

RESTRUCTURING HHC: An Update on the Road Ahead And the Challenges Going Forward

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New York City Council Health Committee February 24, 2014



Restructuring Principles

- Stay true to the HHC Mission
- Focus on patient and community needs
- Maintain the quality and safety of care delivered
- Leverage our vast integrated delivery system
- Engage our workforce in change efforts



Restructuring Principles

- Confront constructively the economic downturn and healthcare reform
- Streamline operations, especially in ancillary and support service areas
- Deploy the most cost efficient models of care and service delivery
- Leverage technology to increase effectiveness and efficiency



Areas of Focus

- 5 Broad Categories with 39 Initiatives:
 - 1. Administrative/Shared Services
 - 2. Long Term Care
 - 3. Affiliation/Physician Services
 - 4. Acute Care
 - 5. Ambulatory Care
- Estimated savings or new revenue of \$300 million annually when fully implemented.

Administrative/Shared Services



- Achieve greater efficiencies through targeted cost-effective shared services operations
 - Materials Management and Supply Chain
 - Plant Maintenance
 - Environmental Services
 - Laundry and Linen Services
 - ✓ Status: Major objectives have been achieved. Work continues in some areas.

Administrative/Shared Services



- ➤ Reduce Central Office operating costs
 - Status: Completed
- Reduce Information Technology contract staff
 - Status: HHC has In-Sourced 140 IT Jobs
- Reduce skilled trades staff levels to match HHC's reduced capital program
 - Status: Completed
- Implement laboratory services standardizations and efficiencies
 - Status: Work proceeding on a joint laboratory venture



Long Term Care

- Reduce HHC's Long Term Care bed capacity consistent with State & Federal policies
 - Status: Reduced LTACH beds by 426 and SNF beds by 410
- Work with housing providers to create appropriate housing options for SNF residents who no longer require SNF care
 - Status: More than 200 SNF residents discharged to community housing



Long Term Care

- Consolidate select administrative, support and underused therapy services
 - Status: Completed
- Optimize reimbursement opportunities (Billing, Coding, Pharmacy)
 - Status: Completed
- Rebalance Long Term Care Staffing Mix
 - Status: Completed



Affiliation/Physician Services

- Reduce cost of affiliation contracts and rate of increase
- Align physician staffing to community need
 - Status: Costs have been lowered and work continues with affiliate partners

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Acute Care

- Reduce one-day stays/preventable readmissions thru care management model
 - Status: only one of HHC's hospitals' readmission rates is worse than the national average
- Grow Inpatient capacity in select services to address HHC patients' needs
 - Bariatric Surgery access for more than 1,000 patients this year
 - Cancer Care Growth at Kings County Hospital and Queens Hospital
 - NICU Babies Increased retention within HHC at Bellevue Hospital and Jacobi Medical Center



Ambulatory Care

- Closed six satellite clinics with low patient volume
 - Factors considered included: proximity to other clinics, utilization, physical plant
 - Status: Completed
- Seek Federally-Qualified Health Center (FQHC) status for six Diagnostic and Treatment Centers
 - Status: Pending Federal approval
- Transition Inpatient & Outpatient Dialysis Services to Joint Venture Model
 - HHC doctors retain oversight of quality and care delivery
 - Access to care is guaranteed and capacity will expand
 - Status: inpatient complete; outpatient pending



Achievements to Date

- Achieved Road Ahead \$300 million target and \$300 million from other cost containment/revenue optimization
- Reduced workforce by 3,700 FTEs, mainly through attrition
- Maintained most of service capacity
- Quality of services has been maintained or improved









"A" Rating: Hospital Safety

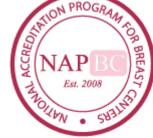






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Preparing For Delivery System Reform Imperatives

- Achieve patient-centered medical home model
 - Status: Received NCQA designation at highest level
- > Expand primary care access and reduce wait times
 - Status: Up to 25% improvements gained at many sites
- Use technology to create capacity and be more responsive to our patients
 - Status: Investment made in new EMR and improved appointment scheduling system
- Develop the care coordination/management capabilities of an Accountable Care Organization
 - Status: Achieved ACO designation from CMS and Health Home designation from SDOH



Despite Our Progress, Future Budget Deficits Loom

- Our financial plan reflects large and growing projected budget gaps
 - \$430 million in FY2015 to nearly \$1.4 billion in FY2018
- Hurricane Sandy: lost revenue, repair and mitigation costs
- Other threats likely to deepen projected deficits further
 - Outstanding labor agreements
 - Ongoing federal budget cuts