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### **Objectives**

• What is the current recruitment plan?

What are the challenges that we face?

• New initiatives?

#### Current Recruitment Plan

- Student Health Services at the City
  College of New York is responsible for
  providing minimal healthcare, education
  and referral to health resources to the
  student population.
- A full time Medical Provider position has been created and approved in order to address the health care needs of uninsured students.

- Campus Advertisement
  - ➤ Student Health Services Website
  - ➤ SHS Facebook Page
  - ➢ Flyers
  - >Student email blast beginning each semester
  - SHS tabling participation with other departments (ex: Orientation, Annual Lavender Fest Health Fair, Academic departments)

- Use of Community Based Organizations for medical treatment, emergency health services, specialty referrals, continuity of care and health insurance resources
- Hospitals within City College vicinity:

Harlem Hospital

New York Presbyterian

St. Luke's Roosevelt

#### Outpatient Health Centers

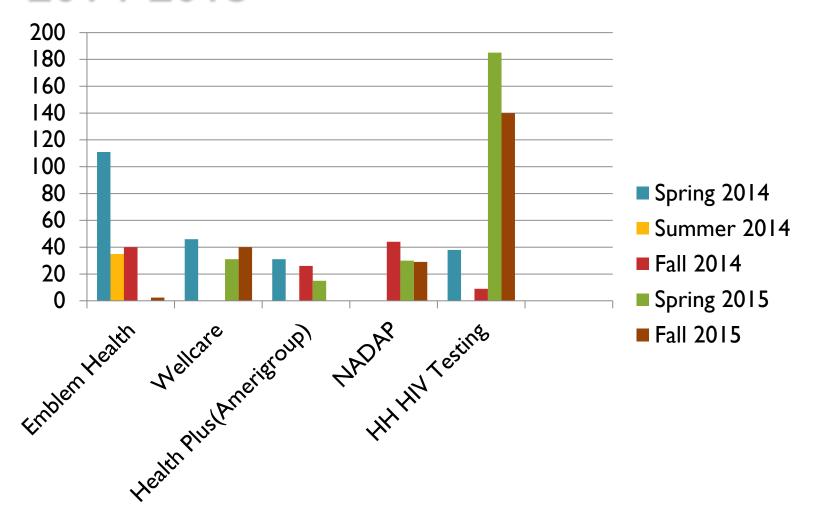
- ✓ Harlem Hospital Men's Clinic
- ✓ Harlem Hospital Family Planning Program Clinic
- √ Ryan Health Center
- ✓ Institute for Family Health in Harlem
- ✓ NYP Young Men's Clinic
- ✓ Mount Sinai Adolescent Health Center
- ✓ NYC DOH Clinics
- ✓ Planned Parenthood of NY (Lower Manhattan, Bronx & Brooklyn)
- ✓ Urgent Care Centers (City MD, Cure Urgent Care)

 Health Care Insurance Vendors are scheduled primarily during Spring and Fall semesters on campus in order to assist students with health insurance enrollment.

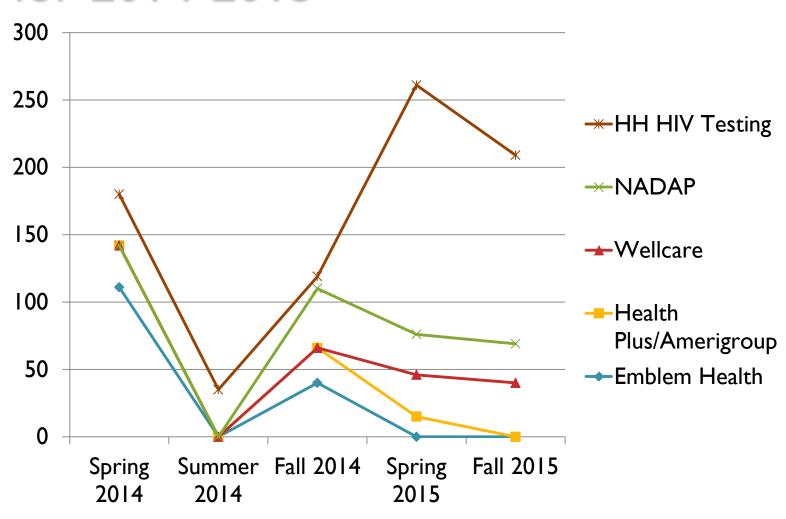
## Health Insurance Recruiters for 2014-2015

- Emblem Health
- Health Plus (formerly Amerigroup)
- Well Care
- NADAP (Insurance Navigator)
- Harlem Hospital (during HIV testing)

## Health Insurance Recruitment for 2014-2015



### Health Insurance Recruitment for 2014-2015



### Current Challenges

- Health Insurance Recruiters may result in low numbers due to:
  - ➤ Absence/No-shows for scheduled tabling
  - Change of Management/Staff
  - Poor Communication
  - > Dull outreach techniques
  - >Students' lack of knowledge vs. interest?
  - Poor Advertisement?
  - "Uninteresting" giveaways?



- Single Registered Nurse for student population of 15,964
- High turnover rate of part-time medical providers (Nurse Practitioners). 5 Nurse Practitioners have been hired since 2011 with a time span of 1.5 semesters.
- New full-time position has been delayed due to current hiring freeze.
- High # of International Students that are ineligible for healthcare insurance benefits
- Students' lack of interest vs. knowledge?

## New Initiatives for Upcoming Semesters

- Health Insurance Recruiters
  - ✓ Well Care, NADAP, Harlem Hospital
  - ✓ Set up new relationships with different groups:
    - Affinity, Metroplus, United Health Care

# New Initiatives for Upcoming Semesters (cont.)

- Increase the hours of availability of the current recruiters on campus to reach out to different student groups (ex: evening students/working adults, summer hours)
- Continue with CBO referrals for medical services and healthcare insurance recruitment
- Continued advertisement and outreach information to student and academic clubs
- Continue efforts to justify the need of a medical provider on campus for healthcare delivery for those students that are ineligible for health insurance.

