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     NYC TAXI AND LIMOUSINE COMMISSION
11
                PUBLIC MEETING
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   held on Thursday, December 18, 2008
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                40 Rector Street
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                    5th Floor
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             New York, New York
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0002
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     Public Meeting convened at 9:35 a.m.
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     PRESENT:
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    MATTHEW W. DAUS, COMMISSIONER/CHAIR
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    ELIAS AROUT, COMMISSIONER
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    HARRY GIANNOULIS, COMMISSIONER
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    IRIS WEINSHALL, COMMISSIONER
    LAUVIENSKA POLANCO, COMMISSIONER
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    EDWARD GONZALES, COMMISSIONER
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    JEFFREY KAY, COMMISSIONER
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    CHARLES FRASER, GENERAL COUNSEL
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               CHAIRMAN DAUS: Good morning
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     everyone.
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                Sorry we are starting a little late.
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We are actually are going to lose one of the Commissioners so I am going to skip out of order on the agenda.

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I would like to go directly to Item 4, For Commission Action, Medallion Transfer Rules. I will turn it over to Chuck Fraser.

MR. FRASER: These proposed rules would govern the transfer of Taxicab Medallions. The proposed rules would comprehensively specify the requirements of each type of Medallion transfer, including the requirements for a buyer or the transferee of a Medallion to become licensed by the TLC to own a Medallion.

The proposed rules were published for comment on October 24, 2007 and a public hearing was held on January 10, 2008. At the public hearing it was announced that based on a written comment received, the staff was proposing a revision that would provide notice of a transfer to taxi technology vendor in a new paragraph of Section 1-80.1.

As a result of further consideration

of comments received to this proposed revision, the staff recommends a further revision to the new paragraph. Staff recommends expanding the new paragraph in Section 1-80.1 to provide (1) notice of transfer must be given to the taxi technology vendor at least 30 days prior to the date of the transfer; (2) the seller or transferor must provide at the closing a statement of intent to either cancel the existing contract and return the equipment to the vendor or assign the existing contract to the Medallion buyer; and (3) the buyer must provide at the closing either a statement of intent to assume the seller's taxi technology contract or identification of the approved taxicab technology vendor with which the buyer will contract.

Finally, as a result of the passage of time, the staff is recommending changing the effective date of a provision in the proposed rules for a new requirement for tort plaintiffs to file claim letters. Staff recommends that the effective date be changed to February 1, 2009. Copies of these revisions have been distributed to the Commissioners and are

available to the public at the back of the room.

CHAIRMAN DAUS: This is a process
that has been going on for over a year. We had
a public hearing back in January earlier this
year. There have been extensive memos, a lot of
discussion. If you recall, I had tabled this
matter in January to sit down and listen to some
additional concerns raised by the industry. We

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     did that. Obviously, we are not going to meet
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     eye-to-eye on every single item, but will I will
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     say is that it is very, very important, in my
12
     view, that we actually pass these rules and get
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     them codified so that we have an operating
14
     system in place so that there is clarity and
15
     stability in the industry that they know what
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     the rules are with these transfers.
17
                However, we are open to looking at
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     specific issues moving forward, not only as part
19
     of the rules project, but also if certain things
20
     and issues that were claimed by the industry end
21
     up happening, such as not being able to appoint
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     an administrator within a certain number of
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     days, I am certainly open to fixing that if we
2.4
     need to. Obviously, there is the trust issue,
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     which there were some valid arguments on both
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     sides which I think we should further explore.
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     And there is also the Ad Code issue. I think it
 3
     is important.
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                OATH was here last time, if you
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     remember, and the Chief Judge had testified that
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     they are ready, willing and able to handle these
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     cases. I believe that they are.
                                      That's the
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     only real major change from what we have been
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     doing for the last 10, 20 years, as far as I
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     know, that the hearings to evaluate the tort
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     claims will be going instead of to one our
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     judges, to OATH. However, as we stated to the
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     Committee for Taxi Safety and some other
14
     industry groups that were interested, we are
15
     open to exploring an even better solution, if
16
     there is one, to protecting the rights of
17
     injured plaintiffs. However, we are constrained
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    by the Administrative Code, so that will require
     Council legislation. But we are open to looking
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     at whatever comes out of it.
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                That is basically how I feel. I am
22
     otherwise okay with the rules. I don't know if
     any other Commissioners have any questions,
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24
     comments or concerns?
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                (No response.)
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                CHAIRMAN DAUS:
                                 No, okay.
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                COMM. AROUT: I make a motion to
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     accept them.
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                CHAIRMAN DAUS:
                                 We have a motion on
 5
     the floor. Do we have a second?
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                COMM. KAY:
                            Second.
 7
                CHAIRMAN DAUS:
                                 All in favor?
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                (Chorus of "Ayes.")
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                CHAIRMAN DAUS: It's unanimous.
10
     Okay, thank you.
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                I would like to now go to Item 5, the
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    Mac-Box System Pilot Program Proposal. If you
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    recall, for those of you who here at the last
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meeting, there was some, I think, valid concerns raised by Commissioner Giannoulis and seconded by Commissioner Polanco that maybe we could be a little more clear in exactly what we are approving. And also which I agree with, we should have the practice of whenever we vote on matters, we should have not just a PowerPoint 2.1 presentation, we should have a resolution. think it is good practice.

And as a result, David is going to update us very briefly with some pictures and photos so we know exactly what is involved with

this Pilot, and also we have a resolution that has been forwarded to the Commissioners.

MR. KLAHR: Good morning,
Commissioners. As was just stated, this is a

revision from the presentation we did at the last meeting that was tabled to this meeting.

The proposal is for interior mounted cameras for data collection, and the concept that we are discussing are vehicle-mounted cameras that can record images that can be used by either owners, the Commission itself, or other industry partners to improve safety and encourage responsible driving.

So what can be recorded? And there are a lot of different options out there in the marketplace right now: Continuous images, video images, triggered video clips and they triggered by certain events and would not necessarily be recording continuously. It can also record emissions data and other types of data such as speedy acceleration, deceleration, G Forces, things like that.

The Pilot proposal we have on the table is from DriveQuest Technologies for their Mac-Box Dual System. This is a camera and an

integrated computer that would be installed in the vehicle. It can store short video clips generated by either triggered events which would, for instance, an accident or a crash, excess G forces, and also there will be a button available for the driver so if there is an incident occurring they want to record, they can just hit the button and record that.

It is an exterior facing and an interior facing camera. And it has one other interesting feature which is that it can transmit the date via Wifii, so, for instance, if you are a garage owner you can have a video monitor and have the data transmitted to you that way. It doesn't just rely on the vehicle coming back to the base and then downloading it.

DriveQuest is not the only

manufacturer of recorders out there, although

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19
     they are the one with the proposal on the table.
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     VerifEye, DriveCam Corporation, Bosh
21
     Diagnostics, Delta Solutions, there are a lot of
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     firms out there that do this.
23
                CHAIRMAN DAUS: By the way, David, I
2.4
     just received a fax, which I distributed to the
     Commissioners, from VerifEye. They have also
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     requested a Pilot proposal as well. So there is
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     interest out there and the word is apparently
 3
     getting out. That is another company.
 4
                MR. KLAHR:
                             Okay, so it looks like
 5
     there is already an interest in this.
 6
                So why would we want to do this?
 7
     What we would like to test is to see if it cam
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     improve safety in the industries that we
9
     regulate. We think it might be a possible
10
     deterrent to poor driving for drivers to see the
11
     unit in the car. We think that it might provide
12
     more accurate accident information to have an
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     actual recording of an incident on the road,
14
     rather than to rely on just people's memories,
15
     which can sometimes can be inaccurate. And it
16
     is possible that it might provide a better
17
     assessment of risk, for example, for insurance
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     companies to see what people are actually doing
19
     out there on the road.
                So, again, the proposal that is on
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2.1
     the table if for a Pilot lasting up to 13 months
22
     for the Mac-Box III. And, of course, since we
23
     are approving a concept, other firms that are
     interested can get in on this. It is for
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25
     vehicle-mounted cameras that record vehicle
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    activity or diver behavior. It would allow up
 2
     to 20 vehicles per manufacturer and it would
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     require data sharing with TLC, so we can
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     actually see what is going on and see what
 5
     interesting information is developed from this.
 6
                So I thank you very much for your
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     time, and, yes, there was a resolution appended
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     to the statement of outline which should be in
9
     your books.
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                CHAIRMAN DAUS:
                                 Any questions?
11
                (No response.)
12
                CHAIRMAN DAUS:
                                 Do I have a motion
13
     to approve the resolution?
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                COMM. WEINSHALL:
                                   So moved.
15
                CHAIRMAN DAUS:
                                 Is there a second?
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                COMM. AROUT:
                               Second.
                CHAIRMAN DAUS: All in favor?
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18
                (Chorus of "Ayes.")
19
                CHAIRMAN DAUS:
                                 Thanks, it's
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     unanimous. Now we are going to jump to Item 3,
21
     the Base Licensing Review.
                Thank you very much, David, good job.
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2.3
                MS. STEELE-RADWAY: Good morning.
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     Licensing would like to present before the
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     Commission 13 bases with a recommendation for
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    approval.
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                CHAIRMAN DAUS:
                                 Do I have a motion
 3
     to approve?
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                COMM. GONZALES:
                                 Motion to approve.
 5
                CHAIRMAN DAUS:
                                 A second?
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                COMM. WEINSHALL:
                                  Second.
 7
                CHAIRMAN DAUS: All in favor?
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                (Chorus of "Ayes.")
9
                CHAIRMAN DAUS:
                                 Thank you.
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                No denials today, right?
11
                MS. STEELE-RADWAY:
                                     No.
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                CHAIRMAN DAUS:
                                 Great. Now we are
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     jumping to Item 2, Adoption of the Minutes of
14
     the November 20, 2008 Commission Meeting.
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                Any questions, concerns, comments or
16
     changes to the minutes?
17
                COMM. AROUT:
                               Motion to accept the
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    minutes as read.
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                CHAIRMAN DAUS:
                                 There is a motion to
     accept on the floor. Is there a second?
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21
                COMM. KAY:
                            Second.
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                CHAIRMAN DAUS:
                                 All in favor?
2.3
                (Chorus of "Ayes.")
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                CHAIRMAN DAUS:
                                 Okay, it's
25
     unanimous. Now we are back to where we are
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     supposed to start, The Chair's Report.
                First, I want to just let the
 3
     industry know if you don't know already, there
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     is a holiday enforcement initiatives that is
 5
     done every year in conjunction with the NYPD of
 6
     which the TLC participates. It's a primarily
 7
     geared towards safety traffic infractions,
     including making sure that cabs as well as other
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 9
    motorists do not block the box, abuse the bus
10
     lanes or talk on cell phones.
11
                So in addition to enforcing those
12
     laws, our uniformed inspectors are also in zero
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     tolerance gear as well for enforcing the rules
14
     against the illegal street hails. So we are out
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     there on the streets and this will continue
16
     throughout the holidays,.
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                Item 2, Vehicle Retirement
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     Extensions.
                  There will be more details in an
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     industry notice that will follow, but I just
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     want to announce that with respect to the 25
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     miles per gallon rules that were involved with
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     the lawsuit and that we had passed, there is an
23
     ancillary issue of inspections and extensions of
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     vehicle retirement. And I just want to announce
25
     that any owners of Medallion cabs that are still
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     in service but were scheduled to be replaced
     from October 1, 2008 through January 19 of 2009,
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may remain in service until January 20th. Now each one of these vehicles will need to undergo an inspection, a visual, so we would need for you to come in at your scheduled inspection time and we will be noticing you of when you can and should do that. There will be an industry notice that will probably go out today at the latest and we will make sure we get

11 in touch with each of you on the details of when 12 particular cabs need to come in for their

13 inspections.

> We also announced since the last meeting that in light of the economy, economic downturn as well as the financing well drying up with respect to the black car 25 MPG program, that it would be a prudent thing for us to defer the implementation of that program until January 1, 2010. That includes not just the requirement that all black cars need to be 25 MPG or better, but also the vehicle retirement provisions of the rules. And there will be more details to follow on that and we will monitor that closely over the coming year.

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Also just an update on the rules review project. In the coming year, in the new year we will be spending a lot of time on the rules project in a public setting. Possibly voting and discussing the rules. Right now we have started the public hearing process, which the first hearing was held on I think December 5th, Chaired by Chuck Fraser. We are not expecting a lot of comment because this is not the part of the Rules Revision Project that involves many, many substantive changes. really just reorganizing, renumbering, putting things in the right places.

So we only had, I think, two comments and there was an agency record of a public hearing that listed less than five minutes. have provided the entire transcript of the hearing to the Commissioners. We are not voting on it, but we are going to have a second public hearing on January 23rd, regarding the Taxi Business Rules Chapter 14. The hearing that was held December 5th concerned industry representatives and Medallion sales.

So in the coming year we will probably be voting on some of these changes on a 0016

month-to-month basis and you will be learning more about it. But, again, if you want to provide your comments, you can do so at any time. There is a link on our website where you can do that at your leisure. If you would like to come to one of these hearings, you are welcome to do that as well. And all of these

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8
     comments will be summarized for the
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     Commissioners and we will vote on them publicly.
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                As promised our monthly accessible
11
     dispatch report, there are 236 accessible
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     vehicles on the road as of now. There have been
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     800 dispatches, almost 800 dispatches. About 74
14
     cancellations, 308 drivers have been trained,
15
     and 143 vehicles and drivers have been equipped
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     with their Blackberries. An average of 20 to 30
17
     vehicles are logged on at any time receiving
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     calls from persons who use wheelchairs.
19
                Our next tentative, very tentative
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     date for a Commission meeting, is January 8,
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     2009. And last but not least, I certainly would
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     like to welcome some new Administrative Law
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     Judges who were not able to make our swearing in
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     last month. So the rest of the class is here.
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                I am very, very pleased, as we all
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     should be, with the quality of their
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     backgrounds. We have many Judges with private
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     sector experience, but also with public sector
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     experience including the Environmental Control
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     Board, the Probation Department, DEP, Finance,
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     Buildings, FDNY, Sanitation, Parks, Health, DOT,
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     Department of Consumer Affairs, the DA's office,
 8
     NYPD, New York State Attorney General's office
     and the Board of Ed. So very, very impressive
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10
    resumes. And welcome and best of luck to you.
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                I would now like to introduce our
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     Chief Administrative Law Judge Carmena Schweke,
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     who will administer the oath of office and swear
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    you in.
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                JUDGE SCHWECKE:
                                  Good morning,
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     Commissioners. I present to you eight ALJs to
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     be sworn in.
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                When I call your name, please stand
19
     up: James Drury, Roxanne Wild, Tom Flynn -- I'm
20
     sorry, that's Joseph Flynn, Igor Oberman, George
21
     Hindy, Naomi Sheiner, Greg Lehner and James
22
     Plotkin.
23
                Would you each raise your right hand
24
     and repeat after me.
25
                (Whereupon, the Administrative Law
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     Judges were sworn in.)
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                JUDGE SCHWEKE:
                                 Congratulations.
 3
                (Applause.)
 4
                CHAIRMAN DAUS:
                                 Congratulations, and
 5
     congratulations to the staff of Judge Schweke,
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     Deputy Chief ALJ Sherry Cohen as well as, of
 7
     course, Pita Minelli. We will have a new Deputy
 8
     Commissioner in charge of that department that
 9
     will be starting in January. His name is Ray
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     Scanlon and he comes to us from the
11
     Environmental Control Board. We will be meeting
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    him in person.
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13
                And basically I know you have been
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     through a lot of training and now is the time to
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     hit the bench and start making decisions. I am
     very sorry that all the rules that you have
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17
     learned, thousands and thousands, the numbers
18
     will be changed and reorganized, but it is
19
     probably for the better. It will probably make
2.0
     your lives and your jobs easier and better in
21
     the coming year. So congratulations, Godspeed.
22
                That concludes my report.
23
     questions?
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                COMM. WEINSHALL:
                                   Mr. Chairman, can
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     I ask a question?
0019
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                CHAIRMAN DAUS:
                                 Sure.
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                COMM. WEINSHALL:
                                   I read in the
 3
     newspaper yesterday regarding the Governor's
 4
    budget about a 4 percent tax on taxi rides and I
 5
     was wondering if either the Administration or
 6
    your office have gotten any guidelines from the
 7
     Governor's office?
 8
                CHAIRMAN DAUS:
                                 We have not other
 9
     than what was in the budget, so we haven't
10
     formulated a response to it yet, but it is very,
11
     very fresh.
12
                COMM. WEINSHALL:
                                   Thank you.
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                CHAIRMAN DAUS:
                                 We will obviously be
     guided by the Mayor's budget office with respect
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15
     to the implications on the city and reports on
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     our regulated industries.
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                COMM. WEINSHALL:
                                   And we would have
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     to regulate rules, I guess. Jeff, do you know?
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                COMM. KAY:
                             I don't know.
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                CHAIRMAN DAUS:
                                 I apologize for
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     jumping out of order but that was very quick.
     We are now going to Item 5B, the Lease Cap Rule
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     Revisions.
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                As you know, Mayor Bloomberg had
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     announced some suggested changes for the
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     Commission to consider with respect to the Lease
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     Cap involving clean air vehicles. As promised,
     although this is not a public hearing, we won't
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 4
    be voting today, as we traditionally do at our
 5
    public meetings, we are going to have a
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    presentation to remind the Commissioners of what
 7
     our rules say, some of the rationale and some of
 8
     our research behind why they were passed, and
 9
     also to go over in detail what the Mayor and the
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     Mayor's office has proposed, along with the TLC
11
     staff to the Commission.
12
                So I would like to turn it over to
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    David Klahr who is going to walk us through this
14
    presentation.
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                MR. KLAHR:
                             Good morning again.
                Just to give a brief run over of what
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17
     I am going to cover here, I will talk a little
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about where we stand now on cleaner vehicles a and leases, we will talk about possible Lease Cap changes, the vehicle purchase cost, as well as incentives that we feel are misaligned. I will talk a little about the City Council's 2.3 efforts in this regard and their incentive and 2.4 disincentive plans. And, finally, kind of 2.5 generically about leasing language and some

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suggestions for clearer terms for that and some general principles that staff thinks will be very helpful when thinking about leases.

So where are we now? As you are already aware, the TLC did not prevail in the lawsuit and Judge Crotty ruled that we are preempted from mandating minimum mileage standards for taxicabs. So we will propose rules to repeal the earlier mandate, but the City and the Commission are still committed to a cleaner city and a more efficient fleet.

We had a lease hearing earlier this year that was attended by many people in the industry, and the Mayor has asked us to develop incentives and disincentives to induce people to invest in these cleaner vehicles. The City Council is also thinking along the same lines and they also discussed incentives and disincentives. You will hear a lot about incentives and disincentives in this presentation.

We are thinking about all different options to improve the fleet to include these cleaner vehicles and it looks like this might be the way to go. Just so you know, there are

1,683 hybrids out of the 13,0237 Medallions. That is a pretty large jump in the last couple of years.

Just to review for a minute what the current Lease Caps are, your daily rate is going to range from about \$105 to \$129, and that is the maximum per shift. And the weekly average is going to be \$113 per shift. So if you are running the car for every shift at the maximum amount of money that you can get for it, you are grossing a little less than \$83,000 per year. And we have a chart with the current Lease Caps.

There is also weekly Lease Cap and for the weekly cap for a Medallion with a vehicle, it is \$666 for seven shifts a week so sometimes people lease it out for the morning shift and then do a different lease for the afternoon shift. And that brings in about 69,000 gross per year. And then there is Medallion only weekly Lease Caps, and that is \$800 for just the Medallion. The car is a separate deal, so that's a little less than

23 \$42,000 per year.
24 So if you are asking people to
25 purchase cleaner cars, they do cost a little bit
0023
1 more, and we know, thanks to the recent court
2 case, that people pay about \$5,000 more for a
3 hybrid car than they would for a Crown Victoria,
4 and it costs about a \$1.000 more to back it up

2.1

hybrid car than they would for a Crown Victoria, and it costs about a \$1,000 more to hack it up than it does a Crown Victoria. So the number we are working with here is it costs about \$6,000 more than to purchase one of these cars than your other choice.

So that works out to be \$3.00 per shift over the course of three years. And how we came to this number is you take the \$6,000, you divide it by the three years, you get \$2,000 a year, and there are 728 shifts for owners a year. So there are 14 shifts a week, 52 weeks a year, and our rules do require that double-shifted cars are out for every shift.

So if we are going to do this, if we are going to make this change, the Lease Cap should be altered to reflect the higher cost and we should do it fairly quickly because the number of hybrids and the number of cleaner cars is increasing very rapidly. And this would also, in theory, affect the weekly lease. So if you are adding the money along the same rate, the average would increase to 116 per shift or

\$42 per vehicle, so that brings the gross up 84,700 per year. And that is a gain of about \$2,100. And the same thing for a weekly Medallion with vehicle.

So what are the misaligned incentives that I mentioned earlier. And this has to do with the way that leases are structured and how the industry is working right now. We have three types of drivers out there. We have the owner drivers, and they pay for the gas but they also pick what vehicle they drive. We have DOVs, and they pay for their gas and they also in general pick what vehicle they drive. If you are a fleet driver, though, you pay for the gas in almost every case, but the Medallion owner is the one who chooses the vehicle, so there is a disconnect there between the person who is purchasing the fuel and the person who is purchasing the vehicle.

And what this means is that they are price insensitive when it comes to gas, and this chart illustrates that. Gas prices have changed a lot in the last year, year and a half. I am sure I don't have to tell you that. So if gas prices are relatively low, like they are now,

the average price we have for December for the

New York area is about 2.18 a gallon. So if you 3 are Crown Victoria driver, you are paying about 4 \$20 to fill up your tank for your shift. And if 5 you are a hybrid driver, you are paying a little 6 less than \$9. So there is a differential there. 7 If you go back to earlier this year 8 when gas prices were very, very high, more than 9 \$4 per gallon, the price difference is even more 10 dramatic. You see that a Crown Victoria driver 11 is paying almost \$40 to fill their tank and the 12 hybrid driver is paying less than \$17. But at 13 the same time, if you are not paying for gas, 14 none of this matters. You are still paying 15 zero. So sometimes prices go up, sometimes 16 prices go down. But at the same time, if you 17 are not connected to the gas price in any 18 meaningful way, you are indifferent to this. 19 And we have seen evidence of this in 2.0 vehicle purchases. And so, what we have noticed 21 is, going through the data, if you have to pay 22 for the gas it strongly influences what car you 23 choose if you are able to choose what car you 24 want to purchase. And you can see that what we

the first half of 2008. And the reason we did that is because something really important happened with gas prices in early 2008. They went up to record, record levels. And also this before the mandate to purchase the hybrid cars came into effect. So we took two situations where people had free choice as to what car they bought.

did was we compared the first half of 2007 to

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So we examined if you have an unrestricted Medallion. We put aside the Medallions where you are required to buy an accessible vehicle, where you can't buy a hybrid, and we put aside the Medallions where you have to buy a hybrid vehicle because obviously you don't have a choice there. And we noticed that if you are an owner driver or a DOV, when gas prices go up, your interest in buying a hybrid goes up a lot as well. But if you are a fleet owner, your interest doesn't go up as much. It went up, we also noticed that a small number of fleets accounted for almost all the growth in the hybrid purchases. And there are fleets out there that specialize in accessible vehicles, in hybrid vehicles, and so on.

So what we are proposing is that we make that connection between the person who buys the gas and the person who buys the car for everyone. And if you go by the average price over the last two years for gas in the New York area, it is \$3.05. So if you work from that

7 number and you assume that there is about 135 8 miles driven per shift, and we got this from 9 actual data from the T-PEP system. We figured 10 out what is the average number of miles that a 11 driver is driving.

And we know that the Ford Escape Hybrid gets about 34 miles per gallon and the Crown Victoria gets about 15 miles per gallon. So working from these numbers, you find out there is a difference in the amount of gas you have to buy per shift of about \$15. And that's every shift that you are driving. And so, if we are thinking about making an adjustment for owners who have to spend more money and it works out to about \$3 per shift for them to buy the cars, but at the same time, it is more expensive for the driver to go to the alternative, to the Crown Victoria, if you take the \$15 shift difference and take out the \$3 we are mentioning

for the increased cost, you work out a \$12 adjustment per shift. And that's what we are asking you to think about. That if you reduce the Cap for the Crown Victoria or any other non-clean vehicle by \$12 a shift, what you do is you are equalizing the purchasing economics for the owner. They have to buy a more expensive car, but they are getting an extra \$3.00 a shift for that. You are covering the driver for the extra burdens of paying for the gas and it kind of equalizes the fairness a little bit.

So this is what the realigned Lease Cap would look like with the numbers. And I won't necessarily go into every number, we have a lot of material to cover. You can see that it is the current Lease Cap minus \$12 for each shift. So what does this mean if we actually do this?

Well, if you are fleet owner and you buy a hybrid, you are getting an extra \$2,184 per year, per car. And that is over the lifetime of the car. If you are leasing a Crown Victoria on a daily basis, you are having your cost reduced by \$12 per shift. And we assume people will go and spend that on gas or they can

do whatever they want with it. But if you are a hybrid driver, you are going to pay \$3 more per shift. So how does this align with the incentives and the disincentives that the City Council is talking about.

What they have is Intro 876. These are the disincentives that they are proposing. They are proposing that dirty cars, the non-hybrid, non clean diesel cars be off the road much more quickly than they are now. And that is a very strong disincentive to how things

are done right now, because the Crown Victoria would no longer be the cheapest option out there.

It wouldn't be the default option anymore because if you look at the price of the vehicle and you amortize over the three years of the life of the vehicle, it is about \$10,000 a year now. And then if you reduce the term that you retire it by about half, it goes to \$20,000 per year. And that is a very strong disincentive. And it is anticipated that this would change the purchase behavior of someone who has a free choice of which car they want to buy.

There is also some incentives included for vehicle retirement which is that it would allow the cleaner cars to be on the road a third longer and the acknowledgment that we really want to induce people to buy these vehicles so we will give them something in return. We've know from our experience from the Safety and Emissions Division that we have seen enough hybrid vehicles now to know we think they are performing as well, even better in some cases, than the standard fleet. In many cases they passed their first inspections at a higher rate.

And so there is a real thing to think about whether we want to think about having that be the new standard, that you have the hybrid vehicle, it has its term, and not offer specific incentives for specific things. So this actually ties into the lease hearings that we held earlier this year. And I will illustrate a couple of examples and talk about leasing language and how leasing in general works in the industry.

One thing that we noticed when we were preparing for the lease hearing and were $% \left(1\right) =\left(1\right) \left(1\right)$

doing some research into leasing was that leases were in many cases very ambiguous, difficult to understand, and had provisions in them that looked unusual. If you indulge me a minute, I would like to read you some samples from some leases that we pulled to give you a real illustration of what we are talking about. I am not going to mention any names. I will just read a couple of clauses so I won't bore you to tears reading the entire leases.

In this particular lease, this is clause number 10, it says, and I quote, "If this agreement is broken before the car is paid," and then in all caps, "all money paid by the lessee will be forfeited." This is a DOV agreement. This is an agreement allegedly for the purchase

of a car. So if you have been making your payments for two years and you miss one payment, you are out all the money.

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In this particular lease, we have an example, clause number 10, where the lessee acknowledges, and I am quoting, "That lessor may at any time replace the Medallion used in this agreement." Sometimes, as we know, agents lose the right to a particular Medallion. We don't

think there is anything strange or unfair about that. It is a separate business agreement. However, this lease goes on to say that, "In the event of such occurrence, the lessee will be responsible to perform all tasks, duties and pay all fees required by the TLC to hack up another Medallion." So in other words, if you lose the Medallion as a driver, through no fault of your own, you now have additional expenses to hack up the car when you are given the next Medallion.

Just a couple of other leases. This one had an interesting clause in it. Under "Driver's Responsibilities," the very first responsibility listed for the driver is, and I am quoting, "The driver shall receive the vehicle with a full tank of gas and the driver must return the vehicle with a full tank of gas." Sounds reasonable so far. Then it goes on to say, "The gas must be filled up at," and then it names two specific gas stations at two specific addresses. I am not sure how you would enforce such a clause or how you can tell which gas they are putting in the car, but, remember, that the driver is paying for the gas.

Just a couple of other quick examples

of ambiguous or unusual language. One lease that I have here offers a price sheet, and it lists that the Lease Cap for a Monday day shift is \$105. And that's correct, that is the Lease Cap. Then it goes on and says, "Plus \$3 New York sales tax must be added to every shift price." So they are basically advertising we will charge you more than the Lease Cap.

Then within the contract it states that drivers are independent contractors. Sounds great. Then later on in the contract it notifies that if the driver wants to take a day off, one week written notice must be given. As well as the fact that if the driver is not going to work a holiday they must also give written notice. It doesn't seen consistent to us with independent contractor.

One more contract. This one is a two-and-a-half years DOV contract. The term of the contract is for two-and-a-half years and it includes purchase of a vehicle. Then states,

clause number 3 under the terms of the contract, I quote, "Driver must complete a detailed time sheet for each trip he or she makes with said vehicle. Lunch breaks and personal use must

also be entered in the time sheet. Driver must submit the weekly time sheet every week together with his or her weekly payment to management." Again, this is for a DOV contract where allegedly they own the car but they are required to report all use of the car to the manager's liking.

And just one more that I would like to highlight one individual clause. This is a contract where there is to expiration date and no length of the contract. It also doesn't state whether it is for a daily lease, weekly lease or a DOV contract. Clause number 8, and I am quoting, and this is italicized to highlight it for anyone looking at it, "A fare increase will result in an increase in lease payment " I am assuming that when the Commission passes fare increases sometimes they might want to give to certain parties. And also, it doesn't mention anything about the Lease Caps.

So, as you can see, it is very unclear from a lot contracts that are in effect in the field right now what the exact terms are, what the definition of the Lease Cap is, and what it covers and other items like that. So we

feel that leases should have very clearly defined terms and definitions for all of this. And that leases should follow a standard, clear format, so that everyone who is involved in the process understands what is going on.

We also feel that Lease Caps should be the maximum for all fees, taxes, expenses and so forth, and that drivers should always get a clear, detailed receipt every time they make a payment, including for declining balances, and that TLC should have the ability enforce all these rules on the basis of complaints and inspections.

That is all I have for you today and I am happy to answer any questions that you might have about what I just covered.

CHAIRMAN DAUS: Good job, David.

Any questions?

COMM. POLANCO: I have a question.

What does the rules say about increasing or decreasing Lease Cap amounts? I think there is a specific rule that deals with as to when is it

23 that they can increase or decrease the amount. 24 MR. KLAHR: Chuck, you will have to

back me up if I am reading it wrong here. My

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understanding is that the rules state that the Commission holds periodic hearings to look at the Lease Caps. I think it's every two years; is that correct?

MR. FRASER: Lease Cap hearings must be held every two years.

MR. KLAHR: And a Lease Cap hearing can be called if there is a substantial change in the expenses in the industry.

MR. FRASER: If I may supplement that. The rules currently require that the Commission change Lease Caps based on one factor and one factor only. One factor is essential and only one factor, and that is Medallion operation costs.

What we are proposing is to say that other factors besides Medallion operation costs may be taken account of, including driver income, our policy preferences, for instance, here as to what car a buyer might buy, and so on. As of right now, the essential and only essential criterion is owner earnings.

COMM. KAY: Just a couple of thoughts on what we have to deal with over the next months or so. One is when the Mayor

announced the suggestion, and one thing we have all been talking about and I think we should think about is how to phase in some of these Lease Caps to ensure that there are some owners, there are some purchases of vehicles that, in fact, follow the rules as they are on the books. And we need to really understand and work with the industry of how we can possibly phase this in over a period of time.

The second thought is one where I have to be honest, one I haven't wrapped my head around, that you saw some numbers that David pointed out about how a lot of DOVs, the numbers are increasing at increasing rates. I think that's a good thing. I think that explains how the incentives are aligned. But there are circumstances, and like I said, I don't have mind wrapped around it yet, where in some cases even though they are not fleets, that, in fact, the incentives are not necessarily aligned due to the business practices of the agents.

And I don't have an answer to that. I don't know if TLC should or can play a role in it, but I would be very interested in hearing ideas of how to do that.

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I am also assuming that we can have that conversation over the next couple of weeks or so because I would like to be able to come to some sort of consensus working with the TLC, Commissioner Daus and everybody else so we can

7 Lastly, on the issue of the Lease 8 Caps and what's in the Lease Cap, I guess I want 9 to point out that we do need to be careful as a 10 Commission in understanding what is the TLC's 11 role in regulating the industry and getting 12 involved. The difference between regulating an 13 industry, protecting the various constituencies 14 of the industry, while at the same time getting 15 involved in a business transaction between two 16 private parties where it is not our role, I 17 think that's a delicate balance. I think that 18 is one that as we continue to talk about 19 streamlining or defining those Lease Caps and 20 how you enforce it, that we need to be mindful of. That's just sort of a last parting thought. 21 22 CHAIRMAN DAUS: I concur with all 23 those comments. Any other questions? 24 COMM. GIANNOULIS: The Council 25 legislation would allow hybrids to be on the 0039 1 road 33 percent longer. Did the TLC testify to 2 that issue? 3 CHAIRMAN DAUS: Yes, I had 4 testified, Harry, and I had said that we are 5 open to exploring these issues but we rather 6 have a discussion with our Commissioners since 7 it is something that was started by rule making. 8 I had asked the Council basically to defer 9 consideration of their Bill until we had a 10 chance to discuss it. That's why we had this 11 staff presentation. And I was curious to see 12 what your thoughts were on that. 13 Council Member Yatsky was the sponsor 14 of that Bill. I attended and testified at a hearing at the Transportation Committee, chaired 15 16 by John Lu. And there is no further indication 17 that it is moving as of yet. Council Member 18 Yatsky indicated that he would like to come here 19 and discuss this with us and testify at our 20 public hearing in the new year. 21 Andy, do you want to add something? 22 MR. SALKIN: I want to also point out 23 that part of what the Commissioner was asking 24 about was the rule that allows hybrids to get 25 extra years. That rule passed several years ago 0040 1 by City Council and the Commissioned followed. 2 So that rule that allows for extensions is 3 already on the books. 4 MR. FRASER: To clarify, what the 5 Commissioner was referring to in the 6 presentation was that the Bill Intro 876, or 7 whatever, would repeal the provision in the existing law that enables us to qualify that 9 extension on passing two out of three of your 10 first inspections in the last year of your

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move forward on this.

regular lifetime. CHAIRMAN DAUS: Right. MR. FRASER: So there is a conditional extension in the existing law and existing rules. The proposed Bill, the current Bill proposes to eliminate that condition or make extension automatic. Obviously not if you fail your ultimate inspection, but not requiring that you have to pass your first inspection. CHAIRMAN DAUS: Right. The Council passed a law a while back, Harry, that said you will get extra years on your vehicle if you put a clean vehicle, and the cleaner the vehicle the more time you get. And it is a little convoluted how it works. They passed that law. Then we passed

They passed that law. Then we passed rules that mirrored those laws. Part of those rules, I think, exposed an inequity which we are going to be looking at and proposing a change to based upon Council Member Yatsky's concerns. I don't think he intended, though the Council law gave us the option to take somebody's car during that extension period off the road if they fail an inspection, take it out of service. The obvious unfairness of that in some situations, it may be a perfectly viable hybrid that has been performing well in its extra years of life, and it fails an inspection because of a broken taillight.

Now, is it really fair to take a car off the road and put it out of service and require them to buy a new vehicle? No. So we are going to be proposing changes to that particular nuance so that if you fail for such a minor defect, we will obviously take it off the road until it is fixed, but you will be able to bring it back onto the road. I think that's a fair thing.

With respect to the general tenor of the Council Member's Bill, he had also proposed

shortening the vehicle retirement for non-hybrid vehicles I think to 18 months. It is currently three to five years. He wanted to shorten that as a disincentive for people buying Crown Vics to get them off the road. So that portion of the Bill, I had asked to bring before you to get your opinion on it. And we will see if the Council will move on it or whether we deal with the issue here.

Does anybody have any comments on that concept? Do you feel it's an appropriate exercise of our authority to shorten the Crown Victoria's vehicle retirement time? That's the question.

COMM. GIANNOULIS: If I can ask a

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     question before we talk about that, in the court
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     decision was there any recommendations,
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     admonitions, anything to the TLC Commission?
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     Did the judge say, "By the way, you guys
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     shouldn't have done this. You should have done
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     this, " because I didn't read it.
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                MR. FRASER: He obviously said 25
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     mile per gallon mandate was notice valid. He
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     didn't go beyond that. Judges typically don't
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     go beyond the exact issue in front of them. And
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     so, he didn't say what we should do or anything
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     further than that.
                CHAIRMAN DAUS:
                                 It was also not a
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     final decision. It was a decision on a
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     preliminary injunction motion. So the lawsuit
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     is still technically pending and we are working
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     with the parties and discussing with the
 8
     parties --
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                COMM. GIANNOULIS:
                                    The parties
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     haven't withdrawn the lawsuit?
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                CHAIRMAN DAUS: No. In fact, the
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     extensions that I announced previously at the
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     beginning of the meeting with the industry
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     notice, that is part of an ongoing discussion we
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     are having, their counsel with our counsel. And
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     there is an actual court stipulation which if I
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     haven't sent it to you, I am happy to give a
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     copy.
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                COMM. GIANNOULIS:
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                CHAIRMAN DAUS:
                                You don't want
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     anymore paper?
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                COMM. GIANNOULIS:
                                    No.
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                CHAIRMAN DAUS:
                                 Good environmental
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     choice.
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                                  I just want to make
                COMM. GONZALES:
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     a comment. I do share Commissioner Kay's view
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     about trying to strike that delicate balance
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     between business and regulation. Although based
     on what was presented to us, in particular, when
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     you read the various lease agreements, I think
 6
     there are certain minimum standards and
 7
     disclosures that I think we should be able to,
 8
     as a Commission, propose in these agreements.
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     Something simple like a term of contract, I
10
     think, is a something that should be in every
11
     lease agreement.
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                Thank you.
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                CHAIRMAN DAUS:
                                 Any other questions?
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                COMM. POLANCO:
                                 I have one other
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     question. When you mention that in terms as to
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     why -- the factor, Chuck, you mentioned the only
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     factor that is considered in order to increase
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     or decrease the Medallion is Medallion operation
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     cost.
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                MR. FRASER:
                              No, it's the only
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factor that is essential. There are other factors. Once that threshold is met, other factors can come into play. COMM. POLANCO: So this proposed rule basically wants to bring in other factors that are considered also as a threshold. 2. What are those factors specifically? MR. FRASER: I don't know that we have anything specific. I think the concept is to say that the Commission may raise and lower the Lease Caps when they think it is appropriate to raise and lower the Lease Caps. It does not have to be triggered solely by owner cost.

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I think the reason for that is obviously in 2002, or no, 1996 when they passed that provision, it was not anticipated that gas costs would get to \$4.11 a gallon.

 $\mbox{\sc COMM.}$ POLANCO: But now the gas has gone down.

MR. FRASER: Well, that is true. But, nonetheless, unforeseen things happen. And the Commission rules should permit the Commission to act when something that they did not contemplate happens.

I should also point out that we need not elevate this rule beyond what it is. The Commission passed the rule. The Commission can alter its own rules, we do this all the time. So we need not to imagine that this is some kind of statutory or constitutional constraint. This

is just a rule that the Commission passed in 1996 and we are proposing to amend it.

CHAIRMAN DAUS: Actually this is a question that came up during the City Council hearing, and I think the answer is, I don't envision that there will be language that says these are more factors that we are adding to the Lease Cap Rule.

The best way to answer the question, in my view, is to say we are not basing it on what the prior rule says. We have two new policy reasons for changing the rule and the distribution. Number one is to promote hybrids and cleaner vehicles. And, number two, to hold the driver harmless when they don't have the choice necessarily as to what vehicle they are going to be driving and they are earning less money.

Those are two policy reasons. You always need a policy underlying a rule changes. Those are two new policies that were not part of the Commission's reasoning or anticipated when it passed the rules in '95 or '96, whatever it was. But certainly we have the authority to do it, and I think it is the essence of the

0047 1 proposal. COMM. GIANNOULIS: I have a few 3 short questions. I assume somebody should know 4 this or could be able to quess. 5 In terms of vehicles on the road, 6 driving time, what would be the percentage that 7 you would divide owner driver, DOV and fleet? 8 Not Medallion ownership because obviously fleets 9 are running more time. I mean, if we are 10 talking about we are attempting to do this to 11 create a cleaner environment, I am just trying 12 to get a sense, range, percentagewise, of time 13 that taxis are on the road. How would you divvy 14 it up between owner driver vehicles, DOV 15 vehicles, and fleet vehicles? Is it a third, a 16 third, a third?. 17 MR. SALKIN: The first question is: 18 Out of the actual Medallions on the road, how 19 are they run? Basically it is close to about a 20 third, a third, a third. The number of pure 21 fleets is a little bit less than a third and the 22 others are move. I believe DOVs are the biggest 23 at this time. I think they are about, give or 2.4 take, 5,000, and there is about 4,500, 5,000 25 individual operators, and then there is about 0048 1 4,000ish, 3,500 pure fleets. Now it varies and 2 cars change all the time. 3 In terms of the vehicles that are on 4 the road and how many miles they are actually 5 doing, typically we estimate individual 6 operators go about 60,000 miles a year, and then 7 we say DOV and fleets go between 75 and 100,000 8 miles, depending on the true form of operation 9 and type of year. Obviously, that is 10 information we are able to track more closely. One thing we are looking at is when 11 12 someone is driving full time, in terms of what 13 hours are they actually on the road. And the driver is driving more than eight hours. 14 15 find they drive on average about nine and half 16 hours. That seems to be the average time of 17 cars over a 12-hour period. 18 COMM. GIANNOULIS: That's good. 19 Higher powers than me are going to decide where 20 everybody will go with this, but it just seems 21 kind of obvious to me if we are talking about 22 incentives and disincentives, if these statistics are true -- I mean, I know they are 23 24 true, but if they are consistent, incentives 25 will create massive purchases for two-thirds of 0049 1 the vehicles -- two-thirds of driving time have already expressed enormous interest in 3 purchasing hybrid vehicles by the 404 percent and the 844 percent.

5 So it seems if you have incentives in 6 the program, that will only increase. So any 7 disincentive program seems punitive. It will 8 seem punitive to anybody who is looking at it. 9 That's just my personal opinion. But it seems 10 that if the numbers are right, if you are adding 11 incentive to a group of people who already are 12 moving in this direction in massive numbers, and 13 they represent two-thirds of vehicles on the 14 road driving time, I would take that as a win 15 and I would be happy I did something for the 16 environment. 17 CHAIRMAN DAUS: I assume that you 18 would feel the same way about a disincentive for 19 vehicle retirement, reducing it? 20 COMM. GIANNOULIS: I haven't thought 21 it all out, but it just seems, again -- and I 22 have had this conversation with Councilman 23 Yatsky like 25 times. Every time I see him, we 24 talk about this, but I just think appearance 25 matters. 0050 1 MR. SALKIN: Can I comment on that? 2 I think one thing to be clear about, 3 the alliance proposed through the Mayor's 4 proposal is predominantly focused on the 5 relationship between the owner and the driver 6 where the driver is not the individual 7 purchasing the vehicle, which is the group we 8 have seen least likely to change their behavior 9 as other operating factors have changed. 10 What we are proposing to do is bring 11 into consideration the cost of operation for the 12 driver, the cost of operation for the vehicle 13 actually on the road, the emissions of the vehicle on the road, and other factors that 14 15 seems to be immune to that group. And we just 16 want them to consider that. 17 And the idea is the way the leases 18 are currently structured, they don't have to. 19 And what we just want to do is just allow that 20 to be part of the equation as they think through 21

it, similar to the rest of the industry. Because you would expect if one group is going up 400 percent, the other group is going up more than 400 percent, that the other group is likely to behave that way. And they are not.

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COMM. GIANNOULIS: The group that is not being?

MR. SALKIN: Pure fleets, where the individuals who own the cars and don't pay for gas are giving cars to people who pay for gas that have to pay a lot more for gas.

COMM. GIANNOULIS: Again, maybe this is simplistic, but Mayor Bloomberg wants to do something to X amount of the pollution that is

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     being caused that is being generated by taxis.
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     We have, according to your statistics,
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     two-thirds of the people who are driving cars on
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     the street have shown immense interest in hybrid
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     purchases. I am just not sure why disincentives
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     have to be put into place. Specifically for the
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     fleets, why disincentives would have to be put
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     into place.
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                And I just looked at this, this is
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     the first time I have seen this, I didn't read
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     it earlier, quite honestly, but I am not sure
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     this kind of notion of a need to maintain
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     equality amongst -- in terms of gas prices
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     amongst drivers. I mean, there are different
     business models. So it's an argument, I
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     understand that, but I don't know how great an
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     argument it is at the end of the day.
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     that's the information.
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                CHAIRMAN DAUS:
                                 I don't know what
     all of the motives are for the lawsuit and the
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     opposition to it. But I would just assume that
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     the fleets, as well as every other industry
     member, even though they have their reasons,
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     everybody wants to have a better environment,
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     everybody wants to help out.
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                So I think Commissioner Kay's point
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     about what we will discuss for phase-in, for
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     fairness and so forth, I think is critical. And
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     I am sure that the parties to the lawsuit will
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    be discussion those issues.
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                But here, as a Commission,
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     Commissioner Giannoulis, you said at some point
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     it will be an authority higher than you that
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     will be deciding these things.
                                      Well, not
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    really. It will be the Commission. We will be
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     discussing this. We will be deciding this.
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                The Mayor put a proposal to us.
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     is an open debate and a process which is just
23
     starting. Sometime in the new year we will be
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     having a public hearing and we will be hearing
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     from the stakeholders. There is obviously a
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 1
     huge world outside of the fleets that brought
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     this lawsuit. We want to hear fro them as well,
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     the drivers, the DOVs, the agents, the rest of
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     the industry, and the passengers.
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                I think this is just the beginning.
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     These are the ideas, the thoughts, the concepts.
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     We wanted to get feedback from you before we
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     actually draft the rules and put them out for
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    public comment. So that's why we are here
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     today.
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                Does anybody else have any
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     suggestions other than Commissioner Giannoulis
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     and Commissioner Kay?
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                (No response.)
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                CHAIRMAN DAUS: Okay, so we heard
     from some folks and we will take a look at, you
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     know, Commissioners Polanco and Gonzales had
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     some suggestions. I guess, in particular, we
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     have to strike that correct balance. I don't
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     know if we want to necessarily turn into a
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     regulated industry like the Insurance Department
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     where you have an insurance policy that has
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     thousands and thousands of clauses that are
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     mandated. I don't know if we want to go down
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     that road, but certainly, there should be some
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     clarity as to what the definition of a lease is
     at least, and maybe some consumer protection
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     issues.
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                It just seems a little troubling, you
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     are an independent contractor. If you have an
 6
     independent contractor coming to work on your
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     home, they usually could to you with the
 8
     contractor. The home owner doesn't go to the
 9
     independent contractor saying, "Here is my
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     contract." So it's an interesting concept.
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                Any other questions?
                (No response.)
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                CHAIRMAN DAUS: Great. I want to
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     wish everybody a happy holiday, Happy Hanukah,
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     Merry Christmas, Happy Kwanzaa, whatever else
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     people are celebrating. Just getting some
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     downtime I hope. And a Happy New Year.
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                We will now be convening in executive
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     session, which I will not be present at, to deal
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     with the case of TLC versus Kwansa Jonathan/Hack
21
     License No. 433940. That is in executive
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     session.
23
                Do we a have motion to go into
24
     executive session to consider that appeal.
                COMM. AROUT: I make a motion.
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                CHAIRMAN DAUS:
                                 Do we have a second?
 2
                COMM. POLANCO:
                                 Second.
 3
                CHAIRMAN DAUS:
                                 All in favor?
                (Chorus of "Ayes.")
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                CHAIRMAN DAUS:
                                 Okay, thank you.
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               (Time Noted: 10:35 a.m.)
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2	CERTIFICATION
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4	I, MARGARET EUSTACE, a Shorthand
5	Reporter and a Notary Public, do hereby certify
6	that the foregoing is a true and accurate
7	transcription of my stenographic notes.
8	I further certify that I am not
9	employed by nor related to any party to this
10	action.
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14	MARGARET EUSTACE,
	Shorthand Reporter
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