

Customized Training Awardees

*On May 2, 2012, the New York City Department of Small Business Services awarded over **\$200,000 in Customized Training grants to 7 New York businesses to train 93 employees**. The awards will be matched by over \$130,000 in funds from the employers. These awards are projected to result in more than \$400,000 in increased revenues for the businesses and average wage gains of 20 percent for trainees.*



Read more: www.davidovichbakery.com/

All Natural Products' Davidovich Bakery is a manufacturer of kosher hand-rolled bagels in Woodside, Queens. The business will use a \$13,874 Customized Training award to train 11 employees in national quality certifications, the use of new production equipment, and sales management software. These upgrades will allow the business to reach new markets and increase sales. The training program is projected to result in wage increases of 8 percent.



Read more: <http://www.chcany.org/>

Cooperative Home Care Associates (CHCA) is a nationally-recognized South Bronx-based home care agency. The business will use a \$35,160 Customized Training award to advance 10 home care workers into supervisory and administrative roles, leading to better care coordination that will ultimately reduce costs. The program is projected to result in wage increases of 68 percent.



Read more: <http://www.lindatool.com/>

Linda Tool is a Red-Hook, Brooklyn-based manufacturer of precision tools for the aerospace and medical industries. The business will use its \$42,492 award to train 11 employees, including 1 new hire, in new software specific to the manufacturing industry. Several trainees will also be cross-trained to use new machinery that will speed up production. As a result of the training, the business will increase its production capacity. The program is projected to result in wage increases of 10 percent.



Read more: <http://www.nulux.com/>

Nulux is a Ridgewood, Queens-based manufacturer of lighting fixtures. The business will use a \$33,979 Customized Training award to train 25 employees in lean manufacturing techniques that will streamline production and facilitate the launch of new products. Employees will also learn to use new software that will integrate sales and production processes. The program is projected to result in wage increases of 7 percent.



Read more: <http://www.bedroomfurniturediscounts.com/>

SSTL dba Bedroom Furniture Discounts is an online furniture retailer and wholesaler. The business will use a \$25,085 Customized Training award to train 14 employees, including 2 new hires, on new order management software. The software will increase efficiency by allowing the company to achieve seamless coordination with its vendors. The program is projected to result in wage increases of 10 percent.



Read more: <http://www.unitedriggingny.com/>

United Crane and Rigging Services is a Long Island City-based industrial rigging company. The business will use a \$38,754 Customized Training award to cross-train 11 employees, including 3 new hires, to become crane operators and/or riggers. The training will allow the business to decrease costs and reach new markets. The program is projected to result in wage increases of 50 percent.



Read more: <http://bestbrooklynplumber.com/>

Vigilante Contracting is a Gowanus, Brooklyn-based provider of plumbing and heating services. The business will use a \$39,052 Customized Training award to cross-train its technicians in HVAC. As a result of training, the business will be able to offer air conditioning services. The program is projected to result in wage increases of 20 percent.

On January 27, 2012, the New York City Department of Small Business Services announced that it was giving over \$300,000 in customized training grants to help local businesses train their employees. The awards will be matched by employer contributions of over \$200,000. These funds will be used to train 115 New Yorkers, resulting in 15 new hires and projected wage increases of 16 percent on average for trainees.



Read more: <http://crepini.com>

Crepini is a producer of all-natural crepes based in the Brooklyn Wholesale Meat Market in Sunset Park. The business will use a \$66,670 customized training award to train 23 employees, including 3 new hires, in food technology and national and international quality certifications. These upgrades will allow the business to reach larger retailers and increase sales. The training program is projected to result in wage increases of 13 percent.



Read more: <http://domegroup.com>

Staten Island-based **Dome Property Management** provides property management services in the New York Metropolitan area and beyond. The business will use a \$58,384 customized training award to train 15 employees, including 5 new hires, in property management software. The training will enhance project tracking capabilities and overall productivity. The program is projected to result in wage increases of 14 percent.



Read more: <http://gourmetguru.com>

Gourmet Guru is a Bronx-based distributor of natural, organic, and/or artisanal food products. The business will use its \$86,816 award to train 32 employees, including 12 new hires, in new software for automated order processing and financial analysis. As a result of the program, the business projects improved coordination with its customers and increased sales. The program is projected to result in wage increases of 19 percent.



Read more: <http://www.jeadauto.com>

Founded in 1978, **JEAD Auto Supply** in Parkchester, Bronx, supplies professional automotive businesses with car parts and tools. The business will use an \$18,166 customized training award to train 10 employees in new software for inventory management, sales, and financial reporting. The program is projected to result in wage increases of 11 percent.



Read more: <http://www.drrubinchik.com>

Reich Center for Eye Care is a Brighton Beach, Brooklyn-based ophthalmology practice formed 30 years ago. Today, the business seeks to upgrade to a digital practice model. The business will use an \$11,248 customized training award to train 12 employees in practice management software, electronic medical records, and IT administration. The program is projected to result in wage increases of 5 percent.



Read more: <http://vtshvac.com>

Velocity Technical Systems is a Hunts Point, Bronx-based manufacturer of HVAC systems, founded in 1994. The business will use a \$77,315 customized training award to train 23 employees, including 7 new hires, in drafting software and welding. Some employees will pursue air balancing certification. The training will allow the business to increase productivity and reach new markets. The program is projected to result in wage increases of 32 percent.