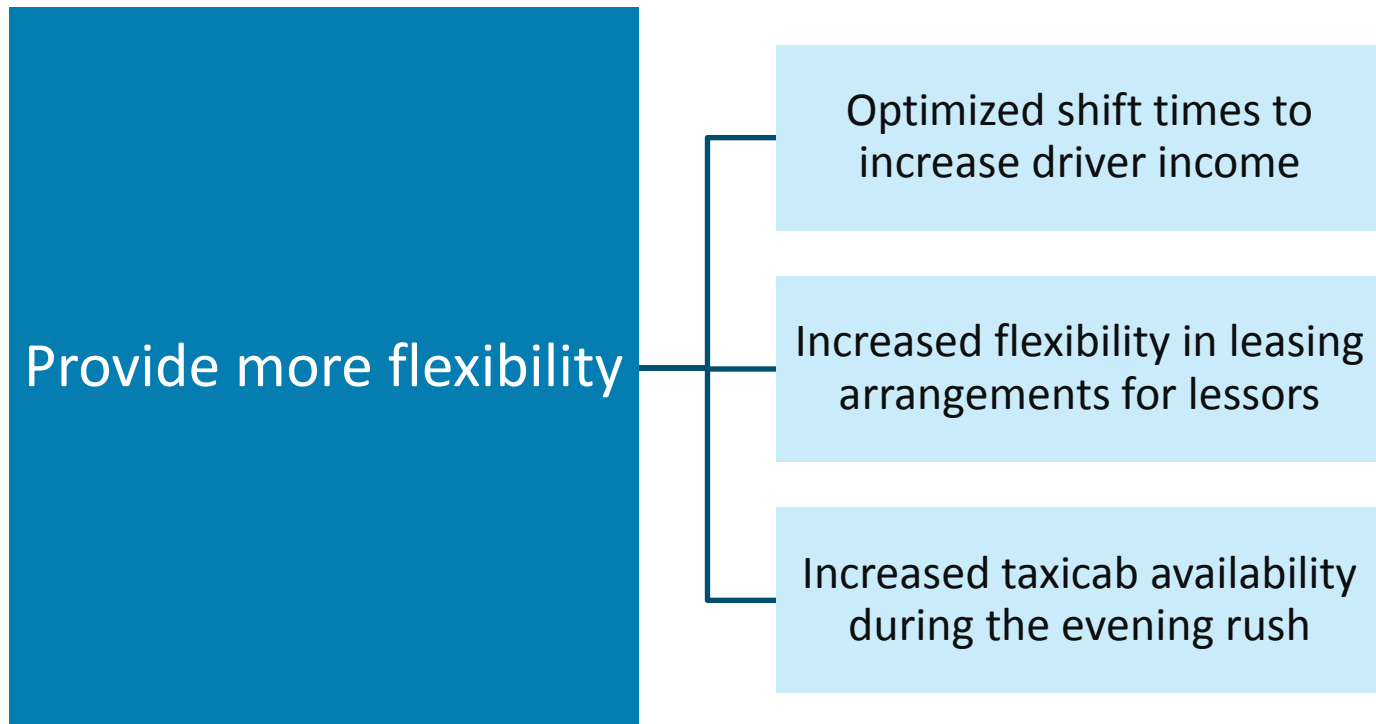


Current Shift Change Practice: Passenger Impacts

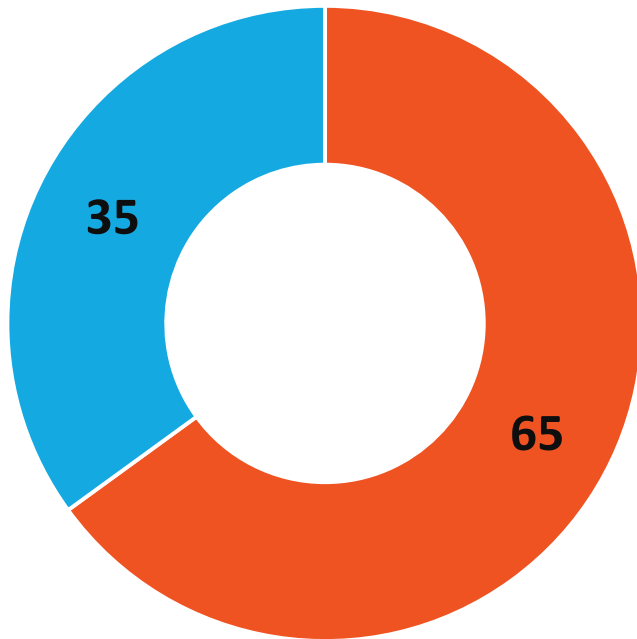


Low Occupancy Despite High Demand: Trip data indicate a significant dip in available taxicabs from 4 pm to 6 pm when drivers are changing shifts.

Fare Share Pilot Purpose



Fare Share Split



■ Driver ■ Fleet

- Drivers keep 65% of farebox
- Drivers keep 100% of tips
- Owner percentage includes lease cost and credit card surcharge

Fare Split: The Math

- A fare-split of 35/65 was determined by dividing average lease caps by average farebox revenues

Average Lease Cap per Shift:	\$126 (incl. credit card surcharge)
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Average Farebox per Shift:	\$356
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Lease Cap % of Farebox	35%

Potential Benefits for All

Lessor Benefits

- Ability to offer shifts drivers want;
- Ability to offer taxicabs to drivers during times of high passenger demand; and
- Ability to attract drivers with low-risk leases.

Driver Benefits

- Ability to drive a taxicab without risk they will be unable to make their lease payment on slow days;
- Improved shift times;
- Improved shift change operations; and
- Increased number of fares during peak time.

Passenger Benefits

- Greater availability of taxis during the 4pm to 6pm rush hour;
- Fewer taxis competing with other motorists to cross the East River bridges to do shift change during rush hour period.

Pilot Participation and Criteria

Open to anyone who leases a taxicab on a daily or weekly basis

Criteria for Evaluation

- Driver and lessor satisfaction;
- Changes in the number of completed shifts each day;
- Taxicab availability by time of day; and
- Changes to time needed to complete shift change.

Questions?

