

PUBLIC HEARING

FRANCHISE AND CONCESSION REVIEW COMMITTEE

MONDAY, APRIL 10, 2017 @ 2:30 P.M.

2 LAFAYETTE STREET, NEW YORK, NY

NOTE: INDIVIDUALS REQUESTING SIGN LANGUAGE INTERPRETERS SHOULD CONTACT THE MAYOR'S OFFICE OF CONTRACT SERVICES, 253 BROADWAY, 9TH FL., NEW YORK, NEW YORK, N.Y. 10007 (212) 788-7490, NO LATER THAN SEVEN (7) BUSINESS DAYS PRIOR TO THE PUBLIC HEARING. TDD USERS SHOULD CALL VERIZON RELAY SERVICE.

*Franchise and Concession Review Committee Joint Public Hearing
Monday, April 10, 2017 @ 2:30 P.M.*

NEW YORK CITY DEPARTMENT OF PARKS AND RECREATION

No. 1: **IN THE MATTER** of the intent to award as a concession for the operation, renovation and maintenance of a full service marina at Mill Basin, Brooklyn, New York, for a twelve (12) year term, to Mill Basin Marina Co., LLC. Compensation to the City will be as follows: for each operating year of the license, Mill Basin Marina Co., LLC shall pay the City a fee consisting of the higher of a minimum annual fee (Year 1: \$158,655; Year 2: \$166,588; Year 3: \$174,917; Year 4: \$183,663; Year 5: \$192,846; Year 6: \$202,489; Year 7: \$212,613; Year 8: \$223,224; Year 9: \$234,406; Year 10: \$246,126; Year 11: \$258,432; Year 12: \$271,354) vs. 35% of Gross Receipts up to and including \$690,000 and 20% of Gross Receipts greater than \$690,000.

NEW YORK CITY DEPARTMENT OF PARKS AND RECREATION

No. 2: **IN THE MATTER** of the intent to award as a concession for the renovation, operation and maintenance of a parking lot at Orchard Beach, Pelham Bay Park, Bronx ("Licensed Premises"), for a potential fifteen (15) year term, to Parking Services Plus, Inc. Compensation to the City will be as follows: for each operating year, Parking Services Plus, Inc. shall pay to the City license fees consisting of the greater of a guaranteed minimum annual fee versus a percentage of gross receipts (Year 1: \$165,000.00 vs. 15%; Year 2: \$165,000.00 vs. 15%; Year 3: \$165,000.00 vs. 15%; Year 4: \$165,000.00 vs. 15%; Year 5: \$165,000.00 vs. 15%; Year 6: \$735,000.00 vs. 68%; Year 7: \$771,750.00 vs. 68%; Year 8: \$810,337.50 vs. 68%; Year 9: \$850,854.38 vs. 68%; Year 10: \$893,397.09 vs. 68%; Year 11: \$938,066.95 vs. 68%; Year 12: \$984,970.30 vs. 68%; Year 13: \$1,034,218.81 vs. 68%; Year 14: \$1,085,929.75 vs. 68%; Year 15: \$1,140,226.24 vs. 68%).

NEW YORK CITY DEPARTMENT OF PARKS AND RECREATION

No. 3: **IN THE MATTER** of the intent to award as a concession for the operation and maintenance of a ferry service at Gangway Six in The Battery, Manhattan (“Licensed Premises”), for a potential six (6) year term, to New York Trans Harbor LLC d/b/a New York Water Taxi. Compensation to the City will be as follows: for each operating year, New York Trans Harbor LLC d/b/a New York Water Taxi shall pay to the City license fees consisting of the greater of a guaranteed minimum annual fee versus a percentage of gross receipts (Year 1: \$125,000.00 vs. 10%; Year 2: \$132,500.00 vs. 10%; Year 3: \$140,450.00 vs. 10%; Year 4: \$148,877.00 vs. 10%; Year 5: 157,809.62 vs. 10%; Year 6: \$167, 278.19 vs. 10%).

NEW YORK CITY DEPARTMENT OF PARKS AND RECREATION

No. 4: **IN THE MATTER** of the intent to award as a concession for the renovation, operation and maintenance of an outdoor recreation facility located at 215 Schmidts Lane, Staten Island (“Licensed Premises”), for a potential fifteen (15) year term, to NY Carousel Entertainment, LLC. Compensation to the City will be as follows: for each operating year, NY Carousel Entertainment, LLC shall pay to the City license fees consisting of the greater of a guaranteed minimum annual fee versus a percentage of gross receipts (Year 1: \$51,950.00 vs. 12%; Year 2: \$56,106.00 vs. 12%; Year 3: \$60,594.00 vs. 12%; Year 4: \$65,442.00 vs. 12%; Year 5: \$70,677.00 vs. 12%; Year 6: \$75,625.00 vs. 12%; Year 7: \$80,919.00 vs. 12%; Year 8: \$86,583.00 vs. 12%; Year 9: \$92,644.00 vs. 12%; Year 10: \$98,202.00 vs. 12%; Year 11: \$104,094.00 vs. 12%; Year 12: \$110,340.00 vs. 12%; Year 13: \$115,857.00 vs. 12%; Year 14: \$121,650.00 vs. 12%; Year 15: \$127,732.00 vs. 12%).