



Technical Assistance Services PPC Chat

00:22:48 Lisa Furst: Good morning!
00:22:49 Farra Trompeter (she/her): Good morning!
00:23:13 Lorena Jimenez: Good morning everyone
00:23:38 Anthony Simmons: Good morning everyone.
00:23:41 Rebecca Kellogg: Good morning all!
00:23:50 Rashida Ladner-Seward: Good Morning Everyone. Will this recording be shared later?
00:24:51 SHARON DOCTOR: Good Morning All.
00:26:15 Lisa Furst: If nonprofits are exempt for this requirement, do they also need to submit a waiver request?
00:27:10 Farra Trompeter (she/her): Replying to "Good Morning Everyon..."

Curious if the slides will be shared too?

00:27:29 brian ansari: Will the names the attendees be made available?
00:33:46 Emani Ramos Byam: Can one organization submit an RFP for multiple service options?
00:34:28 Lisa Furst: Yes, Miguel noted that nonprofits can submit more than one proposal
00:36:46 Coach D: Are these opportunities only for 501-c3 organizations ?
00:37:14 Aliza Sarian: Will this recording be provided? My apologies if this was already said. Thanks!
00:37:48 Paolo Alberhini: Reacted to "Are these opportunit..." with 👍
00:38:36 Paolo Alberhini: Will there be an advance for services or is it all reimbursables?
00:41:18 Farra Trompeter (she/her): Replying to "Are these opportunit..."

My understanding is that this is open to nonprofit and for-profit orgs that are consultants, but great question!

00:42:49 Coach D: Replying to "Are these opportunit..."
Yes, that was my understanding as well unsure what the thumbs up is suppose to mean? I am not a non for profit organization. Are these opportunities open to me?
00:44:25 Christlie Julien: CHRISTLIE Julien
CHRISTLIE G. CONSULTING LLC

The dollar amount indicated, is that annual or covering for 5 years?

00:45:06 Miguel Bonilla, DYCD, Senior Director, Capacity Building: The dollar amounts indicate annual funding per competition
00:45:27 Ryan Price: Does the program facility location have to be in one of the five boroughs of NYC?
00:45:34 Miguel Bonilla, DYCD, Senior Director, Capacity Building: Replying to "Are these opportunit..."

That is correct. Competitions are open to nonprofits and private organizations

00:45:54 Ira Yankwitt: Three questions:

00:46:05 Miguel Bonilla, DYCD, Senior Director, Capacity Building: Yes, access to facility must be in New York City

00:46:25 Coach D: Replying to "Are these opportunit..."

Ok thanks.

00:46:33 Porsche Martin: Porsche Martin, Martin Professional Psychotherapy & Consulting DO YOU OFFER ASSISTANCE FOR NYC INSURANCE REQUIREMENTS?

00:46:40 David McGoy: DAVID MCGOY, CAUSE EFFECTIVE: Organizational development funded by Federal Block Grants sometimes can't include direct fundraising (i.e., solicitation); we provide strategic fundraising planning and skills-building, not actual hands-on fundraising support – is that something that we should be aware of that might affect our application?

00:46:43 Tim Fredrick: Tim Fredrick, Youth Communication: Does the vendor need to be able to provide all the elements of a service stated in the RFP, or are those examples of things the vendor could provide?

00:46:59 Porsche Martin: Porsche Martin, Martin Professional Psychotherapy & Consulting DO YOU HAVE TO HAVE THE SUBCONTRACTORS BY APRIL 20TH?

00:47:19 Ira Yankwitt: I have three questions: 1. Should the MWBE start and end dates and amounts be for one year or three years? 2. Where/how do we upload our lease? 3. Aside from the section of PASSPort where we submit our responses, is there any other place or set of docs we need to provide?

00:47:42 Constance Salcius: Connie Salcius, ArtsConnection, are there requirements or recommended numbers of individuals served, specifically for service options 3 and 5?

00:47:54 Porsche Martin: Porsche Martin, Martin Professional Psychotherapy & Consulting FOR RECORDING OUTCOMES, DO WE NEED TO REINVENT THE WHEEL? ARE THERE EXISTING DATABASES WE CAN USE TO TRACK OUTCOMES?

00:48:15 Christlie Julien: Thank you!!! That makes sense

00:48:20 Lisa Furst: Is the budget form that we need to submit meant to show a 1-year budget or a 3-year budget?

00:48:33 Farra Trompeter (she/her): Farra Trompeter, Big Duck — DO YOU INCLUDE RECRUITMENT AND MARKETING AS PART OF ORGANIZATIONAL DEVELOPMENT?

00:48:50 SHARON DOCTOR: QUESTION: WHAT'S THE PROCESS FOR BECOMING A PREQUALIFIED VENDOR FOR THIS CONTRACT.

00:49:06 Porsche Martin: Porsche Martin, Martin Professional Psychotherapy & Consulting I AM HAVING TROUBLE ENTERING A SECOND PROPOSAL. CAN YOU OPEN THE SITE AND DEMONSTRATE HOW TO ENTER A SECOND PROPOSAL?

00:49:08 Paolo Alberhini: Center for Educational Innovation- Can the location to host workshops be a flexible space such as a WeWork? or do companies

need to have an annual lease?

00:49:08 Farra Trompeter (she/her): Replying to "Is the budget form t..."

RELATED - WHAT IS THE BEST WAY TO DETERMINE THE BUDGET WE SHOULD SUBMIT FOR?

00:49:34 Todd Francesconi: Has DYCD contracted for these services in this manner previously or is this a new approach?

00:50:30 Aliza Sarian: Aliza Sarian, TYTHEdesign, Will each option be awarded to a single contractor? Or will that annual amount be potentially split across contractors?

00:50:34 Saskia Traill, ExpandedED: Is it acceptable to propose subcontracting or partnering to offer a full range of services within one of the options, and if so, how should the partnership be described in the proposal?

00:51:52 Esther Alix: Cause Effective - Organizational development funded by Federal Block Grants some times can't include fundraising support per se; we provide strategic fundraising planning and skills-building, not actual hands-on fundraising support – is that something that we should be aware of that might affect our application?

00:52:15 Judy Levine: JUDY LEVINE, CAUSE EFFECTIVE Does that mean if we are a nonprofit we will not be able to apply for the fundraising RFP?

00:52:41 Anthony Simmons: Anthony Simmons; Resilia: CAN YOU PROVIDE A RECOMMENDED RATIO OF IN-PERSON TO VIRTUAL ENGAGEMENT?

00:53:14 Brittany Bluford: BRITTANY BLUFORD, WETHRIVE: IS THERE A NEED FOR PROGRAM MANAGEMENT SOFTWARE? IS SO, IS THERE A SPECIFIC CRITERIA FOR THE SOFTWARE NEEDED?

00:53:23 Elaine Morales: The RFP for the Career Development Service Option states that it is targeting out-of-school youth. Which DYCD program areas will be the target audience? We provide this type of training to DYCD-funded providers serving in-school youth, out-of-school youth, and adults. For this RFP, do we propose training and capacity building only for organizations serving out-of-school youth?

00:53:52 Melkis Alvarez-Baez: Reacted to "Center for Education..." with +

00:54:11 Christine Friello-Fini: Reacted to "Center for Education..." with +

00:54:22 Aliza Sarian: Aliza Sarian, TYTHEdesign, Are we proposing for in person or virtual trainings? (This applies to all options)

00:54:23 Farra Trompeter (she/her): Reacted to "Center for Education..." with +

00:54:46 Emani Ramos Byam: Are new organizations eligible who may not have 5 years of demonstrated experience? Does the experience of the organizational leaders count if they have over 5years of demonstrated experience individually?

00:55:20 Bessie Taliaferro: Bessie Taliaferro, Lower East Side Girls Club. Do we need to have at least one subcontractor confirmed and included in our

application if we intend to use a contractor?

00:55:57 Margaretta Fox: Margaretta Fox, Partners for Nonprofits, IS IT ACCEPTABLE TO NOT CURRENTLY HAVE A TRAINING SPACE BUT LEASE ONE IF AWARDED?

00:56:00 Jill Mendelson: For the organizational development opportunity, are there other areas — aside from financial management and fund development — that should not be addressed/included because you will be issuing a separate RFP?

00:56:33 Karina Jimenez: HOW MANY ORGANIZATIONS WILL BE SELECTED PER SERVICE OPTION?

00:56:57 Farra Trompeter (she/her): CLARIFY == I mean recruitment and marketing services (training, planning, etc)

00:58:45 Porsche Martin: Porsche Martin, Martin Professional Psychotherapy & Consulting I AM HAVING TROUBLE ENTERING A SECOND PROPOSAL. CAN YOU OPEN THE SITE AND DEMONSTRATE HOW TO ENTER A SECOND PROPOSAL?

01:00:40 Paolo Alberhini: Reacted to "Center for Education..." with ✚

01:01:41 Rashida Ladner-Seward (she/her) | Expanded Schools: This pre-proposal conference was very helpful in answering questions/helping prospective proposers better prepare, but it also occurred one day before many people (potential partners, consultants, subcontractors, etc.) go on break for holidays (Passover and recess for those with children in NYC-DOE schools). Please consider extending the deadline in the addendum.

01:01:56 Paolo Alberhini: Many organizations work remote and in flexible spaces. Can the workshop locations be within flexible spaces such as We Work?

01:01:57 Judy Levine: If we're planning to rent CANDID's space for training purposes on an as-needed basis, what will suffice as proof of that option?

01:02:12 Paolo Alberhini: Reacted to "If we're planning to..." with 👍

01:03:38 Porsche Martin: FISCAL OPTION #3 LISTS THE BUDGET AT \$498,359. ARE WE EXPECTED TO BID UNDER TO COMPETE WITH OTHER BIDS. IS THERE A GUIDE FOR BIDDING?

01:03:51 Todd Francesconi: Todd Francesconi, KPMG - for any on-line/virtual training would DYCD be ok with cloud based solutions or is it required to be an on-premise solution?

01:04:14 Farra Trompeter (she/her): So to clarify per your last point — only one org will get the org dev contract for up to 489k vs several orgs getting pieces of that

01:05:32 Farra Trompeter (she/her): Replying to "So to clarify per yo..."

Or one org w sub-contractors vs multiple contractors?

01:05:40 Edem Dzakwasi: EDEM, ECONOMIC DECISIONS GROUP. CAN MBE FIRM SUBMIT A PROPOSAL AND ALSO BE A SUB ON ANOTHER TEAM?

01:05:43 Porsche Martin: IF I WANT TO SUBCONTRACT WITH AN ORGANIZATION APPLYING FOR THE CONTRACT, DO I CONTACT THEM VIA DISCUSSIONS IN PASSPORT?

01:06:51 Ellen Baxt: Can a subcontractor be on more than one prime's

application?

01:08:16 Aliza Sarian: Replying to "Aliza Sarian, TYTHEd..."

I believe this has been answered. Thanks.

01:08:39 Christine Friello-Fini: CORA GROUP: WHAT DO YOU EXPECT THE MAXIMUM IN-PERSON GROUP SIZE TO BE AT ANY ONE EVENT?

01:14:36 Farra Trompeter (she/her): WILL THERE BE A FUTURE COMPETITION TO PROVIDE TA FOR COMMUNICATIONS/RECRUITMENT FOR ORGS?

01:15:25 Rebecca Kellogg, BDO (she/her): BDO FMA: There is a clause in the RFP regarding contributing to a library of DYCD trainings that will be owned by DYCD and housed on the DYCD website. Does this limit our ability to use the intellectual property for our own uses?

01:16:07 Mardochee Philippe: Can we have a break on the service options? And a clear review of the goal of this opportunity.

01:16:18 Jill Mendelson: How do you define organizational development for this RFP — not the modalities, but the specific technical assistance areas you would like to see covered, e.g., strategic planning. What areas are you not interested in for this specific RFP?

01:16:28 Paolo Alberhini: Please consider extending the deadline by at least one week. Thank you!

01:19:06 Coach D: Coach Williams, GFFR LLC. If I am the MWBE business do my subcontractors have to be MWBE as well?

01:19:28 Coach D: Where can we find the information for the MWBE funding competition?

01:20:34 Tim Fredrick: Reacted to "Please consider exte..." with 👍

01:21:01 Farra Trompeter (she/her): Thank you—Unfortunately I need to log off.

01:21:59 Christine Friello-Fini: CORA GROUP: WHILE WE WILL BE PROVIDING TRAINING SPACE FOR THE 10-30 PARTICIPANT RANGE AS A PART OF THESE SERVICE OPTIONS, ARE THERE ANY LARGE SCALE SPACES AVAILABLE WITHIN DYCD'S REAL ESTATE FOOTPRINT THAT MIGHT BE LEVERAGED FOR CERTAIN LARGER SCALE EVENTS?

01:24:11 Aliza Sarian: How much time should we allow for the materials to be posted on line?

01:24:14 Paolo Alberhini: Thank You !

01:24:21 Alison Overseth: Thank you

01:24:29 Theseus Roche: Are agencies who provide capacity building services also eligible for direct service contracts, or is that a conflict of interest?

01:24:51 Hiershenee Luesse: Thank you so much! This was very helpful.

01:25:22 Saskia Traill, ExpandedED: Thank you all for the clear responses and considering extending the deadline given religious holidays and spring break for many children and families

01:25:29 Theseus Roche: Thanks!

01:25:55 Rashida Ladner-Seward (she/her) | ExpandedED Schools: Thank you

DYCD team.