

- Hi. My name is Keith Kerman and I'm NYC's Chief Fleet Officer working from the Department of Citywide Administrative Services (DCAS).
- On behalf of Mayor de Blasio and DCAS Commissioner Lisette Camilo, congratulations to ElectrifyNY and all the coalition members, and thanks for letting us join you here today.
- In 2006, they produced a documentary called "Who Killed the Electric Car?" It was an interesting movie but a premature obituary.
- Today, NYC's Fleet alone operates over 1,750 full or plug in electric vehicles, one of the largest fleets in the country. We will have over 2,100 electric vehicles by this summer.
- In the year 2000, our fleet, one of the nation's largest, had only two alternative fuel vehicle models available on DCAS contract. Today we have over 40 alternative fuel models on the road.
- This includes electric sedans, electric cross-overs, electric mini-vans, and our first electric plug in SUV, a contract we just registered.
- Sedans, cross-overs, mini-vans, and SUVs. These vehicle types represent a huge percentage of all the vehicles on the road in the City today. Just look around.
- We are also working on getting viable electric van and pickup options in place, as well as taking our first steps in electric school busses, plug in ambulances, hybrid police cars, and more.
- We don't buy specially designed government vehicles. We buy from major manufacturers and dealerships like everyone else. You've heard of them: GM, Ford, Toyota, Chrysler, Mitsubishi.
- To support this growing fleet, we have installed over 575 EV chargers including 60 solar carports – the largest such program in the nation - and our first fast charger, with many more to come.

- As one of the nation's largest EV adopters, here's what we've learned so far:
- EVs work. City employees and fleet drivers operate in tough city conditions. Our EVs do too.
- EVs cost way less to maintain. There aren't as many things to fix or break.
- Battery range and cost is getting better and better.
- EVs are way more powerful than combustion engines. We need every driver out there to sit in an EV, put their foot on the accelerator and see what happens.
- Gas vehicles are unacceptably polluting. They are also ridiculously inefficient. You waste 80% of the fuel you use in gas cars. Electric vehicles don't.
- This industry has tremendous potential to grow as the last decade has shown. And we need all of you to help achieve that.
- We don't make our own cars and trucks. We need manufacturers to keep innovating and developing new and better models of EV.
- The work and advocacy of ElectrifyNY and all of you is critical to making that happen.
- I took the subway here. If you can do that, then skip the car altogether. If you can't, we also brought an electric vehicle with us, one that we feel represents the future.
- It's an all-electric Bolt, zero emissions, a comfortably sized cross-over, outfitted with the best safety in the marketplace, deployed using sharing technology, and powered completely by the sun through one of our solar carports.

Zero emission, shared vehicles, powered by the sun. It's our reality now and needs to be everyone's going forward. Thank you.