

# NYC Administration for Children's Services Administrative Advisory for Head Start Non-Federal Share Fiscal Year 2018

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### ACS NON-FEDERAL SHARE POLICIES & PROCEDURES

### Introduction

Non-Federal Share (NFS) means that portion of Head Start program costs not funded by the Federal government. NFS is a statutory requirement of the Head Start Act Section 640(b). As stated in the Act, Federal participation is limited to 80 percent of the total Head Start program and the Delegate Agency is expected to contribute 20 percent (45 CFR 1301.20) to show community support.

Contributions used to match other Federal funds cannot be used to match Head Start funds. Costs used to satisfy a Delegate Agency's matching share or cost participation requirement may be met by using either or both of the following:

- ❖ Allowable costs provided by the Delegate Agency (cash); and
- \* The value of third-party in kind contributions (non-cash) or third-party cash contributions

# Example of Calculation of Non-Federal Share with total funding of \$1,250,000:-

Non-Federal Share: \$250,000 = 20\% of \$1,250,000

Federal Grant: \$1,000,000 = 80% Total Funding: \$1,250,000 = 100%

Non-Federal Share = 20% of total funding, i.e. (20% of \$1,250,000).

# <u>OR</u>

25% of Federal funds, i.e. (25% of \$1,000,000) – For every \$1 spent of Federal funds, there must be a \$.25 Non-Federal match.

The 20% contribution for NFS is also required for any other additional Head Start funding, including funding for Health and Safety repairs or other improvements made with Head Start funds. All matching contributions must be documented and delegates must meet NFS, even if a Delegate Agency's entire budget is not spent during the project period. Staff and Policy Council training on the importance of in-kind and what is allowable should occur annually.

### Non-Federal Share Waiver

Waivers are granted on a one-time basis and require yearly approval. Waivers should be rare. There are five allowable criteria for receiving a waiver:

- 1. Lack of community resources
- 2. Impact of cost an Delegate Agency may incur in the early days (start-up costs) of the program
- 3. Impact of an unanticipated increase in cost
- 4. Community affected by disaster
- 5. Impact upon the community if the program is discontinued

To receive a waiver - or a reduction in the required NFS, the Delegate Agency must provide written documentation of need. This request may be submitted by budget/accounting period if a situation arises that will make it impossible to meet the requirement. **Delegates are required to meet NFS on both program year and fiscal year basis**. Therefore careful monitoring is needed and multiple waiver requests may be required – one for the program year and one for the fiscal year. Waiver

requests should be submitted as soon as the Delegate Agency is aware that they may not meet the requirement. Requests should be submitted prior to the end of the reporting period. Approval of the waiver request(s) cannot be assumed by the Delegate Agency without a written response from ACS. The Delegate must have a plan to meet NFS in the next period.

### **Disallowance**

If after repeated unsuccessful attempts at meeting NFS requirements the Delegate Agency does not generate the required match, the Agency may be subject to disallowance, which is a serious issue that affects the portion of the budget covered by Federal funds. Given the potential impact of a disallowance, it is important that Delegate Agencies carefully review the adequacy of their systems for documentation of NFS contributions.

To avoid a disallowance, Delegate Agencies must ensure that the costs included in NFS match are allowable, appropriately valued and adequately documented so that they will not be disallowed. It is important to consider securing more than the required NFS match. While this will not prevent a disallowance, it may provide offset if disallowances are found.

The Office of Head Start (OHS) description and impact of a disallowance is shown below:

Funded		Actual	
Federal Share:	\$ 800,000	Federal share expended:	\$ 800,000
Required NFS:	\$ 200,000	Allowable NFS:	\$ 180,000
Total grant:	\$ 1,000,000	Actual amount:	\$ 980,000

OHS calculates the disallowance based on the total cost of the Head Start program (direct Head Start funding + NFS). If the NFS match does not conform with allowable in-kind, cash or other contributions that meet cost principles, Head Start will recalculate its direct share by multiplying the total allowable program amount by 80%.

In the above example:  $$980,000 \times 80\% = $784,000 (80\% \text{ of Actual Head Start Program})$ 

Amount of disallowance: \$800,000 - \$784,000 = \$16,000

Delegates would have to make up for the disallowed Head Start funding using non-restricted Delegate Agency funds.

### **Definitions**

*Non-Federal Share*: The amount that must be generated or obtained from local sources in order to match the Federal grant funds. Delegates must be aware that NFS is subject to the 15 percent administrative cost limitation and all NFS must be allocated based on programmatic and administrative.

Total Costs: All allowable Head Start costs incurred by the Delegate Agency in accomplishing the objective of the program during the budget/accounting period (12 months), including allowable

in-kind contributions made by third parties. Total costs do not include costs which are paid from sources that are not part of the approved budget.

*Matching Share:* That portion of allowable costs not funded by the Federal Government. For Head Start, the matching share may be cash or in-kind contributions. The match must be expended during the budget period along with the Federal funds.

Cash Contributions: The Delegate Agency's cash outlay, including the outlay of money contributed to the Delegate Agency by third parties, private organizations and individuals. Cash match is counted only when it is spent on an allowable Head Start program cost, not when the cash is donated to the Delegate Agency. If a Delegate Agency receives cash during a program year and does not spent it on Head Start services, the cash becomes program income and offsets the Federal share.

*In-Kind Contributions:* The value of non-cash contributions that would normally be paid for which are provided by non-Federal third parties: the Delegate Agency and by private organizations and individuals. In-kind contributions may consist of the value of real property (City-leased or City-owned buildings and utilities are not eligible for in-kind) and equipment and the value of goods and services directly benefitting the grant program and specifically identifiable to it. In-kind match is counted for the period when the services are provided or when the donated goods are received and used. If a volunteer's time is being paid for under another Federal grant, it may not be used for a match.

Allowable: Donations of goods and services must be necessary and reasonable for proper and efficient performance and administration of Federal awards. NFS must meet all Head Start cost principles.

Allocable: A cost is allocable to a particular cost objective if the goods or services involved are chargeable or assignable to such cost objective (program, center) in accordance with relative benefits received.

*Reasonable*: A cost is reasonable if, in its nature and amount, it does not exceed that which could be incurred by a prudent person under the circumstances prevailing at the time the decision was made to incur the cost. Consideration must be given to:

- Whether the cost is of a type generally recognized as ordinary and necessary for the performance of the Federal award;
- The requirements imposed by such factors as sound business practices; arms-length bargaining, Federal, State and other laws and regulations; and
- Terms and conditions of the Federal award

*Volunteer*: An individual providing a service that is necessary to the operation of the Head Start program at no cost to a Delegate Agency.

*Waiver:* A reduction in the required amount of grantee NFS that is authorized by a Federal official in writing. A waiver is justified if it meets one of five criteria defined in the <u>Head Start Act Section</u> 640(b) (1)-(5). ACS approves waivers for Head Start Agencies. (See page 3 for the five criteria.)

Depreciation Method (where goods are donated): Delegates must ensure that claims of NFS for use of facilities owned by a related party are limited to depreciation. Where the depreciation method is followed, the period of useful life established in each case for usable capital assets must be taken into consideration. For example, factors such as type of construction, nature of equipment, and renewal and disposal policies for classes of assets involved.

The method of depreciation used to assign the cost of an asset (or group of assets) to accounting periods must reflect the pattern of consumption of the asset during its useful life.

# **Policies and Procedures**

Each Delegate Agency must have written policies and procedures to account for, process, track and report NFS. In the same manner as other policies and procedures, they must be approved by the Governing Board and Policy Committee.

# **Documentation Requirements**

Delegate Agencies must provide documentation that supports the NFS transaction. In-kind services must have approved timesheets using a wage scale based upon the Delegate Agency's salary scale, NYS Department of Labor or Wage Comparability Study. NFS based on differences between lease costs and an up-to-date Real Estate Appraisal must also be allocated to all programs benefitting from the difference as well as allocated between programmatic and administrative using the Delegate Agency Space Allocation plan. A Reviewer or Auditor must be able to verify that the service or good was clearly for the Head Start program through adequate documentation.

Delegate Agencies should have written procedures for acknowledging the receipt of cash, goods or services. Delegate Agencies who receive these donations should follow the IRS Publication "1771, Charitable Contributions- Substantiation and Disclosure Requirements". This explains the Federal tax law for charitable organizations that receive tax-deductible charitable contributions and for taxpayers who make contributions.

# **Accounting Requirements**

Accounting practices vary regarding the summarization and entry of NFS into the Delegate Agency accounting system but must be outlined in policies and procedures and consistently followed.

Delegate Agencies must institute the following for tracking and reporting NFS in their accounting systems and financial reporting for Program Year 03.

- NFS included in the Chart of Accounts
- Financial Statements include a Note on NFS (Note 11 in Compliance Audit Financial Statements based on the Program Year as well as in the Single Audit under Uniform Guidance based on the Fiscal Year)
- NFS reported on the Statement of Functional Expenses
- NFS reported on the Income Statement
- NFS reportable by site
- NFS reported monthly to the Governing Board and Policy Committee

To ensure compliance with internal control, cash NFS match must follow the same cash controls as other Delegate Agency revenue. For example, cash match can be maintained in the general ledger as a separate subaccount within the Head Start fund. This provides a means of tracking the Cash match and related expenditures. Third party in-kind services or other donations can be tracked on a spreadsheet for monthly entry to the general ledger. This can be accomplished by having general ledger accounts for NFS revenue and NFS share expense.

# **Cash Donations**

Any cash donated to a Head Start program must be treated as program income and can only be spent for purposes related to the Head Start program. An expense that could not be charged to the Head Start grant cannot be covered with program income and cash contributions are not counted as "In-Kind" until they have been spent on program operations.

**Examples of Non-Federal Share In-Kind Contributions** 

Examples of Non-Federal Share In-Kind Contributions			
Contribution	Restrictions & Suggested Value		
Donated land, buildings and equipment where the title passes to the Delegate Agency	For non-profits, the value of equipment shall not exceed the fair market value, considering age and condition. Donated space shall not exceed rental value, as established by an independent appraisal of comparable space in a privately owned building. Space donations must be verified by a certified appraiser.		
	In lieu of rental value, the delegate may claim, on a one-time basis, the fair market value of the donated land and buildings at the time of donation. The fair market value must be established by an independent appraiser and certified by a responsible official.		
	In the event that the Head Start facility is operated in a City-owned or City-leased building where the rent is paid by ACS, charging rent to NFS is <u>not</u> an allowable cost.		
Rent lower than market rate	For delegate agencies operating a Head Start program in a leased space, where the cost of actual rent is lower than the market rent rate, delegates can claim NFS for rent as the difference between the actual lease cost and the market rent rate based on the delegate's space allocation plan. City-leased, City-owned and NYCHA sites are ineligible.		
	Market rent rate must be supported by a current appraisal report (required every three years). Any calculation in support of such NFS must be documented by the Delegate Agency.		

Contribution	Restrictions & Suggested Value
Time donated by Governing Board members on	The Executive Director salary plus fringe is
management activities	considered an administrative match, unless the
	board member is performing a special task.
	Determination of value placed on that service
	must be justified and documented.
Time donated by Policy Council members on	Head Start Director's hourly salary plus fringe is
management activities	considered a comparable administrative match
Time donated by employees	Reasonable value for service performed if the
	service and time donated are not part of the
	employees' regular duties during normal working
	hours. It should only be accepted when the intent
	to freely donate time is supported by a
	documented statement and NFS timesheet.
Time spent by parents at a center	Reasonable value for service performed (i.e.
	classroom-aide, etc. and documented in a
	timesheet. Time spent enrolling one's child is not
	allowed.
Time spent by parents at home in a Center-	Same as at a center. Activities should assist the
Based program	Delegate Agency in meeting the performance
	standards and must be part of a written
	curriculum.
Home visits for a Center-Based program	The parents' time is allowed if the activity is
	required by the performance standards. Value as
	a classroom aide.
Transportation costs	Allowable if the program cannot regularly
	provide transportation. The value should be based
	on reasonable costs to the Delegate Agency (e.g.
	salaries, bus depreciation, maintenance,
	insurance, etc.). Transportation provided by
	parents at their option or for their convenience is
	not allowed. Transportation by school districts
	must meet Head Start transportation regulations.
Funds raised by parents	Funds used to support the program are allowable
	when expended for allowable program costs. The
	time that parents spend on fund raising activities
	is <u>not</u> allowable.
Equipment or space loaned by a third party	If a third party donates the use of equipment or
	space, the value is the fair market rate. If the third
	party also pays utilities, upkeep, insurance, etc.,
Equipment on appeal loaned by the delegate	these amounts can be included.
Equipment or space loaned by the delegate	The value is based on depreciation, taxes,
	insurance, etc. The computation must exclude the
Donoted supplies	cost of land.  The contribution is valued at the fair market value
Donated supplies	
	determined by the donor.

Contribution	Restrictions & Suggested Value
Donated clothing	Clothing used for educational experiences or
	retained at the center is allowable. Clothing
	furnished for personal use is <u>not</u> allowable. Value
	is the fair market value determined by the donor.
Donated food (with exception of alcohol)	Food must be used in the program and not sent
	home. Value is the fair market value determined
	by the donor.
Babysitting while Head Start parent is	Activities should assist delegate in meeting the
volunteering	performance standards
Books given to children at year-end	Value is the fair market value determined by the
	donor.

# Summary of What Is/Is Not an In-Kind Contribution

What <u>Is</u> In-Kind	What <u><b>Is Not</b></u> In-Kind
Good or Services that benefit the program	Benefits the Parent or Child
Parent & Community Volunteers (non-paid)  In classrooms On buses On field trips Family Activity Days Preparing materials for classroom or program Parent Engagement Activities Creating newsletters Researching community resource list Community job placements	<ul> <li>♦ Children transported to the program by their parents.</li> <li>♦ Program/classroom volunteers less than 14 years of age</li> <li>♦ Home Visits/Parent Teacher Conference</li> </ul>
Parent Leadership  ◆ Business part of Parent Committee meetings or executive committee meetings including parents' preparation for these meetings  ◆ Parent leadership training  ◆ Policy Council representatives	<ul> <li>Any parent education activities, e.g. literacy, job training, ESL, etc.</li> <li>Parent social events (e.g. bowling, picnic)</li> <li>Parent orientation/registration</li> </ul>
<ul> <li>Donated Services/Materials</li> <li>◆ Donation of goods or services         (Accounting, Legal, Repair)</li> <li>◆ Medical professionals services to         program</li> <li>◆ Children transported by the school for         special services, EC program if not paid         by Federal funds.</li> <li>◆ Unpaid speakers at parent meetings         School district Special Education         Teachers, Aides, OT's, PT's, etc.</li> </ul>	<ul> <li>♦ Staff serving in any capacity, (e.g. bus monitors) paid by Head Start funds.</li> <li>♦ Speakers who do not typically charge for their service.</li> <li>♦ Donations which benefit individual Head Start children or families</li> <li>♦ Staff paid by Head Start funds who are donating additional hours to the program.</li> <li>♦ Other program flyers and newsletters</li> <li>♦ Food donated through the Child and Adult Care Food Program (CACFP)</li> </ul>

# **Documenting the Match**

All contributions:

- Must benefit the program and be allowable under Head Start cost principles
- Must be verifiable from the delegate's records, including the source and application of cash match, services received, and donations of supplies and equipment
- Volunteer time, must include the establishment of a wage scale based upon the Delegate Agency's salary scale, NYS Department of Labor, or Wage Comparability Study and be documented via time sheets
- Supplies and/or equipment, should include a copy of a receipt issued to the donor with a description of the item, an estimate of the current fair-market value, the date received, and signatures of the donor and the recipient
- Must be allocated as programmatic and/or administrative based on its use
- Cash donations, are only recognized as a match when the funds are expended on allowable purchases
- Other goods and services funded by other federal programs are not allowable. The Delegate Agency must ensure that goods or services received through other non-profit or third-party organizations are not funded by other Federal funds, e.g., a supportive health services program for Head Start children administered by New York State and fully funded by federal dollars is not allowable as NFS. However, if only a portion of the program is funded by Federal dollars, the portion of Non-Federal funding is allowable as NFS.

# **Documentation of In-Kind**

# Volunteers: Parent Time

Documentation of in-kind validates parent and community involvement in the Head Start program (as also required by Head Start performance standards). Delegate Agencies are required to maintain records that support in-kind contributions. Reviewers (Federal or ACS auditors) must be able to verify the amounts claimed as NFS from the records.

Also, these records must be reported in the General Ledger as revenue and expenses to show the basis for the value placed on the in-kind contribution.

In-kind is reported and tracked on a monthly basis to ensure that, as federal funds are received, the local match is documented and kept on file. A form must be provided for recording all time or services donated. The forms must clearly document what work was done and how it relates to the Head Start program. Delegate Agencies should be supplying monthly reports to the governing boards and policy councils as required in the 2007 Head Start Reauthorization Act Section 642(d)(2).

The use of volunteer time as match must include the establishment of a wage scale based upon the Delegate Agency's salary scale, NYS Department of Labor or Wage Comparability Study. Time sheets must be used to document hours contributed to the program. These time sheets must follow the same standards of documentation as employee time and attendance records, and must include:

- Volunteer's name
- The dates, including year, the volunteer provided services
- The duration of time of services the volunteer provided to the program

- The volunteer's supervisor's signature
- The volunteer's signature
- The volunteer activity
- The rate applied to this activity
- Total valuation for the time period

Volunteers are parents, family members or family friends of children in the program over 14 years of age. These could be past as well as current parents. All volunteers must indicate what they are volunteering to do in their own words. All in-kind forms used to document these activities should be sent to the appropriate staff.

In-kind reporting forms are used to document the program's required match. When applicable, supporting documentation should be attached to In-kind reporting forms (e.g. donation receipts, lesson plans, etc.). All forms must be checked by the appropriate staff for completeness and allowability before approving. All columns must be filled out neatly, accurately and completely.

Example of Head Start In-Kind Log

Date	Volunteer Name/Signature	Activity Performed	Hours	Rate	Total
			Donated		Value
	Print				
	Signature				
	Print				
	Signature				
Signature	of Supervisor:		Date:		

# **Documentation of Professional Services**

Volunteers: Reduced Rates

Consultants and other individuals may provide their services to a Head Start program at a reduced rate. The difference between this reduced rate and the amount normally charged by the individual may be used as in-kind. The Delegate Agency should have a contract with the individual, to document the reduction, and documentation should be maintained of the services provided. This reduced rate should be reflected in all invoices submitted. The Delegate Agency should have a log.

Example of Head Start Professional Services Log

Date	Volunteer/Signature	Description of Donated	Hours	Rate	Total
		Service	Donated		Value
	Print Signature				
	Print Signature				

# **Documentation of Donated Supplies**

Documentation for receipt of supplies and/or equipment should include a copy of a receipt issued to the donor. Information on the receipt should include a description of the item, an estimate of the current fair-market value of the item, the date received and signatures of the donor and the recipient.

If the in-kind is a donation, the representative of that resource is the person responsible for identifying the value of the donated item(s) – services or goods. The Delegate Agency staff should remind community volunteers to fill out the Professional Services form. Forms should be turned in monthly to appropriate staff.

The donor identifies the value of the donation and a staff signature is required. The appropriate manager will check each listed in-kind service or goods on the required form for its allowability and completeness. All in-kind descriptions must contain the original wording of the person making the donation. Questionable in-kind documents must be returned for completion in the proper manner. Forms are sent on a monthly basis.

Example of Head Start Donated Supplies Log

Date	Donor/Signature	Description of Supplies Donated	Value
	Print		
	Signature		
	Print		
Received by:	Signature	Date:	
Received by.		Duic	

# **Non-Federal Share Valuation Summary**

For volunteer services to be counted as in-kind, the service would have to be otherwise purchased or provided by salaried personnel. Also, the duties of the volunteer must be controlled by the Delegate Agency and the value of the service performed must be measurable and beneficial to the Head Start program.

Rates for volunteers should be determined using the rates paid for similar work by the organization or obtained from the NYS Department of Labor or Wage Comparability Study. If the kinds of skills are not found in the organization, the rate should be consistent with those paid for similar work in the community. If someone donates the services of an employee, the value would be the employee's regular rate of pay, provided the service is the same skill for which the employee is normally paid. If the service is not for the same skill, the value should be computed the same as for volunteers.

The Head Start Delegate Agency must develop annual NFS Valuation Summary for use by staff in determining rates applicable to program volunteers and donated goods and services. The NFS Valuation Summary must be updated when rates change, (i.e., increase in fringe benefits amounts affecting volunteer hourly valuations). The valuation summary must show detailed calculations as to how the NFS was derived and supporting justification for the calculation methodology. Valuation Summaries require approval by the Delegate Agency Governing Board.

Agencies are required to develop and submit copies of their NFS Valuation Summary annually with their first Financial Report to ACS each program year, and whenever changes are made.

**Non-Federal Share Responsibilities** 

	Head Start Non-Federal Share Responsibilities			ties	
Function	CFO	HS	Book-	Governing	Policy
	CFO	Director	keeper	Board	Council
Provide training on Non- Federal Share (NFS) to all Head Start staff	X	X	X		
2. Provide centers with current NFS forms	X	X	X		
3. Provide each center Director with total amount of monthl NFS projected for the year		X	X		
4. Document NFS on appropriate forms	X	X	X	X	X
5. Confirm all NFS is properly documented and signed	X	X	X		
6. Totaling, coding and submitting NFS by category to Fiscal		X	X		
7. Entering total of NFS into financial system by category	7		X		
8. Review NFS reports	X	X	X	X	X
9. Present NFS reports to Policy Council	X	X	X		
10. Provide centers with updated YTD match monthly	d X	X	X		
11. Retain NFS docs for program monitoring	X	X	X		
12. Maintain current real estate appraisals	X	X	X		
13. Evaluate NFS cost rates	X		X		
14. Check in-kind documentation at least quarterly for completeness and allowability	X	X	X		
15. Annual review, update and approval of NFS work plan	X	X		X	X

### Non-Federal Share Work Plan

### **Program Planning**

Head Start programs must establish a planning process for matching grants with non-Federal community resources. Through this process, programs develop goals, objectives and expected outcomes then monitor and evaluate progress toward their program goals. Delegate Agencies should take the following steps into consideration when planning for Non-Federal share match:

- Conduct an annual Self-Assessment as an opportunity to identify any success in engaging the community in the Head Start program and any progress made toward meeting the Agency's match;
- Conduct or update community assessment to evaluate if anything changed in the community or what other organizations or people in the community might be able to do to help deliver Head Start services;
- On a regular basis, e.g. every five years, decide on broad goals and initial short-term objectives. Review goals and revise annually, if necessary;
- Develop an action plan and budget that reflect goals, E.g. form partnerships, secure commitments and formalize agreements;
- Implement the action plan;
- Evaluate progress through on-going monitoring of any progress made toward non-Federal share on a monthly basis; and
- Document and monitor any corrections/adjustments made to the Agency's course of action.

# **Budget Planning**

Delegate Agencies require detailed budget planning for NFS that breaks out all program expenses and allows identification of each Federal or Non-Federal funding source that will cover the individual costs. A line item budget will indicate whether Federal or Non-Federal Share resources will be used to cover program costs. Budgeting activities should include:

- Gathering input from Staff and Policy Council to identify budget needs;
- Identifying fixed budget costs;
- Determining other revenue available to support operations, including Non-Federal Share cash and in-kind;
- Drafting line item budget and presenting to budget committee for input;
- Completing draft budget narrative; and
- Receiving input from governing bodies on proposed budget and gaining final approval.

# **Things to Note**

# 10 Common Errors Regarding Non-Federal Share:

- 1. Inadequate or no documentation
- 2. Failure to enter NFS Share in the accounting system on a monthly basis
- 3. Failure to report NFS on a timely basis to the Board or Policy Council
- 4. Over-valuing the donation of goods or services
- 5. Including items that would not qualify as allowable costs
- 6. Matching one grant funds with funds from another

- 7. Using match funds for more than one grant
- 8. Valuing donations that were purchased with Federal funds
- 9. Counting items that are furnished for personal use, such as food and clothing
- 10. Including transportation by parents for personal convenience, or transportation of employee's children by the employee
- 11. Not keeping current independent licensed appraisals for sites when reporting donated land or space
- 12. Including all the time spent by parents on activities in the home
- 13. Reporting cash donated but not yet spent on allowable items as NFS

### ACS must ensure that:

- The Delegate Agency has policies and procedures and is following them
- NFS is generated from qualifying expenditures or in-kind services benefiting the Head Start program
- If an organization receives donated supplies, it is an allowable matching cost in the period the supplies are used
- Appraisals are current (effective for three years) and performed by an independent appraiser (certified real property appraiser)
- NFS is properly allocated to programmatic or administrative based on its use
- Where necessary, delegate agencies must reapply for a waiver annually and meet applicable waiver criteria set out in the Head Start Act Sec. 640(b)