Vendor Information Session: Human Services Disclosure Reform

MOCS Vendor Integrity Unit

April 3, 2025



About the Mayor's Office of Contract Services (MOCS)

MOCS Balances Citywide Service and Oversight Responsibilities



AGENCY SUPPORT

Full-scale support for procurement leaders and agency executives



PASSPORT

Central Platform: Streamlining compliance and collaboration



TRANSPARENCY

Leads to improved service and performance



VENDOR PARTNERSHIP

Partner with vendors to level playing field and adopt smart City policies



IMPROVEMENT

Leverage data to drive continuous improvement within Agencies and Citywide



Agenda

Introduction

Current State

HS Disclosure Reform

Guidance for Providers

Resources & Support

Q&A



Introduction



Introduction



Current State



By The Numbers: Discretionary Overview

1,138

DISCRETIONARY
VENDORS WITH NO
PROGRAMMATIC
CONTRACTS



646

DISCRETIONARY VENDORS PENDING PQL COMPLETION



\$60 MIL

VALUE OF DISCRETIONARY AWARDS PENDING PQL



2,518

OF PQLS SUBMITTED 2024





Human Services Disclosure Reform



"One Size Does Not Fit All": Right Sizing Disclosures

Problem: Fifty percent of providers are so small they struggle with existing requirements. However, the City doesn't ask questions to identify noncompliance at significant human services providers.

Solution:

New and simplified Discretionary PQL

 3 questions to verify legal filing requirements

Grace for hardworking nonprofits

 30-day extension for financial statement audits and 990 filings

Additional disclosures under RPT/COI Policy

 7 questions to identify unallowable transactions



SIMPLIFY ACCOUNTABILITY

REDUCE BARRIERS
AND TARGET
RESOURCES TO
PROVIDERS





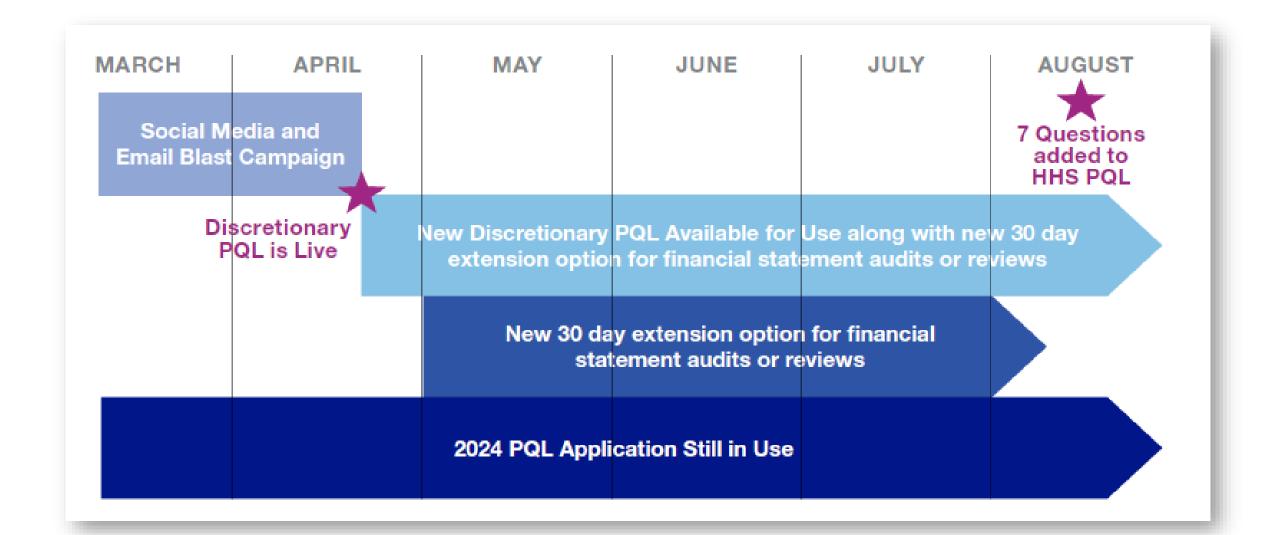








Timeline





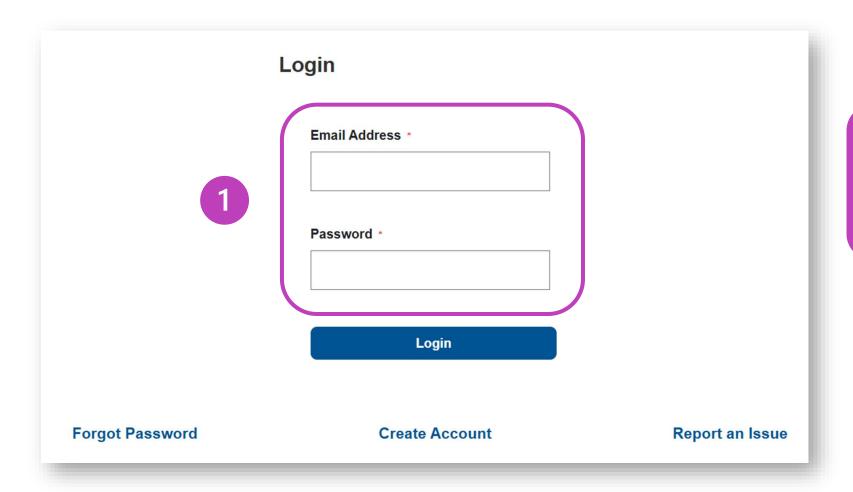
Guidance for Providers



Discretionary Prequalification Application

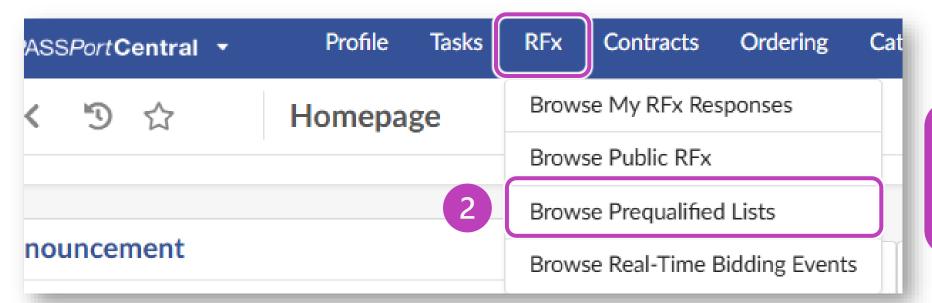


Step 1: Log into PASSPort



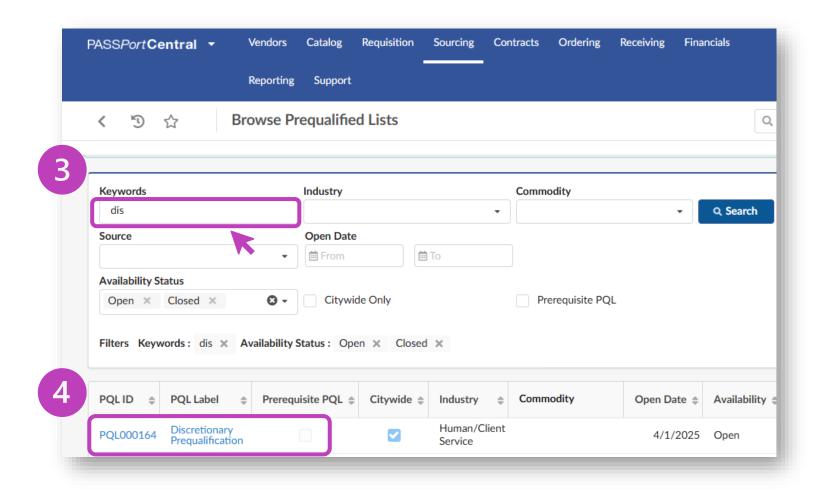
1. Log in to PASSPort with your organization credentials.

Step 2: Rfx Tab



2. Hover over the RFx tab and then click on Browse Prequalified Lists.

Step 3 and Step 4: Keywords Tab



3. Type 'dis' in the **Keywords** tab.

4. Click on **Discretionary Prequalification**.

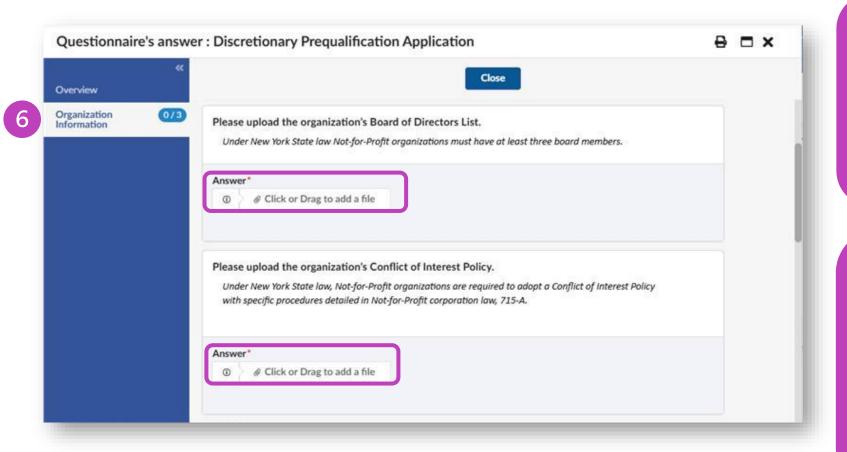


Step 5: Create a new PQL



5. In the Overview tab, click the **Create New Application** button located at the top of the page.

Step 6: Organization Information Tab

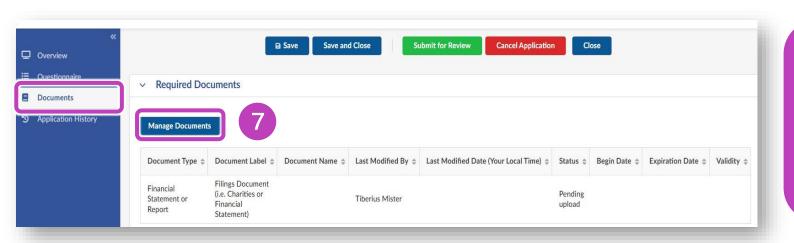


6. Click on the **Organization Information** tab on the left to answer the questions in the *Discretionary Prequalification* Application.

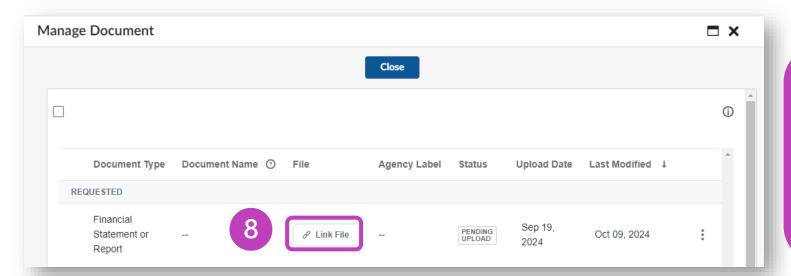
- Question 1 asks to upload the organization's Board of Directors List.
- Question 2 asks to upload the organization's Conflict of Interest Policy.
- Click or drag document to add a file.



Step 7 and Step 8: Documents Tab and Manage Document Window



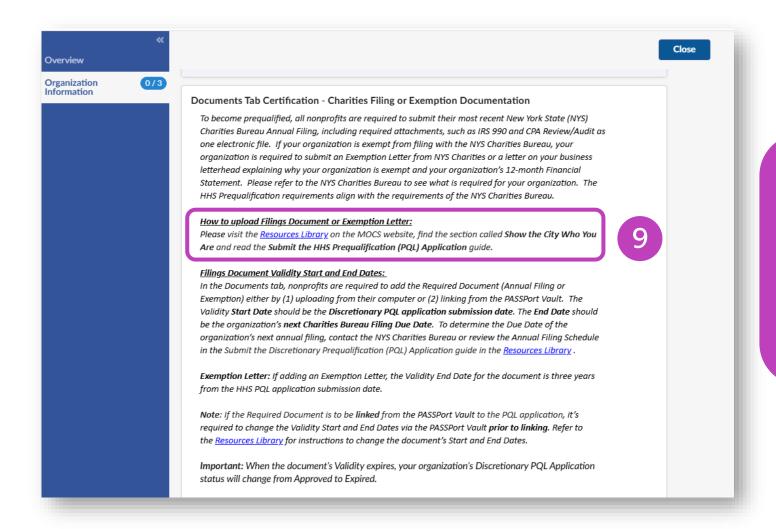
7. Click the **Documents** tab on the left to view the Required Documents section. Click the **Manage Documents** button to upload the Required Document in this PQL application.



8. The **Manage Document** window will open. Here you will be able to link an existing file in the Vault or upload a file from your computer to the application. You must upload all required documents in a combined pdf as certified in the questionnaire.



Step 9: Documents Tab Certification – Charities Filing or Exemption Documentation



9. Question 3 asks for an upload of the organization's most recent Charities Bureau Annual Filing or supporting documentation for filing an exemption and certify that the documents was uploaded.

Step 10: Answer Drop-Down

Filings Document Validity Start and End Dates:

In the Documents tab, nonprofits are required to add the Required Document (Annual Filing or Exemption) either by (1) uploading from their computer or (2) linking from the PASSPort Vault. The Validity Start Date should be the Discretionary PQL application submission date. The End Date should be the organization's next Charities Bureau Filing Due Date. To determine the Due Date of the organization's next annual filing, contact the NYS Charities Bureau or review the Annual Filing Schedule in the Submit the Discretionary Prequalification (PQL) Application guide in the Resources Library.

Exemption Letter: If adding an Exemption Letter, the Validity End Date for the document is three years from the HHS PQL application submission date.

Note: If the Required Document is to be **linked** from the PASSPort Vault to the PQL application, it's required to change the Validity Start and End Dates via the PASSPort Vault **prior to linking**. Refer to the Resources Library for instructions to change the document's Start and End Dates.

Important: When the document's Validity expires, your organization's Discretionary PQL Application status will change from Approved to Expired.

From the drop-down menu, please certify which of the required Charities documentation has been uploaded in the Documents tab of this Discretionary PQL application.

10

Answer*			
		-	

10. Question 3 requires the organization to certify their documentation by clicking on the **Answer** drop-down.

Step 11: Answer Drop-Down (continued)

Filings Document Validity Start and End Dates:

In the Documents tab, nonprofits are required to add the Required Document (Annual Filing or Exemption) either by (1) uploading from their computer or (2) linking from the PASSPort Vault. The Validity **Start Date** should be the **Discretionary PQL application submission date**. The **End Date** should be the organization's **next Charities Bureau Filing Due Date**. To determine the Due Date of the organization's next annual filing, contact the NYS Charities Bureau or review the Annual Filing Schedule in the Submit the Discretionary Prequalification (PQL) Application guide in the <u>Resources Library</u>.

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11. The **Answer** drop-down will include one of eight available options based on whether your organization:

- is new to filing,
- requests a 30-day extension to file a copy of the financial statement, or
- the amount of revenue your organization annually makes and the associated compliance report.

I certify that the organization's revenue is between \$25,000 and \$250,000 and I have uploaded a copy of the filed CHAR500 and IRS 990 in the Documents tab.

I certify that the organization's revenue is between \$250,000 and \$1 million and I have uploaded a copy of the filed CHAR500, IRS 990, and CPA reviewed financial statements in the Documents ta I certify that the organization's revenue is over \$1 million and I have uploaded a copy of the filed CHAR500, IRS 990, and CPA audited financial statements in the Documents tab.

Request for CPA Review Report 30-day Extension: I certify that the organization's revenue is between \$250,000 and \$1 million and I have uploaded a copy of the filed CHAR500, IRS 990, and a let

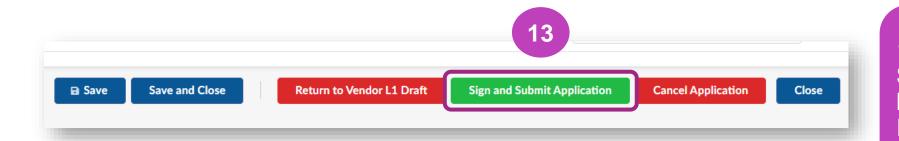
Request for Audit Report 30-day Extension: I certify that the organization's revenue is over \$1,000,000 and I have uploaded a copy of the filed CHAR500, IRS 990, and a request for a 30-day ext

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Step 12 and Step 13: Submit the Discretionary Prequalified Application



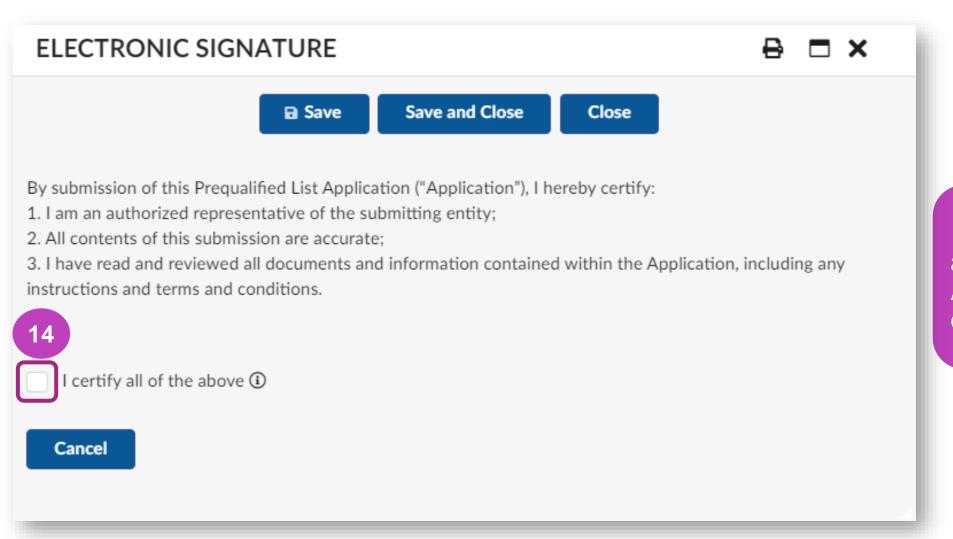
12. In the Discretionary PQL, click the **Submit for Review** button.



13. Click the **Sign and Submit Application**button to proceed to the Electronic Signature.

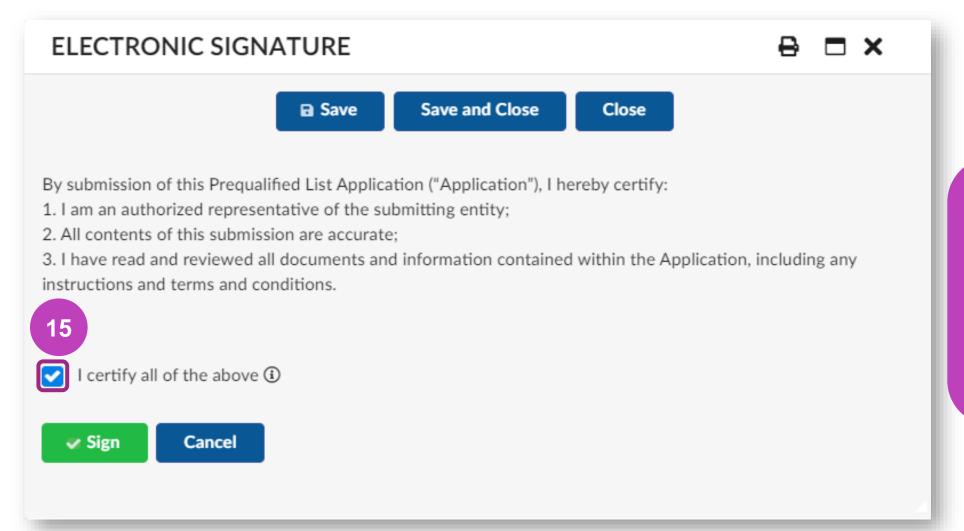


Step 14: Electronic Signature



14. Read the statement and click the 'I Certify All of the Above' checkbox.

Step 15: Electronic Signature (continued)



15. The window refreshes and the **Sign** button appears to the left of the **Cancel** button. Click the green **Sign** button.

30-day Extension Option



30-day Extension Option

All human services contractors (existing HHS PQL or new Discretionary PQL) will have the option to request a 30-day extension for financial statement audits or reviews.

To request an extension, human services contractors should:



Certify the organization's revenue (\$250,000 or more)



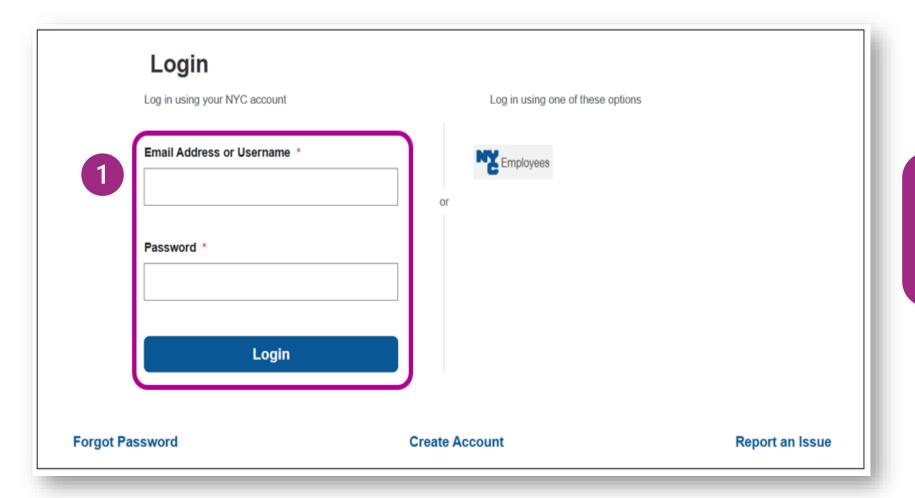
upload a copy of the filed CHAR500 and IRS 990



upload a letter requesting a 30-day extension on letterhead to file a copy of the CPA or audited reviewed financial statement.

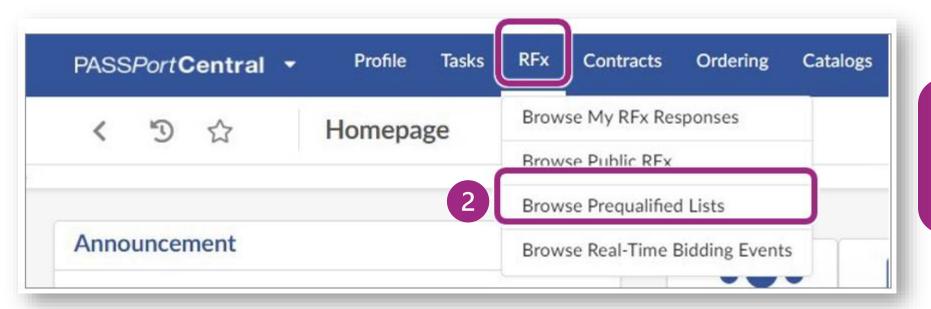


Step 1: Log into PASSPort



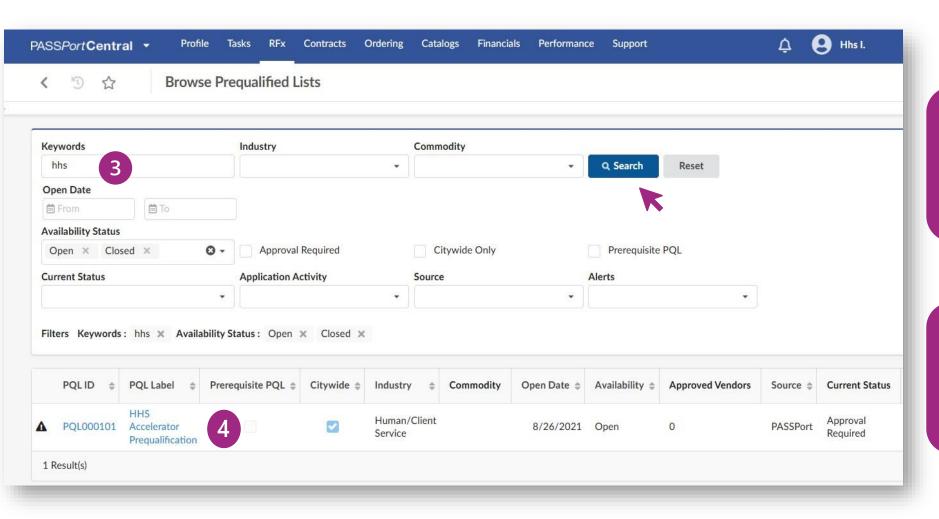
1. Log in to PASSPort with your organization credentials.

Step 2: Rfx Tab



2. Hover over the 'RFx' tab and then click on Browse Prequalified Lists.

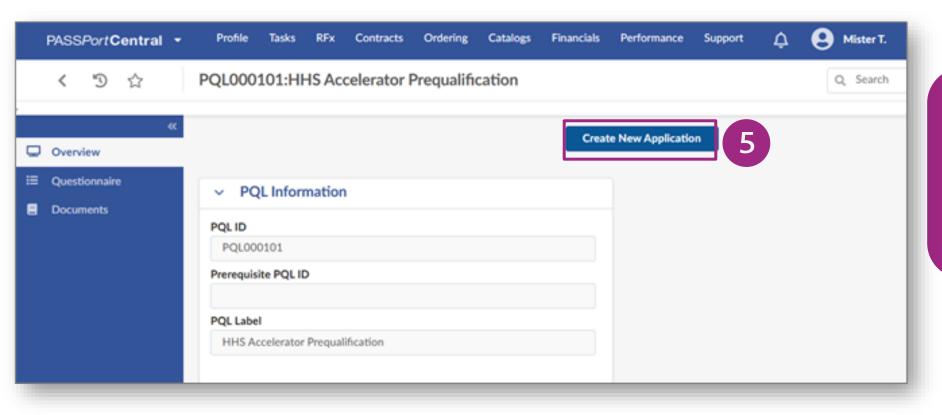
Step 3 and Step 4: Keywords Tab



3. Type 'hhs' in the **Keywords** tab.

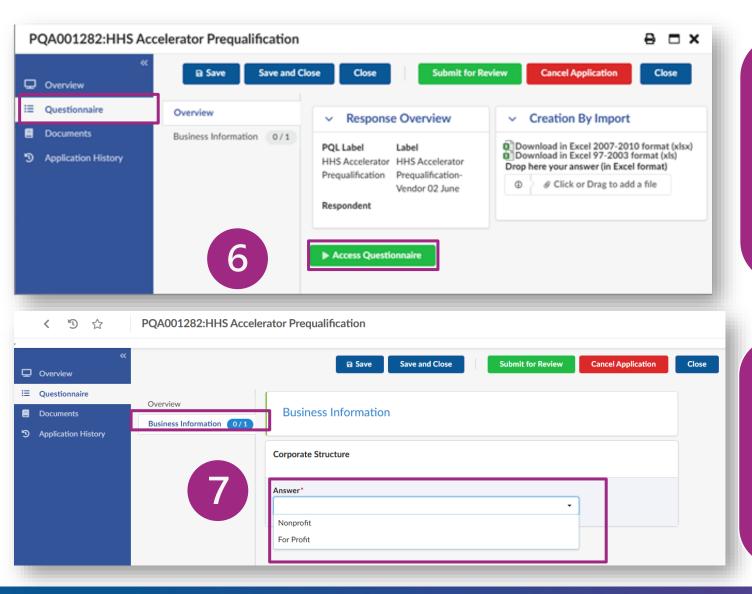
4. Click on HHS
Accelerator
Prequalification.

Step 5: Create a new PQL



5. In the Overview tab, click the **Create New Application** button located at the top of the page.

Step 6 and Step 7: Overview and Business Information Tab



6. In the HHS PQL, go to the **Questionnaire** tab. In the Questionnaire tab's Overview, click the green **Access Questionnaire** button to view the initial prompt in the Questionnaire's Business Information section.

7. The **Business Information** section displays with the prompt to identify your organization's Corporate Structure. Click the **Answer** drop-down and select Nonprofit or For Profit.

Step 8 and Step 9: Business Information Tab and Documents Tab

Questionnaire's answer: HHS Accelerator Prequalification

Overview

Business Information 1/10

/ 10



Instructions for Documents Tab Certification - Charities Filing or Exemption Documentation

Instructions for Documents Tab Certification - Filings Documents - Charities Filing or Exemption Documentation

To become prequalified, all nonprofits are required to submit their most recent New York State (NYS) Charities Bureau Annual Filing, including required attachments, such as IRS 990 and CPA Review/Audit as one electronic file. If your organization is exempt from filing with the NYS Charities Bureau, your organization is required to submit an Exemption Letter from NYS Charities or a letter on your business letterhead explaining why your organization is exempt and your organization's 12-month Financial Statement. Please refer to the NYS Charities Bureau to see what is required for your organization. The HHS Prequalification requirements align with the requirements of the NYS Charities Bureau.

How to upload Filings Document or Exemption Letter:

Please visit the <u>Resources Library</u> on the MOCS website, find the section called **Show the City Who You Are** and read the **Submit the HHS Prequalification (PQL) Application** guide.

9

Close

Filings Document Validity Start and End Dates:

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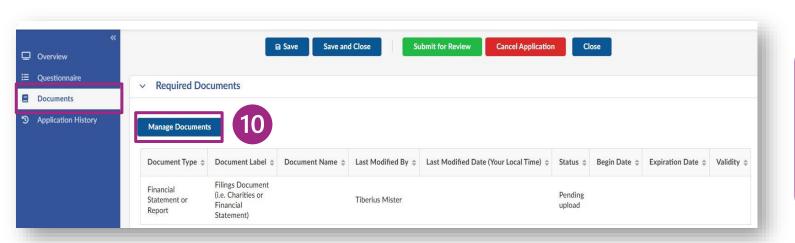
Exemption Letter: If adding an Exemption Letter, the Validity End Date for the document is three years from the HHS PQL application submission date. **Example:** If the submission date is March 4, 2025, the Validity End Date for an Exemption Letter is March 4, 2028.

8. Click on the **Business Information** tab on the left and then scroll to the **Documents Tab Certification** Section to find the 30-day extension.

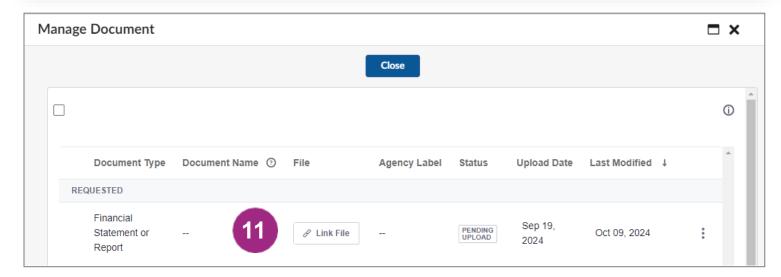
9. You will be asked to **upload** the organization's most recent Charities Bureau Annual Filing or supporting documentation for filing an exemption.



Step 10 and Step 11: Documents Tab and Manage Document Window



10. Click the **Documents** tab on the left to view the Required Documents section. Click the **Manage Documents** button to edit the Required Document in this PQL application.



11. The Manage Document window will open. Here you will be able to link an existing file in the Vault or upload a file from your computer to the application. You must upload all required documents in a combined pdf as certified in the questionnaire.



Step 12: Answer Drop-Down

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Note: If the Required Document is to be **linked** from the PASSPort Vault to the PQL application, it's required to change the Validity Start and End Dates via the PASSPort Vault **prior to linking**. Refer to the Submit the HHS Prequalification (PQL) Application guide for instructions to change the document's Start and End Dates in the Resources Library.

- 12. The **Answer** drop-down will include one of eight available options based on whether your organization:
- 1) is new to filing,
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- 3) the amount of revenue your organization annually makes and the associated compliance report.

Important:

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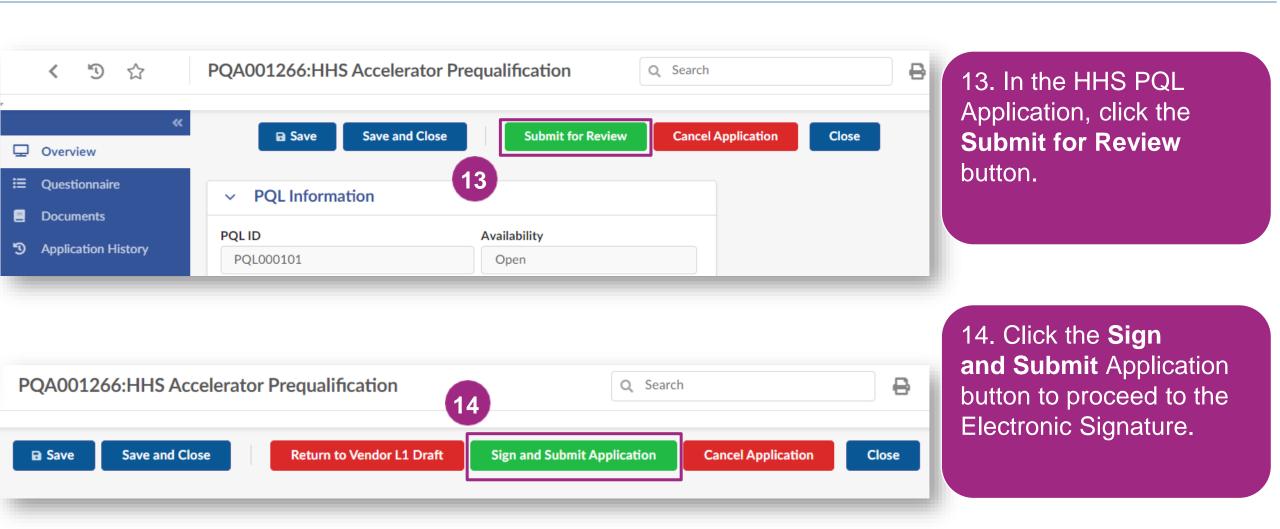
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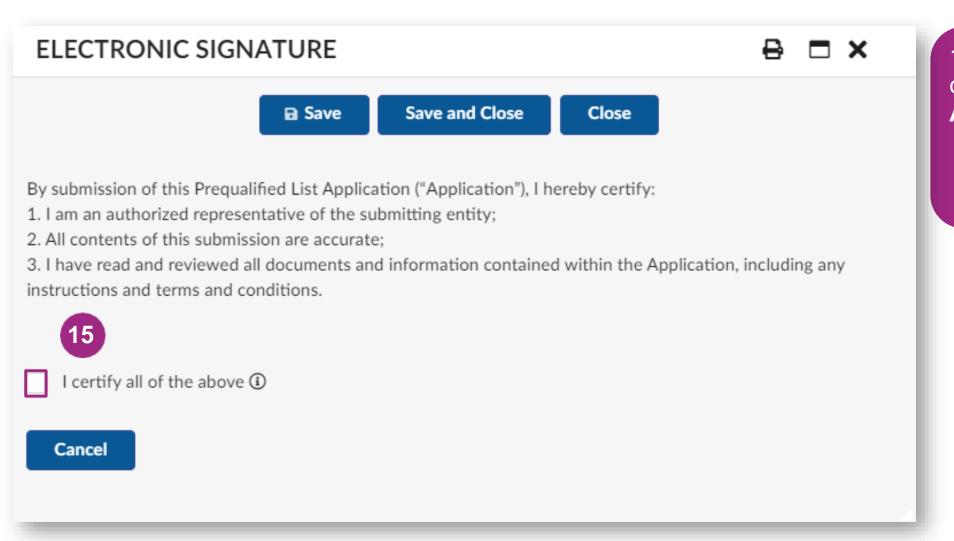


Step 13 and Step 14: Submit the HHS Accelerator Prequalification



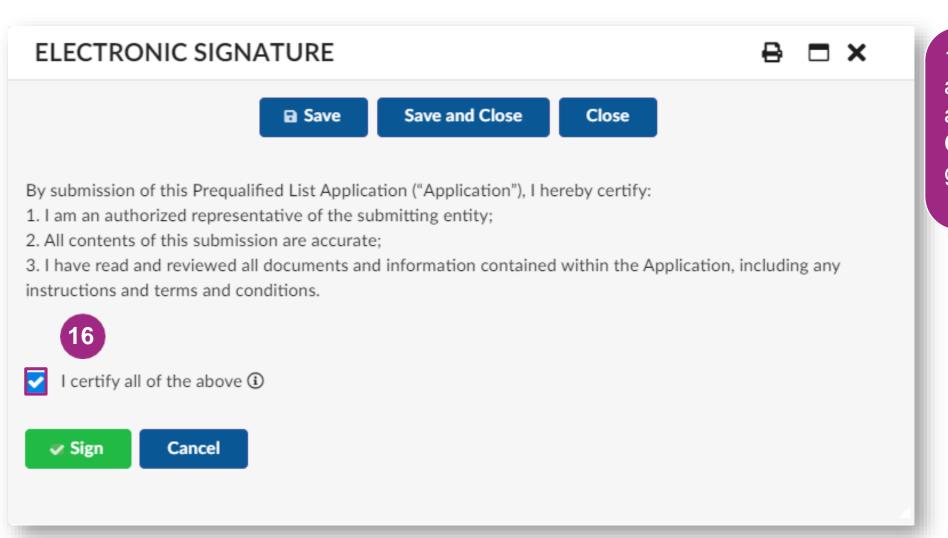


Step 15: Electronic Signature



15. Read the statement and click the 'I Certify All of the Above' checkbox.

Step 16: Electronic Signature (continued)



16. The window refreshes and the **Sign** button appears to the left of the **Cancel** button. Click the green **Sign** button.

NYC Conflict of Interest and Related Party Transactions Policy and Guidance for Contractors of Human Services



Compliance Elements





City of New York Health and Human Services

Cost Policies and Procedures Manual



New York State
 Not-for-Profit
 Corporation Law

- Standard Contract Terms
- Appendix A
- New York City Charter
- HHS Cost Policy and Procedure Manual

Conflict of

 Interest and
 Related Party
 Transaction
 Policy and
 Guidance for
 Contractors of
 Human Services

CONFLICT

OF INTEREST

- New Disclosure
 Questions in
 HHS
 Accelerator
 Prequalification
 Application
- August 2025



Related Party Transaction - Not-for-Profit Corporation Law (Section 715)

Related Party Transactions

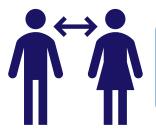
- Must be disclosed by related party
- Must be fair, reasonable, and in the NFP's best interest
- Must be approved by independent board members
 - Consider alternatives
 - Document process in minutes and/or resolutions
 - Majority of board should vote to approve, not including related party with interest

Related Party Transactions – HS Standard Contract and Appendix A

Unallowable Costs



Improper Related Party
Transactions



Conflicts of Interest

Additions to the Cost Manual

- Covered Person Definition
- Less-than-arm's length Definition
- Conflict of Interest Definition
- New Unallowable Provision for multiple costs
- Clarified certain rental costs as unallowable

Cost Manual Clarification Issued in August & September 2024 (continued)

Additions to the Cost Manual

- New Unallowable Provision: Costs in which a Covered Person has any individual interest that constitutes or presents a Conflict of Interest
- Conflict of Interest: Exists when the Provider or a Covered Person has an interest (whether in property, management/control, a transaction, or a legal entity) that could reasonably be viewed as adverse to
 - (1) the Provider's obligation to deliver cost-efficient services or
 - (2) the City's interest in prudently disbursing public funds only for reasonable and necessary expenses which the Provider incurs while providing services pursuant to the terms of its City contract and this fiscal manual.
- Less-than-arm's length Agreement: An agreement under which one party to the agreement is able to control or substantially influence the actions of the other and is defined further in 2 CFR Law §200.465 (c). For the purposes of this definition 2 CFR Law §200.465 (c) applies to all "less-than-arm's length" agreements (including leases).



NYC Conflict of Interest and Related Party Transactions Policy and Guidance for Contractors of Human Services

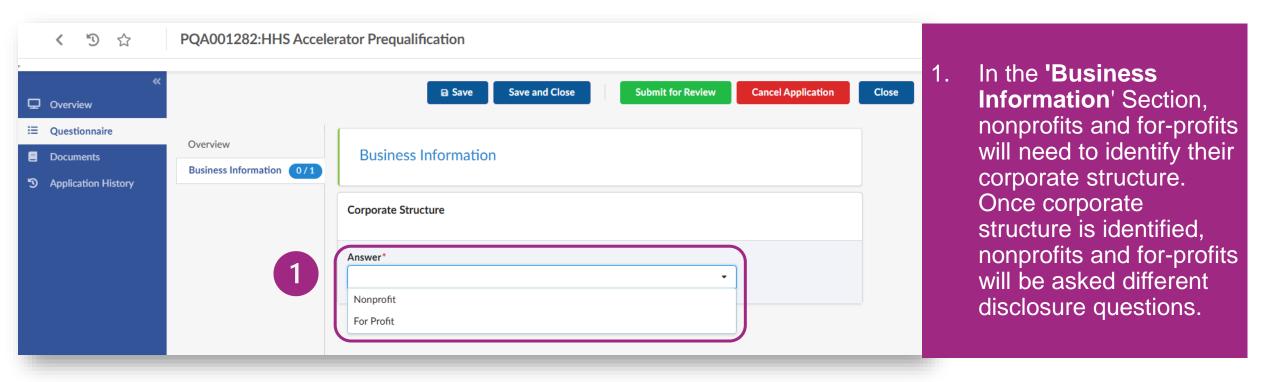
This Policy clarifies that conflicts of interest and improper related party transactions are disallowable costs and may not be charged to NYC agencies by Human Service Contractors.



New Disclosures in HHS Accelerator Prequalification



Step 1: Business Information Section



Not-For-Profit Contractor Disclosures: Related Party Transactions

Question:

From the beginning of the last IRS Form 990 reporting period to the present, did the Contractor have any business transactions, make any payments, and/or enter into any Related Party Transaction with a Related Party, or Related Organization?

Answer: Yes or No

- name of related party or related organization,
- amount of payment,
- purpose of payment,
- funding sources, and
- the written agreements, if applicable.



Not-For-Profit Contractor Disclosures: Compensation from Related Party/Org

Question:

From the beginning of the last IRS Form 990 reporting period to the present, did any of the Contractor's Directors, Officers, Key Persons, and/or their Relatives receive Compensation from any Related Party or Related Organization in addition to Compensation from the Contractor?

Answer: Yes or No

- Identification of individual involved
- Name of director, officer, key person, or relative
- Name of related party or related organization that paid compensation
- EIN for related party or related organization that paid compensation
- Purpose or compensation, amount of compensation
- All funding sources of compensation.



Not-For-Profit Contractor Disclosures: Financial Interest

Question:

From the beginning of the last IRS Form 990 reporting period to the present, did any of the Contractor's Directors, Officers, Key Persons or any Relatives of a Director, Officer, or Key Person have any beneficial interest or financial interest, whether direct or indirect, in any transaction involving the Contractor, any Related Party or Related Organization?

Answer: Yes or No

- Identification of individual involved, name of director
- Officer, key person, or relative, nature of the financial/beneficial interest
- Name of entity involved in transaction
- EIN for entity involved in transaction transaction purpose
- All funding sources of compensation



Not-For-Profit Contractor Disclosures: Ownership Interest

Question:

From the beginning of the last IRS Form 990 reporting period to the present, did any of the Contractor's Directors, Officers, or Key Persons, or any Relatives of a Director, Officer, or Key Person have real property and/or an ownership interest of 5% or more, whether direct or indirect, in any entity doing business with the Contractor, any Related Party, or Related Organization, or beneficial ownership of any privately-held subcontractors and vendors for payments exceeding \$100,000 (including landlords, maintenance providers, food vendors and other major suppliers)?_

Answer: Yes or No

- Identification of individual involved
- Name of director, officer, key person, or relative with ownership interest
- Name of entity doing business with the Contractor
- EIN for entity doing business with the Contractor
- Nature of the business and any transactions or payments, written agreement(s) governing the transactions
- Description of the beneficial ownership of the real property

Not-For-Profit Contractor Disclosures: Compliance with COI Disclosure Statement Requirements

Question:

In the last twelve months, did each Director complete a Conflicts of Interest disclosure statement in accordance with Not-for-Profit Corporation Law Section 715-a(c)? **Answer:** Yes or No

Disclosure Details:

 Explanation if any directors did not complete a conflicts of interest disclosure statement



Not-For-Profit Contractor Disclosures: Competitive Bidding Requirements

Question:

From the beginning of the last IRS Form 990 reporting period to the present, did the Contractor fail to comply with competitive bidding requirements in the NYC Human Services Standard Contract, Section 4.05(B) in connection with any transaction that has not been reported on in this prequalification application?

Answer: Yes , No, or Not Applicable (N/A)

- Description of the procurement of goods and/or services that did not comply with requirements
- Name of individual and/or entity that benefitted from the transaction
- Explanation on why the procurement was awarded in a manner that did not comply with requirements
- Program name that funded the transaction or if allocated to indirect cost rate
- Contract number, if applicable.



Not-For-Profit Contractor Disclosures: Board Procedure Requirements

Question:

Did the Contractor fail to comply with the Not-for-Profit Corporation Law Section 715-a required procedures in connection with any transaction that has been reported in the prequalification application, including but not limited to disclosure of the potential conflict, recusal of the conflicted Director or Officer, board consideration of alternate transactions, board approval, and contemporaneous documentation of board actions? **Answer:** Yes or No

- Date of board deliberation and vote
- Documentation and/or minutes for each board action
- Conflict of interest disclosure statements disclosing potential conflicts

Disclosure Implementation Schedule for Most Nonprofit Providers



August 2025

Disclosure
Questions
Added to HHS
Accelerator PQL
Application



November 2025

Providers with Fiscal years ending 12/31 Answer questions for period starting 1/1/24



May 2026

Providers with Fiscal years ending 6/30 Answer questions for period starting 7/1/24

Providers with Fiscal years ending 9/30 Answer questions for period starting 10/1/2023

August 2025

Providers with Fiscal years ending 3/30 Answer questions for period starting 4/1/24

February 2026



For-Profit Contractor Disclosures: Conflict of Interest

Question:

From the beginning of the last fiscal year to the present, did the Contractor or a Covered Person have any interest that presents or constitutes a Conflict of Interest in accordance with the City of New York Health and Human Services Cost Policies and Procedures Manual?

Answer: Yes or No

- Name of parties involved
- Purpose of payment
- All funding sources for the transaction
- Written agreements, if applicable.



For-Profit Contractor Disclosures: Less-than-Arm's Length Agreement

Question:

From the beginning of the last fiscal year to the present, did the Contractor enter into a "Less-Than-Arm's Length" Agreement?

Answer: Yes or No

- Name of parties involved
- Purpose of payment
- All funding sources for the transaction
- Written agreements, if applicable.



Disclosure Implementation Schedule for For-Profit Providers



August 2025

 Disclosure Questions Added to HHS Accelerator PQL Application.



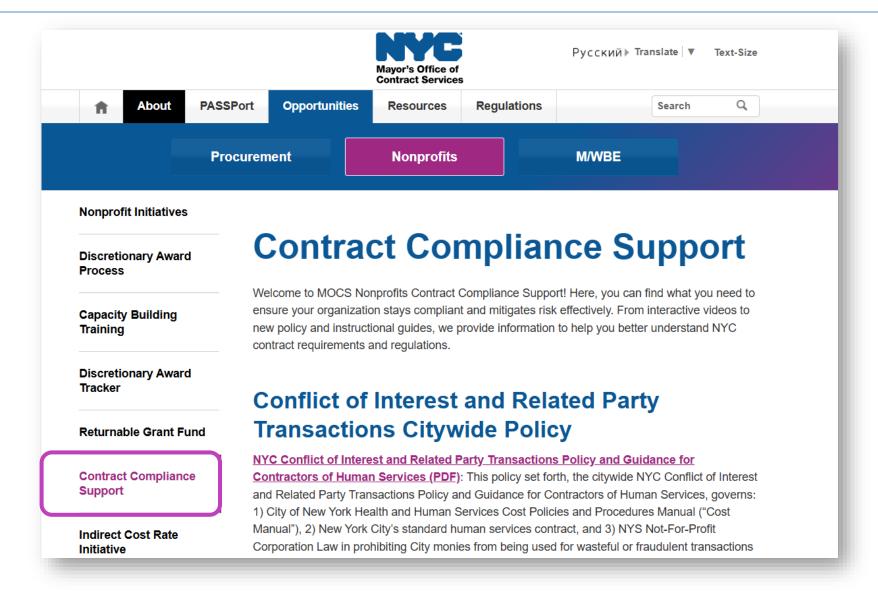
Ongoing

For-profit Human Service
 Providers answer questions
 when their HHS Accelerator
 PQL Application expires.

Resources & Support

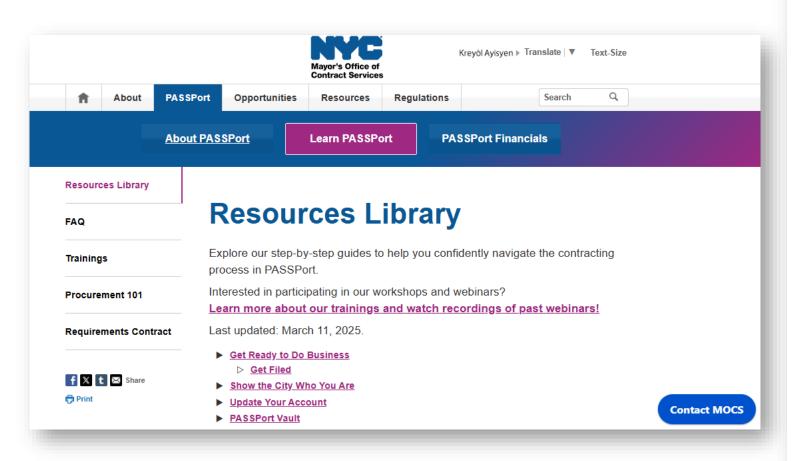


MOCS Contract Compliance Support page





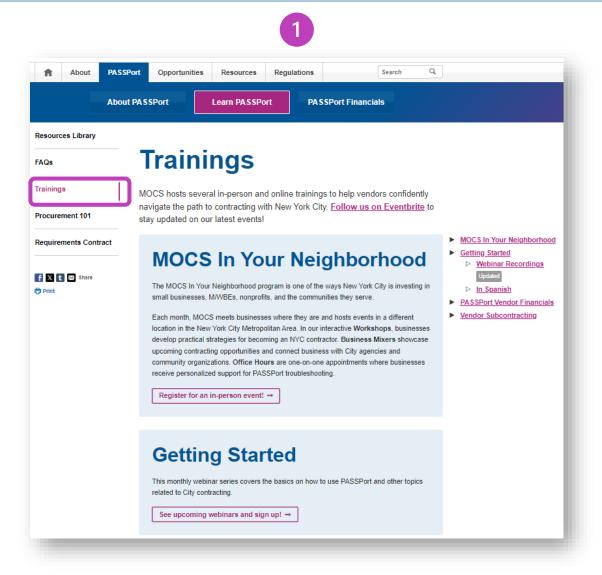
Learning to Use PASSPort Resource Library

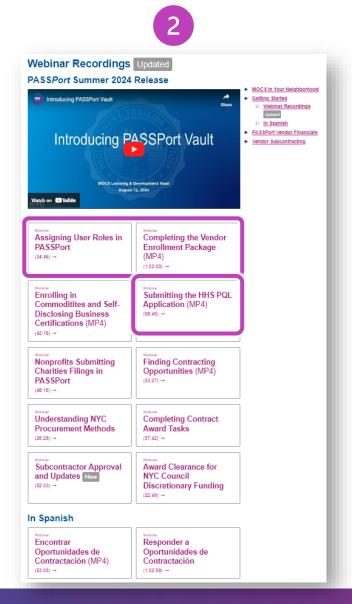


- Get Ready to Do Business
- ► Show the City Who You Are
- Update Your Account
- PASSPort Vault
- ► Find Contract Opportunities
 - **▶** In Spanish
- Respond to ContractOpportunities
- Complete Contract AwardTasks
- Get Paid
- ► End of Contract Tasks



Learning to Use PASSPort: Webinar Recordings





MOCS Help page

MOCS Help

Need help or have a question? You've come to the right place.

MOCS supports PASSPort and NYC Nonprofits, and answers general City procurement questions.



- PASSPort Login
- FAQ
- <u>Learning Materials</u>



- NYC Nonprofits Website
- City Council Discretionary Funding
- Capacity Building Training Note: UDKE-BQAO is the current training code.
- Indirect Cost Rate Initiative

If you need assistance beyond what's available in the above resources, submit an inquiry to the **MOCS Service Desk**.

Submitting a Service Desk Ticket



1. Submit your Service Desk ticket.

- ✓ Make sure you include the correct contact information – especially a phone number if you want them to call you back.
- ✓ Choose the correct Category.
- ✓ Add details and explanations, along with screenshots.



2. Get the confirmation email

- ✓ Make note of your SD ticket number from the confirmation email. It will start with MH -#####.
- ✓ Remember to respond to the email sent by Service Desk after the confirmation.



3. Get response email or call.

✓ Response Time is 10 – 14 business days after confirmation email.



Do **not** submit multiple tickets for the same issue.



Questions Regarding the Human Services Disclosure Reform?

Email MOCS VIU at vendorintegrity@mocs.nyc.gov





