

DCAS Posts Record Fleet Revenues in FY20

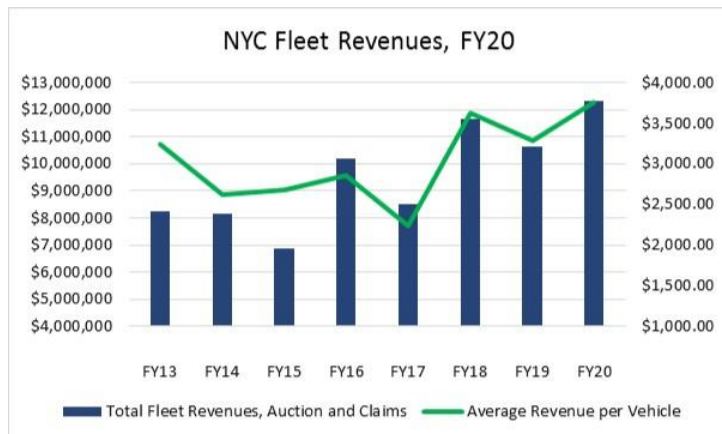
By: Keith Kerman

Another fiscal year is in the books. As we do each year, we will report on fleet fiscal year performance in upcoming newsletters.

Despite the challenges of COVID-19 this spring, Fleet was able to post record vehicle auction and claims revenues in FY20. Fleet posted \$12.3 million from the sale of used fleet units and also from the pursuit of restitution when private vehicles damage City fleet units. This is \$1.7 million more than last year, and over \$4 million more, a 50% increase, from the start of the mayoral administration.

DCAS auctions all vehicles for the City. DCAS also manages claims for most agencies, though five other agencies also pursue claims for their fleet units. The FY20 results were driven by high returns per vehicle from our auction program. We achieved record online returns of \$3,760 per unit. Our auction program was also buttressed by the first phase of fleet reduction in accordance with [Executive Order 41 of 2019](#) which calls for a 1,000 vehicle fleet reduction by June 30, 2021.

Both our auction and claims units managed through countless changes caused by COVID-19. We lost two complete weeks of auction pickups, relocated all these processes to telework arrangements, and staff were impacted by serious illness directly. We also conducted some on-site sales to reduce towing needs.



We did have some fun. In May, we successfully auctioned a Health (DOHMH) helicopter, the first aerial unit DCAS Fleet has auctioned since we went to online public auctions in 2012.

On the claims side, our live telematics initiative and early implementation of dash cams have assisted in several successful recovery actions. We have quicker and better information than ever before to pursue these claims.

We want to thank Jon Ells, Valentino Balzora, Ilya Abramovich, and Fran Kenley on the auction side, and Marcin Gubernat, Nate Koszer, Veronica Rodriguez, and Jason Li for claims. We also want to thank all our fleet partners in City agencies who support these initiatives.

We remind all agencies to document closely any damage done by private vehicles to our fleet so we can pursue these claims aggressively and effectively.

Check out past editions of the Fleet Newsletter

[NYC Fleet Newsletter 310, July 1, 2020](#): Vision Zero Agencies Host Fleet Safety Workshop

[NYC Fleet Newsletter 309, June 23, 2020](#): Using Fleet Data to Monitor Emergency Trends

[NYC Fleet Newsletter 308, June 15, 2020](#): FDNY and DEP Complete Truck Side-Guard Safety Installs

[NYC Fleet Newsletter 307, June 10, 2020](#): Inter-Agency Fleet Staff Support Medical Examiner (OCME)

[NYC Fleet Newsletter 306, May 27, 2020](#): Hybrids Work Even Better in Reality Than in Theory

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