1 2 ----X 3 NEW YORK CITY 4 TAXI & LIMOUSINE COMMISSION 5 PUBLIC HEARING б -----X 7 8 February 5, 2025 10:02 a.m. 9 Held Remotely via Zoom 10 11 12 BEFORE: 13 SHERRYL ELUTO, General Counsel 14 Board of Commissioners: 15 CHAIR DAVID DO 16 THOMAS SORRENTINO 17 SARAH KAUFMAN 18 KENNETH CHAN 19 PAUL BADER 20 ELISA VELAZQUEZ 21 22 23 Julia M. Speros Court Reporter 24 25

In Re Public Hearing NYC - Taxi & Limousine Commission February 5, 2025

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1 2 S P E A K E R S: Bhairavi Desai, NYTWA 3 4 Andrew Greenblatt, IDG Jerry Golden, Lyft 5 Josh Gold, Uber 6 7 James Parrott, The New School 8 Zubin Soleimany, NYTWA Alli Langley, NYTWA 9 10 Michele Dottin, IDG 11 Leuys Taveras 12 Carmen Cruz 13 Freddy Cevallos 14 Silvestre Cofresi 15 Jasleen Villamil 16 Mohamed Mohamed Bikash Khanal 17 18 Jorge Mejia 19 Ishtiaq Ahmed 20 Daouda Diaby Gassama David Obeissant 21 Amonfo Acebu 22 23 Ushyed Ahmed 24 25

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1 2 SPEAKERS CONTINUED: 3 Osiris Vasquez 4 Blerim Skoro 5 Yadab Poudel б Jose Lebron 7 Golam Mahbub 8 Anwar Malik 9 Amdadul Haque 10 Shodi Halimzoda 11 Kevin Littles 12 Saif Aizah 13 Ibrahim Zoure 14 Frank Cabral 15 Nizamuddin Jeremy Moskowitz, Voyager Global Mobility 16 17 Jose Carrasco 18 19 20 PRESENTERS: 21 Russell Glynn, Director of Policy Research 22 23 24 25

1	PROCEEDINGS
2	MODERATOR: Good morning. Today's
3	Public Hearing is about to begin.
4	This hearing is being conducted
5	remotely via Zoom and a live-stream will
6	be available on the TLC's website.
7	All persons wishing to testify were
8	asked to sign-up in advance of the
9	hearing. All registered speakers are
10	joining the meeting via Zoom. If you
11	are speaking today, your audio and video
12	were automatically muted.
13	When your name is called, the
14	moderator will activate your account and
15	you will have control of your camera and
16	microphone. When ready, please state
17	your name and affiliation, and then
18	proceed with your testimony.
19	Public testimony will be limited to
20	two minutes per speaker. When your
21	testimony is complete, your audio and
22	video will be muted by the moderator.
23	Any additional comments may be
24	submitted in writing to the Commission
25	for consideration by 5 p.m. today.

1 A special note for our registered 2 speakers: 3 Please ensure that your displayed name in the Zoom meeting matches the 4 5 name that you used when you signed-up to This will enable the moderator 6 speak. 7 to confirm that you are present in the 8 meeting. 9 Closed captioning is available for 10 today's meeting. Consecutive interpretation is also available. 11 12 During the sign-up process, 13 individuals were asked if they require 14 language assistance. A Spanish 15 interpreter has been made available. 16 If you are using an interpreter, 17 when your name is called, please speak 18 and the interpreter will repeat your testimony in English. 19 20 Thank you for your attention. 21 Please hold until we are ready to begin. 22 We will repeat this message in 23 Spanish. 24 Spanish Interpreter, please go 25 ahead.

1 (Message repeated in Spanish.) 2 MODERATOR: Thank you, Spanish 3 Interpreter. I will now yield the floor to our 4 5 Commissioner and Chair, David Do. CHAIR DO: Good morning. The time 6 7 is now 10:06 and welcome to today's 8 public hearing on TLC's proposed rules 9 on high-volume for-hire service/minimum 10 driver pay. I'm Commissioner David Do and I'm 11 12 joined by Commissioner Sorrentino, 13 Velazquez, Chan, Bader, Kaufman, and 14 Mitchell. We're here today to have a 15 robust public discussion about our 16 proposed amendments to our minimum pay 17 rules for high-volume for-hire services. 18 Our licensees have been waiting a 19 long time for this and I'd like to thank 20 them all for their patience and 21 perseverance. 22 The access restrictions Uber and 23 Lyft imposed on licensees last year were 24 harmful, unnecessary, and unacceptable. 25 We saw the companies locking out drivers

1	in the middle of their shifts with no
2	idea when they would be allowed to work
3	again. We saw reports of drivers being
4	told to drive to busier areas, even
5	areas when surge pricing was happening,
6	only to still be denied access.
7	We saw drivers and their families
8	suffering, unsure of when they would be
9	able to work again, uncertain if they
10	would be able to pay their bills.
11	In New York City, where most drivers
12	don't need to own a car, 70 percent of
13	our high-volume drivers work full-time
14	and they're the best drivers in the
15	country. For most, it's their regular
16	job. Imagine being told to come to
17	work, then only being told that you
18	can't work, but we won't even pay you
19	for showing up.
20	The app companies blame the lockouts
21	on TLC regulations, but let me be clear:
22	Nothing in our rules requires the
23	app companies to restrict access for our
24	drivers. This was their choice, as it
25	was their choice to flood the market

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1	with more drivers than they ultimately
2	were willing to pay.
3	Our minimum pay rules were designed
4	to dis-incentivize excessive
5	on-boarding, but, unfortunately, that
6	didn't work. They found a loophole and
7	drivers suffered.
8	A big part of why we're here today
9	is to tighten-up that loophole and
10	improve our protections for drivers.
11	We want to make it clear for them to
12	look for them to lock you out and
13	take away more incentives for them to do
14	it, and if in the future they insist on
15	putting hard working drivers through
16	this again, at the very least, we want
17	them to give you notice and we want them
18	to let you work your full shift. But we
19	certainly don't think it needs to come
20	to that.
21	I'd also like to thank my team here
22	at the TLC, Dr. James Parrott and the
23	City's Law Department, and last but not
24	least, the driver advocates for all
25	their hard work on driver pay in recent

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1	months.
2	We have had a lot of good ideas and
3	we want the same thing; no more
4	lockouts. They are bad for drivers.
5	They are bad for their families, bad for
6	the industry, and bad for New York City.
7	One of the people here at TLC who
8	has probably spent more time than most
9	studying our options when it comes to
10	limiting, and hopefully eliminating
11	lockouts and ensuring driver pay keeps
12	up with expenses, is our Director of
13	Policy Research, Russell Glynn.
14	I'll now hand it over to Russell to
15	walk everyone through their presentation
16	on our proposal.
17	Russell.
18	MR. GLYNN: Thanks, Commissioner.
19	I'm just gonna pull up the
20	presentation here.
21	(Screen shared.)
22	MR. GLYNN: Can Everyone see that
23	yes great.
24	So, good morning, everyone. I'm
25	Russell Glynn. I'm Director of Policy

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1	Research here at TLC and I'm going to
2	provide a brief overview of the proposed
3	amendments to TLC's driver pay rules for
4	high-volume drivers.
5	So, I'll start by providing a
6	summary on the history of the rules and
7	their structure, then I'll discuss the
8	upcoming 2025 inflation increase and its
9	relationship to changes in the per mile
10	component of the pay formula before
11	shifting gears and talking about some of
12	the more substantive changes the rules
13	propose to utilization rates and new
14	measures to govern driver lockouts.
15	So, TLC's rules governing minimum
16	pay for high-volume drivers were
17	implemented in 2019 and followed City
18	Council legislation and a TLC
19	commissioned independent study of
20	earnings in the high-volume sector.
21	That study found that 85 percent of
22	high-volume drivers were making less
23	than the minimum wage. So, this was, of
24	course, a critical concern to TLC.
25	Based on this study, TLC developed a

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1	model that established a minimum per
2	trip payment for drivers dispatched by
3	high-volume companies, which currently
4	include Lyft and Uber, and this minimum
5	payment is based on trip time and trip
6	distance, and then scaled so that
7	compensation from a single trip can
8	account for a driver's total working
9	time, and the way we scale that is using
10	the utilization rate.
11	And so those per trip payments are
12	scaled, again, based on the proportion
13	of time drivers spend actively on trips.
14	So, that structure has been in place
15	since 2019. TLC has increased the
16	minimum pay rates five times since 2019
17	to account for increased costs based on
18	provisions in the rules that allow for
19	annual inflation adjustments.
20	So, as I said, there are provisions
21	in the rules to ensure that driver pay
22	in the high-volume sector tracks
23	inflation. Something I want everyone to
24	keep in mind is that separate from
25	today's rule proposal, but related to

1	some of the figures I'll talk about in a
2	second, under existing rules, TLC
3	analyzes inflation and adjusts the
4	minimum pay standard every March to
5	account for regional inflation as
б	measured by the CPI, which is the
7	consumer price index in the New York
8	metro area, and so TLC will be
9	implementing an inflation increase in
10	March of this year of 3.92 percent.
11	And again, that's based on last
12	year's inflation figures, so something,
13	again, to keep in mind with the figures
14	related to pay that we'll talk about
15	moving forward.
16	So, yes, as I said, you know, we
17	have these annual inflation adjustments,
18	but now I'm going to talk about some of
19	the problems related to driver pay TLC
20	hopes to address through the proposed
21	amendments.
22	One problem relates to expenses.
23	So, amid changes to driver costs over
24	the last five years, while we have,
25	again, implemented those general

1	inflation adjustments, TLC has not
2	systematically re-evaluated the
3	underlying expense model and what
4	that means is the underlying composition
5	of driver expenses not just the
6	amounts, but also the share that one
7	expense, you know, contributes to the
8	cost drivers pay versus others and we
9	wanted to see if our inflation
10	adjustments were accurately reflecting
11	shifts in driver expenses, generally,
12	especially given our suspicion.
13	You know, with all the changes in
14	the industry over the last five years,
15	such as the increase in electric
16	vehicles, and accessible vehicles, we
17	wanted to see whether those inflation
18	adjustments are in-line with driver
19	expenses today.
20	And so to do that, TLC commissioned
21	an independent study of driver expenses
22	to get a more detailed accounting of
23	current costs faced by drivers. That
24	study combined a robust driver survey
25	with an analysis of TLC and other public

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1	data, and it was important that the
2	study include a survey so that drivers
3	could provide input directly.
4	This helps us get very granular data
5	on the costs faced by, you know, drivers
6	of for-hire vehicles in New York City.
7	You know, it's difficult to find public
8	data that is capturing costs for such a
9	specific group, so we relied on the
10	survey the study relies on a survey,
11	but it also validates those results
12	using public data, you know, such as
13	advertised insurance premiums or data on
14	gas prices where possible.
15	And so through that analysis, the
16	study arrived at a new per mile,
17	non-wave rate of just over 80 cents per
18	mile 87 cents excuse me per
19	mile, which reflects an increase of
20	about 10 percent compared to the current
21	rate.
22	So, in addition to driver expenses,
23	some of the other substantial problems
24	with the pay formula that this these
25	amendments seek to address relate to

1 utilization rates. 2 So, under the current rules, TLC 3 assesses utilization -- again, the share 4 of time drivers are actively on trip --5 assesses that rate and adjusts it annually. And based on that assessment, 6 7 so long as the annual average rate for 8 the entire industry -- the entire 9 high-volume industry is at least 53 10 percent, the industry is credited with a 11 58 percent utilization rate -- meaning 12 that they can use 58 use in the pay 13 formula when determining, you know, what 14 is required minimum payment per trip. 15 This approach with that 53 percent 16 minimum at 58 percent applied rate was 17 intended to provide flexibility to the 18 company so that, you know, we could 19 avoid lockouts and give them, again, 20 flexibility over the course of the year 21 as utilization rate may vary. 22 The problem now, due to the 23 company's failure to keep drivers busy, 24 is that that 58 percent applied rate no 25 longer reflects actual driver

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1	utilization, and so the companies have
2	chosen to impose lockouts, using this
3	flexibility and taking advantage of it
4	to pay drivers less.
5	So, the amendments we're talking
6	about today set new utilization rates
7	based on time as we typically have
8	and a new distance-based utilization
9	rate to account for both recent trends
10	in utilization generally so, seeing
11	that drivers are less busy than the 58
12	percent that we have typically
13	applied but also accounting for new
14	data that allows TLC to estimate
15	distance traveled by high-volume
16	for-hire vehicles.
17	And so with this change, with the
18	incorporation of the distance based
19	utilization rate, we can scale trip
20	miles to capture all miles driven in a
21	way that we, you know, similarly scale
22	driver time.
23	So, based on an analysis of trip
24	data and on, you know, the driving
25	patterns of TLC drivers on high-volume
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1	trips from between May 2023 to April
2	2024 that was the period we sampled
3	to arrive at these new UR numbers we
4	are proposing a 53.5 percent utilization
5	rate for time and a 68.5 percent
6	utilization rate for distance.
7	And I'll just say that the reason
8	the analysis focused on the year from
9	May 2023 to April 2024 is that this
10	reflects, you know, trip demand and
11	driver behavior pre-lockouts, and so
12	before the companies began manipulating
13	the utilization data using lockouts.
14	So, in addition to these changes to
15	utilization, and the incorporation of a
16	distance-based utilization rate, we're
17	also proposing that utilization rates no
18	longer be re-calculated on an annual
19	basis, but instead be monitored and
20	adjusted as needed.
21	COMMISSIONER BADER: Can I ask a
22	question now make it clarified?
23	MR. GLYNN: Sure.
24	COMMISSIONER BADER: Right now,
25	according to this slide, they get credit

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1	for 58, but they're only having to hit
2	53.
3	MR. GLYNN: That's right.
4	COMMISSIONER BADER: One utilization
5	rate for both time and distance?
б	MR. GLYNN: Yeah, so under the
7	current rules, there is one utilization
8	for time and distance, and right now
9	that applied utilization rate is 58
10	percent so long as the annual industry
11	wide average is at least 53.
12	COMMISSIONER BADER: And what so,
13	what like, we're changing it we're
14	only changing one part because the
15	53.3 proposed is not really any
16	different?
17	MR. GLYNN: We are changing so that
18	we are removing the 58 percent applied
19	and instead will apply the 53.3 percent
20	time-based utilization, which is based
21	on that analysis of data from May 2023
22	to April 2024.
23	COMMISSIONER BADER: But we're not
24	changing the time utilization rate;
25	we're only changing the distance?

1 MR. GLYNN: We are changing the --2 CHAIR DO: Just to clarify that, 3 53.3 percent is the actual utilization 4 between the period of May 2023 and April 5 2025 --COMMISSIONER BADER: Right. 6 7 CHAIR DO: -- unrelated to the 8 current utilization at 53 percent. 9 COMMISSIONER BADER: Okay. But 10 that's -- that's what I'm trying to wrap 11 my head around. 12 CHAIR DO: Yeah -- so, this is --13 COMMISSIONER CHAN: I have a 14 follow-up question. 15 Is -- are there particular reasons 16 that we don't want to raise the 53.3 17 percent time-based utilization rate? 18 COMMISSIONER BADER: Right -- right. 19 MR. GLYNN: So, we arrived at that 20 figure through an analysis of data from before lockouts. 21 22 So, that is our best measure of 23 actual time based utilization, and, you 24 know -- yeah. 25 COMMISSIONER CHAN: We would assume

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1	that if we increase or if the
2	companies are able to increase the
3	time-based utilization, then driver pay
4	would increase correspondingly, right?
5	MR. GLYNN: So, actually, driver
6	pay the minimum payment per trip goes
7	down as the utilization rate increases.
8	If you'll recall, it's trip miles
9	plus trip time divided by the rate,
10	which is a fraction. So, that makes the
11	number bigger, and so we're actually
12	you know, by using 53.3, the actual
13	utilization rate, instead of that
14	applied 58 percent that will increase
15	driver pay to reflect actual
16	utilization.
17	CHAIR DO: In other words, the 53.3
18	UR is in the denominator of the formula.
19	MR. GLYNN: Right.
20	COMMISSIONER BADER: Okay. Well, if
21	that's the case, why we if
22	utilization by raising utilization
23	rate with decreasing driver pay, why do
24	we want to increase the distance-based
25	utilization rate?

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1	MR. GLYNN: So, let me take a step
2	back.
3	We're right now 53 percent, the
4	structure is that companies are credited
5	with a 58 percent applied utilization
6	rate. That is that 58 percent
7	assumes drivers are busy 58 percent of
8	the time. That's in the denominator.
9	If we shift to the 53.3 percent,
10	which reflects the data analysis of how
11	busy drivers actually are, that
12	increases the minimum per trip payment.
13	COMMISSIONER BADER: Okay.
14	MR. GLYNN: The distance-based
15	utilization rate is new. We have not
16	included a distance-based utilization
17	rate previously.
18	We have used the time based
19	utilization rate to scale the entire
20	formula, but we are now proposing that
21	the per minute aspect of the formula be
22	scaled based on time and the per mile
23	aspect be scaled based on distance, so
24	it is consistent between the two.
25	COMMISSIONER BADER: But there's a

1 big difference in percentage, right, 2 so --3 MR. GLYNN: That's right -- that's 4 right. 5 COMMISSIONER BADER: -- so what I'm -- I think what Ken is trying to figure 6 7 out -- and I am too -- is if we -- if we 8 lower the utilization -- I'm sorry. Ιf 9 we raise the utilization rate according 10 to your information, we decrease driver 11 pay. 12 MR. GLYNN: That's right. 13 COMMISSIONER BADER: If that's --14 why do you want to raise the utilization 15 rate for distance if that's going to 16 result in lower driver pay? 17 CHAIR DO: So, this has been in best 18 practices across other jurisdictions. 19 This was not the genesis of the 20 original pay standard in 2018, and so 21 we're making sure that this goes with 22 what is recommended across all 23 academics, what is recommended by -- or 24 excuse me -- what best practices in 25 other jurisdictions have done, and they

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1 have been going towards a distance-based 2 UR. 3 And why that makes a lot of sense --4 right -- imagine if we use a distance 5 formula for a time -- with a time-based 6 utilization. It's comparing apples and 7 oranges. 8 While we've done it for six years, 9 it doesn't mean that we should continue 10 doing that into the future. 11 Russell, do you have more to add to 12 that? 13 MR. GLYNN: Yeah, maybe just one 14 thing I'll add is, if you consider -- I 15 mean, you're right, Commissioner Bader, 16 that 68.5 percent is new and it is 17 higher than the time-based utilization. 18 But that reflects, you know, what 19 you can imagine the typical driver's 20 behavior looks like. They are more 21 likely to maybe park and wait for a 22 trip, and then, you know, make their way 23 to pick a passenger up. 24 And so as a share of all miles they 25 travel while working, you might expect

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1	that the trip miles is a higher
2	proportion of those miles because, you
3	know, they're incentivized to do less
4	driving while they're waiting to get a
5	trip.
6	COMMISSIONER BADER: What I'm trying
7	to get a handle on first of all, any
8	place like New York where there's a lot
9	of traffic, the time is in a way a more
10	important criteria than the distance.
11	So, that's goes across the board.
12	So, what I'm trying to get a handle
13	on is why we would want to create a
14	higher utilization rate based on
15	distance if that's going to result in
16	lower driver pay.
17	MR. GLYNN: We will continue to
18	scale the time-based component of the
19	formula based on that 53.3 percent.
20	But to what Commissioner Do had
21	said, like, this is allowing us to have
22	consistency in the way we use
23	utilization rates across both time and
24	distance, and is possible because of new
25	analysis that we're able to do on

1 drivers' actual travel behavior. 2 COMMISSIONER BADER: I still don't 3 get it. CHAIR DO: Some of this data wasn't 4 5 available previously -- right. To make 6 it more -- more litigation proof --7 other proofing -- we needed to put this 8 component in. 9 But, overall, driver pay is going to 10 increase on this proposal overall by 11 5.85 percent with the new driver expense 12 study as well. And so overall, it 13 increases. 14 COMMISSIONER BADER: I don't want to 15 hold it up anymore. It still doesn't 16 make sense to me at all why we're going 17 to have one that's 15 percent higher 18 than the other when you're telling us 19 that raising -- that raising a 20 utilization rate results in lower driver 21 pay when what we want to do is -- when 22 yet our goal here is to do the opposite. 23 CHAIR DO: Well -- but it's also to 24 make sure that all of our analysis is 25 based on data driven -- you know, data

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and analysis into the future. 1 2 We can't just say, "Hey, you know, 3 we want, let's say, a 48 percent 4 utilization for time and a 53 percent distance UR". I can't say that. 5 6 I have to ensure that any number, be 7 it 53.3 percent or 68.5 percent, is 8 based on the data that we receive --9 right. So -- so, this is all -- this is 10 not -- 53.3 percent or 68.5 percent is 11 not made up. 12 You know, it took a whole entire 13 data engineering team -- a data analysis 14 team, Russell's team -- to really, for 15 many months -- right -- come to a very 16 creative and innovative solution to get 17 to both of these numbers. 18 Russell, do you have anything else 19 to add? 20 MR. GLYNN: I'm happy to continue discussing this, and maybe as I provide 21 some more context for what this means 22 23 for driver pay overall with this 24 proposal that will, you know, assuage 25 some of your concerns about reducing

1 pay. 2 COMMISSIONER BADER: Okay. Thank 3 you. 4 MR. GLYNN: So, these are the 5 aspects of the amendments that deal with 6 utilization rates, and maybe -- let's 7 see -- moving forward --8 So, yes, to my point just now, what 9 does all of this mean for the minimum 10 trip payment for high-volume drivers --11 and so if we think about our sample trip 12 of 7.5 miles and 30 minutes, under the 13 current minimum pay for -- set for that 14 sample trip, the required payment is 15 \$27.69 and the proposed minimum with 16 these amendments -- the change to 17 utilization rate and the incorporation 18 of findings from the driver expense 19 study, as well as the inflation 20 adjustment I mentioned earlier -- that 21 would bring the minimum pay for that 22 sample trip to \$29.31, which reflects an 23 increase of 5.85 percent. 24 So, that's inclusive of inflation, 25 our study of driver expenses, as well as

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1	the shift in how we use utilization
2	rates in the pay formula.
3	So, finally, while the proposed
4	changes to the utilization rate will
5	significantly reduce the incentives for
б	companies to restrict access to their
7	platforms, TLC has included additional
8	measures in the amendments to protect
9	our drivers from lockouts.
10	So, the proposal includes two new
11	requirements related to lockouts.
12	One requirement the notice
13	requirement requires that companies
14	notify drivers of any access
15	restrictions at least 72 hours before
16	they take effect.
17	The other requirement prohibits
18	mid-shift lockouts by guaranteeing
19	driver access for 16 hours upon
20	logging-on and this comes, of course,
21	with exceptions for compliance with
22	other TLC rules related to driving time,
23	such as our driver fatigue rules.
24	So, these two provisions related to
25	lockouts address the unpredictability
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1	that access restrictions impose on
2	drivers' lives, and prevent the
3	companies from manipulating the
4	utilization data through lockouts, as
5	we've seen in recent months.
6	So, with that, I look forward to
7	hearing from the public and I'm happy to
8	address any additional questions from
9	the Commission.
10	CHAIR DO: Russell, so there was
11	a lot of misinformation in the last week
12	from the high-volume companies and I'm
13	going to ask a very straightforward
14	question here, but what one of the
15	concerns was that the new rules would
16	force cars five years and older offline.
17	There is nothing in the rules that
18	says that; is that correct?
19	MR. GLYNN: There is nothing in the
20	rules that says that, no.
21	CHAIR DO: Thank you.
22	Any other questions from
23	Commissioners?
24	COMMISSIONER KAUFMAN: I have a
25	couple of questions.

Thank you, Russell. That was really 1 2 interesting -- really helpful. 3 My first question is, do any of these utilization rates cover 4 5 dead-heading -- heading towards a ride for pickup? 6 7 MR. GLYNN: Yes, both of the rates 8 are used to capture P-1 time -- which is 9 time waiting for dispatch -- P-2 time --10 time traveling to a passenger, and then 11 active trip time. 12 COMMISSIONER KAUFMAN: Okay. So, 13 that increases pay on both sides. 14 My second question is, do you 15 anticipate any impacts to rides that 16 drivers accept or that apps push to 17 drivers based on trip distance or length 18 any differently than has been happening 19 previously? 20 MR. GLYNN: That's a good question, whether the utilization rate for 21 22 distance might shift how the companies 23 distribute rides. 24 Right now I wouldn't say I 25 anticipate any changes, but we can

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1	certainly explore that further as we
1	certainly evolore that further as we
	certainiy explore that fulther as we
2	refine the methodology around the
3	distance utilization rate, which I will
4	say, is, you know, something we've been
5	working on internally and
6	collaboratively with all stakeholders in
7	the industry.
8	And if it's new to us, you know,
9	we're certainly open to feedback on how
10	we can best capture distance-based
11	utilization.
12	COMMISSIONER KAUFMAN: Thank you.
13	CHAIR DO: Commissioners?
14	COMMISSIONER BADER: Yes, one more
15	question here.
16	Relative to the lockouts, is there
17	someplace in the rule that will give us
18	the ability to I'm worried about the
19	enforcement of the lockout and how we
20	can make sure that this that the
21	lockout like, last time there was an
22	agreement we had with them and then they
23	just after a short time, they didn't
24	pay attention to the to the agreement
25	and they went back to the way they were

1 doing it before -- maybe they changed a 2 little bit the way they were doing it 3 before. What is -- what's locked into this 4 5 to give us some kind of resource and to make sure that these new lockdown rules 6 7 are enforced? 8 MR. GLYNN: That's a great question. 9 So, the provisions around lockouts 10 also include very robust new reporting requirements, and so now --11 12 You know, we currently get 13 information about when drivers start 14 their sessions -- when they start 15 work -- but to exactly your point about 16 enforcing the lockout restrictions, we 17 will -- have proposed expanding that 18 reporting so that we'll know when 19 drivers try to start work, when they 20 were forced off the app, if that were to 21 happen. 22 So, we'll be able to track that and 23 monitor that. 24 COMMISSIONER BADER: And what -- and 25 is there a penalty involved in this if

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1 they don't adhere to the rule? 2 MR. GLYNN: I believe there is a 3 penalty, but I would have to go back to 4 the proposal to confirm the numbers. 5 CHAIR DO: It's in the rule, 6 Commissioner Bader, and we can get 7 you -- well, I think you already have a 8 copy, but we can get -- we can re-up that for you. 9 10 Okay. Any other questions from the Commission? 11 12 COMMISSIONER BADER: (Indicating.) CHAIR DO: Go ahead, Paul. 13 14 (No response.) 15 CHAIR DO: Okay. Great. 16 Russell, thank you so much for your 17 presentation -- for your work on this. 18 This work is going to get our industry 19 to a better place and I appreciate your 20 team and the entire policy data 21 analytics team's work on this particular 22 issue. Thank you. 23 MR. GLYNN: Thank you, everyone. 24 CHAIR DO: Okay. Now, I will turn 25 it over to Sherryl Eluto, our General

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1	Counsel and Deputy Commissioner for
2	Legal Services and Prosecution, to lead
3	us through our public hearing for today.
4	Sherryl.
5	MS. ELUTO: Good morning. When I
6	call your name, you can un-mute your
7	microphone and begin your testimony.
8	Each speaker will be allotted two
9	minutes to speak. The time limit will
10	be strictly enforced. A 30-second
11	warning will be provided and then you
12	will need to conclude your testimony
13	when your time limit is up.
14	Today's rule proposal was published
15	in The City Record and posted on our
16	website on January 3rd. The public
17	comment period ends today.
18	The video of this hearing and copies
19	of all written comments received through
20	today will be provided to the
21	Commissioners prior to the vote on these
22	rules.
23	With that, we will begin our public
24	hearing.
25	Our first speaker today is Bhairavi

	55
1	Desai from NYTWA and she will be
2	followed by Andrew Greenblatt and
3	Michele Dottin.
4	Miss Desai, you can begin.
5	MS. DESAI: Thank you, Sherryl.
6	I'm sorry, just a point, I'm not
7	able to turn my video on.
8	I don't know if that's something
9	that you can change at the moment.
10	MODERATOR: We can come back to you,
11	but I pushed the panelist offer to you
12	twice and it came back as declined.
13	So, you should get a message on your
14	screen. I'll need you to accept to
15	rejoin as a panelist.
16	MS. DESAI: Okay it's okay. I'll
17	go ahead I'll go ahead and testify.
18	MODERATOR: Okay.
19	MS. DESAI: I'm sorry. I did not
20	see that message.
21	Good morning, members of the
22	Commission.
23	Let me just begin by saying
24	Commissioner Bader and the other
25	Commissioners, we really appreciate your

	50
1	line of questions, but let me just say
2	that we do think that what the TLC is
3	proposing overall, it is going to lead
4	to that increase, and the adjustment
5	with the new utilization rate that is
6	mileage-based, I think it's really to
7	make the rule more consistent, and,
8	quite frankly, to make it stronger
9	against any will of the companies to
10	litigate to try to undermine the
11	regulation.
12	And so we are in support of the
13	proposal, you know, in the way that the
14	TLC has set it at the moment.
15	I want to really say that last year
16	was an unbelievable year of crisis and
17	tremendous pain for tens of thousands of
18	drivers, the largest workforce of
19	private workers in the City and even the
20	State of New York. Not only were
21	drivers working longer for less, they
22	were taking home, like, a pay cut of
23	even 50 percent of their income from the
24	prior year.
25	And let's keep in mind that COVID

1	was just five years ago. In these five
2	years, drivers have gone through so much
3	crisis such significant loss of
4	income and to have these companies
5	now come up with a bogus argument you
6	know, a misinterpretation, basically
7	TIMEKEEPER: 30 seconds remaining.
8	MS. DESAI: of, you know, Uber
9	trying to come up with its own version
10	of a depreciation rule. It's just
11	unacceptable.
12	Drivers deserve an inflation based
13	adjustment in their pay, which is
14	already too low. Uber continues to take
15	a higher cut of the commission while
16	fares go up. It continues to add junk
17	fees, like the insurance fee. It's cut
18	the minimum fare to \$4. It's even cut
19	out the bonus for out of town trips.
20	Uber continues to find a way to cut
21	driver pay and this is the latest way
22	that they're doing it, by opposing these
23	rules.
24	Please ignore them and pass these
25	rules. Thank you.

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1	MS. ELUTO: Thank you.
2	Our next speaker is Andrew
3	Greenblatt from IDG.
4	MR. GREENBLATT: Hi. Good
5	afternoon. Two minutes okay. I'll
6	do my best.
7	So, first of all, I want to start by
8	speaking directly to drivers who are
9	planning on testifying today. I want to
10	warn you about that Uber talking
11	about the five-year you need a new car
12	thing as Commissioner Do pointed out,
13	that's a complete lie and they're trying
14	to get you to testify that your car
15	isn't losing value as fast as it is so
16	they can come back and either sue or
17	push the TLC to cut your pay.
18	Do not testify that your car is
19	worth a lot of money after five years
20	unless you want the TLC to cut your pay.
21	Okay. So, first is that that
22	warning to drivers.
23	All right. Now, to the
24	Commissioners, I want to thank you for
25	your hard work on this. A lot of very

	39
1	thoughtful work went into this.
2	In general, IDG supports what you're
3	doing here. You're raising pay. You're
4	making the lockouts not worth it for the
5	companies anymore, even if you're not
6	outright forbidding them. These are all
7	positive steps in the right direction.
8	That having been said, there's an
9	underlying flaw in all of this that you
10	continue to not correct that will play
11	out in the coming year and that is,
12	you're not limiting the number of
13	drivers on the road.
14	You instead you limit plates
15	okay and when you limit plates, it
16	forces drivers to it forces all sorts
17	of things.
18	So, first of all, by not limiting
19	drivers, it still encourages companies
20	to do lockouts. If you limited the
21	drivers, they would never lock-out
22	again.
23	The second thing is, by pushing
24	drivers into leasing
25	TIMEKEEPER: 30 seconds remaining.

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1	MR. GREENBLATT: your own
2	study your own study points out that
3	people who lease pay significantly more,
4	and then when you just kind of mix that
5	into the whole thing, it means that the
6	average driver who leases is making
7	\$5,000 a year less than drivers who own.
8	You are choosing that. That's not
9	their choice. That's your choice by
10	forbidding them to do that and that's
11	driving their pay below the minimum
12	wage.
13	Your choices are impoverishing
14	drivers. We have to stop doing that.
15	Thank you.
16	MS. ELUTO: Thank you.
17	Our next speaker is Jerry Golden
18	from Lyft.
19	Mr. Golden, can you un-mute your mic
20	and begin?
21	MR. GOLDEN: I'm Jerry Golden I
22	just want to make sure my video is
23	coming through. Am I?
24	MS. ELUTO: No, not yet.
25	CHAIR DO: Jerry, we can come back

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1 to you. 2 Can we keep on moving and then help 3 him get his camera? 4 Thank you, Jerry. Give me one 5 second. MR. GOLDEN: Okay. 6 7 MS. ELUTO: Well, he appears ready, 8 but --9 MODERATOR: Yes, Jerry Golden is --10 his video is working and it's available. 11 Whatever you prefer. MR. GOLDEN: 12 MS. ELUTO: Yes, proceed, Mr. 13 Golden. 14 MR. GOLDEN: Okay. Great. 15 I'm Jerry Golden, and since 16 September, the Chief Policy Officer at 17 Lyft. 18 Lyft values the opportunity to 19 address the TLC's proposed amendments to 20 the rules governing high-volume for-hire 21 services and minimum driver pay. 22 Lyft supports driver pay minimums 23 and is proud of our earnings commitment 24 guaranteeing drivers keep 70 percent of 25 rider fares after external fees.

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1	However well intentioned, the proposed
2	rules reinforce a flawed approach to
3	driver pay that pressures ride-share
4	companies to use lockouts to maintain a
5	utilization rate.
6	I want to emphasize that restricting
7	driver access is not something Lyft ever
8	wants to do. It's bad for our
9	customers, both the drivers and the
10	riders who use Lyft's platform and so
11	it's bad for Lyft. We only do it due to
12	pressure from the Commission's rules.
13	New York City already has some of
14	the highest ride-share fares in the
15	nation and those fares are now
16	additionally burdened by price increases
17	from the new congestion fee, plus the
18	upcoming Consumer Price Index increase
19	of nearly four percent.
20	Excessive cost increases perpetuate
21	a vicious cycle of higher prices leading
22	to less demand, fewer rides available
23	for drivers, lower driver utilization
24	rate, and pressure to use lockouts.
25	This is not theoretical.

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1	Lyft rides were already down
2	mid-teens year over year in New York
3	City last quarter despite Lyft rides
4	increasing nationwide through that same
5	period.
6	If these rules are enacted on top of
7	the march CPI increase, we estimate a
8	four to six percent further decrease in
9	rides. We would have to remove the
10	equivalent of over 1,200 full-time
11	drivers to maintain 2024 utilization
12	rates.
13	TIMEKEEPER: 30 seconds remaining.
14	MR. GOLDEN: It's not just drivers
15	who suffer.
16	37 percent of Lyft rides in New York
17	City start or end in lower income areas.
18	These are the riders that fall off most
19	when costs increase.
20	The proposed rules also rely on a
21	biased report by James Parrott that
22	inflates expense reimbursement rates,
23	thereby further contributing to higher
24	fares.
25	Among the many flaws we detail in

	44
1	our written submission, it relies on an
2	unreasonably small sample size. It
3	claims cars are worth \$0 after five
4	years, even though more than half of the
5	vehicles on this platform
6	TIMEKEEPER: Time has expired.
7	MR. GOLDEN: are five years or
8	older, and over-represents both renters
9	and full-time drivers.
10	Other jurisdictions, like Minnesota,
11	Massachusetts, and the rest of New York
12	State managed to regulate minimum driver
13	pay without factoring in utilization.
14	Lyft proposes that the TLC work with
15	stakeholders to develop a rational and
16	workable alternative that poses less
17	harm to drivers and riders. It's in
18	this spirit that Lyft submits our
19	comments. Thank you.
20	CHAIR DO: Thank you, Jerry.
21	MS. ELUTO: Thank you.
22	Our next speaker is Josh Gold from
23	Uber.
24	MR. GOLD: Good morning. Let's
25	start with some good news from last

1 year. 2 According to TLC data, high-volume 3 drivers made four percent more than the previous year, with full-time drivers 4 5 taking home \$76,000. 6 Driver, Ezra Ginsberg, using a 7 10-year-old Camry, earned about 8 94,000 -- 11,000 more than 2023 -- and 9 through our new partnership with taxis, 10 Uber referred over 3.5 million trips to 11 yellow cabs, getting thousands of 12 drivers back on the road. But it wasn't 13 all good. Uber riders and drivers sent over 14 15 625 million dollars to the government. 16 This year that tax burden -- the highest 17 in the country -- will grow even larger. 18 Now, onto the proposed rule: 19 I urge you to review our written 20 comments outlining miscalculations in the rate formula. If not corrected, the 21 22 courts will step in. 23 While you now acknowledge gas prices 24 do go down, this report wrongly assumes 25 EV charging wait times are not

	10
1	improving. Raising prices raising
2	rates 53 cents per trip because some
3	drivers rent SUVs is arbitrary. If
4	rates go up every time a handful of
5	drivers make a personal choice,
6	companies will be forced to limit that
7	choice. Assuming drivers replace cars
8	every five years is unrealistic.
9	TLC's own data, cited in the Green
10	Rides Rule, shows vehicles last seven
11	years. If this Commission is committed
12	to revising the payroll every two years,
13	you must also explore ways to reduce
14	costs, not just how to pass them on.
15	Your study confirms the plate cap is
16	costing New Yorkers. Per the study,
17	renting a plate costs \$9,000 per year,
18	translating to 63 cents per truck. We
19	need a solution that allows long-term
20	renters to eventually own their vehicles
21	without overwhelming the City with new
22	cars.
23	TIMEKEEPER: 30 seconds remaining.
24	MR. GOLD: Insurance costs continue
25	to rise and the Commission has done

	±/
1	nothing to address it. Instead, you
2	banned fleet owners' creative cost
3	saving solutions. You should be leading
4	the charge in Albany for court reform to
5	stop frivolous lawsuits driving up
6	premiums.
7	Finally, I must express
8	disappointment in TLC's claim that
9	lockouts are a loophole. After 2019,
10	you called them a feature of the rule.
11	In 2023 when we warned that your rule
12	would create access restrictions because
13	of a free-rider problem, you dismissed
14	it as a company choice.
15	Now, abandoning the measurement
16	period relied on by companies, it's
17	clearly arbitrary and
18	TIMEKEEPERS: Time has expired.
19	MR. GOLD: Thank you.
20	MS. ELUTO: Thank you.
21	Our next speaker is James Parrott
22	from The New School.
23	MR. PARROTT: Good morning. James
24	Parrott. I am Senior Advisor and Senior
25	Fellow at the Center for New York City

1 Affairs at The New School. 2 Thank you for the opportunity to 3 testify on the rule changes affecting high-volume for-hire vehicle/driver 4 5 minimum pay. Along with Professor Michael Reich 6 7 of the University of California, 8 Berkeley, I was co-author of the 2018 9 and 2019 studies that were the basis for 10 the New York City minimum pay standard. 11 Professor Reich and I also prepared 12 similar reports for the City of Seattle 13 in 2020 and the State of Minnesota in 2024. 14 15 Last year, the TLC commissioned me 16 to prepare an analysis of how the 17 composition of driver expenses had 18 changed since the inception of the pay 19 standard. My report is discussed in the 20 TLC's January 3rd Notice of Proposed Rules and is available on the TLC's 21 22 website. 23 The vehicle fleet has evolved 24 considerably since the inception of the 25 New York City pay standard in 2019.

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1	There are many more SUVs of various
2	sizes, 52 percent of the total, and
3	electric vehicles, and the TLC is
4	phasing in a policy that will require
5	all high-volume for-fire vehicles to be
6	either electric or wheelchair accessible
7	by 2030.
8	My report included an analysis of
9	electricity costs and driver time
10	involved in charging EVs and the cost of
11	short-term vehicle rentals.
12	TIMEKEEPER: 30 seconds remaining.
13	MR. PARROTT: This report is based
14	on an extensive survey of drivers
15	regarding current expenses, current data
16	on the vehicle fleet, research on the
17	cost of charging electric vehicles, and
18	additional investigation of the cost of
19	renting a TLC registered vehicle.
20	Those responding to the survey
21	largely drive full-time for Uber or
22	Lyft, have done so for years, and 80
23	percent reported that driving is their
24	sole source of income.
25	The high proportion of survey

	50
1	respondents who drive full-time lines up
2	with TLC trip data showing that three
3	quarters of all trips in 2023
4	TIMEKEEPER: Time has expired.
5	MR. PARROTT: as provided by
6	those who drive 30 or more hours weekly.
7	The driver survey was the primary source
8	of information on driver expenses for
9	vehicle costs or rent and insurance.
10	As Russell has pointed out, the
11	composite per mile factor that we
12	arrived at was 87.1 cents.
13	I'd like to take just a couple of
14	seconds to talk about the study of
15	driver expenses that Uber commissioned
16	HR&A a consulting firm to prepare
17	a report. That report derives an
18	overall per mile expense amount that is
19	29 percent less than my estimate.
20	The main reasons for this lower
21	estimate are that they use lower weights
22	for the shares of EVs and rented
23	vehicles in deriving the composite per
24	mile factor.
25	While while my analysis and HR&A

	10
1	report find similar results for fuel and
2	charging expenses, and for insurance,
3	the HR&A report uses an extremely flawed
4	method to estimate vehicle cost.
5	They estimate vehicle costs at 11
6	cents per mile, far less than the
7	national average of 33 cents per mile
8	for depreciation, included in the IRS,
9	is a 70 cent per mile allowance a
10	factor that the companies themselves are
11	urging drivers to take into account when
12	they when they prepare their taxes
13	for next year.
14	CHAIR DO: Dr. Parrott, we need you
15	to wrap-up, please.
16	MR. PARROTT: My estimated
17	payment vehicle payment is 31.2
18	cents, much closer to the 33 cents per
19	mile depreciation factor in the IRS.
20	Thank you.
21	CHAIR DO: Dr. Parrott, I have a
22	question.
23	So, I want to go back to your
24	initial report in 2018 and I I've
25	read that report, and throughout that

1 report -- I just want to be clear 2 that -- you know, I don't think that report ever envisioned lockouts, but 3 4 instead envisioned that Uber, or Lyft, 5 or the high-volume companies would not 6 onboard more drivers than they need, and 7 that has somehow changed into lockouts 8 over time. 9 And so can you talk a little bit 10 about your 2018 report on, you know --11 Uber should control their on-boarding 12 versus lockouts. 13 MR. PARROTT: When we did the 14 initial study, we spent a lot of time trying to understand the business model 15 16 that Uber and Lyft pursued in operating 17 for-hired vehicles in New York City and 18 that led us to conclude that the companies have an incentive to flood the 19 20 streets with as many drivers and cars as 21 possible, disregarding what those 22 drivers are able to earn. 23 There obviously needs to be a 24 balance between the supply of drivers 25 and the demand for rides on the part of

	33
1	passengers. Uber was not Uber and
2	Lyft were not trying to regulate to keep
3	that the driver supply in-line with
4	consumer demand.
5	Putting utilization in the
б	denominator of the pay standard, as we
7	did in New York City, was meant to
8	provide an incentive for the companies
9	to better regulate their own operations.
10	There was no requirement that they
11	lock-out drivers, but it was clearly in
12	their interest if they followed, you
13	know, the incentives indicated in the
14	pay standard to more carefully regulate
15	the number of drivers. They haven't
16	they haven't done that.
17	The reason that Seattle and
18	Minnesota did not include utilization in
19	their pay standards was that they didn't
20	think they had the data capacity to do
21	that.
22	New York City and the TLC were very
23	fortunate to have a TLC research staff
24	that is well that is fully capable of
25	analyzing that data, and monitoring

	54
1	utilization, and making periodic
2	adjustments as needed.
3	CHAIR DO: One last question for
4	you.
5	You know, the high-volume for-hire
6	vehicle industry has changed
7	tremendously over the last seven years
8	since your last report and this one.
9	Obviously, if you can talk about
10	those changes including EV mandate,
11	including a rental market that was never
12	anticipated before and how that has
13	changed and increased drivers expenses.
14	MR. PARROTT: Yeah no. So, in
15	2018 when we when we did the first
16	study, the most common vehicle used was
17	a Camry sedan.
18	What we've seen over the past few
19	years along the you know, in keeping
20	with the sort of the national
21	consumer preference for larger vehicles,
22	there has been a concerted shift away
23	from sedans and smaller cars toward
24	mid-size and full-size SUVs.
25	The companies actually encourage

	55
1	that shift because they have premium
2	services that, you know, charge
3	passengers higher fares to be driven in
4	a in a larger car. So, the companies
5	actually encourage drivers to get larger
б	cars, even though they don't get paid
7	for maintaining that larger car if
8	they're dispatched a regular,
9	non-premium fare.
10	There has also been a concerted
11	shift toward greater use of EVs, and New
12	York City is among the leaders around
13	the country and around the world in
14	mandating that for-hire vehicle services
15	be 100 percent either EV or wheelchair
16	accessible by 2030. So, that that
17	percent of EVs has increased a lot in
18	recent years.
19	EVs are more expensive, initially.
20	The maintenance might be less, but
21	there's also the challenge in charging
22	an EV in New York City, where where
23	most drivers do not have a driveway and
24	a garage where they can charge the
25	vehicle at home. They have to go to

	50
1	public charging stations. The rapid
2	growth in the in the size of the EV
3	fleet has meant that drivers oftentimes
4	have to wait.
5	We recognize in the report, we
6	recognize, contrary to what the Uber
7	representative indicated, that driver
8	waiting times are coming down. We sort
9	of build that into the into the
10	into the estimate and what we
11	estimate for electric vehicle
12	charging the cost of that the
13	electricity cost is very close to
14	what Uber's own study estimated for
15	electric vehicle charging.
16	So, there shouldn't be any issue
17	about that, and we do adjust for
18	changing changing gas prices. We
19	factor in the price of gas as it's
20	you know, looking at the average over
21	the past six months when it has been
22	coming down. So so, that that is
23	less than if we used a 12 or an 18-month
24	average.
25	CHAIR DO: Are there any other

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1 questions for Dr. James Parrott? 2 (No response.) 3 CHAIR DO: Okay. Thank you so much, 4 Dr. Parrott. 5 MR. PARROTT: Thank you. 6 MS. ELUTO: Our next speaker is 7 Zubin Soleimany from NYTWA. 8 MR. SOLEIMANY: Good morning. My 9 name is Zubin Soleimany. I'm an 10 attorney with the Taxi Workers Alliance 11 and I'm going to focus my arguments 12 today on Uber's arguments so far about 13 the per mile rate. 14 This rate is rationally rooted in an 15 industry specific study that's in-line 16 with the methods that TLC has already 17 been using to measure depreciation. 18 Uber knows these methods are valid. 19 They have not challenged them over the 20 last six years. Their opposition here 21 is solely about wanting a special rule 22 for themselves so they can get away with 23 paying drivers less. 24 They basically just showed up today 25 to say that they're going to sue you if

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1	they don't get what they want. But,
2	fundamentally, Uber does not have a
3	legally sound reason to oppose this
4	rule.
5	The main source of the difference
б	between what HR&A proposes and what Dr.
7	Parrott proposes is how you is how
8	they judge depreciation the cost of
9	the vehicle expense 31.2 to 11 cents
10	and, apparently, they're saying their
11	guys apparently Googled MSRPs of cars
12	and then put an online resale tool and
13	are arguing that there's value left over
14	in the car after the assumed life in
15	vehicle usage.
16	That is that is a standard that
17	has been rejected by by the standard
18	IRS depreciation method for over 40
19	years. Federal tax law treats vehicles
20	as five-year property, which means
21	they're depreciated at full cost over
22	five years, explicitly disclaiming the
23	use of resale or salvage value.
24	So, this came about with after
25	frustration over trying to deal with

	60
1	individualized costs already proposed in
2	the standard context.
3	TIMEKEEPER: 30 seconds remaining.
4	MR. SOLEIMANY: Uber might argue
5	that they think it should be done
6	another way or they like their
7	economists better than TLC's economists.
8	But choosing, as Parrott does, to
9	follow standard federal practice for
10	measurement of depreciation makes this
11	process clearly rational, which is the
12	standard the TLC has to meet.
13	The other the other way in which
14	is supported is by the IRS mileage
15	reimbursement rate, and when Mr. Gold is
16	talking about, "Oh, a car can survive
17	longer than this", that's not
18	TIMEKEEPER: Time has expired.
19	MR. SOLEIMANY: something that
20	should be accounted for. The IRS
21	explicitly tells people using the
22	mileage depreciation the standard
23	reimbursement rate, that when they have
24	depreciated the full value of the cost
25	to continue doing so without any

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reduction of that rate.
That is another way in which this
argument about the value of the car over
time is is condoned by federal tax
brackets and this is as Dr.
Parrott was saying, this is Uber's guide
to drivers for tax purposes. They say,
"Go ahead and use that mileage rate
standard mileage rate that accounts for
depreciation at the full cost, past the
full depreciation in the car, that says
33 cents a mile".
So, they're coming in here and
saying it. They're saying something
else for no other reason than they want
a special rule for themselves that
reimburses them in New York in the way
that no other employer reimburses
mileage because they want to pay you
less.
Please don't fall for it. Thanks.
MS. ELUTO: Thank you.
CHAIR DO: Zubin, so the argument
from Lyft this morning and even Uber
is that their cars on TLC roadways

1 50 percent of which -- are older than 2 five years. 3 How do you respond to that? 4 MR. SOLEIMANY: The thing is so when 5 we look at depreciation over a period of 6 time, nothing about that is measured on 7 the age of the vehicle. 8 So, for example, in depreciating the 9 vehicle for IRS purposes, you begin at 10 the -- at the time that the vehicle was 11 put into service. Nothing -- it's 12 nothing about the age or the model here 13 that's factored in and -- and that -- it 14 assumes a certain -- like the Parrott 15 report would assume a certain amount of 16 number of miles driven per year. Ι 17 think it's 32 -- 32-and-a-half thousand. 18 So, the depreciation -- depreciation 19 occurs sort of on an assumption of that 20 full mileage being used. It's about -it's about the use of the miles of the 21 22 cars and assumptions that we make about 23 how long it takes. 24 But nothing, for example, in the 25 rule -- or the IRS reimbursement rate

1 would -- would ensure payment -- full 2 payment after five years. It's about 3 the use of the car. And I think this is especially 4 5 important to note because during COVID, the -- TLC had the storage program for 6 7 vehicles. So, a lot of vehicles, in 8 terms of the years in which they were in 9 business-use, would have been reduced if 10 they were in storage and it just sort of 11 goes to show there's -- you know, none 12 of this is tied to a model. 13 This is -- it's just kind of a 14 baseless -- it's a baseless threat the 15 companies are making to try and scare 16 drivers into testifying against this. 17 CHAIR DO: Thank you, Zubin. 18 MR. SOLEIMANY: Thank you. 19 MS. ELUTO: Our next speaker is Alli 20 Langley from NYTWA. 21 MS. LANGLEY: Good morning. My name 22 is Alli Langley. I'm a staff attorney 23 at the New York Taxi Workers Alliance. 24 I'll focus my testimony today on the 25 report prepared by Uber's consultant,

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1 HR&A, and the many flaws that make its 2 conclusions about drivers' expenses 3 irrational and an unreliable basis for 4 any policy making. 5 Perhaps unsurprisingly, given Uber's 6 long history of attempting to undercut 7 driver pay and their comments today, 8 this report consistently underestimates 9 drivers' expenses through sloppy and 10 flawed methodologies and significant 11 gaps in the data that it collects and 12 assesses. I'll focus on just a few examples 13 14 today, but there are more in our written 15 comment. 16 So, first, somehow the report 17 estimates FHV rental costs to average 18 lower than the lowest advertised rate at 19 major New York City rental fleets. 20 Second, HR&A's assessment of vehicle 21 purchase price and depreciation is 22 unmoored from reality about drivers' 23 actual expenses, and, as you heard from 24 my colleague, federal tax law and 25 practice.

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1	So, when accounting for vehicle
2	costs, the report primarily looked at
3	the manufacturer's suggested retail
4	price and this excludes sales tax,
5	which for a vehicle of \$40,000 can be a
6	cost of \$3,550. So, this is not an
7	insignificant omission.
8	Also, as we all remember from the
9	past few years, there are times when
10	people pay significantly over MSRP, like
11	when there was widespread shortage in
12	new computers because of shortages
13	sorry in new cars because of
14	shortages in computer parts and drivers
15	were paying significantly over sticker
16	price
17	TIMEKEEPER: 30 seconds remaining.
18	MS. LANGLEY: as reported by news
19	agencies like CNN.
20	The report also assumes that
21	drivers, once they purchase a vehicle,
22	all have a 60-month or five-year term,
23	and then, for some reason, it reduces
24	the expense for that based on drivers
25	who were not currently making car

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1	payments at the snapshot in time when
2	they took a survey of Uber drivers.
3	This makes no sense. There are many
4	reasons why someone might not be paying
5	making car payments, including that
6	they had a shorter loan term
7	TIMEKEEPER: Time has expired.
8	MS. LANGLEY: and had higher
9	expenses that weren't accounted for
10	based on HR&A's assumption.
11	There are many more flaws in this
12	report. We urge the Commissioners to
13	not take Uber and Lyft's statements at
14	face value and instead to review our
15	written comments for a more detailed
16	analysis. Thank you.
17	MS. ELUTO: Thank you.
18	Our next speaker is Michele Dottin
19	from IDG.
20	Ms. Dottin, you can un-mute your
21	microphone.
22	MS. DOTTIN: Good morning,
23	Commissioner Do and Commissioners.
24	I am Michele Dottin and I am an
25	advocate sorry. I am an advocate and

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1	with IDG and a licensed TLC driver.
2	Thank you, Commissioner, for
3	pressing for the 6.1
4	UNKNOWN SPEAKER: Let's reset that
5	timer, guys let's reset that timer.
б	Go ahead.
7	MS. DOTTIN: Good morning,
8	Commissioner and Commissioners.
9	I am Michele Dottin and I am an
10	advocate with IDG and a licensed TLC
11	driver. Thank you for pressing for the
12	6.1 pay raise for drivers based on
13	drivers' overall expenses.
14	IDG fought hard to get this bill in
15	2018. To date, many drivers have
16	increased expenses not considered in the
17	original evaluation when the drivers pay
18	was put in place.
19	For instance, drivers received bike
20	and bus lane tickets because Uber and
21	Lyft start their trips near a bus or
22	bike lane where they're supposed to pick
23	up and drop off their passengers safely,
24	especially riders with disabilities,
25	mothers, small children, and elderly

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1 riders. 2 Please allow drivers to be exempt 3 from those tickets since they were licensed to do this work. They do not 4 5 know for what reason the driver may be in the bus or bike lane, or include 6 7 those expenses in the calculations to 8 the pay raise. Safety first. 9 Also, drivers who lease pay an 10 average of --11 TIMEKEEPER: 30 seconds remaining. 12 MS. DOTTIN: -- \$5,250 more per year 13 and make less than minimum wage. 14 I'm advocating for sector-based 15 license for liveries, yellows, greens, 16 and FHV. You can put a pause on FHV 17 license while providing the other 18 sectors new license, not closing the 19 market fully, allowing current FHV 20 drivers to apply for a plate. 21 It will not add drivers, just plates 22 in the FHV sector, allowing almost a 23 third of drivers to come up below 24 minimum wage status. 25 TIMEKEEPER: Time has expired.

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MS. DOTTIN: I'm also asking for a 1 2 base rate of at least \$10 for short 3 trips. \$4 doesn't cut it. One solution for FHV driver income, 4 5 remove yellows from Uber platform. FHV -- these drivers invested capital to 6 7 help build Uber. They deserve to reap 8 the benefits. Our drivers can't do 9 street hails. 10 CHAIR DO: Thank you, Michele. MS. DOTTIN: We need, also, a hybrid 11 12 option for 2023. 13 With your new requirements, please 14 allow those drivers with hybrids to be 15 able to be on the road as an option, 16 past 2030. Thank you so much. 17 MS. ELUTO: Thank you. 18 Our next speaker is Leuys Taveras 19 and he will need an interpreter. 20 So, the Spanish interpreter is on and where is Mr. Taveras --21 THE INTERPRETER: Yes, I'm here. 22 23 MS. ELUTO: Okay. Good. 24 Okay. Mr. Taveras, you can begin. 25 MR. TAVERAS: Good morning,

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	0:
1	honorable Commissioners and
2	distinguished members of the Taxi and
3	Limousines Commissions Commissioner
4	group.
5	My name is Leuys Taveras. I am a
6	driver of TLC in the City of New York
7	and of the Taxi Alliance of the City of
8	New York. I appear before you today in
9	order to express the need of
10	negotiations to have stability and
11	professional economy.
12	Being a driver in the City is not
13	only a job, but it is an essential
14	profession of high risk. Here we face
15	intense traffic long working hours,
16	exposure to extreme climate conditions,
17	and in many cases to criminal
18	situations.
19	Despite all of the aforementioned,
20	we continue operating because our job
21	keeps New York alive.
22	I'm going to mention something
23	Martin Luther King mentioned, "All work
24	that lifts all work that lifts
25	humanity, it has dignity and importance,

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and you must do it with efficiency and 1 2 hard work". 3 However, that dignity is not 4 reflected on our compensation. 5 TIMEKEEPER: 30 seconds remaining. 6 THE INTERPRETER: The interpreter --7 MR. TAVERAS: My operative costs are 8 significantly high and they don't stop 9 rising. For instance, my costs for my 10 10 Tesla Y 2023 is \$798. 11 TIMEKEEPER: Time has expired. 12 MR. TAVERAS: In 2024, my insurance 13 was \$421.33. In 2025, it's raised -- it 14 was raised to -- by 27.16 per month more 15 on top of that. The charge of the 16 vehicle is \$35. All together per month, 17 it's like \$1,000 per month. 18 In order to finish, I want to say 19 that before getting any earnings, I have 20 to pay to cover \$2,200 in fixed costs. MS. ELUTO: All right. Thank you. 21 22 Our next speaker is Carmen Cruz. We 23 will also need the interpreter. 24 MS. CRUZ: Good morning. My name is 25 Carmen Cruz. I'm a member of the New

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1	York Taxi Alliance and I have been an
2	Uber and Lyft driver for over 11 years.
3	We are here because we want to
4	clarify the lies that these two
5	companies are saying. Gas and vehicle
6	costs went down. That is why they want
7	to lower the payments to the drivers.
8	I bought a Suburban in 2023 to
9	qualify for the Uber black car
10	requirements. I paid \$78,000 and on top
11	of that, they charge me 15,000 more
12	dollars. It's the same situation as my
13	colleagues who are in debt in order to
14	meet Uber requirements.
15	TLC must set forth new fees in case
16	of the luxury car. They should pay that
17	in the case of regular and UberX. Even
18	that in the luxury case, you have to put
19	more money in purchase and maintenance.
20	This is necessary in order to provide a
21	better service to the customers.
22	Thank you.
23	MS. ELUTO: Thank you.
24	COMMISSIONER BADER: Excuse me, can
25	I ask you a question there for this

1 driver? 2 What -- how much additional money do 3 they make driving UberX over regular 4 Uber? 5 MS. CRUZ: Not much. (Interpreter clarification.) 6 7 MS. CRUZ: Well, in the minimum 8 payment that we can open UberX, they are 9 paying us the same, \$4. 10 COMMISSIONER BADER: Thank you. 11 MS. ELUTO: Our next speaker up is 12 Freddy Cevallos. 13 Mr. Interpreter? 14 THE INTERPRETER: Okay. 15 MR. CEVALLOS: Hi. Good morning. 16 Female colleagues and male colleagues who are drivers, my name is Freddy 17 18 Cevallos and I have been an Uber/Lyft 19 driver for over 10 years and I am a 20 member of the New York Taxi Alliance. 21 We are asking TLC to approve the 22 changes -- the -- what they have 23 proposed with Alliance. The new minimum 24 fees for Uber of \$4, it's an insult. Ιn 25 my reality we lose money on these trips.

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1	First, we have to drive in order to
2	pick up the passenger, which takes us
3	five minutes or more. Then we have to
4	wait seven more minutes in order to wait
5	for the passenger to arrive. All that
6	time during all that time, we are
7	burning gas. I feel very offended and
8	humiliated.
9	I never imagined to have been
10	earning so little money living in such a
11	bad crisis. Insurance was raised eight
12	percent last year. The maintenance of
13	my vehicle the insurance and the gas
14	of my vehicle were raised as well.
15	TLC should take the measure of
16	setting forth a higher fee, not less
17	than \$8 and to double the trips that are
18	outside the City of New York.
19	TIMEKEEPER: 30 seconds remaining.
20	MR. CEVALLOS: That's all. Thank
21	you for listening.
22	MS. ELUTO: Thank you.
23	MR. CEVALLOS: Thank you. Have a
24	good afternoon.
25	MS. ELUTO: Our next speaker is

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Silvestre Cofresi and we'll need the 1 2 interpreter. 3 MR. COFRESI: Good morning. My name is Silvestre Cofresi. I work for Uber 4 5 and Lyft and I work for IDG. 6 Can you turn on the camera, please? 7 (No response.) 8 MR. COFRESI: Okay. If the camera 9 is not working, it's fine. 10 Every time I call Uber and Lyft 11 making claims, I think on their own, 12 they reduced --13 (Interpreter clarification.) 14 MR. COFRESI: They said that this is TLC proposal and that's why they reduced 15 16 the prices. They also block our working 17 hours. Uber is always saying that it's 18 because of the situation, but they 19 charge very high prices to the 20 passengers. 21 Okay. When you open the app, it 22 shows you several prices depending on 23 the trip the passenger is going to take 24 and they charge a trip with 25 (indiscernible), they charge an extra

1 fee for that. 2 But, in my case, they say it to me 3 as if it's UberX, then it's a regular 4 trip and they sent it to me as if it's a 5 close trip. They pay me \$4. Many times a driver has to drive one mile -- two 6 7 miles, three miles -- because it says 8 that --9 TIMEKEEPER: 30 seconds remaining. 10 MR. COFRESI: -- and it's like five or six minutes to pick the passenger up 11 and that's why they estimate that it's 12 13 going to be a short trip. Before it was 5 or \$7 and now I saw 14 15 that they pay, like \$3.99. 16 TIME KEEPER: Time has expired. 17 MS. ELUTO: Thank you. 18 Our next speaker is Jasleen 19 Villamil. 20 MS. VILLAMIL: Thank you. 21 Hi. Good afternoon, Commissioners. 22 My name is Jasleen Villamil. I've been 23 a cab driver for over eight years now. 24 I have three asks from you guys. 25 The first is, can you please allow

1 us to get plates again? Because I'm unable to get a plate, I'm stuck leasing 2 3 from companies that charge exorbitant 4 rates. 5 When I first started eight years ago, the leasing rate was 350 to 450 a 6 7 week max. Now, I'm paying 600 a week for a regular car. If I have to pay 600 8 9 a week for a regular car, that means I'm 10 working 60 hours. Out of those 60 11 hours, \$10 out of every month I make 12 goes just to the car. 13 Then on top of that, I have to pay 14 qas, and, E-ZPass, and tolls. By the end of my work, I'm making less than 15 16 minimum wage. I'm averaging about 11 to 17 \$12 an hour gross -- I mean net. Okay. 18 I can show you all the math for that. 19 All right. You can allow us to 20 release plates again and limit the influx of new drivers. That would 21 22 significantly increase our minimum wage 23 or put some barriers to the people who 24 are leasing these cars for the influx 25 for whatever their increases is. Limit

that somehow, please. 1 2 On top of that, I started eight 3 years ago. I was making close to 30 to 4 40 an hour because of the surge and all 5 of that. But now there is no surge. Now, Uber -- if you look at my rates, 6 7 I'm getting 50 percent of what those 8 passengers are paying, as well as --9 TIMEKEEPER: 30 seconds remaining. 10 MS. VILLAMIL: -- Uber is charging 11 over \$20 for a very short ride that's, 12 like -- and we're not getting that full, like, \$10. I'm getting \$6 -- \$7. 13 14 Whatever Uber is charging them versus 15 us, they are increasing and we're not 16 seeing that. 17 Also, the \$4 limit is really the --18 humiliating honestly because they are 19 forcing us to take lower and lower short 20 rates to increase our utilization rate, 21 however, it's not increasing us more 22 money. 23 TIMEKEEPER: Time has expired. 24 MS. VILLAMIL: It's just more time. 25 So, please -- thank you. All right.

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1	That's it.
2	MS. ELUTO: Thank you.
3	Our next speaker is Mohamed Mohamed.
4	You can un-mute and begin.
5	MR. MOHAMED: Hi. My name is
6	Mohamed Mohamed. I'm an Uber driver for
7	more than 10 years. My car is 2015 and
8	I am a member in NYTWA.
9	I can't update my car because of the
10	policy that Uber keep practicing against
11	the drivers enslaving them, and cheating
12	them, and taking, like, more than 50
13	percent commission.
14	And, also, thank you for the
15	Commission that, you know, said that
16	Uber lie about, you know, the car model
17	five years ago. It will be not able to
18	work with Uber and thank you for TLC
19	that they denied that and said that Uber
20	are lying.
21	And I'm so sorry that Josh Gold come
22	today again and keep spreading lies. At
23	every hearing, he comes spreading lies,
24	bring fake number from his data. I have
25	a taxi tax summary from Uber and I

have here all the numbers -- all the 1 2 numbers. 3 We -- I lost myself during that -the lockout -- the three or four months 4 is lockout by Uber, I lost about 9,000 5 -- \$9,810 only, like, about in three 6 months because of the lockout and I made 7 8 less -- less trips than before in the 9 same months, which is, like, May, June, 10 July, and August. 11 I lost about 295 trips, which is 12 equal \$9,810 only in this month --13 TIMEKEEPER: 30 seconds remaining. 14 MR. MOHAMED: -- and Uber keep --15 Uber keep claiming that we're making 16 more money than before and our expense 17 is less than before. 18 We -- I made net -- net earning less 19 than 2003 (sic), eight percent -- 8.76 20 percent less than '23 and Uber keep 21 making more profit than before. So, please -- please, I need TLC to 22 23 practice more policy that impose penalty 24 to Uber that --25 TIMEKEEPER: Time has expired.

1	MR. MOHAMED: Thank you.
2	MS. ELUTO: Thank you.
3	Our next speaker is Bikash Khanal.
4	MR. KHANAL: Hi. Good morning
5	hi. Good morning. Commissioners.
6	MS. ELUTO: Good morning.
7	MR. KHANAL: Thank you for giving
8	this opportunity, Commissioners, for
9	today.
10	I am an Uber/Lyft driver from 2022.
11	I am a wheelchair accessible driver
12	driver in New York City. I purchase the
13	wheelchair accessible vehicle with based
14	with Uber and Uber is not is not
15	dispatching me with wheelchair
16	passengers, as well as UberX trips in
17	New York City.
18	I purchased the vehicle at a high
19	cost. It costs 13, 14k to convert the
20	vehicle into wheelchair accessible, but
21	Uber is not paying paying paying
22	me to pay the vehicle gas and wear and
23	tear.
24	For the for the Uber wheelchair
25	accessible I mean, the way trip, Uber

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1	is paying only only \$13, but the Lyft
2	is paying \$15. That is \$3 difference
3	between the both apps. I don't know
4	why. I want to know the answer from the
5	Uber.
6	And, also, they are not
7	TIMEKEEPER: 30 seconds remaining.
8	MR. KHANAL: they are not
9	dispatching the trips because they have
10	to pay the web defenses, which is 47
11	cents per mile from all the vehicles.
12	And I went to the I went to the
13	Uber support for several times. They
14	are not listening. That's why I am
15	choosing this platform to spoke my
16	problems.
17	That's it. Thank you. Have a good
18	day.
19	CHAIR DO: The Office of Community
20	Affairs will reach out to you, Bikash,
21	and chat with you to record what some of
22	the issues are so that we can
23	investigate. Thank you.
24	MR. KHANAL: Okay. Do you have my
25	all information there, sir?

1 CHAIR DO: We do. 2 MR. KHANAL: Okay. Got it. I am 3 waiting your response, sir. 4 Thank you. Have a good day, 5 Commissioner. MS. ELUTO: Our next speaker is 6 7 Jorge Mejia. 8 Mr. Mejia, can you un-mute your 9 microphone? 10 (No response.) 11 MS. ELUTO: Mr. Mejia --12 MR. MEJIA: Hello. Can you hear me? 13 MS. ELUTO: Yes --14 MR. MEJIA: No -- can you hear me? 15 MS. ELUTO: Yes, go ahead. 16 MR. MEJIA: Hi. Thank you, 17 Commissioner. 18 Can you hear me? 19 MS. ELUTO: Yes. 20 MR. MEJIA: Okay. Yes, I just 21 wanted to express my concern. 22 I've been driving for about seven 23 years. During the lockout, I made about 24 10k less than previous years. Now, we 25 have this minimum -- about \$4 or 90 and

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1	change sometimes for the minimum rides.
2	We need you guys to do something to
3	help us. You need to raise the minimum
4	and raise the fares. We have families
5	to feed. We have kids to feed. We have
6	to put bread on the table. We can't
7	just work to pay for car payment and car
8	maintenance. We have to make a living
9	on top of everything else we have.
10	We have to pay rent. Inflation is
11	up to the roof. I mean, we need common
12	sense. We live you know, we work in
13	New York City. We live in New York
14	City. It's it's difficult here. You
15	know, people need to wake up and, you
16	know, inflation is real for everybody.
17	Insurance when I started,
18	insurance was about seven years
19	ago was like 34, 35. Now, it's about
20	4,000. Plus you have to pay property
21	insurance. That's a different insurance
22	to cover for your property. When you
23	have a car loan, you have to have
24	property insurance.
25	TIMEKEEPER: 30 seconds remaining.

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1	MR. MEJIA: You have to pay for gas.
2	It's a lot of stuff you have to pay for.
3	You know, we need to have fair wages.
4	We need help from you guys, please.
5	Thank you. That's all I have to say.
6	MS. ELUTO: Thank you.
7	Our next speaker is Ishtiaq Ahmed.
8	MR. ISHTIAQ AHMED: Hi. Good
9	afternoon. I'm a member of New York
10	Taxi Workers can you see me?
11	MS. ELUTO: Yeah I can hear you.
12	I can't see you.
13	MR. ISHTIAQ AHMED: How to turn on
14	the camera?
15	MS. ELUTO: I think that's in your
16	control.
17	MR. ISHTIAQ AHMED: I have only
18	coming mute and un-mute. No camera
19	option coming.
20	MODERATOR: Please go on with your
21	testimony.
22	MR. ISHTIAQ AHMED: It's okay if
23	camera not coming on. It's okay. No
24	problem.
25	I'm a proud member of New York Taxi

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1	Workers Alliance last four years and I
2	am driving in Uber since Uber came here
3	2012.
4	And in 2013 when it's the black car,
5	the minimum fare was driver was
6	getting \$9.60. How this is like is
7	the Uber is going with \$4 this last like
8	a month and they make the complaint the
9	gas is going below and they put like
10	5.60 to \$4 minimum fare.
11	If you pick up, like, a minimum
12	local job, it's \$4 job. It takes a
13	minimum at least 18 minutes. Five
14	minute to pick up time and then you go
15	wait for outside five to six minutes,
16	and then five minute to six minute
17	drop-off. 18-minute job, it cost you
18	\$4. How this possible in New York City?
19	And compared to the insurance
20	prices I'm not saying too long
21	because I'm driving almost 20 years in
22	New York City just last two years,
23	2023, insurance was over 3,400, and last
24	year was 4,000, and this year I call.
25	They give me price \$4,400 if you

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1	TIMEKEEPER: 30 seconds remaining.
2	MR. ISHTIAQ AHMED: And also I
3	want to know the Uber is a violent
4	company. They always lying. Whenever
5	at TLC has some kind of hearing, they
б	harass me to talk to the drivers and
7	they're saying they are taking out the
8	cars five-year car this blah,
9	blah, blah.
10	But I am really thankful to Uber.
11	They also steal our money, but thank God
12	for New York Taxi Workers Alliance.
13	They got this money back. We want to
14	tell to the TLC, we need minimum at
15	least. You have to think about this at
16	this \$8 minimum fare.
17	Thank you so much. My time is up.
18	MS. ELUTO: Thank you.
19	Our next speaker is Daouda Diaby
20	Gassama.
21	You can yes.
22	MR. GASSAMA: Hello. Good morning,
23	everybody.
24	My name is Daouda Diaby Gassama.
25	I'm calling from New York City. I'm a

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1 member of the NYTWA. 2 A lot of people have spoken a lot of 3 things. I will just have to go on to my 4 own point as well. 5 First and foremost, I'm here to talk 6 about the minimum rate they are paying 7 for the trip. You know, I get even \$3 8 sometimes. The proofs are here. You --9 sometimes I drive 10 minutes -- 7 10 minutes to 8 minutes -- 10 minutes to 11 pick-up a customer who is going on a 12 five-minute trip or even lesser. 13 A total waste of time and the money 14 is like -- it's absolutely nothing --15 right. 16 Secondly, out of town rate: 17 You pick up somebody from the 18 airport outside. I go all the way to 19 Connecticut. They pay you \$50 or maybe 20 \$60 ride. Right on your way coming 21 back, you'll be lucky to see a trip, and 22 when you see a trip, take the person 23 back to the airport, they'll pay you 24 \$20, even \$25. 25 Like, what's going on? What is

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1	really happening? What did we drivers
2	do? It's abuse. It's so painful. What
3	did we do? We do everything TLC asks us
4	to do. We do everything everything.
5	Everything goes up, but our pay goes
б	down. What's the point? We do
7	everything to make sure we get the
8	customers to their destination safely,
9	but what do we get in return?
10	TIMEKEEPER: 30 seconds remaining.
11	MR. GASSAMA: What do we get in
12	return? What do we get What did we
13	do? Nobody is fighting for us no
14	one. Everything keeps going up
15	frustration. People are going through a
16	lot. Meals everything goes up, but
17	the driver pay never goes up.
18	What did we do? You guys tell us to
19	do everything. We do it. We do
20	everything all the stickers in the
21	car, everything everything we're
22	doing. We do you come up with new
23	rules. We do it, but what did we do
24	that our pain never goes up. What did
25	we do? Please

1 TIMEKEEPER: Time has expired. 2 MS. ELUTO: Thank you. 3 Our next speaker is Hubert Boland. 4 Mr. Boland, can you un-mute your 5 microphone? 6 (No response.) 7 MS. ELUTO: Okay. We will move onto 8 David Obeissant. 9 Mr. Obeissant -- yes, go ahead. (No response.) 10 MS. ELUTO: Sir, you have to turn 11 12 off your -- un-mute your mic. MR. OBEISSANT: Hi. My name is 13 14 David -- David Obeissant. I'm so happy 15 you take my call because I'm on the 16 central from IDG because I'm a member of 17 this union. 18 This is more than five years where 19 we fight for only one thing. How we can 20 -- our pay going up. For more than five years we're still fighting for the same 21 22 reason. 23 One thing I'm going to say about it, 24 because I think Uber take on now -- on 25 (indiscernible) -- that's me -- it take

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everyone -- even Eurotaxi, green car --1 2 everybody on one platform. Now, he 3 tried to go out to sue us because we've 4 asked for the higher pay. How are we going to survive if -- I 5 think the Commission -- Commissioner 6 7 James -- Jim said, for the premium, you 8 pay more. But on 2018 when the data was 9 out, they don't take -- they don't make 10 those thing and for EV, you don't have 11 outdoor charger to pay for all those 12 electric cars now. 13 Now, we coming out with some 14 solution now. Please, thank you. Stop 15 give all those ticket for bus lane. 16 Stop give us --17 TIMEKEEPER: 30 seconds remaining. 18 MR. OBEISSANT: -- all those tickets 19 because we pick up disable passenger. 20 We can't stop on the other side. 21 And then the most important thing 22 also, we try to make us driving more 23 than 10 or 15 miles to pick up a 24 passenger for five minutes driving 25 because Uber have no sense of knowledge

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1	now. He tried to go down our price \$5.
2	The gas is \$3.49. How are we going to
3	survive with those thing now?
4	TIMEKEEPER: Time has expired.
5	MR. OBEISSANT: Thank you all of
6	you for giving us opportunity to talk
7	it because our voices matter. Please
8	make your voice heard.
9	CHAIR DO: Thank you.
10	I'm going to call based on some
11	of the drivers' comments and advocacy
12	comments, I'm going to call Dr. James
13	Parrott back up for a couple of
14	additional questions that I have.
15	Dr. Parrott, are you still there
16	with us?
17	MR. PARROTT: I am.
18	CHAIR DO: Okay. Great.
19	Can you in your piece in the
20	Daily News this morning and then what
21	I've heard from some of the drivers
22	around commission, or, quote/unquote,
23	what you said in your piece is, Uber's
24	take.
25	Can you talk a little bit about how

1	that works and how that has increased
2	over the last seven years?
3	MR. PARROTT: Yeah, so Uber makes
4	this argument that the increase in
5	driver pay is pushing up passenger
6	fares. Well, it makes a difference what
7	time period you're talking about.
8	So, in looking at TLC data, you can
9	see that from the second half of 2019 to
10	the second half of 2021 you know, and
11	that's a relevant time period because
12	the City had started to recover from
13	COVID in in late '21, and, of course,
14	the second half of 2019 was, you know,
15	the second half of the first full year
16	that the driver pay standard was in
17	effect there were some things were
18	a little bit volatile in the in the
19	first half of the of 2019 because the
20	companies were going public at that
21	time, and fares went down, and then they
22	went way up.
23	And we noticed, by the way, that
24	that when fares went up in New York
25	City, they also went up in Chicago. In

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1	2019, Chicago had no had no pay
2	standard at all. So, what's the
3	what's the driving force behind
4	passenger fare increases there.
5	So, if you look at this second half
6	of 2019 to second half of 2021, the
7	passenger fare and the driver pay went
8	up about the same. Uber's share of the
9	passenger fare went up a little bit
10	higher went up about 10 percent
11	higher. When you switch though to a
12	more recent period the last half of
13	'21 compared to the last half of '23
14	keep in mind that it that as the City
15	was recovering, and Uber/Lyft were
16	trying to recruit drivers back to the
17	platform, they were providing, you know,
18	additional incentives and bonuses.
19	So, if you factor bonuses into trip
20	pay and look at look at average trip
21	pay, there was no increase because
22	bonuses went down. Bonuses went away,
23	basically, in this in the second half
24	of 2023 because a lot of drivers were
25	already back on the platform.

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1	Driver pay was unchanged over that
2	period. There was about a \$3.14
3	increase in average passenger fares and
4	all of that increase in passenger fares
5	went to Uber over that period. So,
6	driver pay was flat, but Uber's take
7	increased by \$3.14 all of the
8	increase in the in the passenger
9	fare.
10	So, you know, I wrote that in the
11	Daily News to sort of add perspective to
12	some of their arguments that you hear in
13	public about relationship between
14	passenger fares and driver pay.
15	CHAIR DO: And, you know, this idea
16	that Lyft and I believe Uber has also
17	said that increase in driver pay and
18	what we're trying to do might depress
19	demand by four to eight percentage
20	points I believe, is what the
21	testimony was.
22	What are your thoughts on that, and,
23	you know, where can they make that up
24	and I think they can make it up from
25	their take, right?

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1	MR. PARROTT: Well so, they
2	certainly have the latitude to do that.
3	These are companies that have incredible
4	pricing power.
5	Keep in mind, there are only two
6	companies in this in this market
7	in the high-volume for-hire vehicle
8	market. Uber has about three quarters
9	of the market; Lyft about a quarter.
10	Lyft tends to follow the pricing moves
11	that Uber makes.
12	Economists would call this an
13	oligopoly or a duopoly; two companies
14	dominating the market, being able
15	having the power to set fares regardless
16	of what's happening to to cost or
17	So, if they do anticipate that there
18	will be some, you know, fall-off in
19	in passenger demand, they have
20	considerable latitude to adjust their
21	own take rates.
22	Uber's profit report for the fourth
23	quarter came out this morning, and, you
24	know, it shows that their revenues are
25	up by almost 20 percent in the fourth

1 quarter. 2 You know, I haven't analyzed that 3 financial report in detail, but there's 4 a picture there that the company is 5 doing pretty well, and that it has a lot of pricing power, and they have made 6 sure that their shareholders understand 7 8 the pricing power that they have. CHAIR DO: And then finally, Dr. 9 10 Parrott, some of our drivers this 11 morning have brought up this reduction 12 in minimum driver fare. I guess it was 13 above \$4, but today it's now sub \$4. 14 But what are your thoughts on -- on 15 that? So, I guess for shorter trips, 16 drivers used to receive a certain 17 amount. I think it was 5 or \$6. Today 18 that's \$4, and so I wanted to know your 19 thoughts on that. 20 MR. PARROTT: Yeah, so -- I mean -so, that's not an issue that I've looked 21 22 at carefully, but I do know from what's 23 going on in other cities where there's 24 there has been talk about, you know, 25 ways to protect driver pay and to

1 regulate the for-hire vehicle industry. 2 The minimum per trip pay is 5, 6, or 3 \$7 per trip in Minnesota, in -- in Seattle and Washington State. Toronto 4 5 is also proposing a pretty significant, you know, minimum driver pay -- minimum 6 7 trip fare. So -- minimum trip pay for 8 drivers. 9 So, that's certainly, you know, 10 something that bears looking at in New 11 York City. 12 CHAIR DO: Okay. Is there any other 13 questions from Commissioners? 14 (No response.) 15 CHAIR DO: All right. Thank you, 16 Dr. Parrott. 17 MR. PARROT: Thank you. CHAIR DO: I'm going to call a 18 19 five-minute break at this point. We 20 will resume at 11:55 a.m. 21 Thank you. 22 (Recess taken.) 23 CHAIR DO: The time is now 11:55 24 a.m. and we'll continue with our public 25 hearing.

1 I'll turn it over to our general 2 counsel, Sherryl Eluto. 3 MS. ELUTO: Okay. Our next speaker is Hubert Boland. 4 5 Mr. Boland, you can un-mute your 6 microphone and begin. 7 (No response.) 8 MS. ELUTO: Mr. Boland, you have to 9 un-mute the microphone. 10 (No response.) 11 MS. ELUTO: Okay. We're going to go 12 on to Amonfo Acebu (phonetic). 13 (No response.) MS. ELUTO: Is Mr. Acebu here --14 15 (perusing). I don't see him present --16 oh, there he is. Okay. Mr. Acebu, if you can un-mute 17 18 your microphone -- yes. 19 MR. ACEBU: Hello. 20 MS. ELUTO: Hello. Go ahead. 21 MR. ACEBU: Hello. Can you hear me? 22 MS. ELUTO: Yes. 23 MR. ACEBU: Hi. Good morning. 24 So, I've been driving for Uber for 25 almost nine years and most of us doing

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1 this job are either low or middle class 2 employees. 3 So, my -- my -- my big question to 4 the Commissioner is that, you know, 5 renting TLC plates or TLC cars is one of the factors that has affected drivers' 6 7 pay. 8 So, what is the Commissioner doing 9 about it going forward cause I believe 10 that for us, and some of the drivers who 11 have worked for more than eight years, 12 deserve a plate at this point. 13 So, what is the Commissioner doing 14 about the plate -- and I think that will also help reduce some of our -- our cost 15 16 when it comes to renting and the last 17 time I take my renting fees, I paid 18 close to 20,000 --19 TIMEKEEPER: 30 seconds remaining. 20 MR. ACEBU: -- yeah, I paid 20,000 21 for the whole year. 22 So, you know, with drivers who have 23 had their time in for about eight years 24 should be given a plate. So, what is 25 the Commission doing for us when it

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1 comes to the plate? 2 Thank you. 3 MS. ELUTO: Thank you. 4 Our next speaker is Ushyed Ahmed. 5 Mr. Ahmed, you need to un-mute your 6 microphone. 7 MR. USHYED AHMED: Hi. My name is 8 Ushyed Ahmed and I am an Uber and Lyft driver. I drive EV. 9 First of all, thanks to Commissioner 10 11 David Do because he give us chance to 12 get EV plate. 13 So, I'm driving my Tesla and I am 14 very happy with it, but the problem is 15 the insurance because we are not getting 16 full coverage for -- for the EV. As you 17 know, that, like, if anything happened, 18 it's gonna cost driver \$20 at least --\$20,000 at least to fix the car. 19 20 Like, most of driver don't have 21 because they have to provide their 22 family. Also, they have to maintain the 23 cost for -- for the car, and insurance, 24 and everything. 25 And my second opinion is, like, Uber

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1	and Lyft, they are just paying \$4 even
2	though they have ability to pay minimum
3	\$10 driver for the drivers because
4	they have, like, separate ride option.
5	Even though if you take the Comfort,
б	they charge double then the X, but we
7	are getting only \$4 per ride.
8	Also, for the Comfort, we want
9	like, minimum payment is \$8 8 or \$10
10	at least, so we can make better earning,
11	you know.
12	And also for that charging is cost
13	for the charging, it take long.
14	Like, we have to wait in the line
15	TIMEKEEPER: 30 seconds remaining.
16	MR. USHYED AHMED: yes we have
17	to wait in the line and we need, like,
18	more open space for that to start
19	charging so we can avoid the, you know,
20	garage fee because lot of drivers, they
21	don't want to pay the garage fee.
22	They are charging \$10, \$20 in
23	Manhattan. You have to pay \$20 for the
24	parking, then also you have to pay for
25	the charging. It costs twice than the

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1 (indiscernible). 2 So, that's my all opinions. You 3 should focus on this. Thank you so much. 4 5 MS. ELUTO: Thank you. Our next speaker, Osiris Vasquez. 6 7 Please un-mute your microphone, Mr. 8 Vasquez. 9 MR. VASQUEZ: Hello. 10 MS. ELUTO: Hello. 11 MR. VASQUEZ: Can you guys hear me? 12 MS. ELUTO: Yes. 13 MR. VASQUEZ: Okay. Great. 14 No, I really appreciate the 15 Committee. I really appreciate the 16 Commissioner, David, for clarifying that 17 we no longer have to switch up cars 18 every five years. 19 I've honestly lost sleep over that 20 and I wanted to take this time to lament 21 for my constituents in this space and 22 the hard times that they're going 23 through. 24 I just really -- I'm just real -- I 25 feel really grateful that we don't have

1 to switch our cars every five years and 2 that's the main reason why I'm here. 3 Also, I would like to perpetuate the 4 idea of increasing the minimum payments. 5 It has been \$4 and it is kind of 6 embarrassing that we're getting paid 4 7 something in the five boroughs. That's 8 kind of unacceptable. 9 I'd also like to agree with the 10 second speaker that I've heard today, 11 which is, please minimize the plates 12 that are being given out and please do 13 something about the EV infrastructure. 14 It seems like a lot of us are 15 struggling with finding ways to charge 16 EVs. 17 As far as everything else is 18 concerned, there's nothing else for me 19 to say except I appreciate the TLC for 20 everything they've done so far. 21 Thank you. 22 MS. ELUTO: Thank you. 23 Our next speaker is Blerim Skoro. 24 I don't -- there you are. 25 Yes, can you un-mute your microphone

1 and begin? 2 MR. SKORO: Hi, to all of you. I'm 3 an Uber driver almost decade and I'm a 4 part of union NYTWA. I have a few quick 5 questions. I live in Staten Island, and in 6 7 Staten Island before when you pick up 8 passenger, you used to get the paid 9 toll. Since the last December, we don't 10 get no more paid toll. 11 \$7 toll we have to pay from our 12 pocket for passenger and Lyft does pay, 13 but Uber never pays that since last 14 year. I don't know what's going on. 15 How we can afford. 16 And another thing, I was just 17 looking at my earning of 2024 and 2023. I'm at least \$30,000 less of 2024 from 18 19 2023 and I'm a full-time Uber driver and 20 father of three kids. 21 I had the accident in August 11th 22 last year, 2024, and my car cost was to 23 fix the car, \$5,400. Non-fault -- I 24 was -- it's not my fault. I got hit in 25 Verrazano Bridge in HOV lane from

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1	different driver and the insurances
2	refused to pay our cost of the car.
3	They're saying, "This is how we
4	estimate". "This is our" you know
5	"estimation cost". How can we afford to
6	pay all these expenses and we're going
7	lower and lower.
8	I tell you, this has been two years
9	I'm in a debt working with Uber almost
10	decade and I don't know what we're going
11	to do. What TLC does for us, when Uber
12	keep last year blaming on TLC saying,
13	"Oh, TLC
14	TIMEKEEPER: 30 seconds remaining.
15	MR. SKORO: forcing to be
16	offline" and TLC keeping quiet. How
17	come TLC doesn't take action to sue
18	them take them in a court because if
19	you blaming somebody to accused faults,
20	it's a federal crime. So, why TLC
21	doesn't investigate this and you
22	know, to sue the Uber because there was
23	lying all the year.
24	And another thing, if you look at
25	the prices, lot of drivers, I feel bad.

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1	I'm almost 35 years here and they don't
2	know the laws. They don't know the
3	rules and poor guys they're
4	hard-working guys.
5	TIMEKEEPER: Time has expired.
6	MR. SKORO: They don't see the
7	prices. Prices are crazy when we take
8	trips from New Jersey, for example. I
9	can show it to you guys.
10	Yesterday, I have a I got paid
11	from New Jersey \$17, but Uber themselves
12	took \$33 commission. I lose 17 percent
13	this. I cannot believe it and why
14	the government doesn't investigate Uber
15	and Lyft because it's a crime. What
16	they're doing to us, believe me that
17	it's a crime.
18	So, we need more from TLC to
19	investigate. I have 50 evidence in my
20	phone how many times Uber overcharging
21	commission. I have 50 proofs in my
22	phone to prove it to you guys to see it.
23	Uber says 17 percent. It's never 17
24	percent. I get paid \$40, Uber takes
25	\$50. How is that possible?

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1	You know, please, you guys need to
2	help. We are I'm a father of three
3	kids. We're really having a problem.
4	This is a one day it's going to be
5	serious for the government.
б	Look, they're failing to investigate
7	Uber. Uber definitely, please, need to
8	be investigated and charged with federal
9	crime. What they're doing to us,
10	they're abusing. You guys have my
11	information. I can provide all the
12	evidence you guys need.
13	Thank you very much.
14	MS. ELUTO: Thank you.
15	Our next speaker is Jose Lebron.
16	Mr. Lebron, please un-mute your
17	microphone.
18	MR. LEBRON: Yes, hello. Can you
19	put it on my cam?
20	MS. ELUTO: I don't have that power.
21	MR. LEBRON: Yes, because I cannot
22	show my camera.
23	MS. ELUTO: I don't know why, but we
24	can certainly
25	MODERATOR: Please move forward with

1 your testimony. 2 MS. ELUTO: Okay. We'll get back to 3 you, Mr. Lebron. 4 Our next speaker is Yadab Poudel. 5 Mr. Poudel, if you can un-mute your 6 microphone. 7 (No response.) 8 MS. ELUTO: Please --9 MR. POUDEL: Hey --10 MS. ELUTO: -- please begin -- yes, 11 we can hear you. 12 MR. POUDEL: Hi -- yeah. My name is 13 Yadab Poudel and I've been driving in 14 the City for almost, like, eight years 15 and I have couple of questions. 16 Just like my previous colleague 17 said, in Manhattan, if we take a trip, 18 like, you know, for 12-minute trip the 19 prices are like 25, \$26 -- I have a 20 proof -- and they pay us, like, \$9. They take out for themselves \$10 and 21 22 it's a charge for the tax and 23 everything -- maybe another 5, \$6. 24 And just like the law passed in 25 Colorado, I want the TLC also passing

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1	the rule that the passenger could see
2	how much the amount they pay goes to the
3	driver so that the driver pay
4	automatically increases because, like,
5	the person that thinks, like, if they
6	pay \$25, maybe driver getting \$15,
7	right.
8	But and they don't pay tip
9	because the price is already so high.
10	But if they see that how much Uber is
11	taking, they will be definitely more
12	passenger, they're willing to
13	(indiscernible) just to see how minimum
14	they are getting paid. So, there is the
15	one thing.
16	And another thing is, like, the TLC
17	rule, which is like if someone takes a
18	picture in the bike lane, bus lane of
19	the car, the TLC sends us a blank ticket
20	for that. That is, I think, very unjust
21	thing to do because everyone can take a
22	picture and send to TLC and TLC sending
23	us
24	TIMEKEEPER: 30 seconds remaining.
25	MR. POUDEL: ticket because,

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1	like, you know, most of the time,
2	sometime we'll have to go around the
3	bike lane because the road is blocked by
4	the other car or sometime there is
5	another incident going on emergency
б	vehicle in front of us.
7	So, many things could happen and
8	without any other evidence, TLC just
9	could send us the ticket three weeks,
10	four weeks later, when even we don't
11	have our dash cam memory available at
12	this point, right. So, we don't have
13	anything to defend, but we pay the fine
14	or, like, plead guilty. That is really
15	unjust thing, I think
16	TIMEKEEPER: Time has expired.
17	MR. POUDEL: and so many drivers
18	are facing the issue and this is the
19	very important issue.
20	I think the TLC needs to add this,
21	because without any, like, you know,
22	evidence big evidence, drivers should
23	not be getting those tickets every day,
24	and there's a big problem, and I have
25	been paying that ticket for like, three,

1 four years. 2 Every two, three months, there is a 3 ticket. Somebody take a picture and send to TLC. They don't do -- after two 4 5 months, TLC send us a ticket that is definitely, I think, unjust for all the 6 7 hard-working drivers. 8 Thank you. 9 MS. ELUTO: Thank you. 10 Our next speaker is Jose Lebron. 11 MR. LEBRON: Yes, hello. Thank you. 12 Hello -- and I see some person 13 there. 14 Okay. Thank you to the -- to the 15 Commissioner. Thank you to David Do and 16 to all the people that be in this 17 meeting. 18 I want to start with -- with the 19 last two guys that I saw giving you a 20 concern about this situation. One of --21 one of them was crying. Another of them 22 was frustrated because that's the real 23 -- that's the real moment that we are 24 living. 25 I got to think about the person that

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1	bought the electric car because I'm
2	I'm around there for electric car,
3	especially bZ4X Toyota 2023.
4	When we bought that car, we bought
5	that car because the City the TLC and
6	all all of these situation for
7	another plate push us to buy that car.
8	When I bought that car, I had to do a
9	lease for \$76,000. The cost of the car
10	was \$59,000. Now, in this time, the
11	cost of this car in the market is only
12	\$32,000.
13	We was cheated by that situation
14	because nobody nobody they care
15	about us and that's it. The same
16	situation that we have in the City with
17	the with the application and we say
18	the whole thing that we have to pay
19	to the City.
20	If you see when when the customer
21	paid \$100, we only get 35 \$35 because
22	the fee
23	TIMEKEEPER: 30 seconds remaining.
24	MR. LEBRON: in the application,
25	they're all of our money and then we

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1	want to ask about, who is taking care
2	about us? Now, we have a big situation
3	because we have a car and maybe I going
4	to finish to pay my car in 2029, but in
5	2028, I cannot be driving my car because
6	it's only five year.
7	That is ridiculous and this
8	situation about the utilization rate, we
9	have to know something. We don't go and
10	increase the money for now because if
11	you get more utilization rate
12	TIMEKEEPER: Time has expired.
13	MR. LEBRON: more of the
14	utilization rate, the people don't go to
15	request more. That is that don't
16	make sense. That only make saying that
17	on that application if if we have
18	less driving on the street and we're
19	going to get less driving on the street
20	if we put it out, the car only in five
21	years and that is ridiculous for us.
22	We don't accept that. We are
23	fighting and we need some help. We need
24	some help because we are cheating from
25	the City. Now, we are paying an

1 expensive electric charge. We don't 2 have charge point. They're supposed to 3 be the cost, 32 cents, and we are paying 69 cents, and nobody say nothing again. 4 5 We are paying too much. We are 6 getting crazy like that two people that 7 -- I saw one people crying -- one 8 brother -- one brother driving crying 9 and another frustrated because everybody 10 is cheating on us and nobody is helping 11 us. 12 And that is my message. We need 13 help from you, TLC. We need help from 14 the City. We need to be sitting on the 15 table and fix this situation because we 16 are getting crazy and we are the 80 17 percent of the people that be getting 18 crazy and we need help. 19 We need help with that or --20 CHAIR DO: Thank you. 21 MS. ELUTO: Thank you. 22 Our next speaker is Golam Mahbub --23 Mahbub -- sorry - Mahbub. 24 MR. MAHBUB: Hi -- hello. Can you 25 hear me?

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1	MS. ELUTO: Yes.
2	MR. MAHBUB: Okay. So, thank you
3	for giving me
4	UNKNOWN SPEAKER: It's going to be
5	my turn, can you un-mute
6	MR. MAHBUB: Can you hear me now?
7	MS. ELUTO: Yes, go right ahead.
8	MR. MAHBUB: Yeah thank you for
9	giving me opportunity to speak today.
10	So, it's real hard to say all the
11	thing in two minutes, but I was trying
12	my best to say all of the things.
13	So, first of all, we lose money.
14	There's no question about it. So, we
15	lose about, like, \$12,000 and every time
16	we come up a raise and there is some way
17	Uber kind of takes away.
18	So, you know, lot of people talk
19	about how minimum payment gets shrinked
20	(sic) and we're getting less, like,
21	(indiscernible trip and short like
22	that. So, per se, one every day,
23	we're losing, like, 10, \$12. So, think
24	about how much money we're losing
25	like, \$3,000 in a whole year.

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1 And this is -- if you talk about you 2 increasing, like, four, five percent, it 3 is not enough. They have to do the 4 study better. You could pick some, 5 like, volunteer, or, like, you know, 6 real expenses from the drivers who have, 7 like, the (indiscernible) the 8 opportunity -- like, you know, tax file 9 or something. They can show you how 10 much the real cost of it --11 TIMEKEEPER: 30 seconds remaining. 12 MR. MAHBUB: -- and, you know, you 13 can do better. 14 And, you know -- and moreover, it is now the time to talk about how much 15 16 should Uber can take from the trip and 17 not other way. Like, how much we getting paid. They are the company. 18 They do nothing. They just provide the 19 20 service. 21 So, really, City should think about 22 it. You know, this is not the right to 23 business they can do. This is the 24 privilege. So, I think --25 TIMEKEEPER: Time has expired.

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1	MR. MAHBUB: I want to say just
2	one more few more words.
3	Just, like, City should really
4	consider and re-evaluate all the
5	variable so driver can live their life
6	peacefully and also the other can do
7	business. It's just not that businesses
8	they take care of themselves and, you
9	know, a lot of people talk about how
10	much they're charging more.
11	So, I would say the TLC should
12	really study how much Uber deserves to
13	get a cut. Maybe they can set up a
14	limit, like, maybe 15 percent their cut.
15	So, that's how the other other money
16	can be goes towards the driver.
17	And what about thinking about
18	something, like, you know, in the
19	expense side. You know, risk management
20	fee from driver side cause every driver
21	is a business
22	MS. ELUTO: Thank you. I'm sorry.
23	Your time is up. Thanks.
24	MR. MAHBUB: Okay all right.
25	MS. ELUTO: Thanks.

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1	The next speaker is Anwar Malik.
2	MR. MALIK: Oh, thank you.
3	Good good afternoon yeah, good
4	afternoon. My name is Malik. I am a
5	driver advocate and a member of IDG.
6	First of all, I want to thank TLC
7	for proposing the pay raise. It's a
8	step in the right direction, but if
9	we're serious about protecting drivers
10	and fixing this broken industry, we need
11	more than just raises.
12	We need structural changes, starting
13	with causing the issuance of new
14	licenses and starting a wait list.
15	That's in the hands of TLC, not Uber or
16	Lyft. The only ones happy with these
17	proposed rules are the Yellow
18	Association and medallion owners right
19	now because it's just another step in
20	ruining Uber drivers' lives.
21	Right now, Uber and Lyft have too
22	much power to abuse drivers. They can
23	lock drivers out at any time to meet the
24	UR. The current proposal does not
25	does nothing to stop this. A simple

1	72-hour warning before locking us out is
2	all they need to do to comply to your
3	the rules you proposed.
4	Think about how easy that is for
5	them. They can send an email on Sunday
б	saying, "Starting Thursday, you won't be
7	able to work". They could even split us
8	into shifts; half online on three
9	days half the drivers online on three
10	days and then the other half online for
11	the rest of the week, and still lockout
12	thousands of drivers without breaking a
13	sweat.
14	TIMEKEEPER: 30 seconds remaining.
15	MR. MALIK: No, he got four minutes.
16	I'm going to complete this.
17	This is kind of this is the kind
18	of control they have over our
19	livelihoods.
20	TLC must make robust rules to stop
21	this. Bandages are not enough. If we
22	just keep increasing pay without pausing
23	licenses, we're only fueling for
24	over-saturation. Every raise will
25	encourage more drivers to flood an

1	industry that's already drowning.
2	That might sound good for Uber and
3	Lyft's bottom line, but not for us.
4	TIMEKEEPER: Time has expired.
5	MR. MALIK: Drivers are already
б	struggling to make ends-meet. It's a
7	disaster. We don't need more drivers
8	for those of us already here to earn a
9	stable income without constantly
10	fighting for scraps.
11	Secondly, we urgently need another
12	hearing. Uber and Lyft
13	CHAIR DO: Please finish up.
14	MR. MALIK: Yeah Uber and Lyft
15	are now targeting older vehicles and
16	threatening to deactivate older cars and
17	forcing drivers to get new cars and be
18	in debt.
19	Many of us just finished paying off
20	our car loans and this is just another
21	way for them to squeeze us out to push
22	their agenda.
23	CHAIR DO: Thank you.
24	MR. MALIK: The TLC must create new
25	rules I'm sorry, just one second

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1	the TLC must create new rules
2	MS. ELUTO: Thank you.
3	Our next speaker is Amdadal Haque.
4	Mr. Haque, can you un-mute your
5	microphone and begin.
6	MR. HAQUE: Hi. My name is Amdadal
7	Haque and thank you for everyone.
8	And I've been driving over seven
9	years of a TLC driver and every time
10	I've seen, like, they've been raising
11	the minimum wage, but still I have to
12	drive 10, 12 hours to make 300 to 350.
13	There's no point, like, to make
14	raise if after raising the tax, tax
15	start getting raise up the New York
16	City surge or the new one, congestion
17	price. Those cutting off.
18	So, if you raise the minimum wage,
19	still we are losing, like, more time.
20	Before, I used to work eight hours to
21	make 300 or 10 hours. Now, I work 12
22	12 hours to make 300, 350.
23	So and about the insurance now,
24	TLC, and Uber, and Lyft saying that
25	we we saving money to EV cars. The

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1	EV car is more cost. There's one guy
2	hit on a car and it cost me, like, you
3	know, 10,000 and car bill was the one
4	I bought was 60,000. And right after I
5	got hit, and the bill was only got 20
6	20,000, and to fix the car, it cost me
7	10,000. How is possible?
8	So, everything is expensive. The
9	maintain is so high. Insurance is so
10	high. And also TLC complains
11	TIMEKEEPER: 30 seconds remaining.
12	MR. HAQUE: Yeah when TLC
13	complains about someone the 311 we
14	have like, after 30 days, we got the
15	letter. We have no no nothing to
16	prove. We have a camera everything.
17	If it's possible that the complaint
18	should be get earlier.
19	And also the insurance TLC
20	insurance, when we got, like even
21	though our not fault, the TLC insurance
22	goes up and is really high now.
23	TIMEKEEPER: Time has expired.
24	MS. ELUTO: Thank you.
25	Our next speaker is Shodi Halimzoda.

Mr. Halimzoda, can you please 1 2 un-mute your microphone and begin? 3 (No response.) 4 MS. ELUTO: No -- okay. 5 MR. HALIMZODA: Hello -- yes. MS. ELUTO: Go ahead. 6 7 MR. HALIMZODA: I don't see my 8 camera. You guys see it? 9 MS. ELUTO: No, but we can hear you, 10 so please go forward. 11 MR. HALIMZODA: Hi. I'm calling --12 proud to be TLC driver -- professional 13 black car driver. I'm working in Uber 14 and Lyft since beginning. 15 I was started in San Francisco, both 16 home of Uber and Lyft. Last two years, 17 I'm proud to be a black car professional 18 driver in your City. We moved because 19 of family. 20 But here's the problem -- and then 21 back in days, the Uber, especially, and 22 Lyft started 20 percent beginning. That 23 been start and then 25 percent. Then 24 now is 50 percent. This is very, very, 25 very -- this is too much.

1	For example, you picking up the
2	passenger and drop-off, and then they
3	Uber charge them \$200 and then they give
4	you half of the price. This basically
5	50 percent. This is another big issue.
6	I know another issue, this is
7	locking lockout. This is ridiculous.
8	You know what, this is abuse the system.
9	This is unconstitutional. You start
10	working 8 a.m. and you you don't know
11	and they keep pushing, keep pushing, and
12	they keep playing with your hand. At
13	maybe 11 o'clock turn it on, and then
14	maybe 12 o'clock turn it on.
15	This is unacceptable. This mentally
16	make you sick.
17	TIMEKEEPER: 30 seconds remaining.
18	MR. HALIMZODA: So, I want to say
19	thank you all the Commissioner
20	everything you say and then then
21	whatever rules give you guys, Uber and
22	Lyft, please accept them. Don't just
23	turning off the driver. We are human.
24	We are you guys because of us,
25	you guys go both. You guys go to public

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because of us -- all 50 states. We are 1 2 driver. We are proud to be professional 3 driver. I want to say thank you so 4 much. 5 MS. ELUTO: Thank you. UNKNOWN SPEAKER: If you don't mind, 6 7 can I say just one word? 8 MS. ELUTO: No, sir. We're going on 9 to the next speaker. Kevin Littles. 10 Kevin littles, you can un-mute your 11 12 microphone and begin. 13 MR. LITTLES: Hello? 14 MS. ELUTO: Yes, go ahead. 15 MR. LITTLES: So, I've heard a lot 16 of things. I'm an Uber driver. I do it 17 in Long Island. I don't really do it in 18 the City. 19 So, I would like to say, you know, 20 sorry to the guys who get the -- the bus tickets cause I don't understand 21 22 anything about that. 23 I would suggest that you just -- if 24 you can, just communicate with the 25 passenger and just be, like, "Can you

1 meet me around the corner". A lot of 2 passengers understand. 3 I've heard a lot of complaints about 4 the insurance too. I don't know nothing 5 about that cause I don't have TLC. Ι 6 just have to have my regular insurance. 7 Sorry, I'm a little sick -- but what 8 I would like to say though is Uber and 9 Lyft, it's not a job. It's a -- it's 10 a -- it's an opportunity for financial 11 freedom. 12 It's not something where it's 13 supposed to be, like, you know, you do 14 this all day, every day. It's supposed 15 to allow you to be able to do multiple 16 things and have multiple streams of 17 income. 18 So, when you sit here and complain 19 about, you know, the pay -- you knew 20 what you signed up for when you signed 21 up for it. It tells you, you know, you 22 get paid a certain amount per mile and a 23 certain amount per minute, and that's 24 what you agreed to. So, to now come 25 back and, you know, say that, "Oh, it's

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1	not enough. It's not enough". That's
2	what you agreed to.
3	Now, there is inflation. I do
4	understand that and, you know, people
5	some people have said gas prices
6	TIMEKEEPER: 30 seconds remaining.
7	MR. LITTLES: gas prices have
8	gone up and down, so I don't think that
9	that's a factor.
10	I just think that personally you
11	know, I've heard some people say they
12	put themselves in debt in order to drive
13	for Uber and I don't believe that Uber
14	made anybody put themselves in debt.
15	You put yourself in debt in order to
16	drive for Uber and Lyft.
17	All Uber and Lyft says is, then you
18	need a specific car, and then you could
19	drive for Uber and Lyft and I just
20	TIMEKEEPER: Time has expired.
21	MS. ELUTO: Thank you.
22	Our next speaker is Saif Aizah.
23	How close was I?
24	MR. AIZAH: Hello perfect.
25	MS. ELUTO: Okay.

1	
1	MR. AIZAH: Thank you,
2	Commissioners, for allowing us to speak.
3	First of all, I don't want to
4	comment on the last lawyer for Uber.
5	Anyway, I am a member of the New
б	York Taxi Workers Alliance and first of
7	all, I want you all to understand what
8	we're going through. We all the
9	brother, Daouda, that could not hold his
10	tears and cried. I was unfairly
11	deactivated by Uber. Now, I only drive
12	for Lyft.
13	Driving for one ride-share company,
14	I am struggling to pay my rent, my car
15	payments which is \$637 a month my
16	TLC insurance, which is \$400 a month
17	and it went up again this year,
18	increased by another 400. Also, I'm
19	having problems paying other expenses.
20	Beside the lockouts, which added
21	injury to the wound from June of last
22	year to January of this year, these
23	rates make it worse to earn a living
24	with dignity. Despite the fact that we
25	drivers are risking out in the street,

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1	making a sacrifice working in hazardous
2	conditions, responsible to pay all our
3	bills, we are being challenged with low
4	with low rates that keeps getting
5	lower and lower, which on the other
6	hand, living costs and other expenses
7	just keeps going higher and higher.
8	Local trips is only \$4 \$4 for a
9	local trip, which is not fair. How much
10	will you get out of this local trip?
11	TIMEKEEPER: 30 seconds remaining.
12	MR. AIZAH: Also yes also out
13	of town trips, TLC must double the fares
14	for coming back to New York City. With
15	these rates, I am struggling to pay my
16	bills and all the expenses.
17	I completed 3,214 trips in 2023
18	compared to 2,761 trips in 2024, a
19	difference of 453 trips and I grossed
20	7,000 75,728 in 2023 compared to
21	44,000
22	TIMEKEEPER: Time has expired.
23	MR. AIZAH: 44,589 in 2024 one
24	more, one more a difference of
25	\$31,139.

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1	We call on TLC to pass the proposed
2	rules with the New York Taxi Workers
3	Alliance amendments, including a new
4	higher minimum fare and double the rates
5	for out of town trips.
6	Thank you.
7	MS. ELUTO: Thank you.
8	Our next speaker, Ibrahim Zoure.
9	Mr. Zoure, can you please un-mute
10	your microphone and begin?
11	MR. ZOURE: Hi. My name is Ibrahim
12	Zoure. I'm a member of NYTWA and today
13	I'm hearing from many of IDG member, and
14	myself, I support that.
15	IDG, I want the public record to
16	make clear that IDG is a company that is
17	that it is a union that is is a
18	company union. So, IDG does not
19	represent drivers. They was funded and
20	funded by Uber to support Uber.
21	IDG position on drivers, they make
22	clear that we have no credibility to
23	speak about drivers' pay. In the past
24	TLC public hearing, the IDG called for
25	getting rid of utilization rate pay

1	formula, which will have cut drivers'
2	income into half.
3	IDG also supported Uber demand to
4	have the utilization rate frozen, which
5	resulted into pay-cut for drivers.
6	Finally, this past year, thousands
7	of members of our union, NYTWA, took to
8	the street to demand of TLC not to use
9	the lockout data to determine this year
10	raise. The IDG
11	TIMEKEEPER: 30 seconds remaining.
12	MR. ZOURE: the coalition deal
13	between Mayor Adams and Uber and Lyft
14	allowed Uber to cheat on rules and throw
15	under the bus Lyft only drivers like
16	myself. Same deal the same deal that
17	is now under the investigation of the
18	FTC.
19	We call on the TLC to reject the
20	lobbying of Uber and pass the proposal
21	with the
22	TIMEKEEPER: Time has expired.
23	MR. AIZAH: NYTWA amendment.
24	Thank you very much.
25	MS. ELUTO: Thank you.

1 Our next speaker, Frank Cabral. 2 Go ahead. 3 (No response.) 4 MS. ELUTO: Mr. Cabral, please 5 begin. MR. CABRAL: Hi. My name is Frank 6 7 Cabral. I am an active driver and I 8 wanted to provide my testimony in 9 regards to the pay increase. 10 It is my understanding -- I also 11 support the understanding of the 12 utilization rate and what it is supposed 13 to bring. I encourage it. 14 But if utilization rate is going to 15 bring down the price, which is not the 16 pay, which is not supposed to be a 17 thing, it is my understanding that the 18 utilization rate is supposed to merge 19 sometime in the future, so that taxi 20 driver could be at least 95 percent of the time utilize and bring in more of 21 22 driver pay. 23 I also believe that Uber and Lyft 24 should have a switch that the TLC 25 actually creates a department. Since

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	T33
1	the beginning of 2014, they should have
2	done that so that Uber and Lyft doesn't
3	do everything they can to just, you
4	know, bring more money and put their
5	interest in the beginning instead of the
б	driver and and the passengers.
7	At the end of the day, we do all the
8	labor. We cover all the expenses. I do
9	not agree with them taking some of tax
10	cuts for expenses that we are the ones
11	covering.
12	Also, the TLC made protection for
13	the minimum wage minimum for a trip,
14	which was brought up to \$8 and the TLC,
15	and Uber, and Lyft is bringing it down
16	up to 4 \$3. I think
17	TIMEKEEPER: 30 seconds remaining.
18	MR. CABRAL: the limitation
19	should be so that it could go up to at
20	least 9, 10.
21	And, also, they're just, you know,
22	pushing the driver to work faster and
23	stronger so that they can bring in more
24	revenue and sending trips only when
25	you're, like, one, two, three minutes

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1	away from the trip so that they could
2	show and take more of that charge that
3	has been charged already on the
4	passenger.
5	So, I don't I don't think it's
6	fair for them to charge a passenger
7	TIMEKEEPER: Time has expired.
8	MR. CABRAL: \$15 to the to the
9	driver. I think it's a business abuse.
10	I think there should be more oversight
11	and TLC should have been and should be
12	doing more and not allowing them to
13	just, you know, do whatever they want.
14	There should be a turn on and off
15	switch to them so that they can know
16	that TLC actually has power over them,
17	not them over the TLC.
18	CHAIR DO: Thank you, Frank.
19	MS. ELUTO: Thank you.
20	Our next speaker is Julia Makova.
21	Ms. Makova, if you can un-mute your
22	microphone and begin.
23	(No response.)
24	MS. ELUTO: Okay. You can begin
25	speaking.

1 (No response.) 2 MS. ELUTO: We are not hearing you. 3 (No response.) 4 MS. ELUTO: All right. We'll circle 5 back to you. б Let's go to Felix Lam. 7 Okay. Mr. Lam, can you un-mute your 8 microphone and begin? 9 (No response.) MS. ELUTO: No -- all right. How 10 11 about Wendy Andino. 12 Ms. Andino, can you un-mute your 13 microphone and begin? 14 (No response.) 15 MS. ELUTO: Zure -- give me second 16 -- Zure -- I cannot say -- Quaravle 17 (phonetic) -- Zure Quaravle. 18 (No response.) 19 MS. ELUTO: I'm not sure what the 20 problem is, but Zure, if you can un-mute 21 your microphone and begin your 22 testimony. 23 (No response.) MS. ELUTO: All right. I will go 24 25 back to Wendy.

1 Wendy, are you prepared to speak? 2 (No response.) 3 MODERATOR: Do you want to move on 4 to the next speaker? 5 MS. ELUTO: Okay. I'm trying to 6 figure out who you have ready. 7 Nizamuddin -- Nizamuddin? 8 (No response.) 9 MS. ELUTO: Like, is there anyone 10 else in the queue? I don't -- yes, Nizamuddin --11 12 MR. NIZAMUDDIN: Hi --13 MS. ELUTO: Yes, can you go ahead? 14 MR. NIZAMUDDIN: Good afternoon. 15 How are you guys? Thank you so much, 16 TLC. 17 Actually, I just gave you the 18 example yesterday. Uber, they took, like, 50/50, yesterday New Jersey to the 19 20 New York City. I got sent 21 (indiscernible) -- all right. 22 And second remark, whatever they 23 prefer the TLC, I'm not agree with that. 24 All right -- and I want to actually end 25 the lockout -- all right -- because we

1 have a family. We feed them. 2 All right. So, we need to 3 lockout -- I mean, end the lockout. We 4 don't need it. 5 All right. And, also, last year, 6 2024 from actually to, I believe, 7 September, last few months, we lose --8 like, especially me I'm talking about --9 almost \$9,000 compared to the year 2023. 10 So, I'm not agree with this proposal --11 all right -- TLC. 12 And also what they get -- Uber gets 13 from customer; customer think we get all those funds. It's not. All right. 14 We 15 got, like, 30 percent. 16 And, also, insurance is -- last 17 year, I pay, I think, \$450 just 18 liability -- right. Now, it's going to 19 be at least \$490. So, it's a lot of 20 expense. I have EV car. There's a lot 21 of expenses. 22 TIMEKEEPER: 30 Seconds remaining. 23 MR. NIZAMUDDIN: It's so expensive, 24 it's maintenance -- Tesla. 25 All right. So, that's all. Thank

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1 you so much. 2 MS. ELUTO: Thank you. 3 Our next speaker is Jeremy Moskowitz 4 from Voyager Global Mobility. MR. MOSKOWITZ: Hey, can you hear 5 6 me? 7 MS. ELUTO: Yes. 8 MR. MOSKOWITZ: Great. I also can't 9 turn on my camera, but my name is 10 Jeremy. I'm from Voyager Global 11 Mobility. We are the largest rental 12 only fleet in New York City. We are not 13 a leasing company. I know there's been 14 a lot of --15 MS. ELUTO: We lost you --16 MR. MOSKOWITZ: No, no, no -- I'm 17 here. 18 MS. ELUTO: Okay. 19 MR. MOSKOWITZ: Anyways (sic), we 20 just wanted to stand firmly and say that 21 we are 100 percent in favor of finding 22 the right solution on increased driver 23 pay. 24 As a rental company, we're only 25 successful if drivers are successful.

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1 Drivers can choose to return their 2 vehicles whenever they want. They're 3 not stuck in leases. So, we need 4 drivers to make money and make 5 ends-meet. Everything we do is in 6 support of that -- supporting them 24/7 and making sure they can stay on the 7 8 road. 9 The one thing we want to say is what 10 we've seen and what we want is stability in this market. 2024 was an incredibly 11 12 difficult year for drivers, for fleets, 13 for insurance -- for everything -- and 14 even the confusion and the questions 15 from, you know, Commissioner Bader on 16 the details of the utilization rate and 17 how that applies to the mileage and the 18 time, what we urge is for clarity and 19 layman's terms. 20 Drivers need to understand this. Fleet owners need to understand this. 21 22 Industry leaders need to understand this 23 and I don't think we're quite there 24 yet --25 TIMEKEEPER: 30 seconds remaining.

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1	MR. MOSKOWITZ: actually knowing
2	what this means and how this applies to
3	them. We would love to see more
4	conversation.
5	You know, Uber and Lyft both got two
6	minutes with no questions. I don't know
7	if there's a format for a panel or a
8	real conversation to debate the
9	different pieces. We're not on Uber's
10	side of the report that they put, but we
11	do find it a little troubling that there
12	was about four minutes of discussion
13	from, you know, one side, and even only
14	two minutes, or three, or four minutes
15	from Professor Parrott.
16	So
17	TIMEKEEPER: Time has expired.
18	MR. MOSKOWITZ: on this. Thank
19	you.
20	MS. ELUTO: Thank you.
21	Okay. We're going to circle back to
22	a few people.
23	Wendy Andino.
24	Ms. Andino, are you able to turn
25	your microphone on?

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1 (No response.) 2 MS. ELUTO: No -- okay. Felix Lam. 3 4 (No response.) 5 MS. ELUTO: Last chance for Felix б Lam. 7 (No response.) 8 MS. ELUTO: Julia Makova? MR. LAM: Yeah --9 10 MS. ELUTO: Oh, Felix Lam -- yes. MR. LAM: Yeah, I'm actually not 11 12 prepared to give out my hearing. I'm Just observing. I appreciate it. 13 14 You know, you can skip me. 15 MS. ELUTO: Okay. Thank you for 16 letting me know. 17 Julia Makova, you can un-mute your 18 mic and begin. 19 (No response.) 20 MS. ELUTO: We can't hear you. 21 (No response.) 22 MS. ELUTO: All right. And now 23 let's go on to Zower Guarably 24 (phonetic). 25 (No response.)

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1	MS. ELUTO: No who is that on our
2	speaker Jose Carrasco.
3	(No response.)
4	MS. ELUTO: Jose Carrasco?
5	MR. CARRASCO: Hello?
6	MS. ELUTO: Yes.
7	MR. CARRASCO: Yes, hi, everyone.
8	I'm Jose Carrasco. So, I've been
9	driving recently. We with the best.
10	I noticed that our expense is too
11	much, so meaning that we had to pay
12	for plates, which is 100 a week, not
13	including insurance. Insurance, it goes
14	around with a plate, \$280 a week. We
15	used to keep insurance, and plates
16	and gasoline also we have to spend
17	for gasoline.
18	So, if you put all that together
19	around, we had to spend we
20	maintaining for the car, around \$450 a
21	week just to keep the car moving and we
22	have to work a lot of hours in order to
23	make up those expenses to have our
24	(indiscernible) money to pay for rent,
25	food, and life expenses.

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1	So, I'm saying that they should
2	have, like, a balance between it
3	should be a balance that all you all
4	driver have to pay us more for ride and
5	people who making business with the
б	plates, they have to decrease the price
7	of the plate because \$100
8	TIMEKEEPER: 30 seconds remaining.
9	MR. CARRASCO: it is too much.
10	So, we as a driver, we suffer in
11	this. We're not seeing this right now,
12	but with the long-term, we continue this
13	way, we're not gonna survive.
14	So, I'm saying that we should have
15	consideration with those prices or
16	expenses to keep up our car running.
17	The main ingredient is business the
18	car the expenses. So, we keep the
19	low expenses and then we're going
20	TIMEKEEPER: Time has expired.
21	MR. CARRASCO: Thank you.
22	MS. ELUTO: All right. Thank you.
23	That brings us to the end of the
24	list for today.
25	Commissioner Do, do you wish to

1 close-out the hearing? 2 CHAIR DO: Well, thank you, Sherryl, 3 and thank you for leading us today 4 through the public hearing. I really appreciate it. 5 I also want to thank our 6 Commissioners for listening, taking 7 8 notes, and being responsive to many of 9 our speakers. I appreciate your time 10 and commitment to the TLC. I also want to thank TLC staff, 11 12 especially those who make this hearing 13 possible, and to Deputy Commissioner 14 James DiGiovanni, who is our Deputy 15 Commissioner for Policy and Community 16 Affairs, and Russell Glynn, for their 17 work on this proposal. 18 This is not a proposal that came 19 together in just the last few weeks. Ιt 20 took a lot of effort, commitment, and 21 time over the last, I would say, six 22 months to a year to come to this 23 proposal. 24 So, we're going to take back a lot 25 of the comments that we heard from the

public today -- from our stakeholders --and see what the next steps are. But, again, thank you all for your comments today -- and with that, the time is 12:45. I'm calling this public hearing to an end. (Time noted: 12:45 p.m.)

In Re Public Hearing NYC - Taxi & Limousine Commission February 5, 2025

1 2 CERTIFICATE 3 4 STATE OF NEW YORK) 5 :SS COUNTY OF NASSAU) б 7 8 I, Julia M. Speros, a Notary Public 9 within and for the State of New York, do hereby 10 certify: 11 I reported the proceedings in the within-entitled matter, and that the within 12 13 transcript is a true record of such proceedings 14 to the best of my ability. 15 I further certify that I am not 16 related to any of the parties to this action by 17 blood or marriage; and that I am in no way 18 interested in the outcome of this matter. 19 IN WITNESS WHEREOF, I have hereunto 20 set my hand this 5th day of February, 2025. 21 22 23 Julia M. Speros 24 25

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\$0 44:3	\$35 70:16 112:21	(4)
\$10 68:2 76:11 77:13 101:3,9,22 108:21 (7)	\$3550 64:6	\$9 108:20
\$100 112:21 143:7	\$399 75:15	\$9000 46:17 137:9
\$100 70:17	\$4 37:18 68:3 72:9,24 75:5 77:17 82:25 85:7,10,12,18	\$960 85:6
\$12 76:17 115:23	96:13,13,18 101:1,7 103:5 129:8,8 (19)	\$9810 79:6,12
\$12000 115:15	\$40 106:24	& 4
\$13 81:1	\$400 128:16	'21 92:13 93:13
\$15 81:2 109:6 134:8	\$ 40000 64:5	'23 79:20 93:13
\$17 106:11	\$42133 70:13	10k 82:24
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