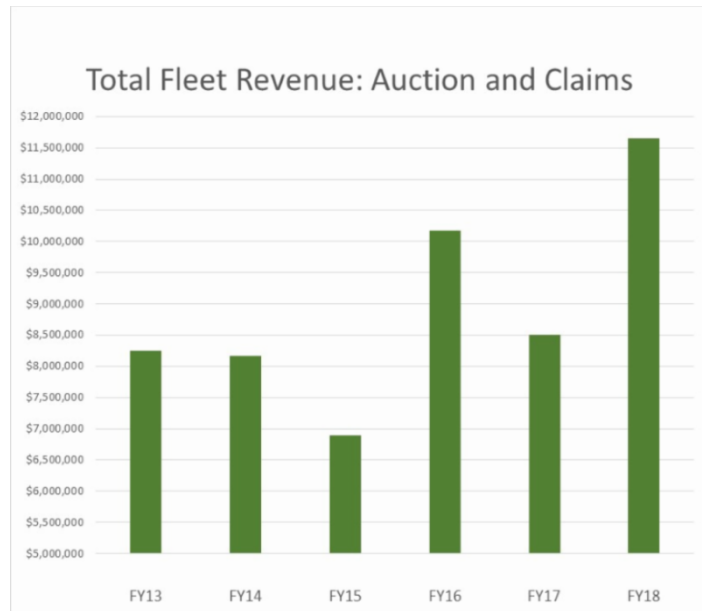


City's Fleet Posts Record Revenue

By: Keith Kerman

DCAS, in partnership with OMB, is implementing a series of efficiency initiatives aimed at saving money and further optimizing fleet operations. These initiatives include efforts to increase revenues tied to vehicle auctions and to improve management of claims when City vehicles are damaged by private cars.

This push is paying off. The City posted record revenue from its fleet in FY18, with \$11.65 million in total revenue. This was \$1 million above the previous best year and \$3 million more than last fiscal year.

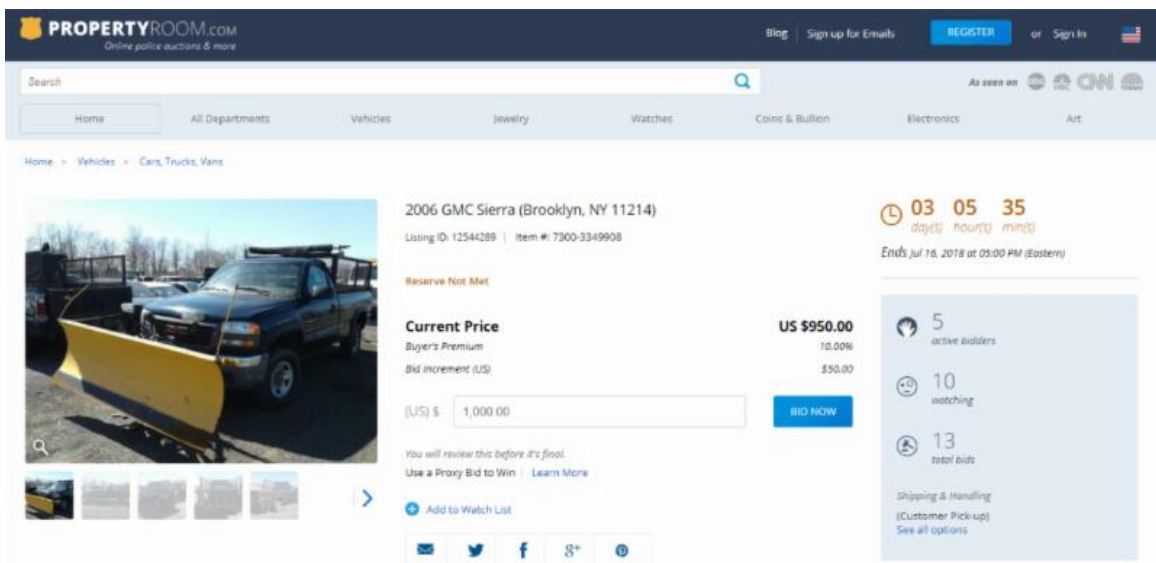


The City achieved its best ever year in both auction and claims, best ever per-vehicle auction returns, and a near tie with its best achievement for per-claim performance.

DCAS moved to online auctions for decommissioned vehicles in 2012, allowing for the repurposing of over 6 acres of land previously used for auctions. This land is now being used to generate economic development at the Brooklyn Navy Yard. The auctions are currently administered through a contract with Property Room. The general public can go to PropertyRoom.com to participate in the auctions. Auctions are open to all without fees to participate. While the revenues support City operations, City employees themselves may not participate in the auctions.

The improvement in claims management stems from improved tracking of collisions through DCAS Fleet's CRASH tracking system. These results are especially heartening as the team that manages this system went through a major staff transition this year, including promotions, new hires, and retirements. DCAS Fleet expects this positive trend to continue and accelerate as it introduces upgraded telematics and automated collision reconstruction in FY19. In March 2018 DCAS also signed an MOU with the Comptroller to improve data sharing and coordination of claims management.

Thanks to everyone for a great revenue year and keep it up. We will continue our annual reports on fiscal year performance in the upcoming newsletters.



Pictured above is the PropertyRoom.com website where City vehicles are auctioned.

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