

NEIGHBORHOOD	CL	VAC	GROSS INC PER SQ. FT.			EXPENSE PER SQ. FT.			CAP RATE RANGE		
			LOW	MED	HIGH	LOW	MED	HIGH	LOW	MED	HIGH
PLAZA	A	18.0%	72.00	90.00	110.00+	26.00	30.00	33.00	27.5%	28.0%	28.5%
	B	18.0%	59.00	67.00	78.00+	21.00	23.00	25.00	29.0%	29.5%	30.0%
GRAND CENTRAL	A	18.0%	69.00	80.00	90.00+	25.00	27.00	28.50	27.8%	28.3%	28.8%
	B	18.0%	57.00	65.00	78.00+	20.00	23.00	25.00	29.2%	29.7%	30.2%
MIDTOWN WEST	A	18.0%	67.00	75.00	96.00+	23.00	25.50	30.00	27.5%	28.0%	28.5%
	B	18.0%	51.00	63.00	70.00+	18.50	21.00	23.00	30.2%	30.7%	31.2%
MIDTOWN SOUTH	A	18.0%	58.50	74.00	91.00+	21.00	25.50	30.00	29.7%	30.2%	30.7%
	B	18.0%	57.00	70.00	84.00	20.50	25.00	28.00	29.9%	30.4%	30.9%
DTOWN FINANCIAL/WTC	A	18.0%	48.00	55.00	62.00+	18.00	19.50	22.00	30.0%	30.5%	31.0%
	B	18.0%	44.00	49.00	55.00+	17.50	19.00	20.00	31.0%	31.5%	32.0%
DTOWN INS/CIVIC CTR	A	18.0%	48.00	55.00	62.00+	18.00	19.50	22.00	30.5%	31.0%	31.5%
	B	18.0%	44.00	49.00	55.00	17.50	19.00	20.00	31.5%	32.0%	32.5%
GRAND CENTRAL SOUTH	B	18.0%	57.00	65.00	78.00+	20.00	23.00	25.00	29.0%	29.5%	30.0%
NOT A/B SO. OF 110ST		20.0%	55.00	70.00	95.00+	19.00	23.00	28.00	32.0%	32.5%	33.0%
NOT A/B NO. OF 110 ST		20.0%	37.00	44.00	51.00+	12.50	14.00	16.00	33.0%	33.5%	34.0%

The market cap rate guidelines above are intended to cover most properties in each category. When applying, keep in mind market income is property specific. Cap rates should be adjusted for particular circumstances such as above or below market income, excessive vacancy or collection loss. Indicate reasons for adjustments on TC940b. Cap rates beyond either the high or low end may be used based on market conditions, experience, reasoned discretion and to settle litigation where reductions in prior year assessments could reasonably be expected.