



**Department of
Design and
Construction**

External Resources & Support References

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External Programs & Support References (Updated 12/02/2021)

Resource Type	Name	Website	Description
Bond Assistance	New York State (NYS) Surety Bond Assistance Program	https://esd.ny.gov/new-york-state-surety-bond-assistance-program	The NYS Surety Bond Assistance Program (NYSBAP) provides technical and financial assistance to help contractors secure surety bonding. Contractors may be eligible to receive a guarantee of up to 30% to secure a surety bond line, bid bond or a performance and payment bond on New York State and New York City agency let projects.
Bond Assistance	NYC Small Business Services (SBS) Bond Readiness Program & Bonding Services	https://www1.nyc.gov/nycbusiness/article/bond-readiness-program	In this NYC Department of Small Business Services (SBS) 12-session, bi-weekly, intensive program, NYC M/WBE Certified and small construction firms receive education, training, and one-on-one financial management guidance to help obtain surety bonds and increase surety bond capacity on City construction projects. Note: The deadline to apply for the 2021-2022 cohort
Bond Assistance	Small Business Administration (SBA) Surety Bond Program	https://www.sba.gov/funding-programs/surety-bonds#paragraph-13	Surety bonds help small businesses win contracts by providing the customer with a guarantee that the work will be completed. Many public and private contracts require surety bonds, which are offered by surety companies. The SBA guarantees surety bonds for certain surety companies, which allows the companies to offer surety bonds to small businesses that might not meet the criteria for other sureties.
Business Development and Training Resources	Association of Procurement Technical Assistance Centers	https://www.aptac-us.org/	Ninety-four Procurement Technical Assistance Centers (PTACs) – with over 300 local offices – form a nationwide network of dedicated procurement professionals working to help local businesses compete successfully in the government marketplace.
Business Development and Training Resources	NYC SBS Procurement Technical Assistance Center (PTAC)	https://www1.nyc.gov/nycbusiness/article/procurement-technical-assistance	The NYC Department of Small Business Services (SBS) Procurement Technical Assistance Center (PTAC) offers one-on-one assistance and training to help businesses in Manhattan, Brooklyn, and Staten Island that are interested in local, state, and federal government contracting.
Business Development and Training Resources	Black Entrepreneurs NYC (BE NYC)	https://www1.nyc.gov/site/sbs/businesses/black-entrepreneurs-nyc.page	BE NYC aims to increase the number of Black-owned businesses in New York City, with a focus on growing businesses in high-growth industries, through providing equitable access to financing, strengthening connections within NYC's Black entrepreneurial community, scaling Black businesses for long-term success, and preparing businesses to meet the challenges of the economy of tomorrow.

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Business Development and Training Resources	Comptroller's MWBE University	https://comptroller.nyc.gov/services/for-the-public/diversity-initiatives/mwbe-university/	Comptroller's MWBE University is a series of workshops designed to increase access to the Comptroller's Office and citywide opportunities for MWBEs.
Business Development and Training Resources	Fair Share NYC	https://www1.nyc.gov/nycbusiness/article/fair-share-nyc	Free resources to help small business owners apply for federal relief funds. The federal funds include the Paycheck Protection Program (PPP) and the Economic Injury Disaster Loan (EIDL). Resources include daily webinars to review the PPP and EIDL, loan assistance to find the best financing option for each business (and help filling out the application), connections to PPP lenders and information about additional federal resource. Fair Share NYC aims to provide technical
Business Development and Training Resources	Gilbane Rising Contract Program	https://info.gilbaneco.com/gilbane-rising-contractors	The program consists of seven, two-hour weekly sessions led by Gilbane leadership. Participants will attend the first hour of each virtual session in a large group, focused on the scheduled topic. The second hour of each session will be dedicated to regional breakout groups where participants will engage with local Gilbane team members to cover any region-specific items within the topic.
Business Development and Training Resources	Goldman Sachs – 10,000 Small Businesses Program	https://10ksbapply.com/education-business-growth	Designed by Babson College, the nation's top-ranked entrepreneurship school, the 10,000 Small Businesses curriculum focuses on practical skills that small business managers can immediately put into action within their company. Over the course of the program, small business owners will gain the skills needed to recognize new opportunities, embrace practices that increase business growth and ultimately develop a customized growth plan for their business.
Business Development and Training Resources	Grow with Google OnAir	https://growonair.withgoogle.com/	Grow with Google OnAir offers free virtual workshops, events and 1:1 coaching sessions to help businesses and individuals get the most out of digital tools. Grow with Google experts and partners teach the digital skills that can help businesses grow.
Business Development and Training Resources	NYS Department of Labor Business Services	https://labor.ny.gov/businessservices/landing.shtm	<p>NYS Department of Labor's Business Services provides services to</p> <ul style="list-style-type: none"> • The New York State Job Bank and NYTalent • Customized Recruitments and Career Fairs • Hiring Incentives: Tax Credits and On-the-Job Training (OJT) • Workforce Intelligence • Apprenticeship Programs

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Business Development and Training Resources	The New York Small Business Development Center (NYSBDC)	https://www.nyssbdc.org/	The New York Small Business Development Center (NYSBDC) provides small business owners and entrepreneurs in New York with the highest quality, confidential business counseling, training, and business research at no cost.
Business Development and Training Resources	U.S. Small Business Administration (SBA)-Ascent Program	http://ascent.sba.gov	Free learning platform for woman entrepreneurs. Ascent provides help with issues ranging from hazard pay to how to create a profit and loss statement. Ascent is part of a larger effort by SBA to support women owned businesses.
Business Development and Training Resources	MWBE Business Growth Accelerator Program	https://esd.ny.gov/mwbe-business-growth-accelerator-program	The Division of Minority and Women's Business Development has developed the Business Growth Accelerator (BGA) Program to focus on providing intensive technical assistance and business development training for NYS MWBEs to accelerate their business growth over an 18- month period.
Business Development and Training Resources	Ascend New York City	https://www.ascendnewyorkcity.org/	Ascend NYC is a partnership effort between Business Outreach Center Network, Bronx Cooperative Development Initiative, BO Capital Corp. CDFI, and the City University of New York Bronx Community College. Ascend NYC strengthens businesses like yours to grow as vendors for anchor institutions and assists anchors in localizing their supply chains. Engagement with anchor institutions unlocks access to purchase steams
Business Development and Training Resources	Ascend	https://ascendcities.com/	Developed by the University of Washington Foster School of Business' Consulting & Business Development Center and powered by JPMorgan Chase's Small Business Forward Initiative, Ascend grows businesses owned by people of color, women, veterans, and businesses in inner-city communities by building local networks in major metropolitan areas across the US.
Business Development and Training Resources	Construction Site Safety Grant Program	https://www1.nyc.gov/nycbusiness/article/construction-site-safety-grant-program	The Construction Site Safety Grant Program helps small construction companies offset the cost of required safety training. You pick the training provider from an approved list and the NYC Department of Small Business Services (SBS) will cover a percentage of the cost, if your business is eligible.

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Capital Access Programs	Contract Financing Loan Fund	https://www1.nyc.gov/nycbusiness/article/contract-financing-loan-fund	The Contract Financing Loan Fund offers loans of up to \$1,000,000 at an annual interest rate of 3% to eligible businesses or use toward a contract with a City agency or City-funded entity.
Capital Access Programs	Emerging Developer Loan Fund	https://edc.nyc.gov/program/emerging-developer-loan-fund	The fund provides low-interest loans to NYC-based real estate projects including mixed-income housing, mixed-use, industrial and commercial projects.
Capital Access Programs	New York State Capital Access Program (CAP)	https://esd.ny.gov/capital-access-program	CAP provides portfolio insurance to participating lenders to increase small business lending in New York State. NYS Small business can utilize CAP by contacting a participating lender who will conduct their own loan application process and determine loan terms.
Capital Access Programs	New York City Acquisition Fund	https://www.nycacquisitionfund.com/	The New York City Acquisition Fund is a \$210 million public-private affordable housing loan fund that solely finances projects led by an M/WBE or nonprofit developer with a minimum 51 percent ownership stake in the project.
Capital Access Programs	New York State Regional Revolving Loan Trust Fund Program (RRLTF)	https://esd.ny.gov/regional-revolving-loan-trust-fund-program	The RRLTF offers working capital loans to small businesses of up to \$100,000 or 90% of the total project cost, whichever is less.
Capital Access Programs	Flexbase	https://flexbase.app/	Flexbase, an automated payment platform for contractors, has launched a credit card tailored to construction companies. The flexbase card offers credit based on future invoices, allows for receipts to be tracked by project, and is built for construction businesses.

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City Construction Agencies	NYC Department of Environmental Protection (DEP)	https://www1.nyc.gov/site/dep/about/competitive-sealed-bids-frequently-asked-questions.page	The mission at DEP is to equitably provide services that promote the health and wellbeing of all 8.6 million city residents, while continuing to be a good neighbor and partner with dozens of upstate communities. DEP procures contracts for construction, construction related services and engineering services.
City Construction Agencies	NYC Department of Parks and Recreation (DPR)	https://www.nycgovparks.org/opportunities/capital-projects/dmwbe	NYC Parks is the steward of more than 30,000 acres of land — 14 percent of New York City — including more than 5,000 individual properties ranging from Coney Island Beach and Central Park to community gardens and green streets. We operate more than 800 athletic fields and nearly 1,000 playgrounds, 1,800 basketball courts, 550 tennis courts, 65 public pools, 51 recreational facilities, 15 nature centers, 14 golf courses, and 14 miles of beaches. We care for 1,200
City Construction Agencies	NYC Department of Transportation (DOT)	https://a841-dotwebpcard01.nyc.gov/MWBE/	DOT's mission is to provide the safe, efficient, and environmentally responsible movement of people and goods in the City of New York on the streets, highways, bridges, and waterways of the City's transportation network. DOT also maintains and enhances the transportation infrastructure crucial to the economic vitality and quality of life, including bridges, tunnels, streets, sidewalks, and highways.
City Construction Agencies	NYC Economic Development Corporation	https://edc.nyc/	NYCEDC'S vision for New York City is inclusive, sustainable, equitable, and dynamic urban community on the cutting edge of innovation. NYCEDC invests in the jobs, industries, communities, and skills that will drive NYC's economic future and make the city stronger
City Construction Agencies	NYC School Construction Authority	http://www.nycsca.org/MWLBE/Certification-Process	The School Construction Authority's (SCA) mission is to design and construct safe, attractive and environmentally sound public schools for children throughout the many communities of New York City. The SCA is dedicated to building and modernizing schools in a responsible, cost-effective manner while achieving the highest standards of excellence in safety, quality and integrity.
City MWBE Oversight	Mayor's Office of Contract Services (MOCS)	https://www1.nyc.gov/site/mocs/partners/about-mwbe.page	The Mayor's Office of Contract Services (MOCS) is a New York City oversight and service agency that is dedicated to optimizing existing operations and transforming processes to make it easier to do business with the City.

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City MWBE Oversight	NYC Department of Small Business Services (SBS)	https://www1.nyc.gov/site/sbs/businesses/certify-with-the-city.page	The NYC Department of Small Business Services (SBS) helps unlock economic potential and create economic security for all New Yorkers by connecting New Yorkers to good jobs, creating stronger businesses, and building thriving neighborhoods across the five boroughs.
City MWBE Oversight	NYC Office of Minority and Women-Owned Business Enterprises (OM/WBE)	https://www1.nyc.gov/nycbusiness/mwbe	The School Construction Authority's (SCA) mission is to design and construct safe, attractive and environmentally sound public schools for children throughout the many communities of New York City. We are dedicated to building and modernizing schools in a responsible, cost-effective manner while achieving the highest standards of excellence in safety, quality and integrity.
City MWBE Oversight	Office of the New York City Comptroller	https://comptroller.nyc.gov/mwbe/	The Office of the Comptroller safeguards the City's fiscal health, roots out waste, fraud and abuse in local government, and ensures that municipal agencies serve the needs of all New Yorkers. The Comptroller's responsibilities include providing comprehensive oversight of the City's budget and fiscal condition, reviewing City contracts for integrity, accountability and fiscal compliance and promoting policies that enhance City government's commitment to efficiency, integrity
Contract Opportunity Resources	Federal Contracts Search	https://beta.sam.gov/search?keywords=%22new%20work%22&sort=-relevance&index=opp&is_active=true&page=1	This United States government page allows users to search for federal solicitations.
Contract Opportunity Resources	New York State Contract Reporter	https://www.nyscr.ny.gov/	The New York State Contract Reporter is New York State's official source of contracting opportunities.
Contract Opportunity Resources	The City Record Online (CROL)	https://a856-cityrecord.nyc.gov/	The City Record Online (CROL) is now a fully searchable database of notices published in the City Record newspaper which includes but is not limited to: public hearings and meetings, public auctions and sales, solicitations and awards and official rules proposed and adopted by city agencies.

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COVID-19 Business Relief	New York Forward Loan Fund	https://www.connect2capital.com/partners/new-york-forward-loan-fund/	<p>New York Forward Loan Fund (NYFLF) is a new economic recovery loan program aimed at supporting New York State small businesses, nonprofits and small landlords as they reopen after the COVID-19 outbreak and NYS on PAUSE.</p> <p>NYFLF targets the state's small businesses with 20 or fewer full-time equivalent (FTE) employees (90% of all businesses), nonprofits and small landlords that have</p>
Covid-19 Business Relief	New York State Shared Work Program.	https://dol.ny.gov/shared-work-program-0	<p>The Shared Work program is designed to help employers manage business cycles and seasonal adjustments while helping to spare their workers the hardships of full unemployment. The program allows employers to keep trained employees and avoid layoffs by allowing staff members to receive partial Unemployment Insurance benefits while working reduced hours. The Shared Work Program helps keep trained, productive employees on the job during</p>
COVID-19 Business Relief	SBA Business Disaster Loan Assistance	https://covid19relief.sba.gov/#/	<p>Federal Disaster Loans for Businesses, Private Non-profits, Homeowners and Renters</p>
COVID-19 Business Relief	PPP loan forgiveness	https://www.sba.gov/funding-programs/loans/covid-19-r	<p>Borrowers may be eligible for Paycheck Protection Program (PPP) loan forgiveness.</p>
COVID-19 Business Relief	COVID-19 Economic Injury Disaster Loan	https://www.sba.gov/funding-programs/loans/covid-19-r	<p>This federal small business loan program supports small businesses' recovery from the COVID-19 disaster's economic impacts by providing accessible and borrower-friendly capital.</p>
Federal Agencies	U.S. Small Business Administration (SBA)	https://www.sba.gov	<p>SBA is a United States government agency formed in 1953 that provides support to entrepreneurs and small businesses through out the United States. SBA's mission is to strengthen the nations economy by enabling the establishment and viability of small businesses along with assisting in the economic recovery of communities after disasters.</p>

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Legal Services	SBS One-on-One Legal Services	https://www1.nyc.gov/nycbusiness/article/get-free-legal-advice	<p>Legal matters are important to small businesses, but legal terms and fees can be daunting. The NYC Department of Small Business Services (SBS) can connect you with a lawyer that will help you save costs and time. We connect you to free one-on-one legal services, helping you to:</p> <p>Choose a legal structure for your business (ex. LLC, S Corporation, etc.)</p>
Legal Services	Commercial Lease Assistance Program	https://www1.nyc.gov/nycbusiness/article/commercial-lease-assistance-program	<p>Free legal services are available through the Commercial Lease Assistance Program to help eligible businesses* with the following:</p> <ul style="list-style-type: none"> • Signing a new commercial lease • Amending, renewing, or terminating an existing commercial lease • Addressing a commercial lease-related issue
Mentor Programs	Business Mentor NY (BMNY)	https://bmnv.micromentor.org/	<p>Business Mentor NY is a free, easy-to-use social network that allows entrepreneurs and volunteer business mentors to connect so they can solve problems and build businesses together. Join a growing community that has already enabled thousands of mentor-mentee matches and continues to make an impact through the power of mentoring to help small businesses thrive.</p>
Mentor Programs	MTA Small Business Mentoring Program	https://new.mta.info/doing-business-with-us/small-business-programs/mentoring-program-Tier-1	<p>The MTA seeks to increase, facilitate and encourage the participation of small businesses, including Minority and Women-Owned Business Enterprises (M/WBEs) by providing a supportive framework for eligible firms to develop and grow within the construction industry and to establish stable, long-term business relationships with the MTA.</p>
Mentor Programs	NYCEO M/WBE Mentorship Program	https://www1.nyc.gov/nycbusiness/article/corporate-alliance-program	<p>SBS has partnered with Entrepreneurs' Organization (EO) and Corporate Alliance Program (CAP) partners to help Professional/Standard Services and Goods M/WBEs grow through this 32-week mentoring program.</p>
Mentor Programs	SCA Mentor Programs	http://www.nycsca.org/MWLBE/Mentor#Programs-18	<p>SCA's four-year program pairs MWLBE contractors with large, well-known Construction Managers who provide individualized on-the-job training and guidance. In exchange for a multi-year commitment, prequalified and certified firms have the opportunity to bid against other Mentor firms for projects with an estimated value of up to \$750,000, allowing them to establish a long-term business relationship with the SCA</p>

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Mentor Programs	Score Mentor Program	https://newyorkcity.score.org/content/find-mentor-326	SCORE NYC is a volunteer team of experienced business mentors dedicated to providing insights and knowledge to small business owners and those wishing to start a business
Mentor Programs	New York State Minority and Women-owned Business Enterprise Mentor-Protégé Program	https://esd.ny.gov/doing-business-ny/mwbe/mwbe-business-development-unit/mwbe-mentor-protége-program	The New York State MWBE Mentor-Protégé Program aims to build the capacity of MWBE protégés to participate as subcontractors and suppliers on state contracts.
Staffing	HireNYC	https://www1.nyc.gov/site/careerpathways/strategy/hire-nyc.page	HireNYC provides free, high-quality recruitment services to vendors and businesses to fill open positions through City contracts and development projects, as well as help New Yorkers better access these jobs.
State Agencies	Empire State Development Division of Small Business	https://esd.ny.gov/doing-business-ny/small-business-hub#:~:text=Empire%20State%20Development's%20Small%20Business,entrepreneurs%20maximize%20opportunities%20for%20success.	Empire State Development's Small Business Division supports the development and expansion of businesses with under 100 employees – directing an array of programs and initiatives supporting small business growth and helping entrepreneurs maximize opportunities for success.