

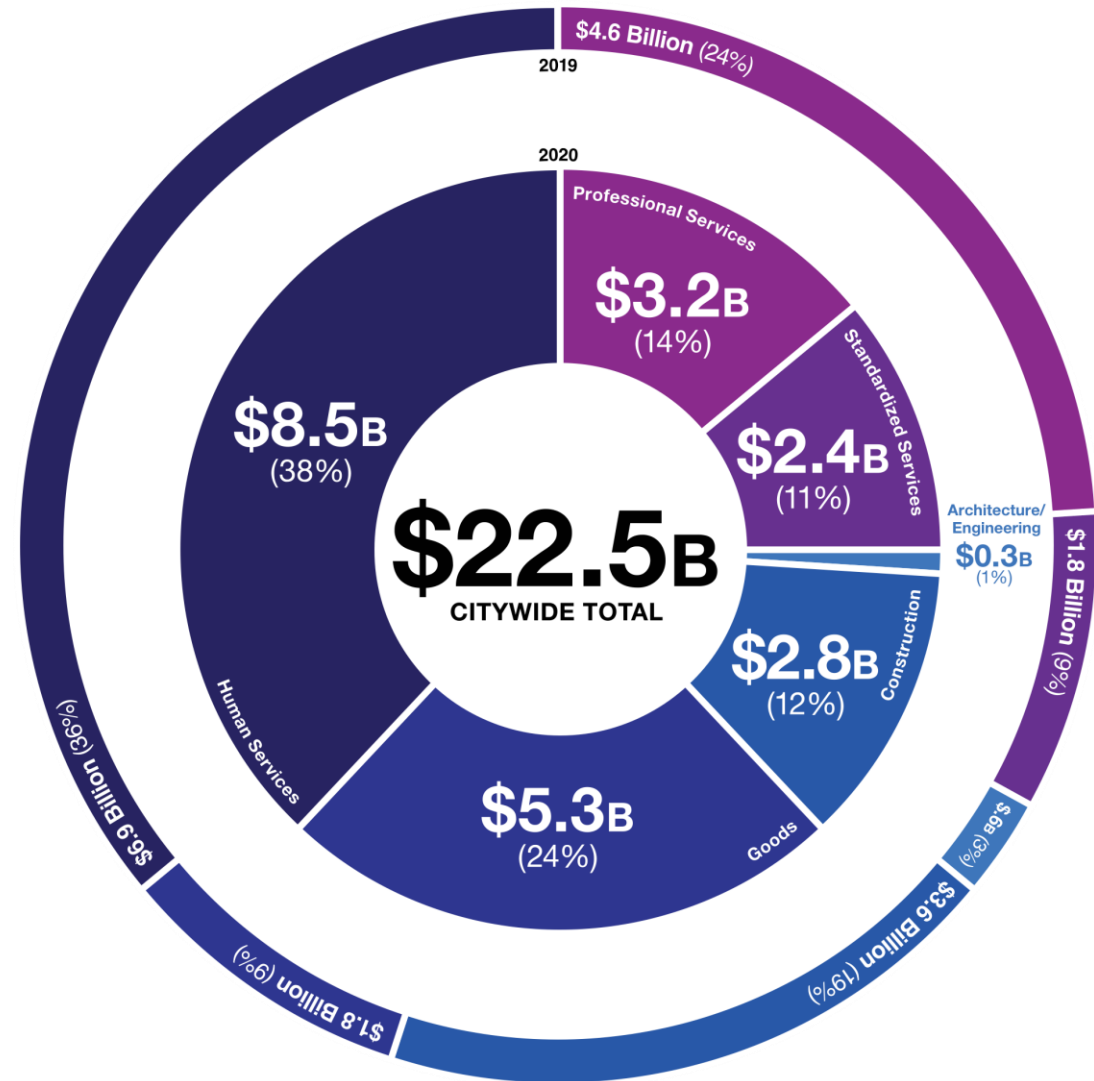
Citywide Procurement Indicators Fiscal Year 2020

Executive Summary



Citywide Procurement by Industry – Fiscal Year 2020 vs. Fiscal Year 2019

New York City categorizes procurements in six major industry categories: architecture/engineering, goods, construction, human services, professional services, and standardized services.



Citywide Procurement by Size – Fiscal Year 2020

Procurement actions valued at greater than \$3 million represent approximately 95% of the total value of procurements made in Fiscal 2019. By contrast, purchases for \$1,000,000 or less account for less than 5% of the total dollar volume but 98% of the total number of procurements processed.

| Size | Count | Contract Value |
|-----------------------|----------------|-------------------------|
| ≤ \$0 | 739 | (\$1,099,251,300) |
| ≤ \$100,000 | 106,768 | \$599,031,100 |
| ≤ \$1,000,000 | 4,495 | \$1,685,689,400 |
| ≤ \$3,000,000 | 1,197 | \$2,126,278,000 |
| ≤ \$25,000,000 | 1,128 | \$8,792,472,700 |
| >\$25,000,000 | 131 | \$10,388,042,000 |
| Citywide Total | 114,458 | \$22,492,261,900 |

Citywide Procurement by Method – Fiscal Year 2020

The Procurement Policy Board (PPB) rules lay out the methods for purchasing new goods and services and the procedures that must be followed to continue or modify existing contracts. Agency procurement professionals select the appropriate procurement method based on each Agency's business needs and the City's procurement rules.

| New Award Methods | Count | Contract Value |
|---------------------------------------|--------|-----------------|
| Accelerated | 14 | \$124,403,800 |
| Assignment | 181 | \$542,302,500 |
| Buy-Against | 2 | \$1,027,400 |
| Competitive Sealed Bid | 575 | \$3,144,157,200 |
| Demonstration Project | 3 | \$5,786,100 |
| Listing Application (DOE) | 11 | \$49,712,000 |
| Emergency | 517 | \$3,640,158,900 |
| Government-to-Government Purchase | 39 | \$162,994,600 |
| Innovative | 3 | \$15,720,000 |
| Intergovernmental | 323 | \$279,190,200 |
| Line-Item Appropriation | 2,444 | \$292,577,900 |
| Micropurchase | 23,638 | \$95,053,900 |
| M/WBE Noncompetitive Small Purchase | 1,065 | \$84,107,500 |
| Negotiated Acquisition | 161 | \$247,165,500 |
| Request for Proposal | 597 | \$3,708,327,500 |
| Required Source or Procurement Method | 130 | \$633,655,600 |
| Small Purchase | 75,857 | \$244,251,700 |
| Sole Source | 61 | \$2,702,035,400 |
| Task Order | 585 | \$841,322,700 |

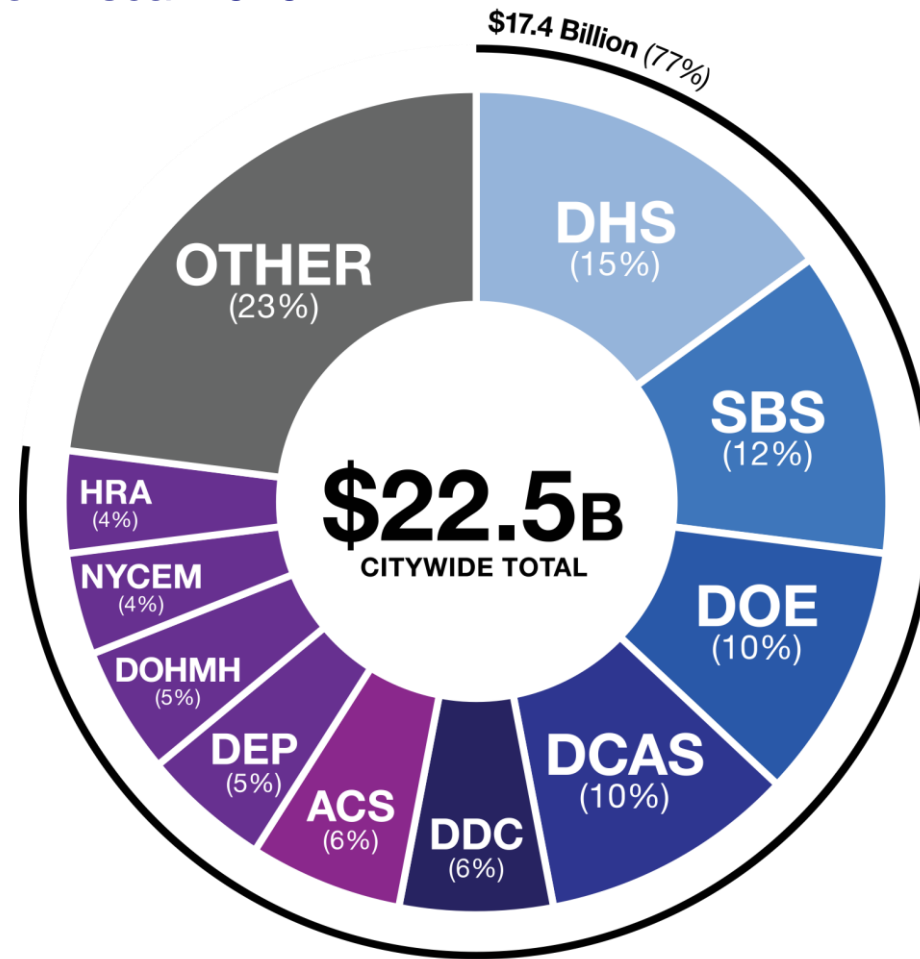
Citywide Procurement by Method – Fiscal Year 2020 (cont.)

The Procurement Policy Board (PPB) rules lay out the methods for purchasing new goods and services and the procedures that must be followed to continue or modify existing contracts. Agency procurement professionals select the appropriate procurement method based on each Agency's business needs and the City's procurement rules.

| Continuation Methods | Count | Contract Value |
|----------------------------------|----------------|-------------------------|
| Amendment | 3,817 | \$361,448,300 |
| Amendment Extension | 1,217 | \$1,688,823,300 |
| Construction Change Order | 1,507 | \$239,202,600 |
| Design Change Order | 324 | \$117,729,500 |
| Negotiated Acquisition Extension | 611 | \$568,433,300 |
| Renewal | 777 | \$2,702,674,500 |
| Citywide Total | 114,459 | \$22,492,261,900 |

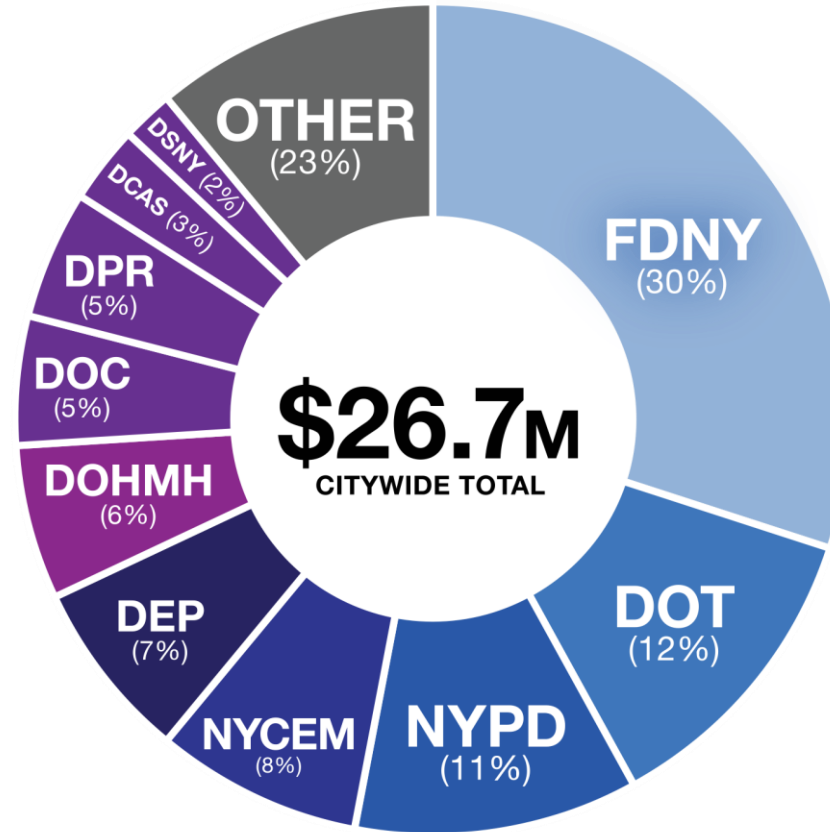
Top Ten Agencies by Procurement Values

The ten agencies that procured the highest dollar value of contracts in Fiscal 2020 represents nearly 77% of the total value of City procurements for Fiscal 2020.



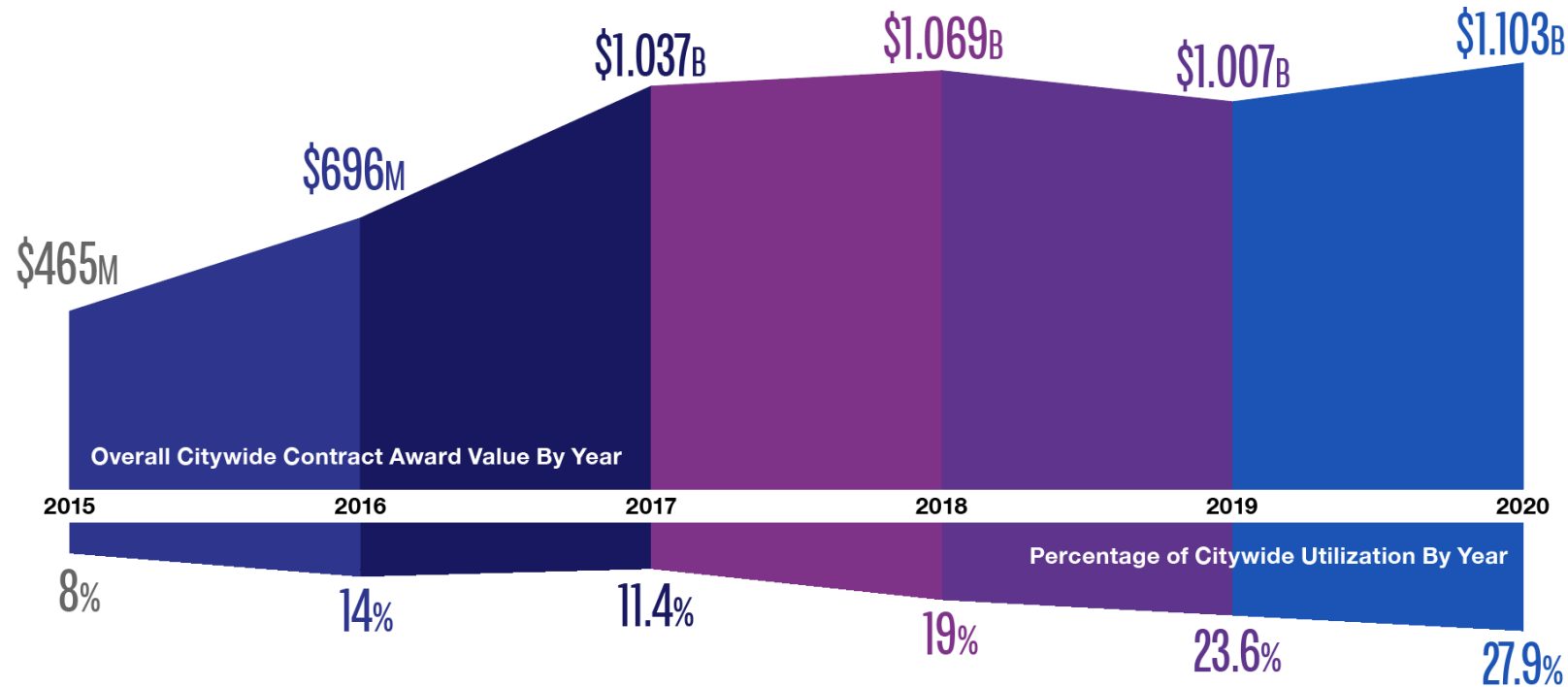
P-Card Purchasing

The Purchasing Card (P-Card) program is designed to assist agencies in streamlining the process for certain micropurchases. P-Cards are used by agencies to purchase goods and standard services quickly and efficiently, without the intermediate steps required by the City's financial management system.



M/WBE Program: Combined Prime and Subcontract Total Award Values Over Time

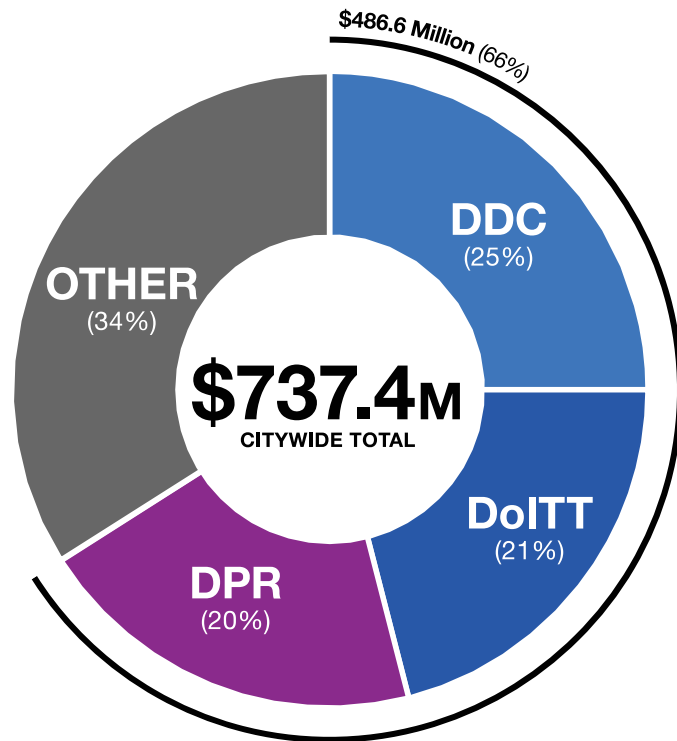
New York is committed to encouraging a competitive and diverse business environment—one that truly reflects the makeup of this City. The Minority and Women-owned Business Enterprises (M/WBE) Program was created to address the disparity between City contract awards to specific ethnic and gender groups and the representation of those groups within the New York City regional market. Overall, the M/WBE Program, led by the citywide M/WBE Director, seeks to increase the contracting opportunities and participation among City certified M/WBE firms.



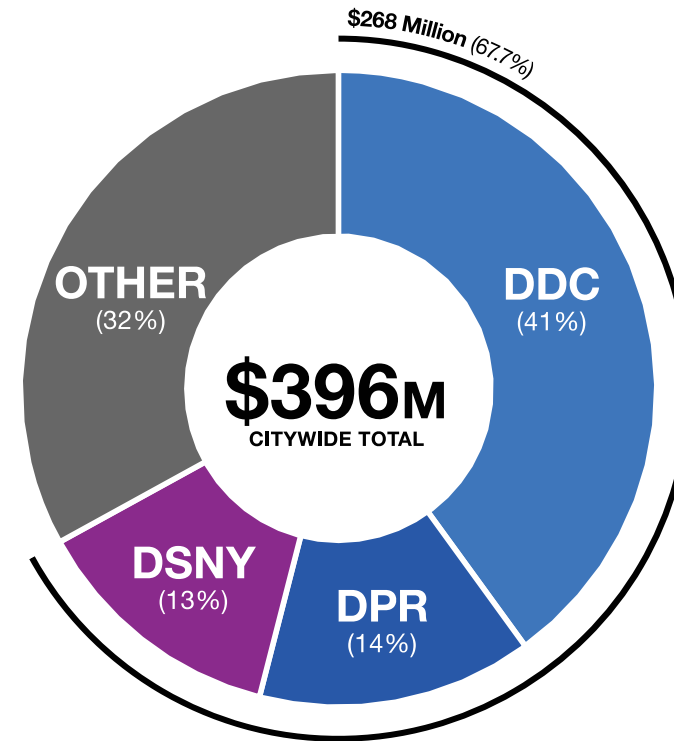
M/WBE Program: Agency Prime and Subcontracting Highlights

The City is making every effort to increase contracting opportunities for the M/WBE community. Certain agencies have distinguished themselves in this regard during Fiscal 2020.

Agency Prime Contracting Highlights



Agency Subcontracting Highlights



Construction Indicators

The chart below details the construction contracts registered in Fiscal 2020 and highlights the top five City construction agencies.

