

The City of New York BUSINESS INTEGRITY COMMISSION 100 Church Street · 20th Floor New York · New York 10007 Tel. (212) 437-0500. Fax (646) 500-7096

BROKER FINANCIAL STATEMENTS

2017

REGISTRANT NAME

REGISTRATION NUMBER

REGISTRANT E-MAIL ADDRESS

FISCAL/CALENDAR YEAR ENDED:	
ACCOUNTING METHOD:	
COMPANY CONTACT	
NAME:	
TITLE:	
ADDRESS:	
TELEPHONE:	
FAX:	
EMAIL:	
EXTERNAL PREPARER (IF APPLICABLE):	
NAME / FIRM:	
TELEPHONE:	
PREPARER E-MAIL:	
<u>SERVICE PERFORMED:</u> AUDIT REVIEW	
COMPILATION	
COVE	R

DEFINITION OF GENERAL TERMS

AFFILIATED ENTITIES / COMPANIES -- (also known as related companies) is defined as all affiliates of the licensee including its management and their immediate families, its principals and their immediate families, its investments accounted for by the equity method, beneficial employee trusts that are managed by the licensee and any party that may, or does, deal with the licensee and has ownership of, control over, or can significantly influence the management or operating policies of the licensee to the extent that an arms length transaction may not be achieved.

BROKERAGE SERVICE - representing an entity for the purpose of securing trade waste removal by a licensed or registered provider

REGULATED WASTE – putrescent and non-putrescent garbage, recyclable materials, and rubbish collected from within the limits of New York City and subject to the maximum rates established by the Business Integrity Commission.

NON-REGULATED WASTE - medical waste and sharp materials, construction and demolition debris, or waste collected within New York City that are not subject to the maximum rates, and refuse collected outside of the New York City limits.

WASTE STREAM ANALYSIS / EVALUATION SERVICES - analysis of an entity's waste stream to recommend a cost efficient means of waste disposal or to make other recommendations with respect to related business practices

FISCAL YEAR END STATEMENTS ARE REQUIRED TO BE FILED FOR ALL PERIODS ENDING SUBSEQUENT TO JUNE 1, 2017 THROUGH MAY 31, 2018

DEFINITIONS

REGISTRATION NO.:

(PLEASE EXPLAIN IN DETAIL THE TYPE(S) OF SERVICES YOU PROVIDE)

REGISTRATION NO.:

INDEPENDENT AUDITOR'S REPORT

OR

INDEPENDENT ACCOUNTANT'S REVIEW REPORT

OR

INDEPENDENT ACCOUNTANT'S COMPILATION REPORT

REGISTRANT NAME: REGISTRATION NO.:

1

$\label{eq:please_list} \textbf{\textit{ALL}} \textbf{\textit{PRINCIPALS}} \textbf{-} \textbf{ATTACH} \textbf{\textit{ADDITIONAL PAGES AS NECESSARY}}$

PRINCIPALS

	PRINCIPAL # 1	PRINCIPAL # 2
Name (include maiden		
name where applicable)		
Home Address(es)		
Home Telephone No.		
Fax No.		
Cellular No.		
Date of Birth		
Social Security No.		
Business Address(es)		
Business Telephone No.		
Email address		
Title(s)		
From (date)		
To (date)		
% of Ownership		
Number of Shares		

REGISTRATION NO.:

 $\label{eq:please_list} \textbf{\underline{ALL}} \textbf{PRINCIPALS} \textbf{-} \textbf{ATTACH} \textbf{ADDITIONAL PAGES} \textbf{AS} \textbf{NECESSARY}$

PRINCIPALS (continued)

	PRINCIPAL # 3	PRINCIPAL #4
Name (include maiden		
name where applicable)		
Home Address(es)		
Home Telephone No.		
Fax No.		
Cellular No.		
Date of Birth		
Social Security No.		
Business Address(es)		
Dusings Talanhana Na		
Business Telephone No.		
Email address		
Title(s)		
From (date)		
To (date)		
% of Ownership		
Number of Shares		

PLEASE ATTACH ADDITIONAL PAGES AS NECESSARY

REGISTRATION NO.:

PLEASE ATTACH ADDITIONAL PAGES AS NECESSARY

	AFFILIATED ENTITIES			
	ENTITY 1	ENTITY 2	ENTITY 3	ENTITY 4
Name of Affiliated Entity				
Principal(s) of Affiliated Entity (ALL)				
Address(es)				
Telephone No.				
Fax No.				
Email Address of Affiliated Entity or Web Address				
Registrant - % Ownership in Affiliated Entity				
Number of Shares Owned in Affiliated Entity				
Registrant Principal / Officer - % Ownership in Affiliated Entity				
Number of Shares Owned in Affiliated Entity				
Business Industry				
Type of Organization (C-Corporation, S-Corporation, Limited Liability Corporation, Partnership, Limited Liability Partnership, Sole Proprietor, etc.)				

Please Explain How Each Entity is affiliated with Registrant and/or Registrant's Principal(s):

PLEASE ATTACH ADDITIONAL PAGES AS NECESSARY

BALANCE				
ASSETS & OTHER DEBITS				
TITLES OF ACCOUNTS	2017	2016	Increase / (Decrease)	
CURRENT ASSETS:		I	(=	
Cash and Cash Equivalents				
Accounts Receivable - Trade				
Accounts Receivable - Other				
Prepaid Expenses				
Interest and Dividends Receivable				
Deferred Taxes				
Other Current Assets (please specify)				
Total Currents Assets				
FIXED ASSETS:				
Fixed Assets - Net of Accumulated Depreciation				
Total Fixed Assets				
Goodwill				
Other Intangible Assets				
OTHER ASSETS:				
Long-term Investments				
Notes/ Loans Receivable: Affiliated Co.				
Notes/Loans Receivable: Shareholder/Principal				
Notes/Loans Receivable: Non-affiliated Co.				
Total Other Assets				
TOTAL ASSETS				

BALANCE SHEET				
TITLES OF ACCOUNTS	ES & OTHER CREDITS 2017	2016	Increase / (Decrease)	
CURRENT LIABILITIES:		2010	mercuser (Deercuse)	
Accounts Payable - Trade				
Accounts Payable - Other				
Accrued Interest				
Current Portion of Notes/Loans Payable - Affiliated Co.				
Current Portion of Notes/Loans Payable -				
Current Portion of Notes/Loans Payable - Other				
Income Taxes Payable				
Deferred Taxes				
Other Current Liabilities				
Total Current Liabilities				
LONG TERM LIABILITIES:				
Notes/Loans Payable - Affiliated Co.				
Notes/Loans Payable - Shareholder/Principal				
Notes/Loans Payable - Other				
Other Long-term Liabilities				
Total Long Term Liabilities				
TOTAL LIABILITIES				
SHAREHOLDER'S EQUITY:				
Common Stock				
Preferred Stock				
Additional Paid-In Capital				
Retained Earnings (Deficit)				
Treasury Stock				
TOTAL SHAREHOLDER'S EQUITY				
TOTAL LIABILITIES & SHAREHOLDER'S EQUITY				

COMPARATIVE INCOM	IE STATEMEN	Т	T (
TITLES OF ACCOUNTS	2017	2016	Increase / (Decrease)
OPERATING REVENUE			
Broker Revenue from:			
Putrescible Waste			
Construction & Demolition			
Waste Stream Analysis/Evaluation Service			
Cardboard Recycling			
Container Rental			
Other Operating Revenue (specify in detail)			
Total Operating Revenue (Page 8)			
LESS: Operating Expenses (total from Page 5A)			
GROSS PROFIT			
GENERAL & ADMINISTRATIVE EXPENSES:			
General Operating Expenses (from Page 6)			
Administrative Expenses (from Page 6A)			
Depreciation Expense			
Amortization Expense			
Interest Expense			
Taxes Other than Income & Payroll			
Total General & Administrative Expenses			
INCOME FROM OPERATIONS			

REGISTRATION NO.:

COMPARATIVE INCOME STA	TEMENT (CON	TINUED)	
TITLES OF ACCOUNTS	2017	2016	Increase / (Decrease)
OTHER INCOME:			
Net Income from Recycling (Other)			
Net Income from Property Leased to Others			
Net Income from Investments			
Sale/Disposal of Fixed Assets			
Interest Income			
Consulting Fee			
Net Miscellaneous Income (please specify in detail)			
Total Other Income (Page 8A)			
Net Income (Loss) Before Income Taxes			
Income Taxes			
Net Income (Loss) Before Extraordinary Items			
Extraordinary Items			
NET INCOME (LOSS)			

COMPARATIVE STATEMENT OF CASH FLOWS			
TITLES OF ACCOUNTS	2017	2016	
Cash Flows from Operating Activities:			
Net Income (Loss)			
Adjustments to reconcile net income to net cash			
provided(used) by operating activities: Depreciation			
Amortization			
Deferred Income Taxes			
Other (Income) and Expenses			
Gain on Sale of Business(es)			
Gain on Sale of Fixed Assets			
Loss on Disposal of Fixed Assets			
Other, Net			
Changes in assets and liabilities:			
Decrease (Increase) in Trade Receivables			
Decrease (Increase) in Other Receivables			
Decrease (Increase) in Prepaid Expenses			
Decrease (Increase) in Interest and Dividend Receivable			
Decrease (Increase) in Miscellaneous Current Assets			
Increase (Decrease) in Trade Payables			
Increase (Decrease) in Other Assets			
Net Cash Provided (Used) by Operating Activities			

REGISTRATION NO.:

COMPARATIVE STATEMENT OF CASH TITLES OF ACCOUNTS		2016
Cash Flows from Investing Activities:	2017	2016
Net Income (Loss)		
Acquisition of Fixed Assets		
Proceeds from Sale of Fixed Assets		
Purchase of Short-term Investments		
Proceeds from Maturity of Short-term Investments		
Other Investing Activities (please specify)		
Net Cash Provided (Used) by Investing Activities		
Cash Flows from Financing Activities:		
Short-term Borrowings, net		
Long-term Borrowings, net		
Proceeds from Line of Credit		
Payment from Line of Credit		
Principal Payments on Long-term Debt		
Dividend Payments		
Other Financing Activities		
Net Cash Provided (Used) by Financing Activities		
Net Increase (Decrease) in Cash and Cash Equivalents		
Cash and Cash Equivalents at Beginning of Year		
Cash and Cash Equivalents at End of Year *		

* Must agree to the Cash and Cash Equivalents amount on Page 2

OPERATING EXPENSES				
TITLES OF ACCOUNTS	2017	2016	Increase / (Decrease)	
Payroll Costs:				
Salaries - Brokers / Sales Personnel				
Salaries - Waste Specialists / Engineers				
Sales Commissions				
Payroll Taxes				
Workers' Compensation Insurance				
Disability Insurance				
Other Payroll Costs (please specify)				
Total Payroll Costs				
Service Vehicle Expenses:				
Gas				
Tolls				
Depreciation				
Repairs & Maintenance				
Insurance				
License Fees				
Leasing Expense				
Other Vehicle Expenses (please specify)				
Total Service Vehicle Expenses				

REGISTRATION NO.:

OPERATING EXPENSES			
TITLES OF ACCOUNTS	2017	2016	Increase / (Decrease)
Other Operating Expenses:			
Subcontracting Expense (Payments to Carters)			
Office Rental			
Office Supplies and Expenses			
Insurance			
Utilities & Telephone			
Outside Labor (please attach all 1099s issued)			
Licensing Fees			
Other (please specify)			
Total Other Operating Expenses			
Total Operating Expenses *			

* Must agree to the Operating Expenses total on Page 3

REGISTRATION NO.:

GENERAL OPERATING & ADMINISTRATIVE EXPENSES						
TITLES OF ACCOUNTS	2017	2016	Increase / (Decrease)			
General Operating Expenses:						
Utilities Expense (Light, Power, Heat, Water)						
Telephone Expenses						
General Maintenance Expense						
Travel and Entertainment						
Professional Fees						
Consultant Fees						
Bad Debt Expense						
Franchise Income & Business Taxes						
Sales Tax Expense						
Other Taxes						
Advertising and Promotion						
Trade Shows						
Other General Operating Expenses (please specify)						
Total General Operating Expenses *						

* Must agree to the General Operating Expenses total on Page 3

REGISTRATION NO.:

GENERAL OPERATING & ADMINISTRATIVE EXPENSES						
TITLES OF ACCOUNTS	2017	2016	Increase / (Decrease)			
Administrative Expenses:						
Salaries - Officers & Executives						
Salaries - Employees						
Postage & Supplies						
Other Regulatory Expenses						
Dues & Subscriptions						
Office Insurance						
Bank Charges						
Profit Sharing Plan						
Charitable Contributions						
Payroll Taxes and Fringe Benefits						
Fines and Penalties						
Other Administrative Expenses (please specify)						
Total Administrative Expenses *						
Total General Operating & Administrative Expenses						

* Must agree to the Administrative Expenses total on Page 3

REGISTRATION NO.:

NOTES TO FINANCIAL STATEMENTS

REGISTRATION NO.:

REVENUE ANALYSIS OPERATING REVENUE

	Putrescible Waste	Construction & Demolition Debris	Waste Stream Analysis / Evaluation Services	Cardboard Recycling	Container Rental	Other (please specify)	TOTAL
Revenue (\$) - NYC							
Revenue (\$) - Other than NYC Revenue							
TOTAL OPERATING REVENUE *							
Number of Customers - NYC							
Number of Customers - Other than NYC Customers							
Total Number of Customers							

* Must agree to the Total Operating Revenue amount on Page 3

REGISTRATION NO.:

REVENUE ANALYSIS OTHER INCOME

OTHER INCOME:	Gross Revenue	Related Expenses	Net Income
Income from Recycling (Other)			
Income from Property Leased to Others			
Income from Investments			
Sale/Disposal of Fixed Assets			
Interest Income			
Consulting Fee			
Miscellaneous Income (please specify in detail)			
TOTAL *			
⁵ Net Income totals must agree to the amounts on 1	Page 3A		

FIXED ASSETS							
FIXED ASSETS (INCLUDE LAND, BUILDINGS, SERVICE VEHICLES, FURNITURE & FIXTURES, OTHER MACHINERY AND EQUIPMENT UTILIZED IN THE BUSINESS)	ACQUISITION DATE	PROPERTY LOCATION (PLEASE PROVIDE ADDRESS)	METHOD OF DEPRECIATION	USEFUL LIFE	COST (\$)	ACCUMULATED DEPRECIATION (\$)	BOOK VALUE (COST- ACCUMULATED DEPRECIATION)

REGISTRANT NAME:	
REGISTRATION NO.:	

COLLECTION & DISPOSAL ANALYSIS						
DISPOSAL FACILITY(IES) UTILIZED BY CARTERS						
DISPOSAL FACILITY	ADDRESS	TYPE OF WASTE DISPOSED	TOTAL AMOUNT (GALLONS) DISPOSED AT FACILITY	TOTAL AMOUNT (TONS) DISPOSED AT FACILITY	TOTAL COST (\$) AT DISPOSAL FACILITY	TOTAL COST (\$) AT DISPOSAL FACILITY

of

REGISTRANT NAME: _____ REGISTRATION NO.:

AFFIRMATION OFFICER

ANY MATERIAL FALSE STATEMENT OR OMISSION MADE IN CONNECTION WITH THESE FINANCIAL STATEMENTS MAY SUBJECT THE PRINCIPAL AND/OR ENTITY MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

The foregoing 2017 Broker Financial Statements must be verified by the oath of the president or other principal officer(s) of the company in the case of a corporation, or the proprietor in the case of an individual, or a partner in the case of a partnership.

I,

____make this oath and say that I am _____

(Affiant's Name)

(Exact Legal Title or Name of the Company)

have never ally eventined the foregoing 2017 Dreken Einensiel Statements and to the heat of my

and that I have personally examined the foregoing 2017 Broker Financial Statements and to the best of my knowledge I believe that all statements of fact contained in these 2017 Broker Financial Statements are true and that these 2017 Broker Financial Statements are a correct and a complete statement of the business.

(Affiant's Signature)

(Affiant's Title)

(Date)

NOTARY PUBLIC: