

LEARN & EARN PRE-PROPOSAL CONFERENCE CHAT

April, 18, 2024 2pm

- 14:09:20 From Liza Perez : Good afternoon!
- 14:09:30 From Allmina Berisha : Greetings from Allmina/CCNS
- 14:10:41 From Yuisa Santiago : Good afternoon all
- 14:11:10 From DawnMarie Barbato : Good afternoon all!
- 14:11:32 From Yasmin BaileyStewart : Yasmin Stewart Secretary-CIAN Hi everyone
- 14:11:37 From Israel Peskowitz : Good afternoon!
- 14:11:46 From Theresa Doyle : Greetings from NYCID
- 14:11:55 From Noe Garcia : Good afternoon everyone
- 14:11:57 From Marissa Sperling : Good afternoon!
- 14:12:11 From Erica Mason : Good afternoon everyone!
- 14:15:28 From Genalin Toledo to DYCD Procurement(direct message) : HI Teola. Had difficulty getting in to zoom. But Im here. Thanks
- 14:40:35 From Astrid Spota-Wolfe to DYCD Procurement(direct message) : I think you need to change the slide
- 14:44:56 From Shatema Williams : Shatemas Williams TheSchoolGirl
- 14:49:32 From Yasmin BaileyStewart : Will these slides be emailed to participants?
- 14:50:12 From Wendy Johnson : Replying to "Will these slides be..."

Recording will be posted to DYCD website

- 14:53:18 From Allmina Berisha : Reacted to "Will these slides be..." with 🙏
- 14:56:55 From Yasmin BaileyStewart : Thanks
- 15:00:31 From Rosalie Szeto : Where can we find the RFP? Is that in the PASSPort portal or on the website?
- 15:00:33 From Rebekkah Boxt : According to page 3 of the RFP, Proposers may propose up to 3 different school-based sites within each borough's proposal, but each proposer will only be awarded one school-based site per proposed borough. Ideally, we'd like to draw from 3 schools to meet the 70 participant requirement. Am I misunderstanding? Or is that possible?

15:00:50 From Elizabeth Hendler, CPC (she/her) : Thank you, DYCD. CPC has a few clarifying questions, but thank you in advance for answering so many already with this thorough slide presentation. Our first question is: Due to Spring Break (4/19-4/25) and Principal unavailability during this period, and the Passover holiday (4/23-4/30), we wanted to ask that DYCD please consider extending the Learn & Earn RFP deadline from 5/21 to 5/31. Many providers will lose over a week and a half of the six-week response period.

15:01:07 From Andrew Rubinson : Can an organization working with a charter high school apply for Learn & Earn?

15:01:11 From Diane Lipman : Can you please share with u s what % outcomes you are expecting regarding the outcomes on page 21.

15:01:13 From Terry Carroll : Are transfer schools eligible, and if how are grade levels determined?

15:01:21 From Allmina Berisha : ◦ Can we suggest a school that is not on the list but has clients who will benefit from this program ?

- We understand that we can use the school classrooms for presentations and workshops, but Is it mandatory for our program to be in the school premises/operate from a school?

- Who will cover DOE opening fees in order to provide services after hrs. and weekends? DOE requires building fees to operate after school hours-who will pay for these? Security guard as well

- Can the salaries be allocated to the existing SYEP staff as they work April to September, so October to March L&E?

- RFP states summer internship, yet today the presenter stated also internship is ok within the school year. Please confirm if addendum about this will Come out

15:01:27 From Blake Smith : Could you please explain the criteria/process that was used to determine the list of schools in Attachment 07?

15:01:29 From Danny Lam : Reacted to "Thank you, DYCD. CPC..." with 👍

15:01:32 From Tannie Tung : Reacted to "Are transfer schools..." with 👍

15:01:37 From Tannie Tung : Reacted to "Thank you, DYCD. CPC..." with 👍

15:01:37 From Jaime Perris to DYCD Procurement(direct message) : How do I become a pre-qualified Passport Vendor?

15:01:37 From Natalie Martinez : If we partner with a school that has other schools in the building can we recruit from other schools?

15:01:39 From Molly Greenberg : Before you mentioned that participants would have the opportunity To earn up to 2 college credits - does a plan for earning those credits have to be incorporated into the proposal for the partnership with the post-secondary school?

15:01:39 From Helen Fu : For the slide for community partnerships - school partnership agreement, there's a bullet point, "In the box provided, provide a justification for any schools not on the preferred school list," what box are you referring you?

15:01:51 From Shatema Williams : In the RFP it asks Each contract budget will be based on the following annual price per participant rate of \$4,900*. Each award will serve 70 participants per year.... My question is should we be adding this \$ amount to our submission budget

15:01:53 From Elizabeth Hendler, CPC (she/her) : Could DYCD speak a little about the SPA and campus schools? The SPA notes campuses, but there is nothing in the RFP.

15:02:02 From Diane Lipman : Can you clarify that 30% of the budget is to be used for OTPS and does this include or exlcude the approved DYCD fringe rate.

15:02:11 From Peter Merani : For schools that have multiple schools on the same campus, do we have to get other principals on the campus to sign off or just the one main school we will partner with? Further, does having multiple schools on one campus count towards the maximum 3?

15:02:13 From Helen Fu : On page 3 of the School Partnership Agreement, there's a space designated to state any additional points of agreement in 200 words or less; however, there is no text field to fill in. Kindly advise of how the CBO/school should note any additional points in this agreement.

15:02:30 From Jaime Perris to DYCD Procurement(direct message) : What if my organization have only worked with CBO's but has schools in mind? I see that you ask for 2 years minimum with a school.

15:02:30 From Marissa Sperling : How many hours would be considered full time for staff required to be full time on the budget.

15:02:30 From Blake Smith : Will you evaluate a proposal more favorably if programming is located at a school from the preferred list rather than at a school proposed by the contractor?

15:02:37 From Helen Fu : It appears there is a bug in the community partnership template. When attempting to type in the name under the Authorized Representative under the Proposal Organization, the name auto-populates under the Authorized Representative under the Community Partner and vice-versa.


15:02:45 From Rebekkah Boxt : ok thank you

15:02:50 From Nadia Aslam : Hi Everyone, I am from a higher education institution (New York Institution of Technology) and we can work with schools to be a service provider (as a subcontractor), please contact me if you have any questions.

- 15:02:54 From Natalie Martinez : Is there any flexibility on the staffing requirement for Program Director? Is there a degree required? Or can we count years of experience?
- 15:03:14 From Emily Rosenbach : Can you say more about how 30% of the budget is required to be for "work experience development?" Does that mean the job developer's salary?
- 15:03:15 From Allmina Berisha : Reacted to "Thank you, DYCD. CPC..." with 🙌
- 15:03:21 From Blake Smith : Is rent an allowable cost/budget item?
- 15:03:35 From Sara Chamama : Reacted to "Thank you, DYCD. CPC..." with 👍
- 15:03:36 From Natalie Martinez : Reacted to "Thank you, DYCD. CPC..." with ❤️
- 15:03:38 From Erica Mason : Reacted to "Thank you, DYCD. CPC..." with 👍
- 15:03:47 From Dana Wilson : Reacted to "Thank you, DYCD. CPC..." with ❤️
- 15:03:56 From Marissa Sperling : How does DYCD define two years of previous experience with a host school?
- 15:03:58 From Elizabeth Hendler, CPC (she/her) : Thank you providing information on the 2022-23 data for DOE schools. Does DYCD have suggestions on where we can find information on justice-involved, runaway or pregnant/parenting youth that are relevant to each NYC Public School that meet the RFP's criteria?
- 15:04:12 From Gregory Meves : If an organization works with a subset of students, for instance students with IEPs, wouldn't requiring 70 students from each school eliminate smaller schools from receiving these services?
- 15:04:12 From Sheniqua Simon : Hi, there's several schools highlighted for Brooklyn and Queens. Is there any reason for that?
- 15:05:16 From Elizabeth Hendler, CPC (she/her) : Could DYCD give examples of in-kind support a school might offer related to section on this in the SPA form? (Besides space?)
- 15:05:16 From Paul King : If a vendor submits multiple proposals for multiple boroughs, does that mean that multiple contracts can be awarded? Or do you plan to award a maximum of one contract per vendor?
- 15:05:47 From Diane Lipman : thank you
- 15:05:49 From Marissa Sperling : How were host High schools skills deemed preferred by DYCD?
- 15:06:58 From Allmina Berisha : How will providers be reimbursed for services? What % line item reimbursed and what % Performance based annually?
- 15:07:20 From Elizabeth Hendler, CPC (she/her) : Replying to "o Can we suggest a s..."

CPC seconds the question on the opening/after hours fees. We had a similar question.


15:08:19 From Marissa Sperling : Who is eligible to be designated as the "Proposed Program Designee" on page 1 of the SPA?


15:08:43 From Allmina Berisha : Reacted to "CPC seconds the ques..." with 

15:09:01 From Michael Rieger- Riis Settlement : Replying to "o Can we suggest a s..."

DO you envision all the staff positions as full time 100 percent to this contract?

15:09:03 From Kristie Mancell : Which of the roles is not full time?

15:09:04 From Natalie Martinez : Reacted to "CPC seconds the ques..." with 

15:09:13 From Natalie Martinez : Reacted to "Could you please exp..." with 

15:09:42 From Olga Perez : Can you please elaborate on the public assistance rider?

15:09:54 From Aminah Salaam : Hello. I apologize if I missed this, but in order to be eliglbe, do we need to be a non-profit? Are for profit businesses exempt?

15:10:11 From Elizabeth Hendler, CPC (she/her) : Replying to "If we partner with a..."

We had a similar question.

15:10:23 From Allmina Berisha : If a participant drops out, can we replace them?

15:10:34 From Elizabeth Hendler, CPC (she/her) : Replying to "If we partner with a..."

Thank you for clarifying this, DYCD.

15:11:06 From Migna Taveras : If you have been working with schools across the city on WorkBased Learning Activities and beyond for more than 3 years, does it have to be with each specific school or experience in NYC in general? What are the rules for becoming a prequalified vendor?

15:11:10 From Natalie Martinez : Replying to "If we partner with a..."

Thank you!

15:12:00 From Elizabeth Hendler, CPC (she/her) : Reacted to "For the slide for co..." with 

15:12:53 From Shatema Williams : ITS HARD TO HEAR

15:14:02 From Elizabeth Hendler, CPC (she/her) : Replying to "Could DYCD speak a l..."

Thank you for explaining this to us.

15:15:02 From Paul King : Hi all, we are an educational services provider specializing in secondary education and career readiness, with specific focus on Regents prep, SAT/ACT, academic support, college tours, and more. We have experience contracting with the Department of Probation to provide Regents prep to low-income and justice-impacted youth. We welcome subcontracting opportunities and forming new partnerships. If there might be opportunities to collaborate, please reach out - paul@kingeducation.com / www.kingeducation.com. Thank you and good luck to all!

15:16:30 From Natalie Martinez : Reacted to "Will you evaluate a ..." with ❤️

15:16:37 From Sara Chamama : Reacted to "Will you evaluate a ..." with 👍

15:17:09 From Angelo Cabrera : Can I partner with school that we have not work directly, but we have collaborated in various capacities and I have work directly with the school for many year. Now at my new role and organization I would like to partner with the same school. Principle would like to work with my organization I am currently working with.

15:17:28 From Dana Wilson : Still a little confused on the three schools. Is the goal to list three schools in the application, but then ultimately choose one to work with as the lead school? Or are we able to work with all three schools? And when you described a campus with two schools, would the participants be split between the two schools if both schools were among the three schools in our application.

15:17:32 From Yoram Rodriguez : Will community partnerships be paid partnerships?

15:17:35 From Jaime Perris : What if my organization has only worked with CBO's but has schools in mind? I see that you ask for 2 years minimum with a school. Also, how do I know if I'm a pre-qualified Passport Vendor?

15:17:56 From Erica Mason : Reacted to "Will you evaluate a ..." with 👍

15:18:20 From Elizabeth Hendler, CPC (she/her) : Reacted to "DO you envision all ..." with 👍

15:18:22 From Jaime Perris : I've only operated with a CBO

15:18:41 From Jaime Perris : Correct

15:18:48 From Jaime Perris : Thanks

15:19:20 From Elizabeth Hendler, CPC (she/her) : Replying to "Hello. I apologize i..."

We also had this question. It was unusual to see this eligibility criteria.

15:19:50 From Elizabeth Hendler, CPC (she/her) : Replying to "Who is eligible to b..."

We had a similar question at CPC on this one.

15:20:10 From Elizabeth Hendler, CPC (she/her) : Reacted to "If a vendor submits ..." with 👍

15:20:36 From Elizabeth Hendler, CPC (she/her) : Replying to "How does DYCD define..."

We also had this question.

15:21:22 From Molly Greenberg : Do the participants have to come to the host school that you're partnered with or can you register students from schools in the area who meet the WIOA rews?

15:21:27 From Molly Greenberg : reqs*

15:21:48 From Olga Perez : When are we expected to provide services? Fall 2024?

15:23:20 From Gregory Meves : Thank you

15:23:25 From Elizabeth Hendler, CPC (she/her) : Reacted to "For schools that hav..." with 👍

15:24:43 From Molly Greenberg : Can you drop the PDF of the packet that people are referencing in this chat so I can download it?

15:26:03 From Natalie Martinez : Is there going to be a meet and greet for potential providers & the schools on the eligibility list?

15:26:07 From Allmina Berisha : Has DYCD consulted with DOE on the proposed use of school buildings to host these programs? Has DOE agreed to waive the afterschool and weekend fees to use the buildings?

15:29:10 From Tannie Tung : Building on the "1 proposal per borough" rule - CUNY campuses utilize RFCUNY as the fiscal agent, and multiple campuses may apply for the same borough under the RFCUNY "vendor". While we will name our proposals with appropriate campus name, will this become an issue?

15:29:15 From Migna Taveras : Thanks for clarifying

15:31:18 From Allmina Berisha : will the deadline for submission be extended due to the upcoming school holiday break?

15:31:51 From Blake Smith : More explanation for my earlier question on rent: we understand that we'll be getting space from the school for programming, but we're thinking about rent because full-time staff will need daytime space/space to work in before programming. Is rent in that case allowed?

15:32:15 From Leahbeth Carrero : Replying to "Can you please elabo..."

It is required to submit the contact details of the contact for the Public Assistance Hiring Rider. Hope this answers your question.

15:32:35 From Elizabeth Hendler, CPC (she/her) : Follow up question for Zain- Does this mean that we could be highlighting 9 schools total per borough application with the mix of schools if we applied for three campuses each with a lead school?

15:33:23 From Aminah Salaam : Thank you!

15:34:46 From Lisa Spagnola : If we partner with a school on the list, must we have previous experience with it? And, can you please clarify if we need 2 or 3 years experience, if working with a school that is not on the list?

15:35:14 From Molly Greenberg : Thanks so

15:35:16 From Molly Greenberg : much

15:35:17 From Marissa Sperling : Sorry need more clarity...the Proposed Program Designee should be the school Liaison ie: Assistant Principal or the proposed Program Director

15:36:20 From Elisa Istueta : Will this contract provide an advance once the contract is registered like other DYCD contracts?

15:36:49 From Aminah Salaam : Are GED Schools/programs eligible to be aligned with?

15:36:50 From Emily Rosenbach : Why would we propose two or three schools if all 70 students are required to be from one school? Are we proposing three schools and then only one will be selected for the contract?

15:37:28 From Blake Smith : Replying to "More explanation for..."

Thank you!!!

15:38:07 From Elizabeth Hendler, CPC (she/her) : Replying to "Sorry need more clar..."

We had a slightly different question, but related, regarding school staff supervision: must there be a DOE staff member onsite in order for us to operate programming?

15:40:01 From Elizabeth Hendler, CPC (she/her) : Replying to "Follow up question f..."

Thank you very much for clarifying this.

15:40:06 From Michael Rieger- Riis Settlement : Replying to "Sorry need more clar..."

Can we expand the Coordinator position to a FT if we that as needed and can justify it?

15:40:24 From Aminah Salaam : yes

15:40:48 From Michael DeVito Jr. : Thank you so much DYCD!

15:41:42 From Emily Rosenbach : thank you!

15:41:55 From Terry Carroll : Thank you!

15:42:30 From Aminah Salaam : And this is all reimbursement, nothing beforehand, correct?

15:42:45 From Elizabeth Hendler, CPC (she/her) : Replying to "Sorry need more clar..."

Thank you!

15:42:50 From Amy Latorres (CPC) : DYCD programs do operate without school staff onsite.

15:43:29 From Blake Smith : Can you share the number of proposals that will be awarded by borough?

15:43:38 From Amy Latorres (CPC) : Principals will ask if we will pay their staff for the overtime, if we need them to stay in order for us to operate programming.

15:43:53 From Renee McWilliams : Good afternoon,

15:46:17 From Felix Urrutia : Best informational RFP webinar I've attended in a long time! Thank you.

15:46:22 From Zain Khan, DYCD : Reacted to "Best informational R..." with ❤️

15:46:35 From Amy Latorres (CPC) : Agreed with Felix, best PPC I've been on

15:46:35 From Nurus Salam : Reacted to "Best informational R..." with ❤️

15:46:37 From Elizabeth Hendler, CPC (she/her) : Thank you everyone!

15:46:40 From Peter Merani : Reacted to "Best informational R..." with ❤️

15:46:41 From Natalie Martinez : Reacted to "Best informational R..." with ❤️

15:46:43 From Amy Latorres (CPC) : Thanks all!!

15:46:44 From Marissa Sperling : Thank you!

15:46:44 From Dana Wilson : thank you

15:46:44 From Zain Khan, DYCD : Removed a ❤️ reaction from "Best informational R..."

15:46:50 From Derwin greene khcc : Thank you

15:46:50 From Aminah Salaam : Thank you

15:46:52 From Elizabeth Hendler, CPC (she/her) : Reacted to "Best informational R..." with ❤️