

**PUBLIC MEETING**

**FRANCHISE AND CONCESSION REVIEW COMMITTEE**

**WEDNESDAY, JULY 13, 2016 @ 2:30 P.M.**

**2 LAFAYETTE STREET, NEW YORK, NY**

**NEW YORK CITY DEPARTMENT OF SMALL BUSINESS SERVICES**

**No. 1:**        **IN THE MATTER** of the intent to seek Franchise and Concession Review Committee (“FCRC”) approval to authorize the New York City Economic Development Corporation (“NYCEDC”), on behalf of the New York City Department of Small Business Services (“DSBS”), to utilize a different procedure, pursuant to Section 1-16 of the Concession Rules of the City of New York, for DSBS to amend the concession agreement between the City of New York, acting by and through DSBS, and FirstFlight Heliports, LLC d/b/a Saker Aviation Services (“Operator”) for the operation of the Downtown Manhattan Heliport located at 6 E. River Piers, New York, New York, in the borough of Manhattan. The amendment (i) extends the expiration date of the concession agreement through April 30, 2021 with two (2) one (1) year renewal options exercisable at the sole discretion of the City and (ii) establishes new minimum annual guarantee amounts for (a) Years 8, 9, and 10 and (b) the extended term of the concession agreement. Operator will pay the following minimum annual guarantee amounts: Year 8: \$1,148,511; Year 9: \$814,855.02; Year 10: \$848,098.00; Extended Operating Year 1: \$882,870.02; Extended Operating Year 2: \$919,068.00; Extended Operating Year 3: \$956,749.00; Option Year 1: \$995,976.00; Option Year 2: \$1,036,811.00. The amended concession agreement will also (i) reduce the maximum number of tourist flights allowed, (ii) require the cessation of tourist flights over Governors Island and Staten Island, (iii) require air quality monitoring and (iv) require Operator to actively research additional mitigation of noise and emissions and implement any such technology as it becomes commercially feasible.

**RESULT: Resolution Adopted (4-2) (On behalf of the Borough Presidents, vote cast by Manhattan Borough President)**

**NEW YORK CITY DEPARTMENT OF HEALTH AND MENTAL HYGIENE**

**No. 2:**        **IN THE MATTER** of the intent to seek Franchise and Concession Review Committee (“FCRC”) approval to authorize the New York City Department of Health and Mental Hygiene (“DOHMH”) to utilize a different procedure, pursuant to Section 1-16 of the Concession Rules of the City of New York, to negotiate an amendment to the concession agreement with OptumRx Discount Card Services, LLC., formerly known as Catamaran Discount Card Services, LLC., to develop, operate and administer the NYC Drug Discount Card

Program available to all NYC residents. DOHMH anticipates that the amendment would extend the term of the existing concession agreement for an additional eighteen (18) months.

**RESULT: Resolution Adopted (6-0) (On behalf of the Borough Presidents, vote cast by Staten Island Borough President)**