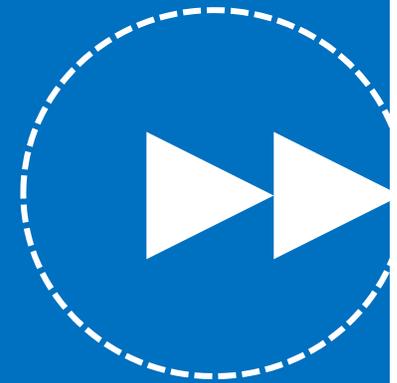


HHS ACCELERATOR

PROJECT OVERVIEW
August 3, 2012

Office of the Deputy Mayor for Health & Human Services



**SPEEDING
PROCUREMENT
& INNOVATION**

NYC[®]
HHS Accelerator

NYC Client and Community Services

- Mayor Bloomberg is strongly committed to the Nonprofit Sector
- Providers, primarily nonprofits, deliver over \$7B in services annually on behalf of NYC
- In April 2009, Mayor Bloomberg announced three initiatives to support the Nonprofit Sector:
 - improving City contracting procedures
 - Strengthening Nonprofits
 - reducing costs



“As nonprofits face increasing challenges due to the economic downturn, it’s critical that the City take concrete steps to strengthen the sector and help it thrive.”

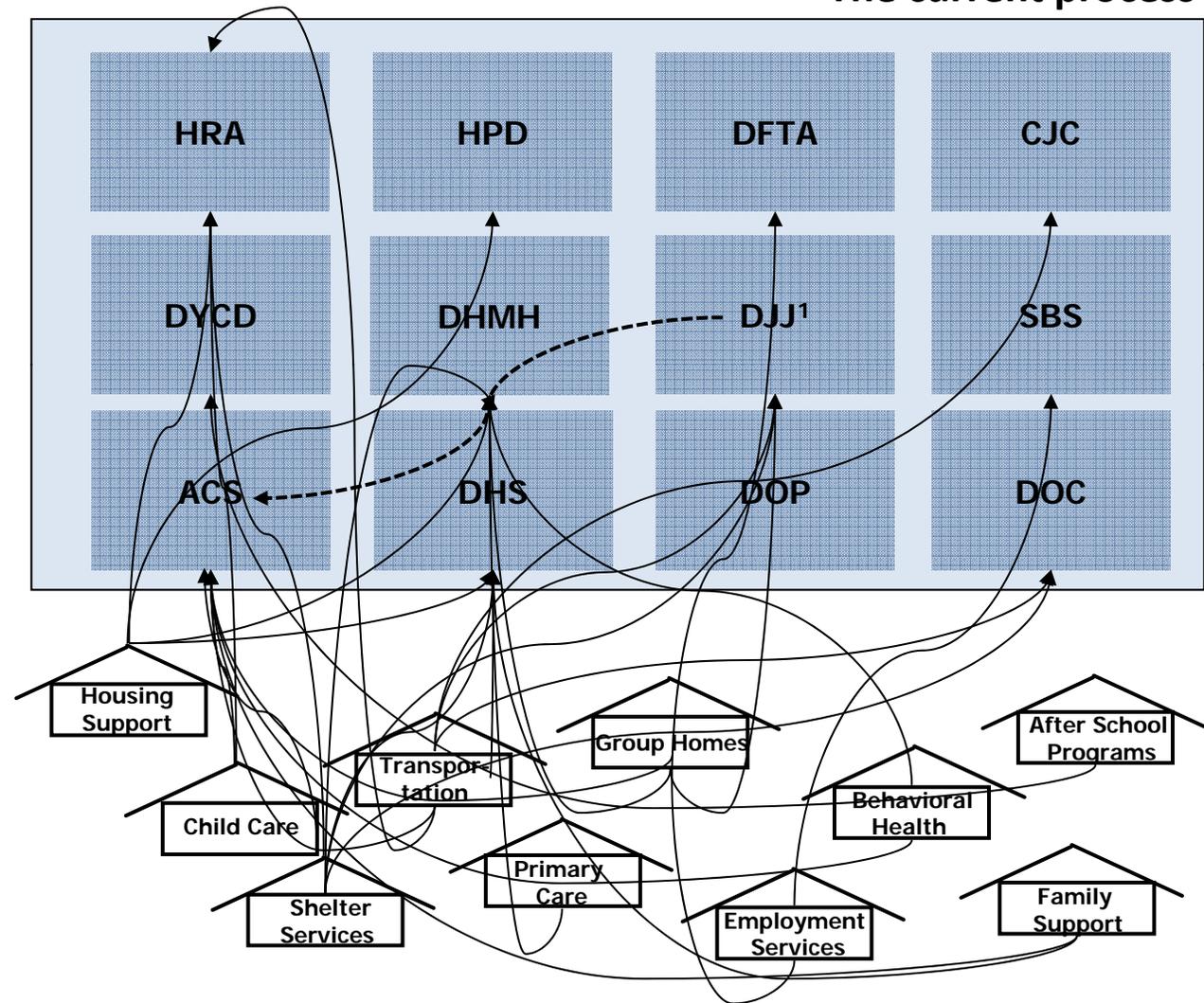
– Mayor Bloomberg April 6, 2009



Complexity and Duplication

- 220 programs across 11 Mayoral Agencies¹
- Similar services purchased in the same neighborhoods
- Average of over 15 months from issuance of RFP to contract registration
- Decentralized, non-standard development of procurements, reimbursement rates, and service area framework
- Low capacity for cross-agency coordination, performance assessment and consistent rate payment

The current process



¹ DJJ has subsequently merged with ACS



NYC Agencies and Providers

85% of NYC's Client and Community Services are delivered by Providers

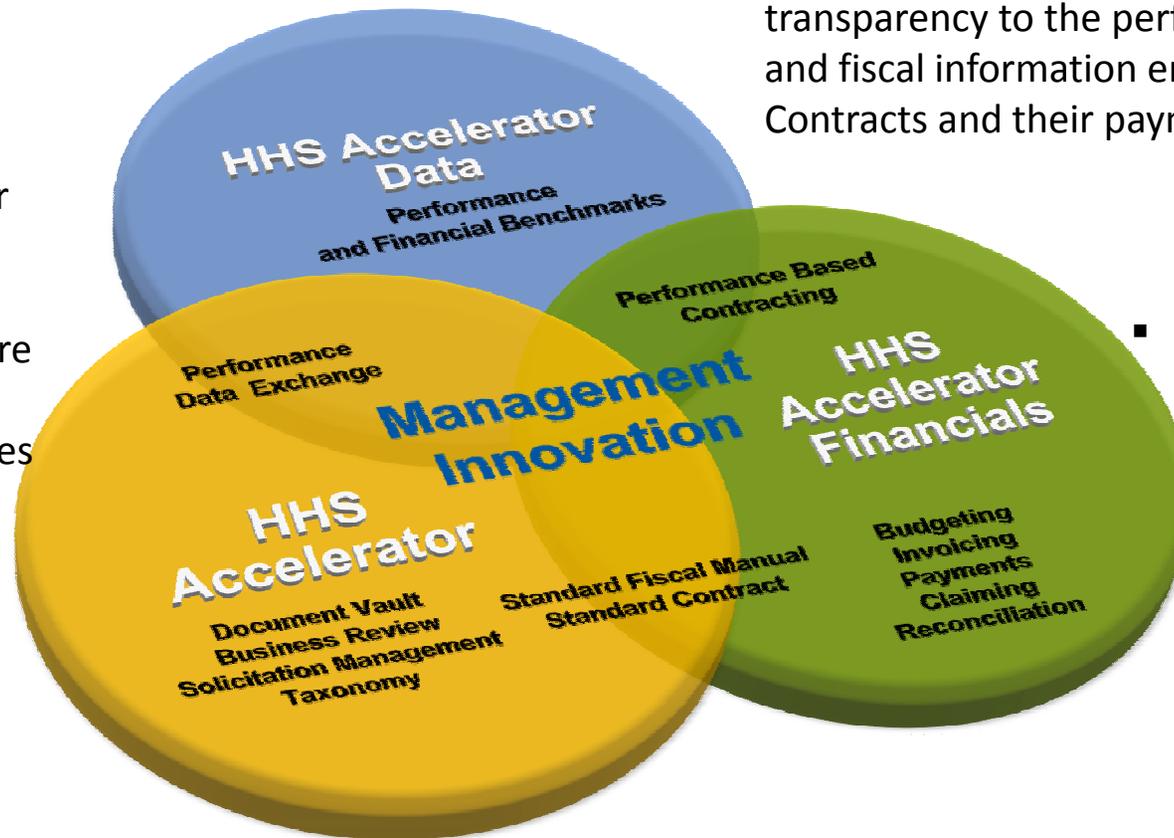
Human Services Contracts								
Agency	Fiscal 2011		Fiscal 2010		Fiscal 2009		Fiscal 2008	
	Count	Value	Count	Value	Count	Value	Count	Value
ACS	1,060	\$3,731,400,996	1,284	\$1,593,021,645	505	\$763,552,074	98	\$220,697,276
CJC	77	\$325,202,166	132	\$247,731,473	115	\$165,315,436	51	\$165,334,953
DFTA	1,484	\$168,830,926	1,714	\$322,686,771	1,787	\$264,987,060	613	\$138,773,485
DHS	164	\$997,711,759	180	\$478,700,446	198	\$555,526,537	73	\$226,147,702
DJJ			19	\$12,705,654	27	\$17,034,069	22	\$36,336,518
DOC	17	\$4,349,348	29	\$4,251,219	19	\$5,625,084	14	\$7,618,012
DOHMH	687	\$914,729,427	1,282	\$345,836,552	896	\$586,960,293	361	\$720,018,522
DOP	5	\$3,911,663	3	\$502,306	6	\$9,428,334	1	\$275,000
DSBS	141	\$73,626,525	157	\$36,026,344	139	\$41,700,748	49	\$33,945,320
DYCD	2,182	\$228,514,357	2,690	\$226,370,751	3,081	\$348,718,400	1,654	\$374,771,661
HPD	104	\$6,428,305	186	\$68,607,845	133	\$27,430,940	113	\$14,675,183
HRA	328	\$700,053,359	153	\$387,510,552	317	\$187,416,288	214	\$613,000,095
TOTAL	6,249	\$7,154,758,800	7,294	\$3,727,187,635	7,434	\$2,980,694,186	3,333	\$2,554,190,228

Source: Mayors Office of Contract Services, Annual Procurement Indicators, 2011 publication, Appendix A, tab HS.
Counts include all contract actions: all methods, small purchases, discretionary awards & renewals/actions.



HHS Accelerator Strategic Solutions

- HHS Accelerator will provide an online system for providers to manage their information, share their documents with other entities and compete for NYC client and community services procurements



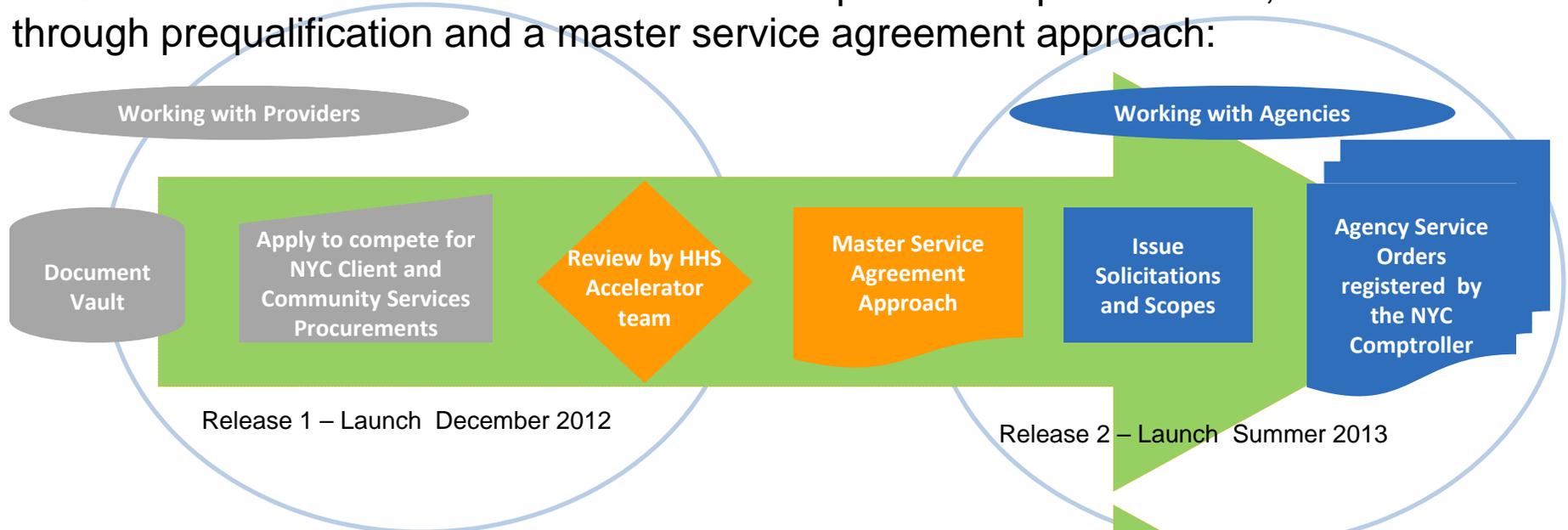
- HHS Accelerator Data will bring transparency to the performance standards and fiscal information embedded in Contracts and their payments

- HHS Accelerator Financials will provide standard fiscal processes with flexibility to meet Agency and Provider needs in budget setting, invoice submission, tracking of payments and robust claiming

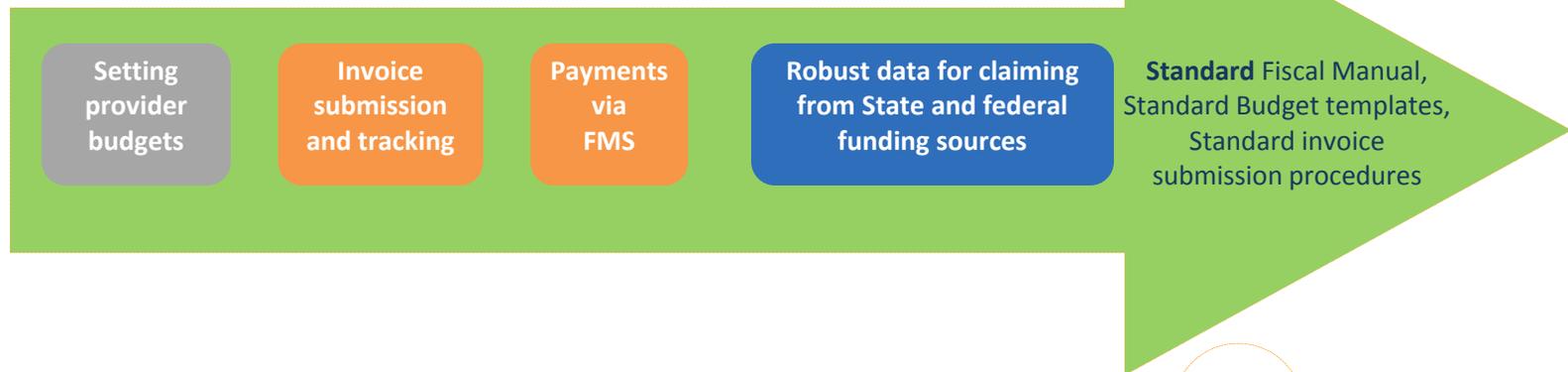


HHS Accelerator Approach

HHS Accelerator will centralize administrative portions of procurement, through prequalification and a master service agreement approach:



HHS Accelerator Financials will facilitate payment :



Document Vault

The document vault will be a web based “filing cabinet” where providers may store documents, such as:

Corporate Structure/Institutional Documents

- Annual Report
- Board List
- Broker Certification
- Certificate of Incorporation
- Certificate of Insurance
- Certificate of Occupancy or Place of Assembly Permit
- Community Based Development Organization (CBDO) certification
- Community Housing Development Organization (CHDO) certification
- Corporate By-Laws
- IRS Determination Letter
- Lease or Rental Agreement
- Organizational Chart
- Reference Letters
- School Age Child Care (SACC) License
- Signature Authorization (authority to sign contracts)
- W9

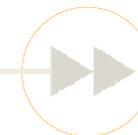
Financial Information/Audit

- IRS Form 990
- A-133 Single Audit Report
- Independent Audit or CPA Review Report

Policy Documents

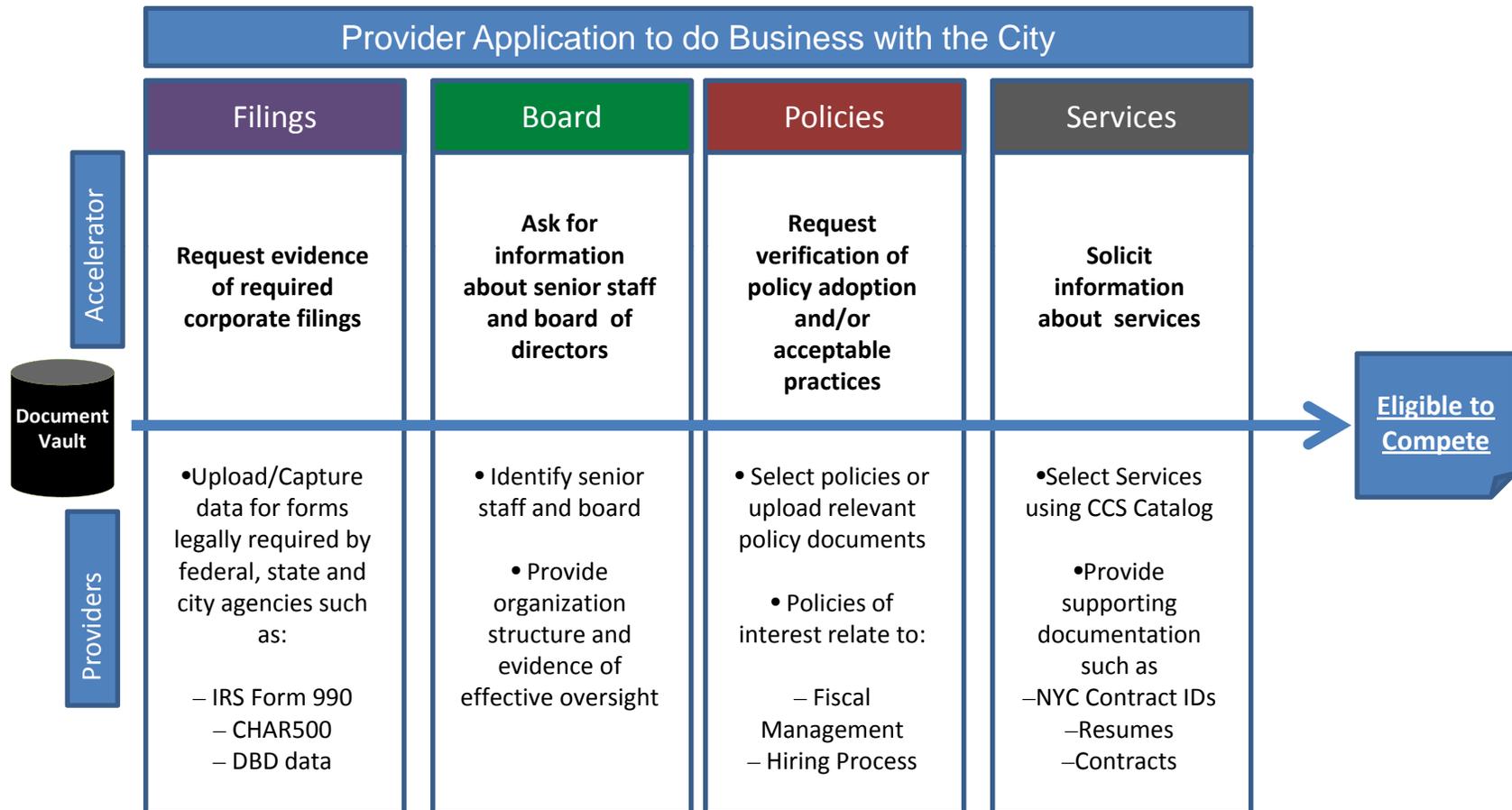
- Fiscal Manual
- Human Resources or Personnel Policy Manual
- Policy and Procedures Manual
- Continuity of operations

*Color indicates examples of required documents for HHS Accelerator Application compared to the more extensive list of document types providers may store.



Application to compete for NYC Client and Community Services Procurements

Establish eligibility to participate in New York City's competitive contracting process



Master Service Agreement Approach & Agency Service Orders

The Master Service Agreement Approach will allow providers to have a single place for an overview of all of their NYC client and community services business relationships. This is an information technology approach, not a contract registered with NYC Comptroller.

The HHS Accelerator application process will separate organizational enterprise questions from scope specific questions. Competition will be scope-specific and Service Orders will be registered with Comptroller.



Contact Information

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- Telephone: (718) 826-5300

