Public Meeting May 20, 2015

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3	PROCUREMENT POLICY BOARD	
4	PUBLIC MEETING	
5	X	
6	May 20, 2015	
7	2:17 p.m.	
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9	100 Gold Street	
10	2nd Floor, Central Park Conference Room	
11	New York, New York	
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13	TRANSCRIPT OF PROCEEDINGS	
14	BEFORE: WAYNE H. HO	
15		
16		
17	Reported By:	
18	Therese L. Sturges	
19		
20		
21		
22	STENO-KATH REPORTING SERVICES, LTD. 139 MAMARONECK AVENUE	
23	MAMARONECK, NEW YORK 10543	
24	(212)95-DEPOS (953-3767) or (914)381-2061 FACSIMILE: (914) 722-0816	
25	Email: stenokath@verizon.net	

1 2 APPEARANCES: 3 4 Wayne H. Ho, Chair and Member, PPB Board; Chief Program Policy Officer, Federation of Protestant Welfare Agencies 5 6 Lisa M. Flores, Member, PPB Board; Deputy Comptroller for Contracts and Procurement, Bureau of Contract Administration, Office of the New York City 7 Comptroller 8 Arva Rice, Member, PPB Board; President, New York 9 Urban League Mathew M. Wambua, Member, PPB Board; President, RHR 10 Funding, LLC 11 Maya Wiley, Member, PPB Board; Counsel to the Mayor; Founder and former President, Center for Social 12 Inclusion 13 Caitlin Caporale Benson, Chief of Staff/Deputy 14 Director, Mayor's Office of Contract Services 15 Elizabeth Brown, Legal Analyst, Mayor's Office of Contract Services 16 Lisette Camilo, City Chief Procurement Officer and 17 Director of Contract Services, Mayor's Office of Contract Services 18 Scott C. Evans, Deputy Comptroller for Asset 19 Management/Chief Investment Officer for the New York City Retirement Systems 20 Howard Friedman, Deputy Chief of Contracts and Real 21 Estate, New York City Law Department 22 Richard Friedman, Deputy General Counsel/Agency Chief Contracting Officer, Office of the New York City 23 Comptroller 24 Nicole Hudak, Associate General Counsel, Office of

the New York City Comptroller

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Public Meeting May 20, 2015

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2	APPEARANCES (Continued): (in alphabetic order)	
3	Terri Matthews, Director, Town+Gown, New York City Department of Design and Construction	
5	Tim McKernan, Assistant Corporation Counsel, Contracts and Real Estate, New York City Law Department	
7	Michael Owh, Agency Chief Contracting Officer, Mayor's Office of Contract Services	
9	Helen Rosenthal, New York City Council Member, District 6; Chair, Committee on Contracts	
10 11	Christian Stover, Executive Director and Legal Counsel, Bureau of Contract Administration, Office of the New York City Comptroller	
12 13	Elden Williams, Deputy Chief, The City of New York Department of Sanitation	
14	Jimmy Yan, Special Counsel to Chief Investment Officer and Deputy Comptroller for Asset Management, Office of the Comptroller	
15 16	Guinivere Yuri, Division of Immigrant Policies and Affairs, New York City Department of Small Business	
17	Services	
18		
19		
20		
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22		
23		
24		
25		

Proceedings

THE CHAIRPERSON: I'm going to call our first meeting of the PPB Board to order. Given that this is our first meeting, I think it would be helpful for all of us who are at the table to introduce ourselves, but given that we also have people around the room, let's make sure to give everyone the chance to introduce yourself.

So, I'm the Chair of this, as
Mayoral appointee. My name is Wayne Ho,
and my day job is the Chief Program Policy
Officer at the Federation of Protestant
Welfare Agencies.

MR. WAMBUA: Hi, I'm Mat Wambua.

I am appointed by Comptroller Stringer,
and I'm with the Richman Group; it's an
investment group for affordable housing.

MS. WILEY: I'm Maya Wiley. I'm Counsel for the Mayor and a Mayoral appointee.

MS. FLORES: Lisa Flores; Deputy Comptroller of Contracts and Procurement.

MS. RICE: Good afternoon. I'm

5 1 Proceedings 2 Arva Rice. I'm also a Mayoral 3 appointment, and in my day job I'm the President of the New York Urban League. 4 5 MS. CAMILO: Lisette Camilo; 6 Director, Mayor's Office of Contract 7 Services; not on the Board. 8 THE CHAIRPERSON: Great. Let's 9 swing around. MR. WILLIAMS: Elden Williams; 10 11 Department of Sanitation, Deputy Chief. MR. R. FRIEDMAN: Rich Friedman; 12 Comptroller's Office, Deputy Counsel and 13 Chief Contracting Officer. 14 15 MR. EVANS: Scott Evans; Comptroller's Office, Chief Investment 16 17 Officer for the pension funds. MR. YAN: 18 Jimmy Yan; 19 Comptroller's Office, Special Counsel, Bureau of Asset Management. 20 21 MR. H. FRIEDMAN: Howard Friedman; Chief of Contracts and Real 22 23 Estate at the Law Department. 24 MR. McKERNAN: Tim McKernan;

also at the Law Department.

1	Proceedings
2	MS. MATTHEWS: Terri Matthews;
3	Director of Town+Gown at the Department of
4	Design and Construction.
5	MR. OWH: Michael Owh; Mayor's
6	Office of Contract Services.
7	MS. BENSON: Caitlin Benson;
8	Mayor's Office of Contract Services.
9	MS. BROWN: Elizabeth Brown;
10	Mayor's Office of Contract Services.
11	MS. HUDAK: Hi. I'm Nikki
12	Hudak. I'm an Associate Counsel at the
13	Comptroller's Office.
14	MR. STOVER: I am Christian
15	Stover; Comptroller's Office, Contract
16	Administration.
17	MS. YURI: And I'm Guinevere
18	Yuri. I'm with SBS DIPA.
19	THE CHAIRPERSON: And our court
20	reporter?
21	MS. STURGES: Therese Sturges;
22	Steno-Kath Reporting.
23	THE CHAIRPERSON: Great. Thank
24	you very much.
25	So, this is our first convening

of the Procurement Policy Board, so it's good to see everybody here, and all our members are here today. Pursuant to the New York City Charter, our mission is to promulgate rules that govern the manner in which goods and services are procured, and we want to do that in a way that ensures that the City and the agencies have the tools needed to operate effectively and efficiently respective to our missions and, of course, for the people of the City of New York.

important. As we all know, they effect not only the vendors that we work with, but, of course, the daily lives of New Yorkers, as well as how agencies operate. So, we all know that what we do here, what we decide as we move -- or what we recommend and then what gets voted in has real world implications for the government and for the City and our constituents.

So, we're convened here today to discuss several proposed rule changes, and

we'll have discussions and determine whether or not such proposals should begin the process established under CAPA, the City Administrative Procedures Act. To clarify, the CAPA process is designed to solicit public comment prior to the PPB formally adopting these changes into the rules. So, after today's vote to begin the CAPA process, we'll work together to address any and all concerns that are raised, both during this meeting and in a subsequent public hearing, which we will have on our proposed rule changes.

A final draft of these rules will be presented to the PPB for a vote on whether to adopt the changes at a subsequent PPB meeting.

And, finally, I just want to point out, in addition to any discuss -- or to us discussing proposed rule changes today, we're also going to just discuss two reports that need to be filed with the PPB related to procurements, and we'll have a vote on these two reports, too.

Proceedings

So, given that this meeting is scheduled until 4 o'clock and we have an hour forty and we have ten items to go over, I'm going to make sure that we're efficient in having the proper discussions on each of the proposals. We will have votes as we will move along the way through these ten proposed rule changes -- sorry, the eight proposed rule changes and the two reports.

And I just want to point out, too, that if we can't -- if after we do the vote today, it doesn't mean that it closes the doors on some of the concepts or the ideology behind these proposed changes, that we can always have follow-up conversations at subsequent meetings.

So, having said all that, the first on our docket, and it's going to be on your tabs, the first one is around emergency procurements to 3-06. So, this, I believe, is under -- is it tab one?

MS. CAMILO: Yup.

THE CHAIRPERSON: So, under tab

Proceedings one, emergency procure

you.

one, emergency procurements to 3-06. To take us through this one, I'm going to recognize Lisette Camilo, who is the Director of MOCS.

MS. CAMILO: So, the first item on the agenda proposes to amend Chapter 3 of Title 9 of the Rules of the City of New York to reflect the changes made to Section 315 of the New York City Charter. Pursuant to Local Law 135 of 2013, which requires agency notification to the New York City Council on emergency procurements, a copy of Local Law 135 is included as a reference in your materials. THE CHAIRPERSON: Great, thank

So, is there a Member of the PPB Board who wishes to make a statement or ask a question about this proposed rule change?

(No response.)

THE CHAIRPERSON: Seeing none, I would like to see if there is a Member who would like to make a motion to move this

		Т.Т
1	Proceedings	
2	item forward.	
3	MS. WILEY: So moved.	
4	THE CHAIRPERSON: Is there a	
5	second?	
6	MR. WAMBUA: Second.	
7	THE CHAIRPERSON: Thank you.	
8	All those in favor?	
9	(Chorus of ayes.)	
10	THE CHAIRPERSON: So, this item	
11	carries. Thank you.	
12	Item two. A second item on the	
13	agenda relates to extensions of time for	
14	performance. This is Section 4-03 of the	
15	PPB Rules. I'll turn it over again to	
16	Lisette to give us the background on this	
17	one.	
18	MS. CAMILO: The second item	
19	proposes to amend Chapter 4 of Title 9 of	
20	the Rules of the City of New York to	
21	permit time extensions for all services	
22	contracts if performance by the contractor	
23	is delayed for a reason set forth in the	
24	contract. The current rule, as drafted,	
25	does not include language specifically	

Proceedings

authorizing time extensions for construction-related services. The proposed change would allow such time extensions when appropriate.

THE CHAIRPERSON: So, is there a Member who wishes to make a statement or ask any questions?

MS. FLORES: We at the Comptroller's office have been working in the last year and the last couple of months on making this rule more aligned with the needs of the agencies, and we are supportive of the change and moving forward into the CAPA process, but look forward to, after discussions with the Law Department and MOCS, that we have agreed to work on an implementation plan and a guidance memo for the agencies and any edits, additional edits as a formal means to address any concern or questions that we have.

THE CHAIRPERSON: Great. Thank you for that.

Any other comments or questions?

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1	Proceedings	
2	(No response.)	
3	THE CHAIRPERSON: Is that being	
4	picked up by the mic?	
5	MS. YURI: I was going to say,	
6	can you speak up next time?	
7	THE CHAIRPERSON: Seeing no	
8	other comments or questions, is there a	
9	motion to move this item forward?	
10	MS. CAMILO: I'll make the	
11	motion.	
12	THE CHAIRPERSON: Second?	
13	MS. WILEY: Second.	
14	THE CHAIRPERSON: All in favor?	
15	(Chorus of ayes.)	
16	THE CHAIRPERSON: Second one	
17	carries. Thank you.	
18	Tab three, this is related to	
19	micropurchases; so, this is 3-08. Once	
20	again, I will turn it over to Lisette.	
21	MS. CAMILO: The third item on	
22	the agenda proposes to amend Chapter 3 of	
23	Title 9 of the Rules of the City of New	
24	York to increase the dollar amount below	
25	which award of contracts for construction	

Proceedings

may be made without competition from \$20,000 to \$35,000.

Micropurchase awards are a good point of entry for vendors who have never done business with the City, especially minority and women business enterprises. This helps to expand the pool of vendors doing business with the City and supports the growth of M/WBEs. This change will provide City agencies with additional pools to increase M/WBE utilization as a micropurchase as the method where agencies have the most discretion to award contracts, as no competition is required, and historically, is the area with the highest utilization.

As the micropurchase method is one that does not require competition, proper oversight is essential. In order to ensure that this method is being used appropriately, MOCS is developing an analysis tool to ensure such oversight.

THE CHAIRPERSON: Great.

So, is there a Member who would

1	Proceedings
2	like to make a comment or ask a question
3	on this one?
4	MS. WILEY: I would like to make
5	a comment.
6	THE CHAIRPERSON: Sure.
7	MS. WILEY: So, as the Mayor's
8	M/WBE Director, I'd just like to express
9	strong support for this change because the
10	Mayor has committed to a 16-billion-dollar
11	goal, minimum goal, for M/WBE utilization
12	by 2025, and this will be one of the many
13	steps we should take to get that
14	utilization up.
15	THE CHAIRPERSON: Thank you.
16	Any other Member who would like
17	to make a comment or ask a question?
18	MS. RICE: I have a clarifying
19	question.
20	THE CHAIRPERSON: Yes?
21	MS. RICE: This is specifically
22	related to construction, and I'm wondering
23	what the threshold is in other areas?
24	MS. CAMILO: \$20,000.
25	THE CHAIRPERSON: Any other

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1	Proceedings	
2	question or comment?	
3	(No response.)	
4	THE CHAIRPERSON: Is there a	
5	Member that would like to make a motion to	
6	move this item forward?	
7	MS. FLORES: Motion to move	
8	forward.	
9	THE CHAIRPERSON: Second?	
10	MS. WILEY: Second.	
11	THE CHAIRPERSON: All in favor?	
12	(Chorus of ayes.)	
13	THE CHAIRPERSON: Oh. I didn't	
14	ask who was opposed.	
15	Anyone oppose?	
16	(No response.)	
17	THE CHAIRPERSON: Okay, this	
18	item carries. Thank you.	
19	Tab four, this is regarding a	
20	public notice for competitive sealed bids.	
21	So, this proposed amendment requires an	
22	agency's e-mail invitation for bids or	
23	notices of their availability to vendors,	
24	unless a written request is received that	
25	such information in another manner is	

approved by the City Chief Procurement Officer.

Anybody have questions or comments on this one?

MS. RICE: I just have a comment, that I look forward to the further conversation about this, because I think it's important to make sure there's e-mail notification, but notification is something that we hear back in our communities a lot about, that folks just simply don't know about the opportunities that are presented. And so, I look forward to further conversation about this.

THE CHAIRPERSON: Thank you.

MS. FLORES: Let me just say, we are working on making changes in the Payment Information Portal to make it clear to vendors when they're signing up what that information -- how that information will be used, in particular the e-mail, and we are looking forward to working very closely with MOCS prior to

1	Proceedings
2	rolling it out on doing sufficient
3	outreach and education and coming up with
4	a suitable system for maintaining
5	up-to-date information in the system.
6	MS. WILEY: And one point just
7	to build off of; part of the modification
8	is we're also asking agencies to create
9	agency-specific ways to reach out,
10	particularly to M/WBEs to ensure in
11	addition to the traditional posting, that
12	folks know about opportunities that are
13	available.
14	THE CHAIRPERSON: Any other
15	comments or questions on this item?
16	(No response.)
17	THE CHAIRPERSON: Seeing none,
18	would anybody like to make a motion to
19	move this item forward?
20	MS. FLORES: Motion to move
21	forward.
22	THE CHAIRPERSON: Thank you.
23	Second?
24	MR. WAMBUA: Second.
25	THE CHAIRPERSON: All in favor?

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1	Proceedings	
2	(Chorus of ayes.)	
3	THE CHAIRPERSON: Opposed?	
4	(No response.)	
5	THE CHAIRPERSON: Item carries.	
6	Fifth tab is the public notice	
7	on competitive sealed proposals, 3-03.	
8	So, this is related to the methods of	
9	source selection for competitively sealed	
10	proposals. The proposed amendment	
11	requires that agencies e-mail requests for	
12	proposals or notices of their	
13	availability, make sure they're e-mailed	
14	to vendors, unless request is received	
15	or, I'm sorry, to receive such information	
16	in other manners approved by the Chief	
17	Procurement Officer of the City.	
18	Anybody want to make any	
19	comments on this, or a statement, or a	
20	question?	
21	(No response.)	
22	THE CHAIRPERSON: Seeing none,	
23	would anybody like to make a motion to	
24	move this forward?	
25	MR. WAMBUA: I motion it.	

		20
1	Proceedings	
2	THE CHAIRPERSON: Thank you.	
3	Second?	
4	MS. FLORES: Second.	
5	THE CHAIRPERSON: All in favor?	
6	(Chorus of ayes.)	
7	THE CHAIRPERSON: Opposed?	
8	(No response.)	
9	THE CHAIRPERSON: This carries.	
10	Thank you.	
11	The sixth item up for vote is	
12	regarding investment services of 3-04.	
13	It's a proposal to amend the investment	
14	services section of PPB Rule 3-04. The	
15	proposal seeks to improve the New York	
16	City Retirement System(s)'s ability to	
17	efficiently procure and retain investment	
18	management services of vendors that have	
19	successfully provided investment	
20	management services to the System(s) under	
21	the emerging manager program.	
22	Would anyone like to speak about	
23	this proposal?	
24	MS. WILEY: It's good.	
25	THE CHAIRPERSON: Would anybody	

		21
1	Proceedings	
2	else thank you.	
3	Would anybody else like to speak	
4	on this proposal?	
5	MS. WILEY: I would just like to	
6	note for the record that I'm a lawyer and	
7	I was brief.	
8	(Laughter.)	
9	THE CHAIRPERSON: Yes. You can	
10	use that and seven more words, justify	
11	your law degree.	
12	(Laughter.)	
13	THE CHAIRPERSON: Seeing none,	
14	anybody like to make a motion to move this	
15	one forward?	
16	MS. FLORES: Motion to move	
17	forward.	
18	THE CHAIRPERSON: Second?	
19	MR. WAMBUA: Second.	
20	THE CHAIRPERSON: All those in	
21	favor?	
22	(Chorus of ayes.)	
23	THE CHAIRPERSON: Opposed?	
24	(No response.)	
25	THE CHAIRPERSON: Motion	

carries.

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Seventh item on the agenda for vote into CAPA is a proposal to amend PPB Rule 3-02, competitive sealed bids to operationalize the M/WBE quantitative factor for best value procurement, as authorized by State law. I'll turn it over to Lisette for some background on this one.

MS. CAMILO: Sure.

amend Chapter 3 of Title 9 of the Rules of the City of New York to establish requirements for implementing quantitative factors for minority- and women-owned businesses when evaluating best value bids. This proposal operationalizes changes established by New York State Finance Law Section 163, which allows for such a factor in best value procurements. This change to the bid rule gives agencies additional tools to provide M/WBEs opportunities to be competitive in best value bid awards.

Proceedings

Specifically, the changes set forth establish the following: A price preference for M/WBEs of ten percent for best value bids. This means that an M/WBE bid would be evaluated as ten percent lower than submitted. This may help an M/WBE be considered for furthered evaluation under the best value analysis as described in the solicitation related to the other best value factors, cost, efficiency, or quality, the agency is considering when making the award. This price preference may be altered or eliminated with permission from the City Chief Procurement Officer. THE CHAIRPERSON: Thank you. Any questions or comments about this item? MS. FLORES: On behalf of the Comptroller, I have a prepared statement,

but I think they relate to both 3-02 and 3 - 03.

> THE CHAIRPERSON: Okay.

MS. WILEY: I have a comment

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Proceedings

which is, once again, consistent with the Mayor's goal of increasing M/WBE utilization. Best value is another opportunity to open up competition in a way that supports M/WBE utilization, so we're looking forward to this rule change for that reason.

THE CHAIRPERSON: Other questions or comments on this proposed rule change?

MS. RICE: Is there already an existing process in place should somebody want to waive the best value?

MS. CAMILO: Right now, agencies have the ability to do a best value bid if they so choose, but M/WBE factor, the quantitative factor that's allowed by State law, is not yet an option for agencies. So, right now, they can either choose to do a straight lowest bid or a best value bid that's currently available to agencies as a method.

MS. RICE: In the last line of your reporting, you said that there was an

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1	Proceedings	
2	option for them to waiver with the	
3	approval of the	
4	MS. CAMILO: City Chief	
5	Procurement that's part of the language	
6	in the proposed draft.	
7	MS. RICE: Okay.	
8	THE CHAIRPERSON: Other	
9	questions or comments?	
10	(No response.)	
11	THE CHAIRPERSON: Seeing none,	
12	can I have a motion to move this item	
13	forward?	
14	MS. WILEY: So moved.	
15	THE CHAIRPERSON: Second?	
16	MR. WAMBUA: Second.	
17	THE CHAIRPERSON: All in favor?	
18	(Chorus of ayes.)	
19	THE CHAIRPERSON: Opposed?	
20	(No response.)	
21	THE CHAIRPERSON: Carries; thank	
22	you.	
23	Eighth item on the agenda to	
24	vote into CAPA are proposed changes to PPB	
25	Rule 3-03, competitive sealed proposals to	

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operationalize the M/WBE quantitative factor for best value procurements, as authorized by State law. Again, I'll turn it over to Lisette to give us some more details on this one.

MS. CAMILO: Sure.

This proposal seeks to establish requirements for implementing the quantitative factors for minority— and women—owned business enterprises when evaluating best value proposals. This proposal operationalizes changes established by New York State Finance Law, which allows for such a factor in best value procurements. This change to the rule that governs competitive sealed proposals gives agencies additional tools to provide M/WBEs opportunities to be competitive in best value awards.

Specifically, the changes give agency ACCOs the ability to choose how to apply the M/WBE quantitative factor. The two options are either ten points out of one hundred technical points, or if such

1	Proceedings
2	proposal's score was above a minimum
3	threshold for quality on the weighted
4	criteria as established in the
5	solicitation, either a price preference of
6	ten percent or a point preference of ten
7	points out of one hundred in the
8	evaluation of its proposal. These
9	preferences may be altered or eliminated
10	with permission of the Chief.
11	THE CHAIRPERSON: Thank you,
12	Lisette.
13	Anybody have questions or
14	comments on this item?
15	MS. FLORES: I have.
16	THE CHAIRPERSON: I know there's
17	a prepared statement from the Comptroller,
18	I believe.
19	MS. FLORES: Thank you very
20	much. On behalf of the Comptroller, thank
21	you for allowing me to give a statement.
22	As many of you know, Comptroller
23	Stringer has devoted significant time and
24	attention to M/WBE initiatives, including

formulating an annual New York City

agencies report card of M/WBE spend and being an early advocate of best value procurement policy changes. Leveling the procurement playing field and encouraging participation by certified M/WBE firms promotes fairness, increase competition in procurement, drives down taxpayer costs, and creates jobs.

The best value proposals being considered today are important tools in the City's procurement tool box and will promote diversity and increase M/WBE participation. We are excited to be working with the administration on this issue and are pleased that the PPB is voting on these best value proposals today in order to begin the CAPA process, but these proposals could be and should be improved.

Although I am voting to support the proceeding into CAPA process on these particular proposals, I do so based on an understanding from our conversations with City Hall, the Law Department, and MOCS

that these proposals can still be strengthened and improved during the CAPA rule making process. Using the CAPA timetable to craft the most advantageous best value proposals is in the best interest of the City and its citizens.

Specifically, the Comptroller's office believes that the best -- the final best value rules that are voted on by the PPB should include a flexible point preference system that would allow agencies, in consultation with MOCS, to set up a points structure that is ambitious and appropriate for the goods or services being procured.

Number two, a clear statement that both use of the best value on the agency level decision process and the use of ten percent, or a ten-point preference by an agency, is waivable by MOCS, thereby allowing it into use to be sharpened or more tailored to each procurement opportunity.

Third, a quantitative factor for

businesses that subcontract with and/or enter into joint ventures with M/WBE firms. These arrangements encourage M/WBE growth by providing M/WBEs with support and mentoring before they are ready to become prime contractors. This allows M/WBEs to gain access to work, grow, and thrive. Of course, this only works if the relationship is genuine and there is accountability and oversight over these arrangements.

Number four, a quantitative factor for small businesses regardless of M/WBE status, similar to what is in place at the State level. Small businesses are an engine of job creation and the PPB Rules should encourage agency contract awards to these firms.

Finally, we want to look more broadly at diversity in order to spark change, not only at the agency level but in the vendor community, and we should therefore be working to include options such as allowing scoring for a company's

diversity on the corporate and employee level. Vendors with a demonstrated history of hiring, training, developing, promoting, and retaining women and minority staff send a clear message that we value diversity and we want to know that those we do business with value diversity as well.

This is an opportunity to create an even more effective proposal and lasting sustainable change in New York City contracting, and this is just the beginning. More changes to the PPB Rules are required and State law must be amended to further address New York City's procurement disparities, but what we are accomplishing today is an important and pivotal first step to change the paradigm.

With adoption of these best value proposals, we are no longer chipping around the edges but are making real change in the City's procurement rules to finally begin to level the playing field.

Thank you.

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1	Proceedings	
2	THE CHAIRPERSON: Thank you for	
3	that.	
4	Anybody else like to ask	
5	questions or make comments?	
6	MS. RICE: I'm sorry, I have	
7	another clarifying question. Could you	
8	repeat your second point?	
9	MS. FLORES: Sure.	
10	MS. RICE: I'm trying to	
11	understand the nuance between the ten	
12	point/ten percent that was presented by	
13	the Mayor's office and what's presented by	
14	the Comptroller's office.	
15	MS. FLORES: We are completely	
16	in support of having a point structure.	
17	We've been in conversation and want to	
18	continue that conversation, sort of, about	
19	whether that's a point structure that's	
20	set or whether it's a point structure that	
21	allows some flexibility, obviously in	
22	consultation with the Mayor's office.	
23	In addition, the way's it's	
24	written right now, the best value, 3-02,	

is an option. We believe there are some

edits that can be done in 3-03, and make it clear using the point preference for M/WBE is an option in consultation with MOCS, and as waivable as opposed to a requirement.

And again, to allow agencies in consultation with MOCS and SBS, as appropriate, depending on what goods or services they're purchasing, to have the right fit and the most ambitious fit based on what their needs are.

THE CHAIRPERSON: Could you also clarify around, I believe, on the small business point that you offered, you said that small business, regardless of whether they're M/WBEs?

MS. FLORES: Yup. So, I'll turn it over to Rich on, sort of, the State law by definition and what we're looking for.

MR. R. FRIEDMAN: The State law allows a quantitative factor to be used both for M/WBE and for small businesses, and we want to continue a conversation on whether we would adopt that on the City

Proceedings

2 level.

THE CHAIRPERSON: Do you have data on the effectiveness of the State's implementation of that, and then also some data about what is the crossover between small businesses that are M/WBEs?

MR. R. FRIEDMAN: I think we do not, but that's something that we can...

MS. FLORES: I think the data
I -- on the data issue, I don't recall the
voluntary changes that were made to PIP
for vendors, if that is picking up small
businesses or not. And, again, something
to have a conversation about when that's
something to consider.

MR. R. FRIEDMAN: I do know that the State law was just amended a few years ago and they have been slow in adopting it. This is part of best value.

THE CHAIRPERSON: Maya?

MS. WILEY: On behalf of the Mayor's office, first, I would like to recognize Council Member Rosenthal, who just joined us. Thank you for your

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presence.

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Just as a point of information, in addition just to being always willing to work with the Comptroller's office, given our shared goals of increasing M/WBE utilization, as well as increasing how the City is spending money in a way that serves the larger roles of the administration, which, frankly, is more economic development and opportunity for our residents and businesses.

I would add that there are important changes we need to make to State rules as well to get up our M/WBE utilization, which the administration is pursuing. And that, in addition to that, we are looking at ways to try to ensure that the various ways that the City is spending money is actually serving to build the economies of local communities around the City.

So, we look forward to more conversation.

THE CHAIRPERSON: Any other

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1	Proceedings	
2	questions or comments on this one?	
3	(No response.)	
4	THE CHAIRPERSON: Seeing none,	
5	entertain a motion to move this item	
6	forward?	
7	MS. WILEY: So moved.	
8	THE CHAIRPERSON: Second?	
9	MS. RICE: Second.	
10	THE CHAIRPERSON: All in fair?	
11	(Chorus of ayes.)	
12	THE CHAIRPERSON: Opposed?	
13	(No response.)	
14	THE CHAIRPERSON: It carries.	
15	And I do just want to reiterate,	
16	if we continue conversation that we seek	
17	to have, I do believe there are a lot of	
18	shared goals that we all have on this	
19	item	
20	MS. FLORES: Absolutely.	
21	THE CHAIRPERSON: so I'm	
22	looking forward to that.	
23	So now, we've gone through the	
24	proposed rule changes. Those are all the	
25	proposed rule changes, and now the second	

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order of business that we have today is related to the presentation of reports.

As I mentioned, there's two reports. The first one's under tab nine, and to be presented -- or what's being presented is the Procurement Training Institute Annual Report. So, pursuant to Section 311(e) of the New York City Charter, the PPB issues this annual report setting forth the professional standards for agency contracting officers adopted by the Mayor, including any applicable certification process.

So, I'll turn it over to Lisette to give us some more details on this item -- on the report.

MS. CAMILO: So, we've prepared a report that summarize certification requirements of all Agency Chief
Contracting Officers and Deputy Agency
Chief Contracting Officers that the PPB
has to file with -- to the Mayor, to the
Comptroller, and to the City Council. I
will summarize the report, but the report

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is in your materials, along with supporting documentation.

But, essentially, the requirements include initial Procurement Training Institute certification within the first two years of an ACCO's and DACCO's appointment, which is accomplished by twenty points that can be earned by either procurement experience or attending relevant coursework.

The Procurement Training

Institute is administered and run by MOCS.

We teach all the classes and put together
the curriculum and offer a number of
classes throughout the year. One of the
supporting documents is the spring's and
fall's -- or, I should say, the spring and
summer's calendar.

ACCOs and DACCOs also are required to recertify every five years, which is accomplished by obtaining fifteen points of, again, if they did classwork, teaching, or attending relevant coursework. Some of the required courses

for all agency contracting person, ACCOs and DACCOs, are classes in ethics and legal compliance, and automated procurement tracker training; that's our IT system where all procurements are reviewed and approved or not.

pTI certification used to only
be required for ACCOs at agencies with
greater than a million dollars annual
procurement volume and for DACCOs at
agencies with procurement volumes of over
\$5 million annually, but that requirement
has changed. It was expanded in September
of 2014 to include all ACCOs and DACCOs
regardless of agency's procurement volume.

There is more information in your packets and additional materials for you to review.

THE CHAIRPERSON: Great, thank you.

Anybody have questions or comments on the report?

(No response.)

THE CHAIRPERSON: Seeing none,

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1	Proceedings	
2	is there a motion to move forward with	
3	accepting this report, to issue it to the	
4	Mayor, the Comptroller, and the New York	
5	City Council?	
6	MS. WILEY: So moved.	
7	THE CHAIRPERSON: Is there a	
8	second?	
9	MS. RICE: Second.	
10	THE CHAIRPERSON: All in favor?	
11	(Chorus of ayes.)	
12	THE CHAIRPERSON: Opposed?	
13	(No response.)	
14	THE CHAIRPERSON: Thank you.	
15	It carries.	
16	And then under the tab ten,	
17	which is our final item, is the second	
18	report we'll be discussing, and it's the	
19	interim and final report for the Town+Gown	
20	Program as set forth in Section 3-12 of	
21	PPB Rules. I'll recognize Lisette for the	
22	summary on this one.	
23	MS. CAMILO: All right. So, the	
24	last item revolves around the interim and	
25	final report regarding an innovative	

procurement performed by the Department of Design and Construction. On December 2, 2010, the then City Chief Procurement Officer approved an innovative procurement request by DDC in connection with the Town+Gown Program, and on June 3rd of this year, the consortium contract that resulted from that procurement was registered. As this is the first meeting in a long time, we're filing both the interim and final reports as required by the PPB Rules together, and I'd like to turn it over to Terri Matthews, Director of the Town+Gown Program at DDC to describe a little bit about what the procurement was and the reasons why an innovative rule was required to do it. MS. MATTHEWS: Thank you very

MS. MATTHEWS: Thank you very much, I really appreciate being part of the very first PPB meeting.

My experience at the City goes back -- with this, goes back to when I was at City Hall working for the Deputy Mayor Shaw, and a consortium contract for

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architects and engineers was expiring and it came across my desk, and I looked at it and I said, Why would we need this?

Because we have DDC. DDC was created; why do we need this? Dan Muller was the Chief of the... Howard.

(Laughter.)

MS. MATTHEWS: It was the Howard (sic). And I said, What's going on with this? And he said to me, We don't know how this ever got done. It was done as a sole source, which, you know, and the thinking was that it happened before the rules got really established and they defined sole source.

But what that contract did and what -- as I was at City Hall, I was telling Michael, I ran in this room a working group meeting of the construction agencies. That's how I learned this area. And as we were going through the issues that were coming to all the agencies, a lot of them were procurement, but a lot of them were systemic issues that -- I

remember some -- and they were all old guys at the time; I mean, this is a long time ago. And I said, Terri, these issues have been around for thirty years. So that was like, really?

But what happened was, with that contract, they stood ready, the engineers, the engineering school -- there were seven of them -- and architecture schools stood ready. They worked with a defunct office. It was called the Office of the Director of Construction, which doesn't exist anymore. I think we merged most of it with MOCS, but because they had taken the policy people and gave them to DDC.

And so, the contract expired and then we discovered why it would be so helpful to have it, because as you encounter problems, you have data that you'd like to explore and you'd like to access the academic community, but to spend expense money, you have to do it in the years appropriated, and our RFP process takes time. So you were always

like, Oh, I need it but I can't get it done fast enough. And all of a sudden the old consortium contract idea is like, Oh, now I get it.

so, I went from City Hall DDC and that's when we created Town+Gown, not to create this consortium contract, but to build the idea of academic research, because what tended to happen was we had a problem, okay, let's get a consultant, and consultants can do many, many things but the nature of their engagement is very limited, it's focused, and you're trying to fix a problem, you're not trying to fix the big problem.

So, Town+Gown was -- it's a platform. It focuses on the built environment, which I won't bore you unless you ask me what that means. It's got a lot of disciplines, but it's uniting; it's reaching across to the academic community, which really doesn't understand government anymore. They study us, but they don't meet with us as equals, they're academics.

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When they consider their peers, they're not us.

But meanwhile, back at the ranch, they don't know things and they need to know things. And then on the government side, we're like this (indicating), we've got to move, we've got to move, we've got to understand this. And so, we're consulting with consulting companies, which is fine, and the bridge between academics, academia, and government has sort of -- it hasn't been operational, and, you know, seeing it all I thought, well, a master contract, which was one of the things we did early on, you know, the master contract, multi-agency/multi-vendor master contract that is operationalized by a task order, it's, like, that's what we need.

But what -- because we couldn't do the old consortium, can't do a sole source, so what are we left with? I didn't think -- with Town+Gown, it's on open platform. You -- because one of the

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things you want to do with academia is, they have more than funded research, they have experiential learning programs where students are learning to use their skills. They want to partner with government. They want to do work on our projects, and I don't want to say that's not valuable, because it is, it's free, it's not a procurement. So, for the experiential learning component, you can come in, you don't have to pay; it's a free program. We link up academics to practitioners and vice versa to do work, so I didn't want to create an RFP process that excluded schools from the pool. I wanted the pool to be open. And so, that had to be an innovative piece.

I wanted to be able -- because we were working with the schools already on the experiential learning piece, and I'm looking at the contract, our standard City contract, it's like, oh, my goodness, we want to talk to them to figure out how to structure the contract to work in an

academic setting. So I wanted to be able to do that in a negotiated acquisition when we talk about what we're doing. As long as we can bring other people in, we can at least get the contract right.

And there might be one other thing that's escaping me, but there were three items. Well, the rules didn't quite -- oh, the open solicitation. I wanted to be able to have an open solicitation period. Because this is such an unusual program, I wanted to be able to once -- sometimes it's like, if you build it, they will come; if you can show them how the contract works, they'll go, Oh, now I get it, because the schools are really targeted at federal and state grant making. They -- it's like they forgot about procurement, mostly because government doesn't procure their academic services.

So I need a period of time once we got a few schools in the mix. We had a contract that worked for them. And the

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Law Department was great, they pretty much accepted all of the changes to Appendix A that the schools asked for, and they -- this is an academic research contract and it's a pretty -- the Law Department was great. So, that's why it took a long time, because there were a lot of moving pieces. And so, here we are.

We've registered four of the schools June 2nd of last year, and that began the tolling of a one-year open solicitation period, and as you can see, we've had three public hearings. I didn't add up the number of schools, but we have a really large number of schools that have completed -- no, that are in the solicitation period, and so I believe there are three schools that are at the Comptroller's office, Pratt, Brooklyn Law School, and Tufts, which -- Tufts, we published in The Chronicle of Higher Education and Tufts actually answered our ad in The Chronicle of Education, which I thought was so cool.

And the contract requires the, you know, a nomination. Each has to nominate a representative to the Gown Advisory Council so there's a government structure of the schools, which will be useful to government. It's not -- it's available. It's a root into the academic community.

What happens with the academics is they want to do work with us, but, boy, do they want to be special. They want to have -- they want to lock us into their school, and if you're the City of New York, I think, especially if you look at the academic community as an economic sector, you know, you can't do that, that's not right, you know.

So, this contract is truly opened source. I mean, the contract itself is closed to the schools that are in the solicitation and we're still working to get them on board, but -- and the reason we're asking, you know, for the rule is, okay, so the built environment,

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it's a field and it's pretty big. I mean, everything takes place in a building and you've got to get to it on a road or a sidewalk. I mean, the built -- you can't operate programs in a metaphysical sense, it has to be real.

So, I would say almost any kind of research could probably fit through. If I worked at it long enough, I could figure out a way to tie it to the environment. But, I've been getting inquiries from areas that, you know, it would be a real stretch to make the connection, but believe me, I could do it. And as wonderful as the built environment is, and as rich and as wonderful, I could see that certain issue areas, certain human services areas, certainly, you know, the whole income area (indicating) human welfare, that kind of thing, it's -- I mean, everybody lives in a house, but I think that is a specialized field, so they kind of need their own consortium contract.

Criminal justice, again, takes place in a building on roads. It's not like -- but there are issues that really deserve their own, so this structure could work for other issue areas that -- and once you have this contract, because I get calls, we've only had one task order so far, mostly because I really didn't want to publicize it until we had the pool and the Gown Advisory Council to take -- but I met with the ACCOs, was it last year?

MS. CAMILO: (Nodding.)

MS. MATTHEWS: And I started getting calls and I -- a lot of them from -- were human services agencies, the health department, HRA, criminal justice coordinator's office, and that sort of suggested to me that there is pent up demand for research services that might be a stretch to include in this contract.

And once -- but once you have a really easy vehicle, you have the money, if you put together a mini-RFP -- we have a template, the Gown Advisory Council, we've

created a template -- and there's very little that's, you know, agencies don't get to change much, so, really, it's what do you need and how much are you willing to spend.

The schools prepare, you know. You say your criteria. You get to decide, you know, your prices in relation to experience, those are the variables they get to change because it is what they need. You send it out as quick as you can. You, you know, you're limited by the PPB Rules of twenty days is, kind of, the minimum period unless you want to go with the small purchase sort of -- I don't know -- five minutes, but you get the answers back, you go through your evaluation process, you make your decision, you send it to the Comptroller's office.

And DOT has done a mini-RFP, which I believe is now with you. They wanted to do it, and it's like, But we're not ready yet, and I said, No, no, we're

going to be ready, and we did it. And just -- so that's our, sort of, case study.

And do you have any questions?

Because, I could go on talking, but I

don't think you want that.

THE CHAIRPERSON: Any questions or comments from anyone?

MS. RICE: I have a question.

MS. MATTHEWS: Okay.

MS. RICE: I'm looking at the list of organizations that are in the various processes of being registered, the academic institutions, and I am struck, in light of the earlier conversation, by the fact that there are no historically black colleges or universities, and so I'm wondering what the outreach was to those and if there is any pipeline in order to include them in your project?

MS. MATTHEWS: Well, we have, as I said, we published in The Chronicle of Higher Education, which goes out to all schools, and we published the notice three

times, maybe four times, I'd have to go check. That was the publication.

You know, we published in the City Record, is it? That's where we publish everything. And I thought that wouldn't be good enough for the schools, you have to reach them where -- so, this is that standard publication that they all read, and Tufts was the only school that came through that.

We reached out to as many schools as we could. It was a great deal of work. We have SUNY and we have CUNY in the mix. One of the issues is, you know, we're New York, so we try -- we did cover New York City, and going outside of New York City was difficult. We went to New York State. We went in, and the New York State schools -- part of the issue is, like, it was hard to go outside of New York City for New York City procurement; I'm just telling you it was kind of a thing.

When we reached outside of New

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York State and we had a number of schools, and remember, it's the built environment, so there were certain schools that came to mind, you know, with strong architecture schools and strong engineering schools, and we were kind of in the northeast. Our commissioner, the new Commissioner of DDC, because of his engineering background and his familiarity with some of the schools, he instructed us to reach out to Illinois, Michigan. These were schools that he requested us to reach out to and we did, but it was very hard for out-of-state schools to cope with our VENDEX form and to cope with our SBS, DLS form. VENDEX is just -- it's a thing unto itself. bigger school -- and this is in my report.

So, we did for New York City and it was the -- it's an innovative procurement, so the next types of contracts that use this can learn from the experiences that we had to, sort of, how do you reach -- how do you broaden your scope of schools. But bear in mind, if

you get out-of-state schools, the Gown
Advisory Council, we're now meeting once a
month, and we're relying on them very
heavily, and it is quite a commitment.
So, the out-of-town schools, you know,
maybe they have to participate. You know,
they would have to travel. They would
have to send somebody to travel to the
meetings. We're going to try to do video
conferencing because we do have a number
of schools.

But the out-of-state school issue, we wanted to reach out, it was hard because we were doing ten million things while we were doing everything else. It's a doable thing, but I think we should learn from the experience we went through and, you know, The Chronicle of Education is not your typical notice vehicle for City procurements. Now that we've done this and we have it under our belt, to reach out to the schools that you're thinking we should be reaching out to, and I don't disagree, there may be other

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periodicals that we should look to to try to reach out to them.

And once we get the hang of it and we have the Gown Advisory Council working, we could use the Gown Advisory Council to reach out to other schools when we want to say, let's just say for the sake of argument, human services consortium for HRA, ACS -- I'm just making this up as -- it's completely -- they place in the building, but this is about a separate -- different disciplines, different focus. The professors, the people who are in the Gown Advisory Council could advise the agency that's going to run that particular consortium. They could say, Well, how do I reach out to the schools that aren't in the New York area? We could leverage the Gown Advisory Council as -- because they all sort of are connected.

MS. WILEY: I'm going to stop you there now, because I see you're brainstorming --

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MS. MATTHEWS: Yes. I go on.

MS. WILEY: -- which is great.

I think, you know -- and there's one thing that you could do which is actually quite simple and would not necessarily be about posting in publications, because I think the point is, particularly with HBCUs, it's more about relationships than publication, particularly if it's something nonstandard. So, I think if you literally just started with the HBCUs that are between here and Washington, which there are a number in Pennsylvania and in D.C. itself, you could literally just do an individualized outreach to the relevant departments within those schools, because then you have a limited universe. If you don't, if you don't start that way, I think the point is going to an existing list that doesn't include HBCUs is not actually the best resource of getting to HBCUs.

> MS. MATTHEWS: Okay.

THE CHAIRPERSON: And then I

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would just add -- because I know we need to start wrapping up the meeting. I would just add, I think this is a -- first, thank you for the presentation.

I think, in addition to the HBCUs, we also know the U.S. Department of Ed started a new program called AANAPISI around Asian-American, Native, Hawaiian, Pacific Islander serving institutions, which, similarly, there's several in the northeast -- there's not that many, but there's several in the northeast that are included. And we also know those that serve tribal Native American, or Latino populations, so I think there are options that we can discuss later.

MS. MATTHEWS: Mm-hmm.

MS. WILEY: And there's a flip side piece to that even for schools that are non-HBCUs or otherwise, you know, focused on nontraditional communities, as we wrongly say, but which is to also think about. And this, I think, goes back to some of the Comptroller's suggestions as

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well, is actually think about which of the schools that -- because DDC is actually one of the most innovative agencies in terms of creating new kinds of relationships, so, you know, DDC is really to be congratulated -- around pipeline people in engineering and architecture for traditionally excluding groups so that, even if it's not a school that's historically, that it's actually demonstrating a relationship to developing that next set of students and then professionals out in the field.

So, that might be another way of getting at some of those issues as well.

THE CHAIRPERSON: Are there other questions or comments from people on the Board or in the Program?

(No response.)

THE CHAIRPERSON: I just have a general question, which might go back to Lisette or, maybe, Howard knows more about. What exactly is an innovative procurement?

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MR. H. FRIEDMAN: Okay. I was going to jump in anyway, you invited me.

THE CHAIRPERSON: Go ahead,

Howard, yes.

MR. H. FRIEDMAN: So, the PPB is charged by the Charter with coming up with particular procurement methods, and the PPB itself realized that maybe it can't think of everything on the abstract, so it passed a rule allowing for innovative procurements. Innovative procurements are ones that go by a process that isn't set forth in the PPB Rules.

So, for Terri's project, the rules also already have multiple award task order contracts as a possibility and already have open-ended RFPs as a possibility, but as written it's not really possible to do both at the same time, and in essence, that's what the innovation was here.

Part of the rule, though, the innovation -- the innovative project rule is that we don't want you to be wild and

crazy forever. The PPB, in essence, allows agencies to go out for a year and do the innovation for a year and report back, and that's what's happening now. For this approach to go forward, or for a modified approach to go forward, the PPB would have to pass a rule.

A little bit because of timing problems, what's happening today is not what normally happens. What normally happens in innovative situations is the final report would be presented along with a proposed rule to codify or modify slightly what had been done in the innovation.

So, I think, Terri, you're working on --

MS. MATTHEWS: I'm making out a draft.

MR. H. FRIEDMAN: -- drafting a rule that ultimately would come to the PPB that could be the vehicle for addressing some of the concerns that have been mentioned. But, procedurally, that would

be the next step.

THE CHAIRPERSON: Thank you,

Howard.

MS. FLORES: So, just particularly since we have that four-month time frame, so any act that we do now, even though we don't have the proposed rule in front of us, would allow us to then go through the CAPA process, see a proposed rule, and vote on it, or we would meet again with those --

MR. H. FRIEDMAN: No, I -- Terri mentioned in passing that if you're measuring from when the first registration happened under it -- I gather that was 350 days ago or something like that -- and just because of the timing of things, it's a little bit awkward to apply the rule here, but at least in my discussions with Terri, we've been thinking the best interpretation of the rule is to not do any solicitations under the innovation after June 2nd of this year. And so, to do a solicitation after that date, there

would have to be a rule request.

MS. MATTHEWS: And so, all of the -- in the report, all of the schools that have been solicited with the public hearings, they actually have the public hearings, that's the universe that fits within this world and that's why we're coming before you, because even if you could do everything -- but you can't do everything under a built environment consortium contract, you would -- so, for other agencies, once they get the hang of this, they go, Wow, I'd really like to use this. I can see even I won't be able to say, No, you can't use this contract, I'm sorry.

And so, if you -- talk about a rule, if we get it you're going to see it. If you adopt it, that leaves it open for different agencies that say, Hey, I want to create a consortium and start doing some research. And the way you do solicitation to get at the base of schools that you want, I don't know that we need a

rule. You can reach out to -- it's -- the solicitation, you can reach out to anyone in a procurement.

I mean, you know, there's the floor, which is the City Record, but then you can do relationships, especially if it's an open solicitation.

MR. H. FRIEDMAN: Yeah, I was just going to say, my personal opinion is that there are a number of policy issues floating through this discussion that probably would need to get fleshed out.

THE CHAIRPERSON: We'll do it not at this time.

MS. MATTHEWS: Excellent.

THE CHAIRPERSON: We'll follow up at another time and dig deeper, but thank you very much for presentation.

MS. MATTHEWS: You're welcome.

THE CHAIRPERSON: I misspoke earlier, we don't need to vote in this report as been presented to us. So, thank you very much, Terri.

MS. MATTHEWS: Thank you.

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1	Proceedings	
2	THE CHAIRPERSON: That's the	
3	final item on the agenda. I just want to	
4	see if the Board Members have any final	
5	questions or comments before we adjourn?	
6	MS. WILEY: Thank you for	
7	running an efficient PPB meeting.	
8	THE CHAIRPERSON: Sure.	
9	All right. Motion to adjourn?	
10	MS. WILEY: So moved.	
11	THE CHAIRPERSON: Second?	
12	MS. RICE: Second.	
13	THE CHAIRPERSON: Thank you very	
14	much.	
15	We are adjourned.	
16	Thank you, everyone, for coming.	
17	(Time noted: 3:13 p.m.)	
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CERTIFICATE 2 3 STATE OF NEW YORK) ss. 4 COUNTY OF KINGS 5 I, Therese L. Sturges, a Notary Public within 6 7 and for the State of New York, do hereby certify: I reported the proceedings in the 8 within-entitled matter and that the within transcript 9 is a true record of such proceedings. 10 I further certify that I am not related to 11 any of the parties to this action by blood or 12 marriage; and that I am in no way interested in the 13 outcome of this matter. 14 IN WITNESS WHEREOF, I have hereunto set my 15 16 hand this 31st of May, 2015. 17 18 19 20 Therese J. Sturgese 21 THERESE L. STURGES 22 23 24

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